

FINANCIAL LITERACY —DOING DIFFERENTLY

PRESENTATION BY

RESERVE BANK OF INDIA

March 6, 2013



A BIG OPPORTUNITY & CHALLENGE

Geographical area – 7th in the world

Widely dispersed terrains

Population – 2nd in the world–1.2 billion

35 States, 644 districts, 600 thousand Villages

Multilingual and multiethnic society

Low level of General Literacy

Large no. of Financially excluded people



INSTITUTIONAL MECHANISM

Financial Stability Development Council (FSDC) –
Headed by Finance MinisterMandated to focus on Financial Inclusion & Financial Literacy

A Separate Technical Group on Financial Inclusion and Financial Literacy- All financial sector regulators, Government

Reserve Bank of India-Financial Inclusion Advisory Committee

35 State Level Bankers' Committees, 644 Lead District Managers

Banks- Public & Private Sector, Regional Rural Banks-100 Thousand branches

> 650+ Financial Literacy Centers, Rural Self Employment Training Institutes



NATIONAL STRATEGY FOR FINANCIAL EDUCATION

National Strategy for Financial Education preparedunder the aegis of Technical Group on FI & FL

Improve Financial access through Better Financial education-Focus on inclusion of financially excluded people in villages, Unbanked pockets in urban areas

Developing standard contents- Financial Literacy Material

Conduct Nation Wide Survey to assess the Current Status

Setting up of a National Centre on Financial Education-Ensure coordination among all financial sector regulators

Financial Education to be included in the School Curriculum – Class VI to Class X

Multi Agency Approach- Partnership with Government & other stakeholders



METHODOLOGY- BUILDING CAPABILITIES



Saving with Inbuilt OD Recurring Deposit, Remittances/ EBT Small Credit

> Sync Literacy with access-Account Opening in Literacy camps

Conduct of Financial Literacy Camps

Create awareness

Gain Knowledge

Change in Behaviour



IMPLEMENTATION

Conduct of camps by banks- Comprehensive guidelines issued

FLCs (650+) - To Conduct Financial Literacy Camps, at least once in a month-Quarterly Monitoring by RBI- Educated about 1.5 million people last year

Rural branches (35000+) – Advised recently to conduct outdoor Financial Literacy Camps, at least once in a month

Standard curriculum for basic conceptual understanding- Financial Literacy Material prepared

Messages for Unbanked audience-Related with real life events-Pictorial form-Lucid manner-Simple language



CONDUCT OF CAMPS - GUIDELINES

3 sessions- 2 hrs each- Spread over three months

 Annual calendar- Advance publicity-Involvement of Local Government, prominent persons, NGOs etc, Data base of participants

First Session

- Understanding of Basic financial concepts
- · Financial Planning -How to use financial diary
- Concept of door step banking (Branchless)

Second Session-Fortnight • Services available through BC after first session

- Introduction -Business Correspondent (BC)
- Demo of ICT device Modus operandi
- Account Opening

Visit - 15 days after second · Timely delivery of smart cards session-To ensure

- Start of BC operations

Third Session-2 months after second session

- Feedback from villagers & BC
- Review usage of accounts Solve operational issues at site

Follow up transaction levels- Regular Reporting system



CAMPS - STANDARD CURRICULUM

Basic Concepts for unbanked Audience-Pictorial Form- Related to daily life events

- Hindi and English Other Indian Languages in due course

Available on RBI Website

http://www.rbi.org.in/scripts/NotificationUser.a spx?Id=7844&Mode=0

Financial Literacy Guide-

5 Sections- 50 Questions-Money Management, Savings, Saving with banks, Borrowings, Borrowing from banks Ready Reckoner for trainers

Financial Diary- For distribution to target audience - Financial planning- Record income and expenses- Weekly/Monthly/Yearly

Set of 16 posters-Pictorial Communication-Appealing Slogans



MANAGE YOUR FINANCE

- ★ UNDERSTAND YOUR EXPENSES
- ★ DO NOT SPEND MORE THAN YOUR INCOME
- ★ PLUG NON ESSENTIAL EXPENSES & INCREASE YOUR SAVINGS
- **ACHIEVE YOUR GOAL WITH FINANCIAL PLANNING**
- ★ THINK TWICE BEFORE SPENDING
- THE LESS YOU SPEND, THE MORE YOU CAN SAVE



SAVINGS



SAVE MONEY FOR LIFE CYCLE NEEDS

DO NOT LOOSE YOUR HARD EARNED MONEY, ALWAYS SAVE IN A BANK ACCOUNT

SAVING ACCOUNT IN A BANK IS THE KEY TO ALL OTHER SERVICES



BANK IS NOW AVAILABLE AT YOUR DOOR STEP



BORROWINGS



MANAGE YOUR DEBT OTHERWISE DEBT WILL DAMAGE YOU

BORROW TO UNDERTAKE AN ACTIVITY WHICH ENHANCES YOUR INCOME



BANKS ARE TRANSPARENT AND CHARGE LESS INTEREST



A BANK MEETS ALL YOUR REQUIREMENTS



POVERTY TO PROSPERITY





IMPACT IS VISIBLE

Banking connectivity available to more than 200 Thousand Villages, 39 Thousand through Branches, others through Branchless modes

17950 Urban unbanked locations connected through Branchless modes

170 Million Basic Saving accounts

72 million accounts – BC based Branchless modes

35 Million people provided small revolving credit – Business purpose



PROGRESS AT A GLANCE

SR	Particulars	Year ended Mar 10	Year ended Mar 11	Year ended Mar 12	Upto Dec 12	Progress Apr 10- Dec 2012
1	No. of Branches	85457	91145	99242	103359	17902
2	No. of Rural Branches	33433	34811	37471	39127	5694
3	Banking outlets in villages	67694	116208	181753	211234	143540
4	Urban Locations covered through BCs	447	3771	5891	17950	17503
5	Basic Saving accounts -BSBDA(No. in million)	73.45	104.76	138.50	171.43	97.97
6	Over draft facility availed in BSBDA (No. in million)	0.18	0.61	2.71	3.28	3.10
7	BSBDA through ICT-BCs (No. in million)	13.26	31.63	57.30	72.41	59.14
8	ICT -BC-Total Transaction -No. in lakhs	26.52	84.16	141.09	60.48	435.53
9	Small Loans-Farm sector (No. in million)	24.31	27.11	30.23	31.73	7.43
10	Small Loans-Non Farm sector (No. in million)	1.39	1.70	2.11	3.11	1.73

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LOOKING FORWARD



Mechanism to include millions every year



THANK YOU