

### NON-BANKING FINANCIAL INSTITUTIONS

The pandemic tested the resilience of the NBFC sector. Their balance sheet expanded in 2020-21 on the back of credit growth of NBFCs-ND-SI aided by proactive policy support and revival of the economy. Asset quality and capital buffers improved during the year, while profitability worsened marginally. HFCs' balance sheet grew on the back of a pickup in credit in 2020-21. The consolidated balance sheet of AIFIs expanded during 2020-21 and their net profits posted an impressive growth.

#### 1. Introduction

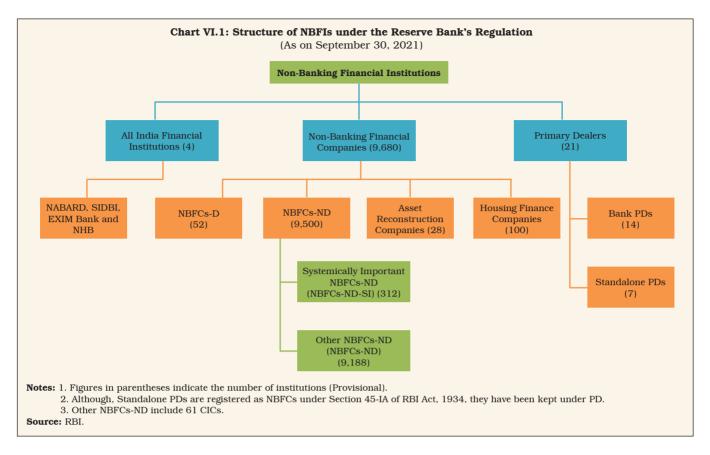
During 2020-21, non-banking financial **VI.1** companies (NBFCs) consolidated their balance sheets with credit deployment gaining traction, improved asset quality and enhanced capital buffers notwithstanding the testing challenges imposed by the pandemic. This chapter deals with non-banking financial institutions (NBFIs) regulated by the Reserve Bank<sup>1</sup> comprising NBFCs, housing finance companies (HFCs), all-India financial institutions (AIFIs) and primary dealers (PDs). NBFCs are government/ public/ private limited companies engaged in purveying credit to key and niche sectors of the economy: viz., from infrastructure to the unbanked sections of the society. HFCs specialise in housing finance to individuals, co-operative societies, corporate bodies, and lease commercial and residential premises to support housing activity in the country (Chart VI.1)<sup>2</sup>. AIFIs, i.e., the National Bank for Agriculture and Rural Development (NABARD), the EXIM Bank of India, the Small Industries Development Bank of India (SIDBI)

and the National Housing Bank (NHB) are apex financial institutions that play an important role in meeting the long-term funding requirements of agriculture and the rural sector, foreign trade, small industries, housing finance companies, NBFCs, Micro Finance Institutions (MFIs) and other specialised segments and institutions. PDs act as market makers in the government securities (G-secs) market, besides ensuring subscription to primary issuances.

VI.2 The ongoing COVID-19 pandemic has deeply impacted the NBFC sector. In Q1:2020-21, they faced severe disruptions during and in the wake of the nation-wide lockdown, leading to a standstill of economic activity and a contraction of Gross Domestic Product (GDP) by 24.4 per cent. As the impact on the real sector spilled over to financial markets, NBFCs witnessed a sharp drop in collections and disbursements and a substantial increase in the cost of their borrowings even as access to market funding became restricted. The provision of moratorium also had an impact on their cash inflows, resulting

<sup>&</sup>lt;sup>1</sup> Although, merchant banking companies, stock exchanges, companies engaged in the business of stock-broking/sub-broking, alternative investment fund companies, nidhi companies, insurance companies and chit fund companies are NBFCs, they have been exempted from the requirement of registration with the Reserve Bank under Section 45-IA of the RBI Act, 1934.

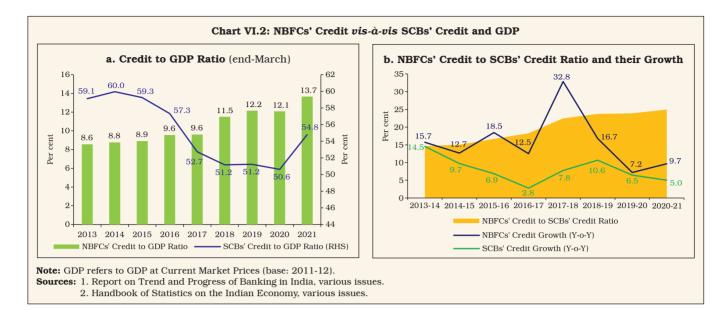
<sup>&</sup>lt;sup>2</sup> The Finance (No.2) Act, 2019 (23 of 2019) amended the National Housing Bank Act, 1987, conferring certain powers for regulation of housing finance companies (HFCs) with the Reserve Bank of India. HFCs are henceforth treated as a category of NBFCs for regulatory purposes.



in reduction in collections. Timely measures on monetary, fiscal, and regulatory fronts by the Reserve Bank and the government aided their revival, eased financial conditions and bolstered market sentiments. From Q2:2020-21 onwards, the situation improved, aided by policy support. Many NBFCs also recalibrated their business strategies, leveraging on digital technology with a strong emphasis on data analytics. The NBFC sector faced headwinds again when the second wave hit the country by March 2021. With the passing of the second wave, the outlook is brightening again; however, downside risks remain significant.

VI.3 NBFCs have a competitive edge in their superior understanding of regional dynamics, well-developed collection systems and personalised services in the drive to expand financial inclusion in India. Lower transaction costs, quick decision making, customer orientation and prompt provision of services have typically differentiated NBFCs from banks. The reach and last mile advantages of NBFCs have empowered them with agility, innovation and a cutting edge in providing formal financial services to underbanked and unserved sections of the society.

VI.4 The rest of the chapter is organised into four sections. Section 2 provides an overview of the NBFC sector – both non-deposit taking systemically important NBFCs (NBFCs-ND-SI) and deposit-taking NBFCs (NBFCs-D). The activities and financial performance of HFCs are also covered in this section. An assessment of the performance of AIFIs is made in Section 3. Section 4 evaluates the role and performance of PDs. Section 5 concludes and offers some policy perspectives.



## 2. Non-Banking Financial Companies (NBFCs)<sup>3</sup>

VI.5 NBFCs' credit intensity measured by the credit/GDP ratio has been rising consistently, reaching a high in 2021 (Chart VI.2 a). Significantly, NBFCs' credit as proportion to SCBs' credit has also risen (Chart VI.2 b).

VI.6 NBFCs can be classified on the basis of a) asset/liability structures; b) systemic importance; and c) the activities they undertake. In terms of liability structures, NBFCs are subdivided into deposit-taking NBFCs (NBFCs-D) - which accept and hold public deposits - and non-deposit taking NBFCs (NBFCs-ND) - which source their funding from markets and banks. Among non-deposit taking NBFCs, those with asset size of ₹500 crore or more are classified as non-deposit taking systemically important NBFCs (NBFCs-ND-SI). As on September 30, 2021, there were 52 NBFCs-D and 312 NBFCs-ND-SI. Based

on activities, there are 11 categories of NBFCs (Table VI.1).

VI.7 Regulatory guidelines mandate that only those NBFCs with minimum net owned funds (NOF) of ₹2 crore<sup>4</sup> can be allowed to operate. In 2018-19, there was a record number of cancellations/surrender of licenses of noncompliant NBFCs. During 2020-21, the number of registrations and cancellations were the lowest in the last five years (Chart VI.3).

#### 2.1 Ownership Pattern

VI.8 The NBFC sector is dominated by NBFCs-ND-SI that constitute 85.1 per cent of the total assets of the sector. The number of large government-owned NBFCs, which mainly lend in the infrastructure space, has remained unchanged but their share in total assets of NBFCs-ND-SI has increased during the year (Table VI.2).

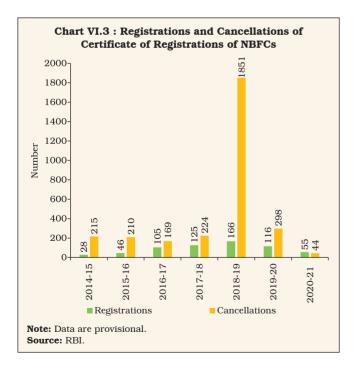
<sup>&</sup>lt;sup>3</sup> This section does not include Core Investment Companies (CICs) and other NBFCs-ND.

<sup>&</sup>lt;sup>4</sup> Stipulation differs for IFCs, IDF-NBFCs, HFCs, NBFC-MGC, NBFCs-MFI, CICs and Factors.

Type of NBFC	Activity
1. Investment and Credit Company (ICC)	Lending and investment.
2. NBFC-Infrastructure Finance Company (NBFC-IFC)	Financing of infrastructure sector.
3. Core Investment Company (CIC)	Investment in equity shares, preference shares, debt, or loans of group companies.
4. NBFC-Infrastructure Debt Fund (NBFC-IDF)	Facilitation of flow of long-term debt only into post commencement operations in infrastructure projects which have completed at least one year of satisfactory performance.
5. NBFC-Micro Finance Institution (NBFC-MFI)	Providing collateral free small ticket loans to economically disadvantaged groups.
6. NBFC-Factor	Acquisition of receivables of an assignor or extending loans against the security interest of the receivables at a discount.
7. NBFC-Non-Operative Financial Holding Company (NBFC-NOFHC)	Facilitation of promoters/ promoter groups in setting up new banks.
8. Mortgage Guarantee Company (MGC)	Undertaking of mortgage guarantee business.
9. NBFC-Account Aggregator (NBFC-AA)	Collecting and providing information about a customer's financial assets in a consolidated, organised, and retrievable manner to the customer or others as specified by the customer.
10. NBFC–Peer to Peer Lending Platform (NBFC-P2P)	Providing an online platform to bring lenders and borrowers together to help mobilise funds.
11. Housing Finance Company (HFC)	Financing for housing.
Source: RBI.	

#### Table VI.1 :Classification of NBFCs by Activity

VI.9 The Reserve Bank has been monitoring the operations and growth of NBFCs-D in order to secure depositors' interest, given that deposits of NBFCs-D are not covered by the Deposit Insurance and Credit Guarantee Corporation (DICGC). The Reserve Bank has mandated that



only investment grade NBFCs-D shall accept fixed deposits from the public up to a limit of 1.5 times of their NOF and for a tenure of 12 to 60 months only, with interest rates capped at 12.5 per cent.

VI.10 NBFCs-D accounted for 14.9 per cent of the total assets of the NBFC sector at end-March 2021. Privately owned NBFCs-D accounted for 88.4 per cent of NBFCs-D' total assets in 2020-21 (Table VI.2).

#### 2.2 Balance Sheet

VI.11 During the year under review, the balance sheet of NBFCs expanded at a faster rate than a year ago, driven essentially by growth in credit and investments of NBFCs-ND-SI. The balance sheet of NBFCs-D, on the other hand, grew modestly as they adopted a more cautious approach. In 2020-21, the share capital and reserves of NBFCs expanded significantly as some NBFCs raised additional capital *via* rights issues, prudently buttressing their financials against the likely recognition of impaired assets after the lifting of the Supreme Court's order on

(Amount in ₹ crore)

#### **Table VI.2: Ownership Pattern of NBFCs** (End-March 2021)

Туре		NBFC-ND-SI		NBFC-D		
-	Number of Companies	Asset Size	Asset Share in per cent	Number of Companies	Asset Size	Asset Share in per cent
1	2	3	4	5	6	7
A. Government Companies	21	13,47,377	45.6	5	60,214	11.6
B. Non-government Companies (1+2)	379	16,09,976	54.4	50	4,57,769	88.4
1. Public Limited Companies	202	11,59,669	39.2	48	3,15,889	61.0
2. Private Limited Companies	177	4,50,307	15.2	2	1,41,880	27.4
Total (A+B)	<b>400</b> <sup>\$</sup>	29,57,352	100.0	55	5,17,983	100.0

Notes: 1. Data are provisional.

2. <sup>s</sup>The total number of NBFCs-ND-SI differs from that in Chart VI.1 as it includes group companies even with less than ₹500 crore asset size. Source: Supervisory Returns, RBI.

standstill on asset classification<sup>5</sup>. NBFCs' credit also gained traction with the support provided by regulatory initiatives<sup>6</sup>, including the "co-lending model" introduced in November 2020, which allows banks to co-lend with NBFCs (including HFCs) in respect of priority sector loans. NBFCs also increased their investments substantially during the year. In view of the pandemic, NBFCs also built liquidity buffers, with their cash and bank balances growing at a robust pace, except for NBFCs-ND-SI. In 2021-22 (up to September), balance sheet growth of NBFCs remained buoyant due to pick up in investments by NBFCs-ND-SI (Appendix Tables VI.1, VI.2 and VI.3).

VI.12 Public deposits of NBFCs-D grew strongly in 2019-20 and 2020-21 and remained a stable source of funding. On the assets side, investments continued to grow at an accelerated pace, while loans and advances picked up pace marginally vis-à-vis 2019-20 (Table VI.3).

VI.13 On credit disbursement, 57 NBFCs, each having a loan book of more than ₹5000 crore, lent 90.1 per cent of the total credit disbursed in 2020-21(Chart VI.4). Smaller NBFCs (asset size less than ₹500 crore) are numerous but accounted for only 0.9 per cent of total NBFC credit outstanding.

VI.14 Amongst NBFCs-ND-SI, ICCs, IFCs and NBFCs-MFI together accounted for 98.1 per cent of the total asset size of the sub-sector in March 2021. All categories of NBFCs-ND-SI exhibited balance sheet growth in 2020-21, except for

<sup>&</sup>lt;sup>5</sup> In view of the pandemic, the Reserve Bank introduced a policy on March 27, 2020 which allowed lending institutions to grant a moratorium on payment of instalments of term loans falling due between March 1, 2020 and May 31, 2020 which was extended till August 31, 2020. In October 2020, the Supreme Court passed an interim order that any account which was standard as of August 31, 2020 when the moratorium ended should not be downgraded until final orders. On March 23, 2021, the Supreme Court lifted this ban on NPA classification.

When COVID-19 struck, the Reserve Bank introduced TLTRO to provide targeted liquidity to sectors and entities experiencing liquidity constraints and restricted market access. The funds received by banks were to be invested in investment grade corporate debt. Under TLTRO 1.0 which was announced on March 27, 2020, the Reserve Bank conducted four auctions in tranches of ₹25,000 crore each, amounting to a total of ₹1,00,000 crore. TLTRO 2.0 was announced on 17 April, 2020 which sought to address liquidity constraints faced by small and mid-sized corporates, including NBFCs and micro finance institutions (MFIs). Under the TLTRO 2.0 window, a sum of ₹50,000 crore was to be made available at policy repo rate for tenors up to three years. In the first tranche, total bids received amounted to ₹12,850 crores. On October 9, 2020, the Reserve Bank announced commencement of on-tap TLTRO of up to three years tenor for a total amount of up to ₹1, 00,000 crore at a floating rate linked to the policy repo rate to revive economic activity in certain sectors which have backward and forward linkages.

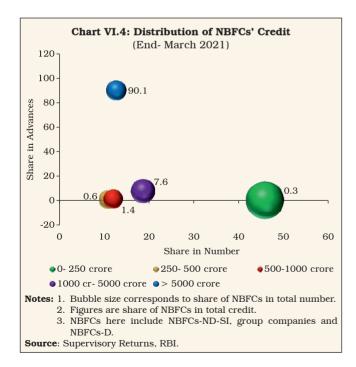
					Sheet of			(Amou	nt in ₹ crore	
Items	As at end-March - 2020			As at	As at end-March - 2021			As at end- September - 2021		
	NBFCs	NBFCs- ND-SI	NBFCs-D	NBFCs	NBFCs- ND-SI	NBFCs-D	NBFCs	NBFCs- ND-SI	NBFCs-D	
1	2	3	4	5	6	7	8	9	10	
1. Share Capital and Reserves	6,13,810	5,28,044	85,766	7,76,214	6,75,759	1,00,455	8,12,562	7,06,936	1,05,626	
	(11.8)	(9.6)	(27.7)	(26.5)	(28.0)	(17.1)	(25.6)	(28.2)	(10.5)	
2. Public Deposits	50,022 (24.9)	-	50,022 (24.9)	62,262 (24.5)	-	62,262 (24.5)	66,443 (21.1)	-	66,443 (21.1)	
3. Debentures	9,04,655	8,01,317	1,03,338	9,84,448	8,85,746	98,702	9,88,342	8,85,414	1,02,928	
	(10.1)	(10.9)	(4.2)	(8.8)	(10.5)	(-4.5)	(7)	(7.2)	(5.6)	
4. Bank Borrowings	6,93,918	5,69,530	1,24,388	7,75,491	6,60,669	1,14,822	7,30,740	6,25,219	1,05,521	
	(13.8)	(13.1)	(17.1)	(11.8)	(16)	(-7.7)	(5.0)	(9.5)	(-15.8)	
5. Commercial Paper	64,877	57,399	7,478	70,631	62,109	8,523	71,990	60,369	11,621	
	(-54.6)	(-54.0)	(-58.7)	(8.9)	(8.2)	(14.0)	(6.0)	(-0.1)	(56.0)	
6. Others	7,53,994	6,38,166	1,15,828	8,06,289	6,73,069	1,33,219	8,40,595	7,00,069	1,40,527	
	(13.9)	(11.8)	(27.1)	(6.9)	(5.5)	(15)	(7.5)	(5.8)	(16.9)	
Total Liabilities/Assets	30,81,276	25,94,456	4,86,820	34,75,335	29,57,352	5,17,983	35,10,671	29,78,006	5,32,665	
	(9.1)	(8.0)	(15.4)	(12.8)	(14.0)	(6.4)	(10.7)	(11.5)	(6.3)	
1. Loans and Advances	24,60,552	20,42,745	4,17,807	26,98,689	22,74,622	4,24,068	26,61,782	22,22,579	4,39,203	
	(7.2)	(6.6)	(10.2)	(9.7)	(11.4)	(1.5)	(4.9)	(4.7)	(5.8)	
2. Investments	2,93,903	2,54,752	39,151	4,19,319	3,73,282	46,037	4,69,945	4,23,116	46,829	
	(13.5)	(8.4)	(63.9)	(42.7)	(46.5)	(17.6)	(50.5)	(61.9)	(-8.1)	
3. Cash and Bank Balances	1,30,956	1,13,681	17,275	1,56,260	1,22,096	34,164	1,62,029	1,29,667	32,363	
	(36.4)	(31.8)	(76.5)	(19.3)	(7.4)	(97.8)	(20.3)	(16.6)	(37.4)	
4. Other Current Assets	1,47,981	1,38,487	9,494	1,56,871	1,46,727	10,145	1,60,835	1,50,712	10,123	
	(19.2)	(18.7)	(26.1)	(6.0)	(5.9)	(6.9)	(6.5)	(7.4)	(-5.6)	
5. Other Assets	47,884	44,792	3,093	44,195	40,625	3,570	56,081	51,934	4,147	
	(-5.3)	(-8.5)	(93.2)	(-7.7)	(-9.3)	(15.4)	(56.2)	(47.2)	(565.6)	

	Table	VI.3:	Abridged	l Balance	Sheet	of NBFCs
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Notes: 1. Data are provisional.

2. Figures in parentheses indicate y-o-y growth in per cent.

Source: Supervisory Returns, RBI.



NBFCs-Factor (Table VI.4). With the harmonisation of major NBFC categories, NBFCs-D now comprise only ICCs.

VI.15 ICCs' share in total assets dipped marginally. Their credit growth, *albeit* modest, was aided by favourable base effects. Balance sheets of micro finance institutions (NBFCs-MFI), on the other hand, expanded on the back of robust credit growth, a favourable policy environment, pent-up demand and phased reopening of the economy (Chart VI.5 a).

VI.16 IFCs' credit disbursements in the infrastructure sector (power) grew strongly, insulated from the impact of COVID-19. Two large government-owned NBFCs ensured liquidity in the power sector during the pandemic period.

#### Table VI.4: Major Components of Liabilities and Assets of NBFCs-ND-SI by Classification

(Amount in ₹ crore)

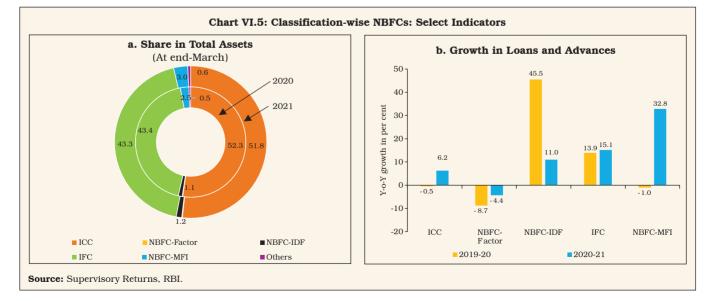
Category / Liability	As at	end-March	2020	As at	end-March	2021	As at en	d- Septemb	oer 2021	Percentage of Total Li	
	Borrow- ings	Other Liabilities	Total Liabilities	Borrow- ings	Other Liabilities	Total Liabilities	Borrow- ings	Other Liabilities	Total Liabilities	(March 2020 over March 2019)	(March 2021 over March 2020)
1	2	3	4	5	6	7	8	9	10	11	12
ICC	8,93,148	4,64,366	13,57,513	9,25,001	6,05,666	15,30,667	8,82,735	6,16,628	14,99,363	3.6	12.8
NBFC-Factor	1,822	2,070	3,893	1,839	2,039	3,878	1,632	1,964	3,596	-6.7	-0.4
IDF-NBFC	24,868	4,935	29,804	28,429	6,415	34,844	31,510	6,764	38,274	20.9	16.9
Infrastructure Finance Company	9,10,033	2,15,025	11,25,058	10,41,895	2,39,500	12,81,395	10,65,847	2,61,896	13,27,743	13.4	13.9
NBFC-MFI	45,594	19,241	64,835	62,310	26,249	88,559	58,562	22,924	81,487	-1.0	36.6
Others	2	13,352	13,354	77	17,933	18,009	80	27,462	27,542	117.5	34.9
Total	18,75,467	7,18,989	25,94,456	20,59,551	8,97,801	29,57,352	20,40,367	9,37,639	29,78,006	8.0	14.0
Category / Asset	Loans and Advances	Other Assets		Loans and Advances	Other Assets	Total Assets	Loans and	Other Assets	Total Assets	Percentage V of Total A	
							Advances			(March 2020 over March 2019)	(March 2021 over March 2020)
ICC	9,44,992	4,12,521	13,57,513	10,03,748	5,26,919	15,30,667	9,20,368	5,78,995	14,99,363	3.6	12.8
NBFC-Factor	3,096	797	3,893	2,961	917	3,878	2,763	833	3,596	-6.7	-0.4
IDF-NBFC	27,410	2,394	29,804	30,414	4,430	34,844	31,477	6,797	38,274	20.9	16.9
Infrastructure Finance Company	10,15,853	1,09,205	11,25,058	11,69,240	1,12,155	12,81,395	12,04,869	1,22,874	13,27,743	13.4	13.9
NBFC-MFI	51,394	13,441	64,835	68,258	20,301	88,559	63,102	18,385	81,487	-1.0	36.6
Others	-	13,354	13,354	-	18,009	18,009	-	27,542	27,542	117.5	34.9
Total	20,42,745	5,51,711	25,94,456	22,74,622	6,82,731	29,57,352	22,22,579	7,55,427	29,78,006	8.0	14.0

Note: Data are provisional.

**Source:** Supervisory Returns, RBI.

They sanctioned ₹1.34 lakh crore and disbursed over ₹79,000 crore to distribution utilities

(DISCOMs) under the Liquidity Infusion Scheme as part of the *Aatmanirbhar Bharat Abhiyaan* of



the Union Government. Under this scheme, they extended special long-term transitional loans at concessional rates to DISCOMS to enable them to clear their outstanding dues. A renewed focus on encouraging green energy and introduction of policy measures to boost renewable projects has enabled greater funding of renewable energy projects by NBFCs. Another government-owned NBFC in the railway sector recorded substantial growth (48 per cent) in annual disbursements in 2020-21. These three government-owned NBFCs contributed 35.5 per cent of credit flows from the NBFC sector during the year. NBFCs-Factor, on the other hand, faced the brunt of the impact of COVID-19 which took a heavy toll on MSMEs (Chart VI.5 b).

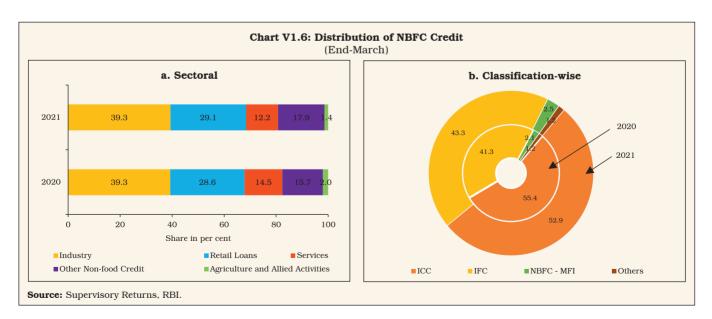
#### 2.3 Sectoral Credit of NBFCs

VI.17 Industry remained the largest recipient of credit extended by the NBFC sector, followed by retail loans and services (Appendix Table VI.4). In 2020-21, the share of the retail loan portfolio of the sector continued to rise with a concomitant fall in the share of services sector. ICCs and IFCs

together comprise 96.2 per cent credit extended by NBFCs as of end-March 2021. The fall in the share of ICCs was primarily due to the strong growth of other two categories *viz.*, IFCs and NBFCs-MFI (Chart VI.6 a & b).

VI.18 In 2020-21, the recovery in sectoral lending of NBFCs has been uneven. Credit to agriculture and services recorded absolute declines, while retail and industrial sectors expanded. Growth in retail loans was primarily driven by housing loans, vehicle loans, microfinance and loans against the collateral of gold (Table VI.5).

VI.19 Both ICCs and NBFCs-MFI increased lending to the industrial sector at the cost of lending to agriculture. ICCs reduced their exposure to services [including commercial real estate (CRE)] in contact-sensitive segments severely affected by the pandemic. As NBFCs-MFI are required to have a minimum of 85 per cent of their net assets in microfinance loans by regulation, the share of retail loans in their overall credit portfolio is the largest. IFCs lend mostly to the industrial sector (Chart VI.7).

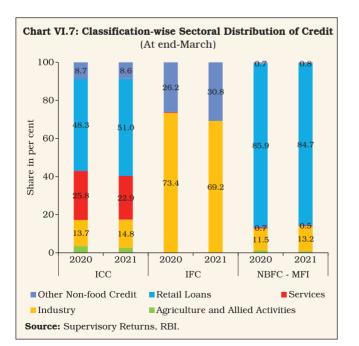


Гуре	At end-March 2020 At end-		At end-September 2021	Percentage Variation		
				2019-20	2020-21	
1	2	3	4	5	6	
I. Gross Advances	24,60,552	26,98,689	26,61,782	7.2	9.7	
II. Food Credit	75	274	10	-62.5	265.9	
III. Non-food Credit (1 to 5)	24,60,477	26,98,415	26,61,772	7.2	9.7	
1. Agriculture and Allied Activities	49,012	37,892	37,737	-21.9	-22.7	
2. Industry (2.1 to 2.4)	9,66,456	10,61,284	10,63,631	3.8	9.8	
2.1 Micro and Small	36,441	44,294	36,156	-2.5	21.5	
2.2 Medium	13,931	15,037	15,169	-13.0	7.9	
2.3 Large	7,95,275	8,55,386	8,84,217	71.0	7.6	
2.4 Others	1,20,809	1,46,567	1,28,090	-70.7	21.3	
3. Services	3,56,624	3,29,320	3,27,550	-13.2	-7.7	
Of which,						
3.1 Commercial Real Estate	1,01,452	80,568	79,337	-24.9	-20.6	
3.2 Retail Trade	35,041	26,638	25,604	-5.9	-24.0	
4. Retail Loans	7,03,094	7,86,518	7,62,232	17.4	11.9	
Of which,						
4.1 Housing Loans	19,480	21,478	21,497	5.6	10.3	
4.2 Consumer Durables	19,171	18,336	19,854	-2.3	-4.4	
4.3 Vehicle/Auto Loans	3,32,449	3,56,551	3,48,671	9.3	7.2	
4.4 Advances to Individuals against Gold	34,678	94,840	1,14,013	NA	173.5	
4.5 Micro finance loan/SHG Loan	43,802	57,270	60,008	NA	30.7	
5. Other Non-food Credit	3,85,291	4,83,401	4,70,621	31.9	25.5	

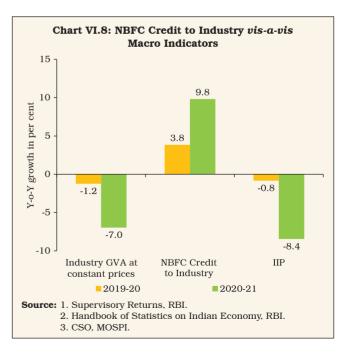
#### Table VI.5: Sectoral Credit Deployment by NBFCs

**Source:** Supervisory Returns, RBI.

VI.20 Notwithstanding disruptions caused by COVID-19 during the year, NBFCs' industrial credit grew, reflecting their lending to the power



and railway sectors, by government-owned NBFCs, as alluded to earlier (Chart VI.8).



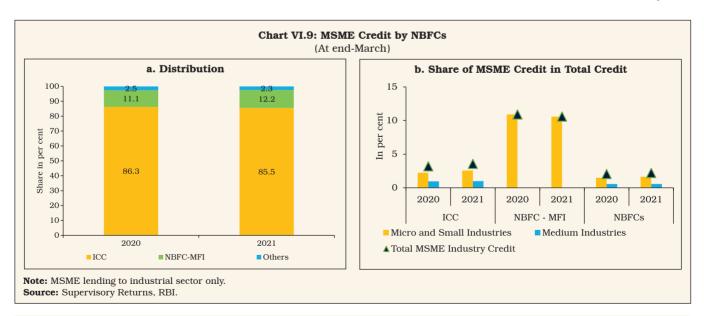
(₹ crore)

VI.21 The MSME sector was among the most pandemic afflicted sectors. Accordingly, the Reserve Bank and the Union Government introduced several measures to revive activity in the sector: a) special refinance facilities for AIFIs, which included ₹15,000 crore to SIDBI for on-lending/refinancing to the MSME sector; b) Emergency Credit Line Guarantee Scheme (ECLGS) which provided ₹3 lakh crore of unsecured loans to MSMEs and business; c) extension of the scheme<sup>7</sup> of one-time restructuring of loans to MSMEs without an asset classification downgrade; d) permitting bank lending to NBFCs (other than MFIs) for on-lending to agriculture, MSMEs and housing to be classified as priority sector lending (PSL); e) introduction of on-tap Targeted Long-Term Repo Operations (TLTRO) in October 2020 for reviving specific sectors, including MSMEs.

VI.22 NBFCs' credit to MSMEs grew at 17.8 per cent during 2020-21. ICCs, together with NBFCs-MFI, are the main purveyors of MSME credit (Chart VI.9.a). Eleven per cent of the NBFCs-

MFI' loan book comprises micro and small loans (Chart VI.9.b).

VI.23 In view of the significance of the sector for income and employment generation, many regulatory policies to support the sector have been extended. The scheme of one-time restructuring of loans to MSMEs without an asset classification downgrade was extended in May 2021 and the exposure threshold was increased to ₹50 crore in June, 2021. The on Tap TLTRO scheme was extended till December 31, 2021. The special refinance facility was bolstered in April 2021 by providing fresh support of ₹15,000 crore to the SIDBI to meet the funding requirements of MSMEs during 2021-22. In June 2021, another special liquidity facility of ₹16,000 crore was provided to the SIDBI for on-lending/refinancing through novel models and structures including double intermediation and pooled bond/loan issuances to meet MSMEs' short and mediumterm credit needs with a focus on smaller MSMEs and businesses, including those in credit deficient and aspirational districts. The Union Government extended the ECLGS facility till



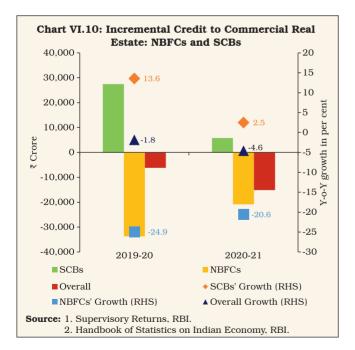
<sup>&</sup>lt;sup>7</sup> Where the borrower's account was a 'standard asset' as on March 1, 2020 and the aggregate exposure of banks and NBFCs was not more than ₹25 crore.

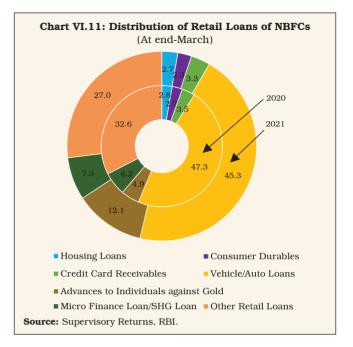
September 30, 2021 or till guarantees worth ₹3 trillion are issued. Bank lending to registered NBFCs was permitted to be classified as PSL till September 30, 2021.

VI.24 Nearly one-fourth of NBFCs' credit to the services sector goes to commercial real estate. In the total lending to commercial real estate by SCBs and NBFCs, the share of NBFCs was a sizable 25.5 per cent in March 2021. Credit flows to this segment have been severely affected as both banks and NBFCs reduced their exposures in view of the pandemic. In fact, credit flows from NBFCs were in the negative zone in 2020-21 while banks' lending to the segment increased only marginally (Chart VI.10).

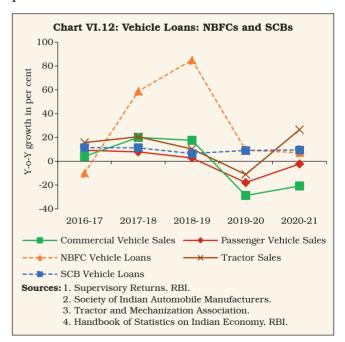
VI.25 Vehicle loans credit, the largest segment in retail loans, witnessed reduction in share during 2020-21 owing to disruption of activity while the share of lending against gold doubled (Chart VI.11).

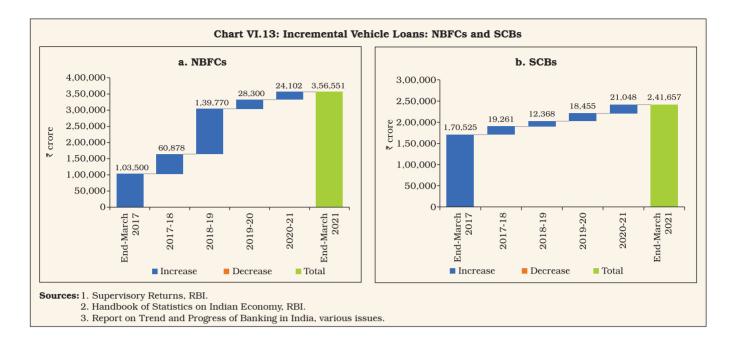
VI.26 Vehicle financing is a niche area for NBFCs in which they still account for a predominant share. Component-wise, sales growth of commercial vehicles continued to be in the





negative zone in 2020-21 while passenger vehicle sales picked up marginally aided by the opening up of the economy and a growing preference for personal vehicles. Tractor sales grew at a robust pace in 2020-21 as agriculture and rural areas were relatively insulated from the first wave and normal monsoon whetted activity (Chart VI.12). Consequently, NBFCs rebalanced their credit portfolios in favour of this section.



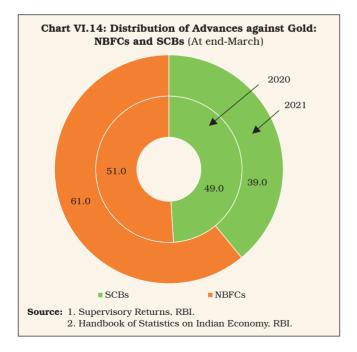


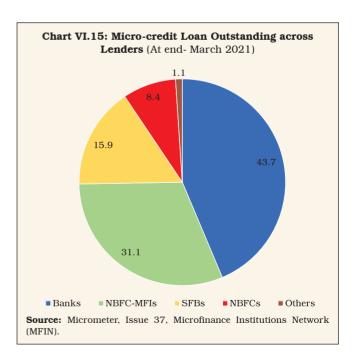
VI.27 Incremental credit flows of NBFCs to the vehicle loans segment outpaced those of SCBs. By 2020-21, NBFCs had a larger vehicle loan portfolio than SCBs (Chart VI.13 a and b).

VI.28 NBFCs consolidated their position in the gold loan segment *vis-a-vis* SCBs in 2020-21 (Chart VI.14).

VI.29 NBFCs-MFI play a crucial role in furthering financial inclusion, with a share of 31.1 per cent in total micro-credit (Chart VI.15).

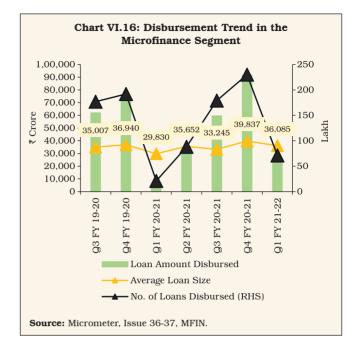
VI.30 Microfinance was adversely impacted by the pandemic. During the first wave of the pandemic (Q1:2020-21), the segment faced calamitous business interruptions with





drop in collections on account of the nationwide lockdown as well as the moratorium. Resumption of demand for credit facilitated higher disbursements by Q4:2020-21. The second wave further reduced the disbursements due to localised lockdowns. Nevertheless, the decline in Q1:2021-22 was not as severe as in Q1:2020-21 (Chart VI.16).

VI.31 In the case of NBFCs-MFI, the pandemic had differential impact on big and small NBFCs-MFI (Box VI.1). The impact of the second wave was subdued as compared to the first wave outstanding loans in June 2021 were higher than what was witnessed till December 2020, which bears testimony to the resilience of the segment (Chart VI.17).



#### Box VI.1: Impact of COVID-19 on NBFCs-MFI

NBFCs-MFI provide collateral-free, short-term and small-ticket loans to borrowers, especially low-income households and unorganised sector enterprises that are generally under-served by the formal channels of credit (RBI, 2021).

The COVID-19 pandemic and associated lockdowns disproportionately affected the unorganised sector enterprises and the economically weaker sections. The stoppage of economic activity and mobility caused impediments to credit deployment by NBFCs-MFI and repayment of loans to them.

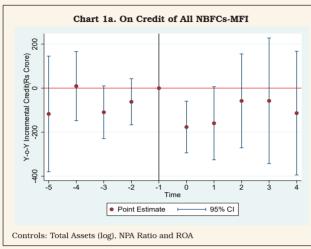
To empirically analyse the effect of the pandemic on credit growth and asset quality of NBFCs-MFI, a panel regression was run in an event study framework [following the methodology by Clarke and Tapia-Scythe (2021) and Ramacharan *et al.* (2015)] using quarterly supervisory data on 33 NBFCs-MFI for the period March 2019-June 2021 with the help of the following equation:

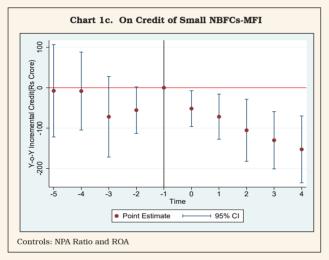
$$Y_{it} = \sum_{t=-5}^{4} \beta_{1t} * Time_t + \alpha_i + \gamma X_{it} + \varepsilon_{it}$$

where *i* and *t* represent NBFC and quarter, respectively. The equation was estimated independently for  $Y_{it}$  for (a): the incremental credit<sup>8</sup> on yearly basis (accounting for seasonality) and (b) NPA ratio<sup>9</sup> : gross NPAs/total advances. The *Time* dummy was fixed at 0 for the quarter ending June 2020 and March 2020 was chosen as the baseline period indicating the onset of the pandemic<sup>10</sup>. The main coefficient of interest in the equation is  $\beta_t$ , which captures the difference in the outcome variable in each quarter (analysed with respect to the onset of the pandemic *i.e.*, March 2020).  $\alpha_i$  captures the time-invariant NBFC-specific fixed effects and  $X_{it}$  represents the vector of NBFC-specific control variables.

The incremental credit flow for all NBFCs-MFI declined in the period immediately following the outbreak (June 2020). Although it has recovered in the later quarters, this recovery has been driven by the big-sized NBFCs-

- <sup>8</sup> In the first specification, the impact of the pandemic on incremental credit by NBFCs-MFI was assessed controlling for asset size, asset quality and profitability ratios.
- <sup>9</sup> In the second specification, the impact of the pandemic on asset quality of NBFCs-MFI was assessed controlling for asset size, incremental credit and profitability ratio.
- <sup>10</sup> The baseline period indicates the quarter in which the event occurred and hence, is omitted. The impact of the event is expected to be seen in subsequent quarters.
- <sup>11</sup> NBFCs-MFI were differentiated into big-sized and small-sized based on the median asset size in March 2020.



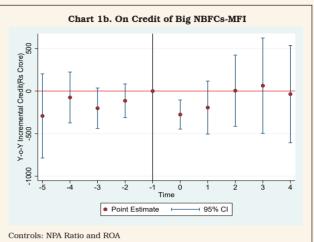


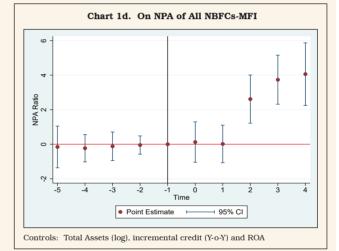
MFI<sup>11</sup>. Incremental credit flows of small-sized NBFCs-MFI has not yet been able to reach the pre-Covid levels (Charts 1a-1c).

The results also indicate that the NPA ratio for NBFCs-MFI was largely maintained immediately following the pandemic, possibly due to the moratorium benefit and standstill in asset classification for NBFC borrowers. However, the effect of the pandemic on the asset quality of NBFCs-MFI has started to show from December 2020 (Chart 1d).

#### 2.4 Resource Mobilisation

VI.32 Policy measures by the Reserve Bank and the Government provided timely liquidity support to NBFCs, bolstered market confidence and reduced borrowing costs. As financial conditions





#### References

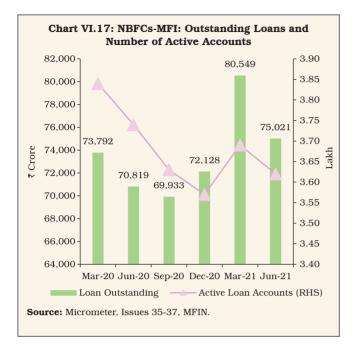
Clarke, D. and K. Tapia-Schythe (2021). Implementing the Panel Event Study. *Stata Journal*.

Ramcharan, R., A. Kermani and M. Di Maggio (2015). Monetary Policy Pass-Through: Household Consumption and Voluntary Deleveraging. Society for Economic Dynamics, Meeting Papers 256.

Reserve Bank of India (2021). Consultative Document on Regulation of Microfinance, June.

and market access of NBFCs improved, many NBFCs also adopted prudent debt recycling to pay off their extant high-cost borrowings for new debt at a lower cost.

Chart 1: Impact of COVID-19 on NBFCs-MFI: Coefficient Plots



VI.33 NBFCs' borrowings from banks continued to grow on top of a y-o-y growth rate of 13.8 per cent in the previous year. Borrowings through debentures and *via* commercial paper (CPs) also increased. At end-September 2021, total borrowings mobilised by NBFCs decelerated (Table VI.6) (Appendix tables VI.1, VI.2 and VI.3).

VI.34 NBFCs have been gradually swapping their short-term borrowings for long-term borrowings; consequently, the share of long-term borrowings (payable in more than 12 months) in March 2021 inched up (Chart VI.18).

VI.35 Rating-wise, AAA-rated non-convertible debentures (NCDs) of NBFCs have a preponderant share in overall NCD private placements of NBFCs (Chart VI.19 a). In Q1:2020-21, debenture issuances shot up, mainly by AAA and AA-rated entities, bolstered by liquidity measures. In Q2: 2020-21, A-rated NCDs raised higher funds, aided by Special Liquidity Scheme and Partial Credit Guarantee Scheme 2.0.

VI.36 Tenure-wise, NCDs of three-year tenure were issued the most in Q1:2020-21 and this

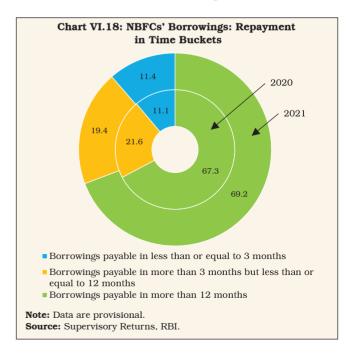
Table V	<b>VI.6</b> :	Sources	of	Borrowings	of	<b>NBFCs</b>

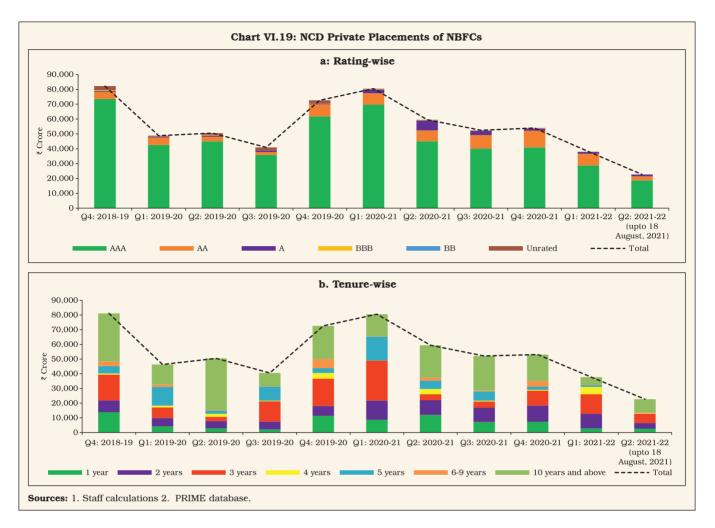
(Amount in ₹ crore									
Items	At end- March	At end- March	At end- Sep-		entage ation				
	-2020	-2021	tember -2021	2019-20	2020-21				
1	2	3	4	5	6				
1. Debentures	9,04,655	9,84,428	9,88,342	5.0	8.8				
	(41.7)	(42.0)	(42.5)						
2. Bank Borrowings	6,93,918 (32.0)	· · ·	· · ·	13.8	11.8				
3. Borrowings from FIs	63,133 (2.9)	56,224 (2.4)	· · · ·	63.0	-10.9				
4. Inter- corporate Borrowings	77,032 (3.6)	76,839 (3.3)	· · · ·	6.8	-0.3				
5. Commercial Paper	64,877 (3.0)	70,631 (3.0)	71,990 (3.1)	-54.6	8.9				
6. Borrowings from Government	18,752 (0.9)	19,131 (0.8)	17,923 (0.8)	30.2	2.0				
7. Subordinated Debts	73,513 (3.4)	68,857 (2.9)	<i>,</i>	16.2	-6.3				
8. Other Borrowings	2,73,969 (12.6)	2,94,074 (12.5)	3,04,638 (13.1)	37.2	7.3				
9. Total Borrowings	21,69,849	23,45,668	23,23,777	8.3	8.1				

Notes: 1. Data are provisional.

2. Figures in parentheses indicate share in total borrowings. **Source:** Supervisory Returns, RBI.

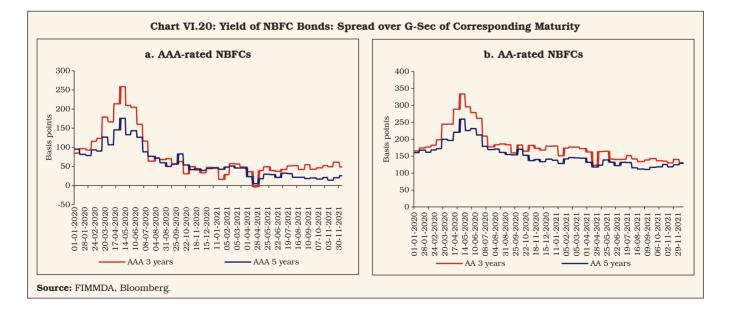
broadly coincides with the implementation of TLTRO. NCDs of long tenure (greater than 10 years) were mainly raised by government-owned

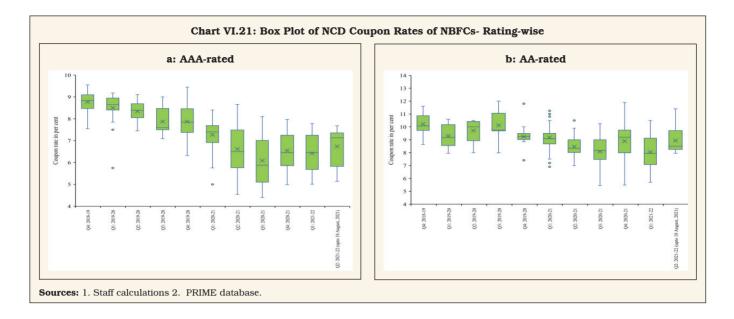




IFCs and prominent private NBFCs (Chart VI.19 b). The unprecedented spike in spreads

witnessed in the beginning of 2020-21 eased subsequently (Chart VI.20 a and b).



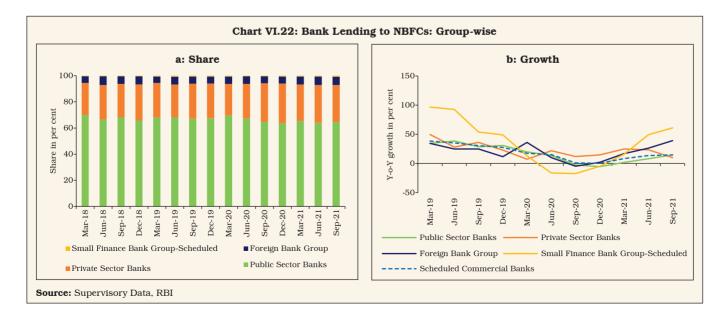


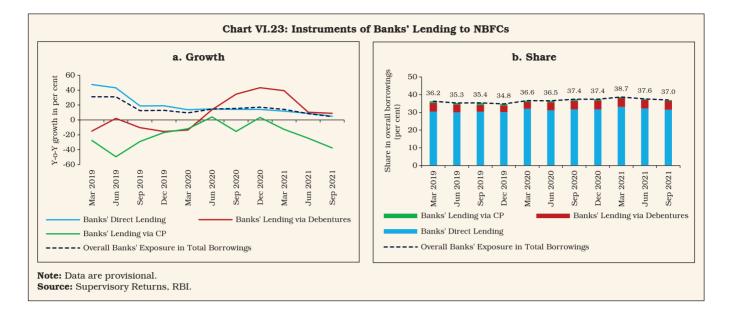
VI.37 Coupon rates of AAA-rated NCDs of NBFCs softened in tandem with the easing monetary cycle and it reduced considerably from Q3: 2020-21. However, the variance in rates among AAA-rated NCDs has widened relative to the prepandemic period, indicative of differentiation by the market on the basis of inherent balance sheet strength. In the case of AA-rated NCDs of NBFCs, the dispersion in the coupon rates broadened with policy support and increase in number of issuances (Chart VI.21 a and b).

VI.38 Amongst SCBs, public sector banks (PSBs) remained dominant lenders to NBFCs, although private sector banks (PVBs) expanded lending to NBFCs in 2020-21 (Chart VI.22 a & b).

VI.39 Overall bank exposure to NBFCs grew as their investment in NBFCs' debentures increased on the back of COVID-19-related schemes (Chart VI.23 a and b).

VI.40 The share of NBFCs in overall CP issuances fell sharply in April 2020, but recovered





in the months of July and September 2020, with sector-specific policy actions. Subsequently, NBFCs' CP issuances surpassed their pre-Covid levels. During the second wave, however, NBFCs did not borrow much *via* CPs due to adequate liquidity on their books. Nevertheless, NBFCs were quickly back in this space in July 2021 when their share jumped to 65 per cent of total issuances and many NBFCs utilised the funds so raised to provide funding to individuals for subscribing to Initial Public Offerings (Chart VI.24 a).

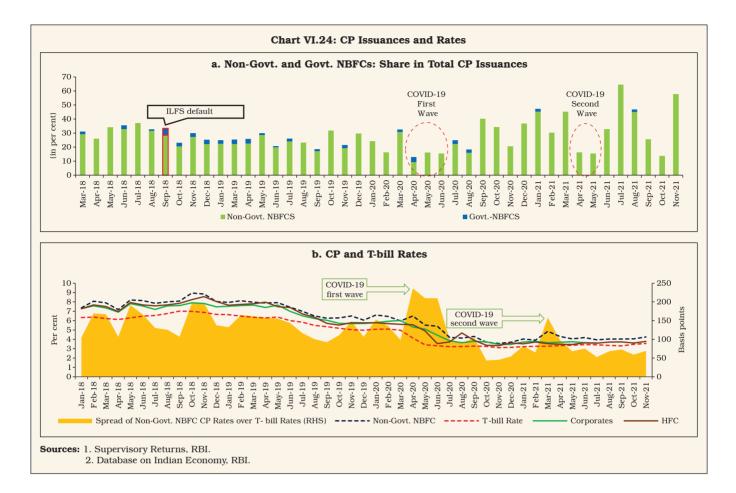
VI.41 The spike in NBFCs' CP rates during the second wave was not as severe as the previous one and it quickly recovered (Chart VI.24 b).

#### 2.5 NBFCs-D: Deposits

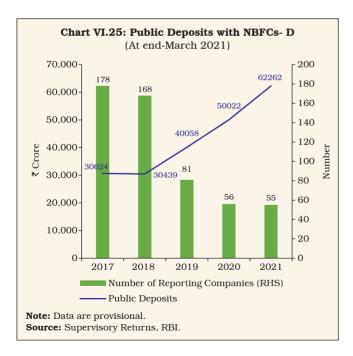
VI.42 Deposit mobilisation by NBFCs progressed at a robust pace. The number of companies authorised to accept deposits has progressively reduced and stood at 55 as of March 2021 (Chart VI.25). Certain large NBFCs-D have explicitly increased their reliance on retail deposits relative to corporate deposits during the year. 90.1 per cent of deposits were raised by 5 NBFCs-D (Chart VI.26).

#### 2.6 Asset Sales and Securitisation

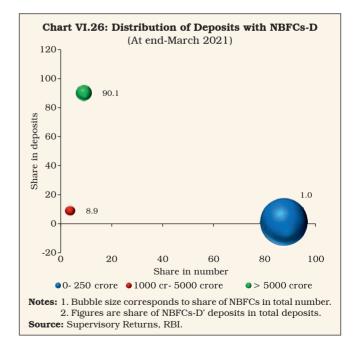
VI.43 Asset sales that are undertaken by NBFCs for liquidity management, rebalancing exposures, or strategic sales, and securitisation for redistribution of credit risk by repackaging assets into tradable securities with different risk profiles, dipped in June 2020 but they recovered over the rest of the year. Nevertheless, loan sales volumes of NBFCs-ND-SI have not picked up to pre-COVID levels. Loans securitised, on the other hand, picked up from September 2020 onwards, when the first wave of the pandemic started waning. As NBFCs' business improved, the investor outlook towards loan securitisation gradually turned positive (Chart VI.27 a and b).

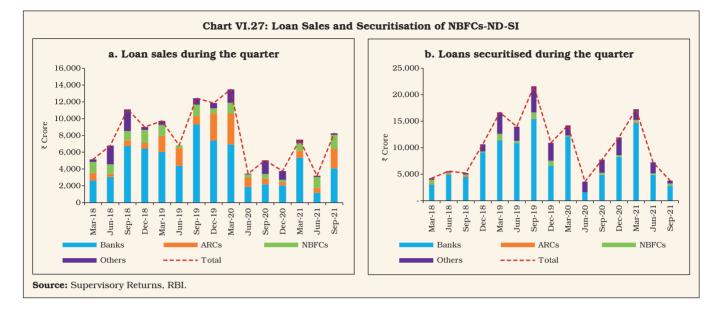


Guidelines issued by the Reserve Bank in September 2021 are expected to strengthen these



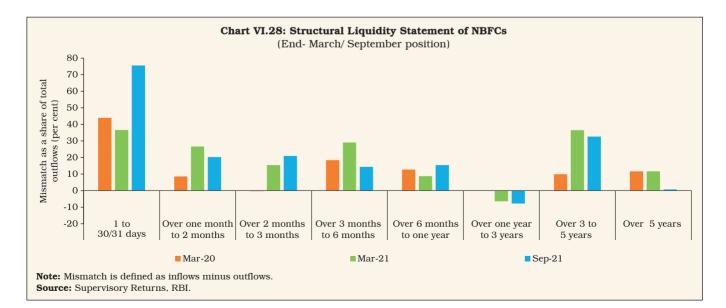
segments. In H1: 2021-22, loans sales picked up, while securitisation decelerated.





#### 2.7 Asset Liability Profile of NBFCs

VI.44 NBFCs have gradually changed their borrowing profile, relying more on the long-term segment. Policy support aided in ameliorating the liquidity position of NBFCs, that was impacted by COVID-19 and associated risk aversion. On account of the Liquidity Risk Management Framework, effective from December 2020, issues arising from lumpiness in income receipts which can hamper debt repayments, especially in short-term buckets, were mitigated. In March 2021, the mismatch (inflows minus outflows) in one-two months, two-three months and threesix months buckets improved *vis-à-vis* March 2020. The cumulative mismatch in the less than one year bucket was better in March 2021 than in March 2020. The deterioration in the one to three year maturity bucket may be attributable to the liquidity schemes in which many NBFCs availed funding by pledging three-year NCDs. The three to five year bucket, however, showed an improvement in March 2021 (Chart VI.28).



(₹ crore)

									(( (1010)
Items		2019-20			2020-21			H1:2021-22	
	NBFCs	NBFCs- ND-SI	NBFCs-D	NBFCs	NBFCs- ND-SI	NBFCs-D	NBFCs	NBFCs- ND-SI	NBFCs-D
1	2	3	4	5	6	7	8	9	10
A. Income	3,42,225	2,75,651	66,574	3,53,407	2,86,324	67,083	1,74,711	1,39,464	35,247
	(11.1)	(11.9)	(8.3)	(3.3)	(3.9)	(0.8)	(-3.8)	(-4.1)	(-2.4)
B. Expenditure	2,85,808	2,34,347	51,460	2,94,358	2,38,837	55,522	1,38,325	1,08,239	30,085
	(15.3)	(15.3)	(15.2)	(3.0)	(1.9)	(7.9)	(0.5)	(-0.6)	(4.4)
C. Net Profit	39,171	28,454	10,716	44,723	36,074	8,649	28,992	24,717	4,275
	(4.9)	(8.9)	(-4.5)	(14.2)	(26.8)	(-19.3)	(-17.1)	(-15.4)	(-25.6)
D. Total Assets	30,81,276	25,94,456	4,86,820	34,75,335	29,57,352	5,17,983	35,10,671	29,78,006	5,32,665
	(9.1)	(8.0)	(15.4)	(12.8)	(14.0)	(6.4)	(10.7)	(11.5)	(6.3)
E. Financial Ratios									
(as per cent of Total Assets)									
(i) Income	11.1	10.6	13.7	10.2	9.7	13.0	5.0	4.7	6.6
(ii) Expenditure	9.3	9.0	10.6	8.5	8.1	10.7	3.9	3.6	5.6
(iii) Net Profit	1.3	1.1	2.2	1.3	1.2	1.7	0.8	0.8	0.8
F. Cost to Income Ratio (Per cent)	78.5	80.1	72.5	78.2	78.2	78.4	73.1	70.6	82.2

Table VI.7: Financial Parameters of the NBFC Sector

Notes: 1. Data are provisional.

2. Figures in parenthesis indicate Y-o-Y growth in per cent.

Source: Supervisory Returns, RBI.

#### 2.8 Financial Performance of NBFCs

VI.45 NBFCs' income growth decelerated steeply, as both NBFCs-ND-SI and NBFCs-D reported lower incomes in 2020-21. However, the sector has leveraged technology to counter the challenges posed by the pandemic through rationalisation of expenditure. Net profits of NBFCs-ND-SI witnessed a significant improvement in the aftermath of the first wave of COVID-19 and their cost to income ratios dropped. Conversely, NBFCs-D experienced a moderation in their income due to marginal growth in fund-based income. This, coupled with rising interest payments, increasing cost to income ratio and other expenditures, resulted in a decline in their profits. Net profits of NBFCs during H1:2021-22 declined on the back of fall in fund-based income (Table VI.7, Appendix Table VI.5 and Appendix Table VI.6).

VI.46 Total expenses of NBFCs moderated during the year as interest expenses declined, although an increase in interest paid on fixed deposits reflected NBFCs-D preference for public deposits. Operating expenses declined during the year as NBFCs successfully reined in administrative costs by leveraging technology. Provisions against NPAs, however, increased significantly during the year reflective of NBFCs bracing for a potential increase in impaired assets after lifting of the asset classification standstill. In 2021-22 so far, expenses increased marginally as interest burden on bank credit declined (Table VI.8).

#### 2.9 Profitability

**VI.47** Profitability indicators of NBFCsreturn on equity (RoE) and net interest margin (NIM)-were lower during 2020-21 than a year ago, reflecting the stress in the sector. Return on assets (RoA), on the other hand, remained unchanged (Chart VI.29). The overall decline in the profitability could be attributed to drop in the business in the wake of the ongoing pandemic. In H1:2021-22, all profitability indicators of the sector moderated.

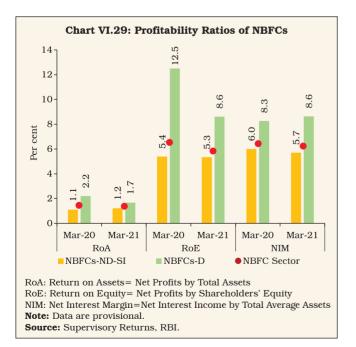
				(₹ Crore
Items	2018-19	2019-20	2020-21	H1:2021-22
1	2	3	4	5
1. Interest Expense and Other Financing Cost (a+b+c+d+e)	1,50,964	1,70,088	1,67,571	80,488
(a) Interest Paid on Fixed Deposits	2,822	3,180	4,668	2,469
(b) Interest on Inter-corporate Deposits	6,004	6,764	6,659	2,723
(c) Interest on Credits from Banks	50,075	58,915	60,206	27,616
(d) Interest on Credits from Financial Institutions	10,061	10,357	10,652	6,782
(e) Other Financing Charges	82,002	90,872	85,386	40,898
2. Bad Debts Written-off	14,194	25,426	29,678	8,854
3. Provisions against Non-Performing Assets	14,246	15,039	26,980	15,449
4. Operating Expenses (i+ii)	49,382	54,658	50,585	25,446
Of which; (i) Employee Costs	23,395	25,833	26,036	13,953
(ii) Other Administrative Costs	25,987	28,825	24,549	11,492
5. Other Expenses	19,175	20,597	19,544	8,087
Total Expenses	2,47,960	2,85,808	2,94,358	1,38,325

#### **Table VI.8: Expenses of NBFCs**

Note: Data are provisional. Source: Supervisory Returns, RBI.

VI.48 In case of NBFCs-D, there was a deterioration in RoA and RoE in 2020-21 on account of the pandemic-induced slowdown. On the other hand, NIM improved during the same period, reflecting improvement in interest income along with lower expenses (Chart VI.29).

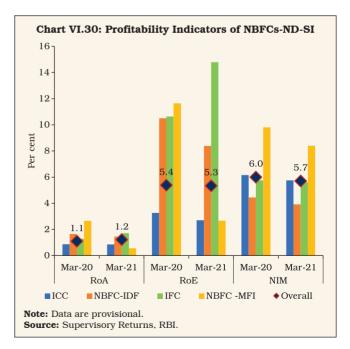
VI.49 The profitability of NBFCs-ND-SI gauged in terms of RoA marginally increased in 2020-21 due to an improvement in the RoA of IFCs. The

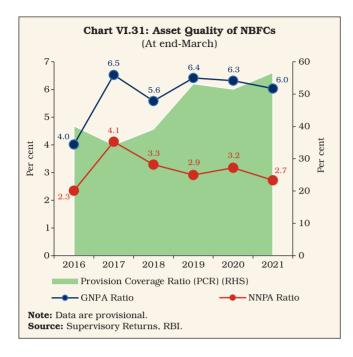


overall RoE of NBFCs-ND-SI declined. NIM was lower for all entities, mirroring subdued credit off-take (Chart VI.30).

#### 2.10 Asset Quality

VI.50 In 2020-21, NBFCs registered an improvement in asset quality as the asset classification standstill in view of the pandemic was in force. Resolution of a few accounts in the infrastructure space during the year also helped.



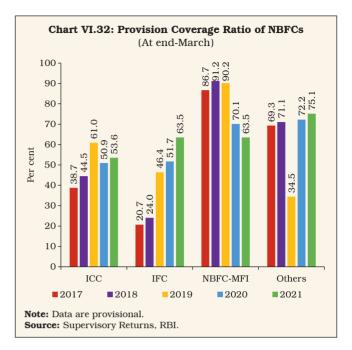


Both GNPA and NNPA ratios declined post March 2020. The higher provision coverage ratio (PCR) during the period is reflective of adequate buffers to deal with likely headwinds (Chart VI.31). In 2021-22 (up to September), asset quality of the sector deteriorated to some extent. GNPA ratio increased from 6.0 per cent to 6.8 per cent and NNPA ratio increased from 2.7 per cent to 3.0 per cent.

VI.51 In March 2021, NBFCs-MFI and IFCs had the highest PCRs. PCR of ICCs, though the lowest, improved in 2021 as compared to 2020 (Chart VI.32).

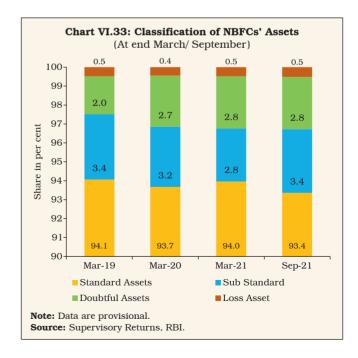
VI.52 Based on the duration for which an asset remains non-performing, NPAs can be categorised into sub-standard, doubtful and loss assets. In 2020-21, a part of the sub-standard assets of a large NBFC returned to being standard, which led to a marginal improvement in asset quality (Chart VI.33).

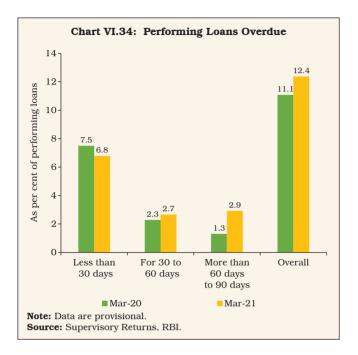
VI.53 Among performing loans of NBFCs, 87.6 per cent of loans were standard and rest were overdue but not NPAs in March 2021. Loans overdue in the first bucket *viz.*, less than 30 days were the largest, but the position improved



in 2021. The share of loans overdue for more than 60 days but less than 90 days doubled (Chart VI.34).

VI.54 In 2020-21, overall GNPA and NNPA ratios of NBFCs-ND-SI decreased but the quality of assets declined in the ICC and NBFC-MFI categories. On the other hand, asset quality of



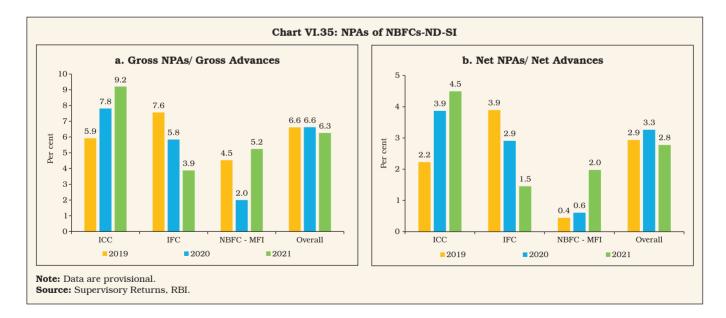


IFCs has improved with declines in GNPA and NNPA, reflective of better provisioning in the IFC segment (Chart VI.35). In H1:2021-22, the GNPA and NNPA ratios of NBFCs-ND-SI rose.

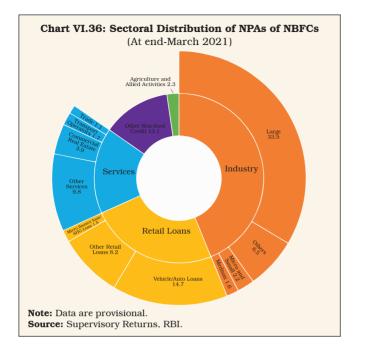
VI.55 The sectoral distribution of NPAs of NBFCs point to a preponderant share of industry in the

overall delinquent assets of the sector. Within the industrial sector, loans to large industry have a predominant share in NPAs. Vehicle loans have the largest share in retail loans (Chart VI.36).

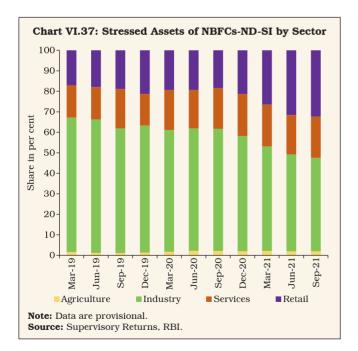
VI.56 Similarly, a sectoral snapshot of stressed assets<sup>12</sup> of NBFCs-ND-SI shows that industry, which is the largest recipient of NBFC lending traditionally, had the highest share of stressed assets whereas agriculture contributed the least (Chart VI.37). Retail and services sectors' contributions to stressed assets, which were similar till end-March 2020 diverged in 2021. In the light of the pandemic, the Reserve Bank had announced a six-month moratorium on loan repayments till August 31, 2020 and subsequently a one-time debt restructuring plan, which were geared to cushion the impact of the pandemic on the financial ecosystem. In the post moratorium period, the asset quality of NBFCs-ND-SI worsened in the retail loans category. By end-September 2021, stressed assets in the retail sector increased substantially while those in industry sector reduced.

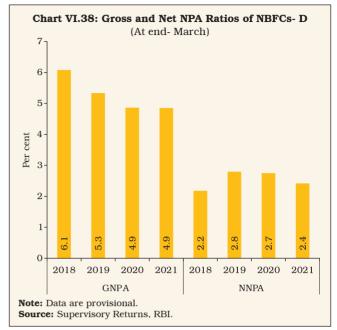


<sup>&</sup>lt;sup>12</sup> NPAs+ restructured standard advances.



VI.57 In the case of NBFCs-D, the GNPA ratio reduced marginally during the year. The NNPA ratio also showed a reduction, pointing to adequate provisioning (Chart VI.38). In 2021-22 so far (up to September), however, the GNPA and NNPA ratios of NBFCs-D inched up.

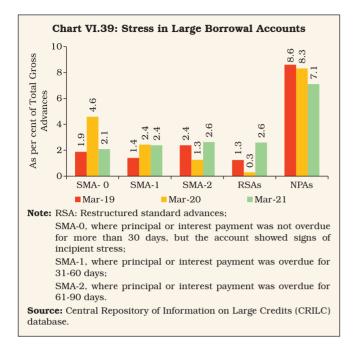




VI.58 Large borrowal accounts (exposure of ₹5 crore and above) constituted 52.8 per cent of NPAs and 44.9 per cent of total loans of NBFCs at end-March 2021. The large increase in restructured standard advances of NBFCs are indicative of proactive measures to arrest the impact of the pandemic on loan books. In the case of incipient stress as indicated by the share of special mention accounts (SMA), SMA-0 witnessed significant reduction while that of SMA-1 remained at the same level (Chart VI.39). SMA-2, which is on the brink of being classified as NPAs, doubled during the year which is a cause for concern.

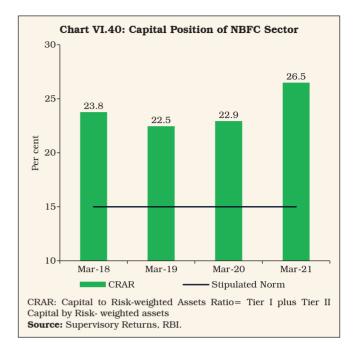
#### 2.11 Capital Adequacy

VI.59 NBFCs are well capitalised, with their capital to risk-weighted asset ratio (CRAR) well above the stipulated level of 15 per cent. During 2020-21, NBFCs' CRARs improved further, attributable to an increase in the level of Tier-I capital, retained earnings and moderation in non-performing assets (Chart VI.40).



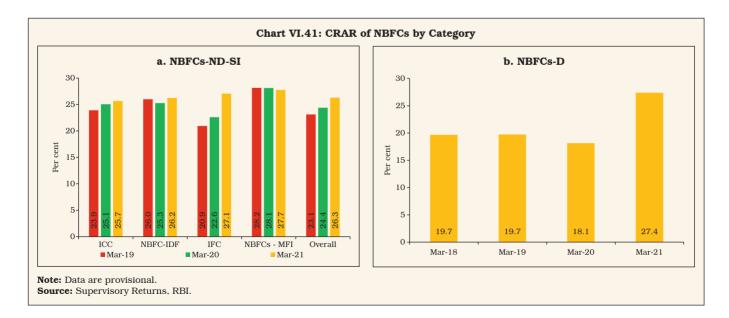
VI.60 All categories of NBFCs-ND-SI except the NBFCs-MFI have shown improvement in CRARs, mainly aided by higher CRARs of IFCs (Chart VI.41 a). The marginal decline in the CRAR of the NBFCs-MFI is mainly due to capital erosion and increase in their risk-weighted assets.

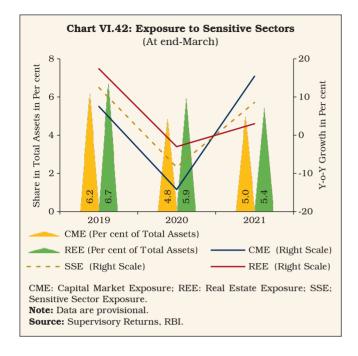
VI.61 The CRAR of the NBFCs-D witnessed a sharp increase in 2020-21, mainly due to growth in share capital and reserves (Chart VI.41 b).



#### 2.12 Exposure to Sensitive Sectors

VI.62 The Reserve Bank has categorised the capital market, real estate, and commodities as sensitive sectors, as these assets are prone to fluctuations in value, with implications for financial stability. NBFCs' overall exposure to sensitive sectors grew in 2020-21 mainly due to a low base (Chart VI.42).





## 2.13 Residuary Non-Banking Companies (RNBC)

VI.63 The principal business of RNBCs is collecting deposits and deploying them in approved securities, as directed by the Reserve Bank. The number of RNBCs has consistently declined since 1998-99 and at end- March 2021, only one RNBC, which is not accepting any new deposits, remained in operation.

VI.64 In sum, the balance sheet of the NBFC sector expanded moderately in 2020-21, driven by growth in both credit and investments of NBFCs-ND-SI. Public deposits of NBFCs-D increased as well, due to attractive returns. The profit parameters of NBFCs registered a decline due to the pandemic-induced economic slowdown. As regards asset quality, the GNPA and NNPA ratios fell, backed by strong provisions. The substantial rise in capital of the sector, much above the regulatory prescription, signals overall resilience of the sector.

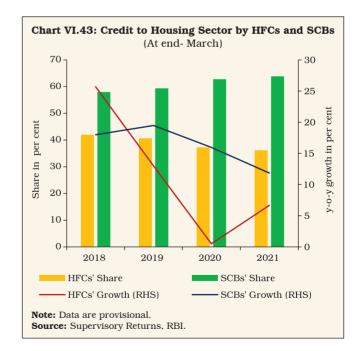
#### 2.14 Housing Finance Companies (HFCs)

VI.65 Housing finance companies (HFCs) are specialised lending institutions which, along

with SCBs, provide housing credit in India. With transferring of regulation of HFCs to the Reserve Bank by amendment of the NHB Act, 1987, effective August 9, 2019, HFCs are being treated as a category of NBFCs for regulation purposes.

VI.66 In recent times, HFCs have undergone several legislative/regulatory changes to harmonise the regulations between HFCs and NBFCs in a phased manner. Based on a review, a revised regulatory framework for HFCs was issued on October 22, 2020 and again on February 17, 2021.

VI.67 HFCs' credit to the housing sector accelerated in 2020-21, primarily on account of low interest rates, availability of refinance as well as special refinance facilities and the additional special refinance facility of the NHB (which amounted to ₹13,917 crore) backed by the Reserve Bank under the *Aatmanirbhar Bharat Abhiyaan*. Bank credit to the housing sector, however, decelerated in 2020-21 even though it remained higher than HFCs' credit (Chart VI.43).



VI.68 At the end of March 2021, there were 100<sup>13</sup> HFCs, of which only 16 were deposit taking entities. Five of the latter need prior permission from NHB before accepting public deposits. Nongovernment public limited companies dominate the segment, comprising 94.8 per cent of total assets. The combined balance sheet of these entities experienced a growth in 2020-21 after a deceleration in 2019-20. The asset size of the lone government HFC contracted in 2020-21 (Table VI.9).

#### 2.14.1. Balance Sheet<sup>14</sup>

VI.69 The consolidated balance sheet of HFCs grew in 2020-21 on account of steep growth in borrowings from NHB, inter-corporate borrowing

#### **Table VI.9: Ownership Pattern of HFCs** (At end-March)

				(₹ crore)	
Туре	2	020	2021		
	Number	Asset Size	Number	Asset Size	
1	2	4	5	7	
A. Government Companies	1	79,535	1	76,959	
B. Non-government Companies (1+2)	99	13,14,329	99	14,05,904	
1. Public Ltd. Companies	75	13,09,762	78	14,01,522	
2. Private Ltd. Companies	24	4,568	21	4,382	
Total (A+B)	100	13,93,865	100	14,82,863	
Note: Data are provisional	l.				

Source: NHB.

and reserves and surplus. On the asset side, loans and advances registered a moderate growth while investments registered an impressive growth. On

#### Table VI.10: Consolidated Balance Sheet of HFCs

(At end-March)

(₹ crore)

Iter	15	2019	2020	2021	Percentage va	ariation
					2020	2021
1		2	3	4	5	6
1	Share capital	34,048	36,858	37,696	8.3	2.3
2	Reserves and surplus	1,51,706	1,45,053	1,70,359	-4.4	17.4
3	Public deposits	1,05,895	1,19,795	1,26,691	13.1	5.8
4	Debentures	4,66,689	3,97,949	3,97,816	-14.7	0.0
5	Bank borrowings#	2,98,943	3,53,214	3,29,835	18.2	-6.6
6	Borrowings from NHB #	42,118	49,673	67,341	17.9	35.6
7	Inter-corporate borrowings	35,627	6,206	19,182	-82.6	209.1
8	Commercial papers	79,059	46,631	54,554	-41.0	17.0
9	Borrowings from Government***	0	1,282	19,313	0	-
10	Subordinated debts	18,320	17,348	19,168	-5.3	10.5
11	Other borrowings	25,103	1,49,404	1,31,818	495.2	-11.8
12	Current liabilities	13,740	20,446	8,100	48.8	-60.4
13	Provisions ^	8,569	7,499	64,303	-12.5	757.5
14	Other*	40,021	42,508	36,686	6.2	-13.7
15	Total Liabilities/ Assets	13,19,840	13,93,865	14,82,863	5.6	6.4
16	Loans and advances	1,163,148	11,83,561	12,77,653	1.8	7.9
17	Hire purchase and lease assets	0	33	10	-	-70.4
18	Investments	88,640	97,931	1,29,961	10.5	32.7
19	Cash and bank balances	33,166	56,955	36,864	71.7	-35.3
20	Other assets**	34,885	55,384	38,375	58.8	-30.7

^ The sudden increase in provisions is due to high provision reported by one major HFC.

\*includes deferred tax liabilities and other liabilities.

\*\*includes tangible & intangible assets, other assets, and deferred tax asset.

\*\*\* includes borrowings from foreign government also.

# Figures have been revised.

Notes: Data are provisional.

Source: NHB.

<sup>13</sup> Excludes one HFC, which has surrendered its Certificate of Registration as it has been merged with a NBFC.

<sup>14</sup> Two HFCs viz., Capital First Home Finance Ltd. and Gruh Finance Ltd. have been merged with IDFC Bank in December 2018 and Bandhan Bank in October 2019 respectively. Consequently, asset and liabilities of these two HFCs have been deducted from HFCs' consolidated data by the NHB. Therefore, data may not tally with earlier data.

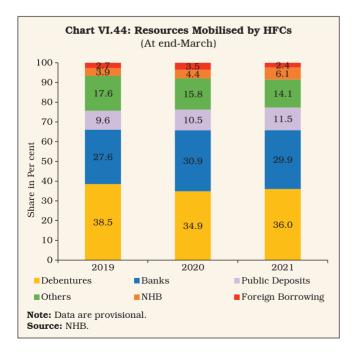
the other hand, cash and bank balances, and other assets declined (Table VI.10).

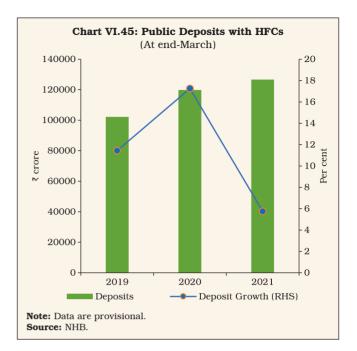
#### 2.14.2. Resource Profile of HFCs

VI.70 HFCs primarily rely on debentures and bank borrowings for funds, which constitute around 66 per cent of total resources (Chart VI.44). The dependence of HFCs on bank borrowings decelerated in 2020-21; however, dependence on borrowings from NHB and public deposits increased, reflecting their reliance on long term-resources amidst risk averse market conditions.

VI.71 Public deposits, another important source of funding, decelerated in 2020-21 (Chart VI.45). Furthermore, the share of deposits in total liabilities of HFCs has been steadily declining since 2015-16 till 2020-21 with the exception of 2019-20.

VI.72 The distribution of deposits with HFCs in 2020-21 shows that there is a concentration of deposits in the 6-9 per cent interest rate bracket. A significant growth has been observed in deposits in the below 6 per cent interest rate





bracket due to the low interest rate environment (Chart VI.46). The maximum share of deposits is in the maturity bracket of 24 to 48 months.

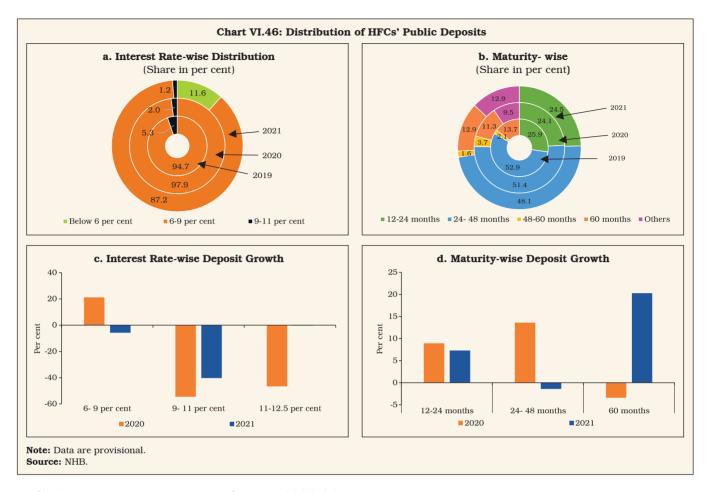
#### 2.14.3. Financial Performance

VI.73 The consolidated income of HFCs decelerated in 2020-21 on account of moderation of fee income and stagnant fund income. Income as a proportion to total assets decreased on account of decrease in fund income (Chart VI.47).

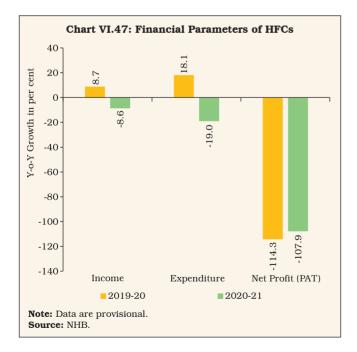
VI.74 Furthermore, expenditure also decreased mainly on account of deceleration in both financial expenditure and operating expenditure. As a result, there was a significant decrease in the cost to income ratio in 2020-21. Meanwhile, the RoA reached zero (Table VI.11).

#### 2.14.4. Soundness Indicators

VI.75 The GNPA ratio of HFCs increased in 2020-21. However, the NNPA ratio decreased in 2020-21 on account of significant increase in provisioning. Two major HFCs registered spikes in their GNPA and NNPA ratios in 2020-21. Excluding these two major HFCs, GNPA and NNPA ratios stood at 3.1 per cent



# and 1.7 per cent, respectively, in 2020-21 (Chart VI.48a and b).

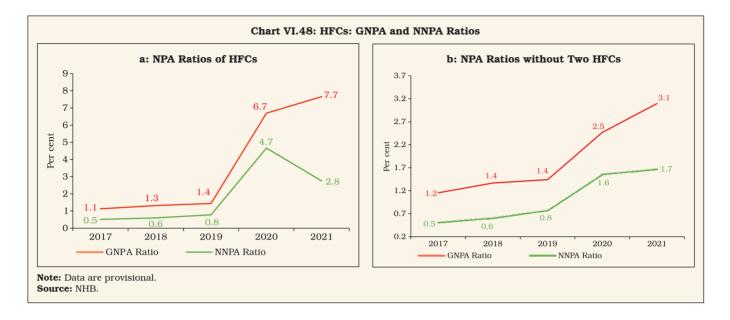


VI.76 To sum up, in 2020-21, HFCs have been able to sustain momentum with moderate growth in credit demand. After the outbreak of COVID-19, several regulatory and liquidity measures were

#### **Table VI.11: Financial Ratios of HFCs** (As per cent of Total Assets) (At end-March)

Particulars	2017	2018	2019	2020	2021
1	2	3	4	5	6
Total Income	10.0	9.0	9.9	10.2	8.7
1. Fund Income	9.8	8.8	9.7	10.1	8.6
2. Fee Income	0.2	0.2	0.2	0.1	0.1
Total Expenditure	7.4	6.6	7.9	8.8	6.7
1. Financial Expenditure	6.4	5.6	6.4	6.4	5.4
2. Operating Expenditure	0.9	1.0	1.5	2.4	1.3
Tax Provision	0.8	0.7	0.7	0.6	0.9
Cost to Income Ratio (Total Exp./Total Income)	73.6	73.6	79.3	86.2	76.4
Return on Assets (RoA) (PAT/Total Assets)	2.1	2.0	1.4	-0.2	0.0
Note: Data are provisional					

**Note**: Data are provisional. **Source**: NHB.



announced by the Reserve Bank, along with the announcement of the Aatmanirbhar Bharat Abhiyaan by the Government, which resulted in an improvement in the liquidity position of HFCs. The recent uptick in sales of housing inventories on account of reopening of economy, the benign interest rate environment and incentives in stamp duty reductions aided the sector. Furthermore, HFCs took several proactive steps to counter the impact of the pandemic on their business by adopting work-from-home processes which helped in ensuring continuity of business even during the lockdown and made them digitally enabled for sourcing, processing, and disbursing loans. Efforts towards digitisation also might have contributed towards reducing their operating expenditure.

#### **3. All India Financial Institutions**

VI.77 At end-March 2021, there were four all India financial institutions (AIFIs) *viz.*, the National Bank for Agriculture and Rural Development (NABARD), the Small Industries Development Bank of India (SIDBI) and the National Housing Bank (NHB), which play a critical role in meeting the long-term funding requirements of agriculture and the rural sector, small industries, housing finance companies, NBFCs and MFIs, respectively. The fourth AIFI - Export Import Bank of India (EXIM Bank)functions as the principal financial institution promoting the country's international trade and providing financial assistance to exporters and importers. The Reserve Bank regulates and supervises these four AIFIs.

#### 3.1 AIFIs' Operations<sup>15</sup>

VI.78 In response to the pandemic, financial assistance sanctioned by AIFIs registered a robust growth during 2020-21 as compared with the previous year. The increase was primarily on account of a 65 per cent rise in sanctions by NABARD. Disbursements too gained traction during 2020-21. NABARD recorded the highest disbursement growth, reflecting its thrust on the agricultural and rural sector, production

<sup>&</sup>lt;sup>15</sup> The financial year for EXIM Bank, SIDBI and NABARD runs from April to March and for NHB, it is from July to June.

#### Table VI.12: Financial Assistance Sanctioned & Disbursed by AIFIs

Institutions	Sanc	tions	Disburs	sements	
	2019-20	2020-21	2019-20	2020-21	
1	2	3	4	5	
EXIM BANK	40,255	36,521	33,735	34,122	
NABARD	2,78,883	4,59,849	2,81,811	3,50,022	
NHB	36,594	37,791	31,258	34,230	
SIDBI	1,09,826	1,05,588	98,354	98,115	
Total	4,65,558	6,39,748	4,45,159	5,16,489	
Note: Data are provisional.					

Source: Respective Financial Institutions.

and marketing credit, the long term irrigation fund and the micro irrigation fund. Increase in the disbursements by NHB could be attributed to the support for the *Pradhan Mantri Awas Yojana* (PMAY). Disbursements by SIDBI remained stagnant during the year. Financial assistance sanctioned by EXIM Bank declined on account of slowdown in exports and subdued macroeconomic conditions in partner countries (Table VI.12). Disbursements by EXIM Bank, however, increased moderately (Appendix Table VI.7).

#### 3.2 Balance Sheet

VI.79 The consolidated balance sheet of AIFIs expanded in 2020-21 after decelerating in 2019-20 (Table VI.13). This was mainly on account of substantial growth in investments and loans and advances, particularly by NABARD. Loans and advances constituted the largest share in the total assets of AIFIs, followed by investments. On the liabilities side, AIFIs' reliance on bond and debentures increased in 2020-21. Borrowings recorded a robust growth due to favourable base effect. This was mainly on account of the steep increase in borrowings by NABARD to finance its enhanced credit disbursements and investment activities during the pandemic.

VI.80 In the COVID-19 pandemic, special refinance facilities for a total amount of ₹75,000 crore were provided during 2020-21 to all

Table VI.13: AIFIs' Balance Sheet	Table	VI.13:	<b>AIFIs'</b>	Bal	ance	Sheet
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(₹ crore)

			(( erore)
Liabilities	2020	2021	Percentage variation
			2020-21
1	2	3	4
1. Capital	29,921 (3.2)	32,221 (3.0)	7.7
2. Reserves	63,522 (6.8)	71,025 (6.6)	11.8
3. Bonds & Debentures	2,63,425 (28.0)	3,27,427 (30.4)	24.3
4. Deposits	3,86,678 (41.1)	4,12,001 (38.3)	6.5
5. Borrowings	1,38,621 (14.7)	1,70,820 (15.9)	23.2
6. Other Liabilities	58,105 (6.2)	62,023 (5.8)	6.7
<b>Total Liabilities / Assets</b>	9,40,271	10,75,516	14.4
1. Cash & Bank Balances	35,078 (3.7)	34,595 (3.2)	-1.4
2. Investments	59,868 (6.4)	79,275 (7.4)	32.4
3. Loans & Advances	8,25,620 (87.8)	9,44,318 (87.8)	14.4
4. Bills Discounted /Rediscounted	1,395 (0.1)	1,410 (0.1)	1.1
5. Fixed Assets	1,221 (0.1)	1,273 (0.1)	4.3
6. Other Assets	17,089 (1.8)	14,646 (1.4)	-14.3

**Notes:**Figures in parentheses are percentages of total liabilities/assets. Data are provisional.

Source: Respective Financial Institutions.

AIFIs for a period of one year. Furthermore, in consonance with the policy objective of nurturing still nascent growth impulses, fresh support of ₹50,000 crore is allocated to the AIFIs for lending in 2021-22. Accordingly, NABARD is provided with a special liquidity facility (SLF) of ₹ 25,000 crore to support agriculture and allied activities, the rural non-farm sector, and NBFC-MFIs. Similarly, NHB is allocated with ₹ 10,000 crore to cater to the needs of the housing sector and SIDBI is allocated ₹15,000 crore to meet the funding requirements of MSMEs.

VI.81 Further, in order to meet MSMEs' shortand medium-term credit needs to kick start the investment cycle, a Special Liquidity Facility of ₹16,000 crore was granted to SIDBI for onlending/refinancing.

(₹ crore)

VI.82 Total resources raised by AIFIs (except for NABARD) decreased in 2020-21. EXIM Bank resorted to higher short-term borrowings. Out of total resources raised in 2020-21, NABARD mobilised the highest share, followed by NHB, SIDBI and EXIM Bank. Putting together, NABARD and NHB accounted for 80 per cent of the total resources. Except SIDBI, AIFIs largely rely on short-term funds for financing their activities. NHB raises over 93 per cent of its resources *via* short term instruments (Table VI.14).

VI.83 The NABARD and the EXIM Bank together constituted around 80 per cent of resources raised by AIFIs from the money market. While resources raised through CDs decreased, resources raised through CPs increased for AIFIs. The utilisation of borrowing under umbrella limit remained lower in 2020-21 than a year ago (Table VI.15).

#### 3.3 Sources and Uses of Funds

VI.84 Funds raised and deployed by the AIFIs in 2020-21 registered a rapid growth although there was marginal contraction in total fresh deployment by AIFIs. The share of repayment of

Table VI.14: Resources Mobilised by AIFIs in 2020-21

					(₹ crore)
Institution	,	Total Resources Raised			
	Long- Term	Short- Term	Foreign Currency	Total	ing
1	2	3	4	5	6
EXIM BANK	0	35,146	14,841	49,987	1,09,617
NABARD	1,45,641	1,71,655	0	3,17,296	5,60,237
NHB*	9,879	1,30,975	0	1,40,854	78,028
SIDBI**	40,450	24,270	0	64,720	1,63,008
Total	1,95,970	3,62,046	14,841	5,72,857	9,10,890

**Note:** Long-term rupee resources comprise borrowings by way of bonds/debentures; while short-term resources comprise CPs, term deposits, ICDs, CDs and borrowings from the term money market. Foreign currency resources largely comprise of borrowings by issuing of bonds in the international market.

\* Short-term resources figure represents the borrowing through transactions in the overnight triparty Repo Dealing and Settlement (TREPS) on a roll-over basis (gross amount on roll-over basis).

 $\ast\ast$  Short-Term under Total Resources Raised also include Short Term Loans from Banks.

**Source**: Respective Financial Institutions.

#### Table VI.15: Resources Raised by AIFIs from the Money Market

(At end-March)#

Instrument	2019-20	2020-21
1	2	3
A. Total	1,20,294	99,068
i) Term Deposits	1,298	3,396
ii) Term Money	7,211	3,602
iii) Inter-corporate Deposits	8,177	-
iv) Certificate of Deposits	46,240	21,275
v) Commercial Paper	57,368	70,795
Memo:		
B. Umbrella Limit	1,17,538	1,34,662
C. Utilization of Umbrella limit* (A as percentage of B)	102.3	73.6

#: End-June for NHB. \*: Resources raised under A.

**Note:** AIFIs are allowed to mobilise resources within the overall 'umbrella limit', which is linked to the net owned funds (NOF) of the FI concerned as per its latest audited balance sheet. The umbrella limit is applicable for five instruments- term deposits; term money borrowings; certificates of deposits (CDs); commercial paper (CPs); and inter-corporate deposits. **Source:** Respective Financial Institutions.

past borrowings in resources mobilised increased in 2020-21 as compared to the previous year (Table VI.16).

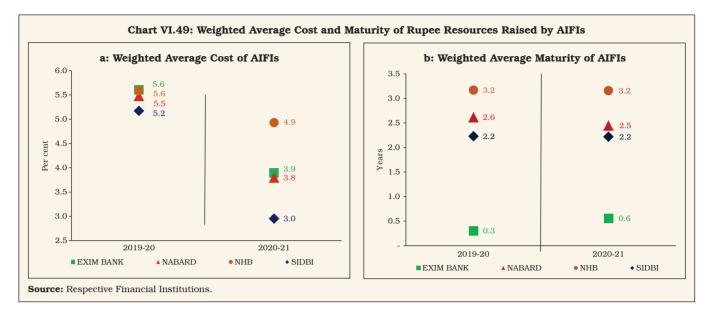
# Table VI.16: Pattern of AIFIs' Sources and<br/>Deployment of Funds(₹ crore)

			(( 01010)
Items	2019-20	2020-21	Percentage variation
1	2	3	4
A. Sources of Funds			
i. Internal	36,18,908 (84.0)	44,97,117 (80.2)	24.3
ii. External	5,65,094 (13.1)	8,82,814 (15.8)	56.2
iii. Others@	1,24,634 (2.9)	2,25,134 (4.0)	80.6
Total (i+ii+iii)	43,08,636 (100)	56,05,065 (100)	30.1
<b>B. Deployment of Funds</b>			
i. Fresh Deployment	8,05,090 (18.7)	8,03,936 (14.3)	-0.1
ii. Repayment of Past Borrowings	22,93,775 (53.4)	32,55,032 (58.1)	41.9
iii. Other Deployment	11,95,171 (27.8)	15,46,098 (27.6)	29.4
of which: Interest Payments	39,408 (0.9)	39,344 (0.7)	-0.2
Total (i+ii+iii)	42,94,037 (100)	56,05,065 (100)	30.5

 $@{:}$  Includes cash and balances with banks and the Reserve Bank of India

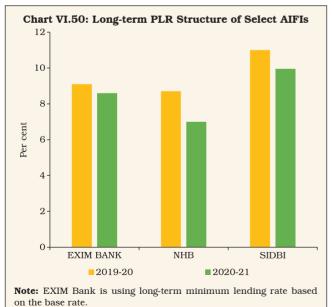
Note: Figures in parentheses are percentages of total. Data are provisional.

Source: Respective Financial Institutions.



## 3.4 Maturity and Cost of Borrowings and Lending

VI.85 AIFIs were able to borrow at lower rates as the weighted average cost (WAC) of rupee resources decreased substantially in 2020-21 *vis-à-vis* the previous year due to accommodative monetary policy. NHB recorded the highest decline in its long-term prime lending rate (PLR)-170 bps- followed by SIDBI (Chart VI.49a, Chart VI.49b and Chart VI.50).



Source: Respective Financial Institutions.

#### 3.5 Financial Performance

VI.86 AIFIs registered a marginal growth in income during 2020-21, mainly on account of deceleration in interest income, which constitutes around 97 per cent of total income. Expenditure, on the other hand, contracted during 2020-21, primarily on account of contraction in interest

#### Table VI.17: Financial Performance of AIFIs

(₹ crore)

Тур	De	2019-20	2020-21	Perce Varia	ntage ation
				2019-20	2020-21
1		2	3	4	5
A)	Income	58,460	59,291	8.3	1.4
	a) Interest Income	56,863 (97.3)	57,597 (97.1)	7.9	1.3
	b) Non-Interest Income	1,597 (2.7)	1,694 (2.9)	27.0	6.1
B)	Expenditure	44,499	42,913	5.7	-3.6
	a) Interest Expenditure	41,236	39,829	4.9	-3.4
		(92.7)	(92.8)		
	b) Operating Expenses	3,263	3,084	17.0	-5.5
		(7.3)	(7.2)		
	of which Wage Bill	2,323	2,203	16.9	-5.2
C)	<b>Provisions for Taxation</b>	2,244	2,409	-20.8	7.4
D)	Profit				
	Operating Profit (PBT)	8,738	10,045	-19.4	15.0
	Net Profit (PAT)	6,493	7,635	5.9	17.6

**Notes:** 1. Figures in parentheses are percentages of total income/ expenditure.

2. Data are provisional.

Source: Respective Financial Institutions.



12.7 12.1

0.2 0.8

NHB

26.6 27.5

1.6 1.7

SIDBI

CRAR 2020

CRAR 2021

**Chart VI.52: Select Financial Parameters of AIFIs** 

18.8

21.2

0.8 0.8

Return on Average Assets 2020

Return on Average Assets 2021

Source: Respective Financial Institutions.

NABARD

30

25

20

15

10

5

0

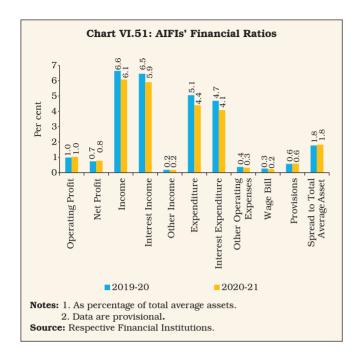
0.1 0.2

EXIM Bank

Per cent

25.9

20.1



expenditure and the wage bill. Consequently, net profits of AIFIs posted an impressive growth during 2020-21 (Table VI.17).

VI.87 Under financial ratios, operating profit as a ratio of total average assets slightly increased during 2020-21. However, other financial ratios, except the ratio of spread to total average assets, provisions, and net profit, decreased year on year (Chart VI.51).

VI.88 Interest income as a ratio of average working funds declined for all AIFIs. Operating profits of EXIM Bank, NABARD and SIDBI improved, indicating efficient utilization of working funds; however, operating profits of NHB moderated during the year (Table VI.18).

VI.89 The RoA for all AIFIs marginally improved in 2020-21 (for NABARD it remained the same) (Chart VI.52). The CRAR for EXIM Bank and SIDBI improved in 2020-21, while that of NABARD and NHB moderated.

#### 3.6 Soundness Indicators

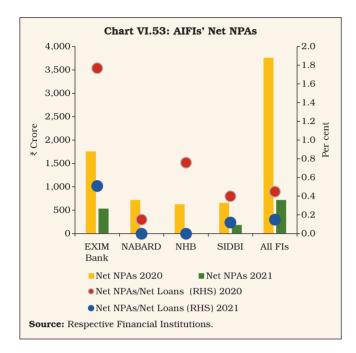
VI.90 AIFIs' net NPAs ratios decreased during 2020-21. NABARD and NHB reported zero per cent net NPAs (Chart VI.53).

Items	Interest Income/ Average Working Funds (per cent)		Non-interest Income/ Average Working Funds (per cent)		Operating Profit/ Average Working Funds (per cent)		Net Profit per Employee (₹ lakh)	
	2020	2021	2020	2021	2020	2021	2020	2021
EXIM Bank	7.2	6.4	0.4	0.5	1.8	2.3	35	73
NABARD	6.7	6.1	0.0	0.0	1.4	1.5	108	127
NHB	6.3	5.5	0.1	0.1	1.9	1.3	153	425
SIDBI	6.5	5.7	0.6	0.5	2.2	2.3	221	237

#### **Table VI.18: AIFIs' Select Financial Parameters**

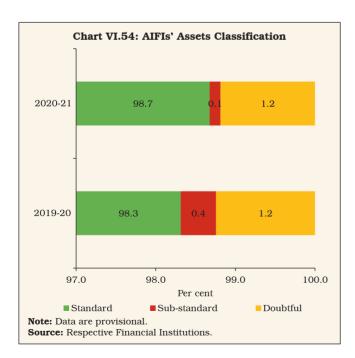
Note: Data are provisional.

Source: Respective Financial Institutions.



VI.91 Overall, AIFIs' stable asset quality as reflected in the ratio of standard assets increased in 2020-21 (Chart VI.54).

VI.92 In order to strengthen the financial health of AIFIs, the Reserve Bank has released draft Master Directions on October 22, 2021 on prudential regulations on Basel III capital



framework, exposure norms, significant investments, classification, valuation and operation of investment portfolio norms and resource raising norms for AIFIs for public comments.

VI.93 The consolidated balance sheet of AIFIs expanded on account of ample liquidity support by the Reserve Bank as well as higher borrowings by them. AIFIs' reliance on deposits and bonds & debentures remained high. AIFIs' net NPA ratios decreased during the year and the ratio of standard assets increased.

#### 4. Primary Dealers

VI.94 As on March 31, 2021 there were 21 primary dealers (PDs), of which 14 function as bank departments and 7 as standalone PDs (SPDs), the latter registered as NBFCs under section 45 IA of the RBI Act, 1934.

#### 4.1 Operations and Performance of PDs

VI.95 PDs are financial intermediaries mandated to take part in the all-round development of the primary and secondary government securities market, underwrite issuances of government dated securities and participate in primary auctions. They are also mandated to achieve a minimum success ratio (bids accepted as a proportion to bidding commitment) of 40 per cent in primary auctions of T-bills and Cash Management Bills (CMBs), assessed on a halfyearly basis. In 2020-21, all PDs achieved their minimum bidding commitments and subscribed to 68.9 per cent of the notified amount of T-Bills / CMBs issued during the year. During the year, the Government of India issued dated securities with a face value of ₹13,70,324 crore (Notified amount was ₹12, 85,000 crore) through auctions, as against ₹7,10,000 crore issued during the previous year. PDs' share of allotment in the primary issuance of dated securities increased.

In H1:2021-22, PDs achieved a success ratio of 62.50 per cent against their bidding commitment in T-Bills and CMBs. Also, against the total notified amount of dated Government securities of ₹6,57,000 crore, allotment to PDs stood at 46.5 per cent which was lower than 52.4 per cent during H1: 2020-21 (Table VI.19).

VI.96 Partial devolvement on PDs took place on fifteen instances amounting to ₹1,30,562 crore during 2020-21 as against two instances amounting to ₹3,606 crore in 2019-20. The underwriting commission paid to PDs during 2020-21 was considerably higher at ₹455 crore, compared to ₹41 crores paid in the previous year. The increase in the underwriting commission, being strongly co-related to market conditions, can be attributed to the enlarged quantum of borrowing. During H1:2021-22, there were nine instances of devolvement aggregating to ₹75,802 crore. The underwriting commission paid to the PDs during the half year amounted to ₹309 crore, which works out to 4.82p/₹100 (Chart VI.55).

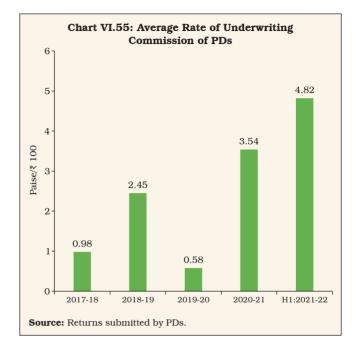
## Table VI.19: Performance of PDs in thePrimary Market

			(( crore)
Items	2019-20	2020-21	H1: 2021-22
1	2	3	4
Treasury Bills and CMBs			
(a) Bidding commitment	13,83,666	17,35,783	7,88,880
(b) Actual bids submitted	41,92,322	49,05,302	19,39,626
(c) Bid to cover ratio	3.0	2.8	2.5
(d) Bids accepted	8,51,816	10,24,732	4,92,935
(e) Success ratio (d) / (a) (in Per cent)	61.6	59.0	62.5
Central Government Dated Se	ecurities		
(f) Notified amount	7,10,000	12,85,000	6,57,000
(g) Actual bids submitted	15,31,570	24,54,253	13,25,625
(h) Bid to cover ratio	2.16	1.91	2.02
(i) Bids of PDs accepted	3,40,610	6,80,763	3,26,815
(j) Share of PDs (i) / (f) (Per cent)	48.0	49.7*	46.5**

\*Calculated with respect to the total accepted amount of  $\fbox13,70,324$  crore.

\*\*Calculated with respect to the total accepted amount of  $\verb"",02,357"$  crore.

Source: Returns filed by PDs.



VI.97 All PDs individually achieved the required minimum annual total turnover ratio (both in outright and repo transactions) for dated Government securities, set at 5 times the average month-end stock of securities held by them. Similarly, the minimum ratio to be achieved through outright transactions exclusively is 3 times. For T-Bills, the corresponding minimum targets are 10 times and 6 times, respectively.

#### 4.2 Performance of Standalone PDs

VI.98 In the secondary market outright segment, the quantum of turnover of standalone primary dealers (SPDs) decreased in comparison with the previous year. In the repo segment, the quantum of turnover by SPDs increased over the previous year. The share of SPDs in total market turnover decreased marginally during the year (Table VI.20).

#### 4.3 Sources and Application of SPDs' Funds

VI.99 Funds mobilised by SPDs rose on a yearon-year basis in 2020-21. Borrowings remained the major source of SPDs' funding. The quantum of secured loans increased marginally whereas

(₹ crore)

			(		
Items	2019-20	2020-21	H1: 2021-22		
1	2	3	4		
Outright					
Turnover of SPDs	36,56,472	24,71,523	14,00,727		
Market turnover	1,33,08,365	1,00,32,187	48,35,156		
Share of SPDs (Per cent)	27.5	24.6	29.0		
Repo					
Turnover of SPDs	69,29,624	90,75,360	47,20,772		
Market turnover	1,47,99,714	2,27,70,547	1,19,59,276		
Share of SPDs (Per cent)	46.8	39.9	39.5		
Total (Outright + Repo)					
Turnover of SPDs	1,05,86,096	1,15,46,883	61,21,499		
Market turnover	2,81,08,079	3,28,02,734	1,67,94,432		
Share of SPDs (Per cent)	37.7	35.2	36.4		
Source: Clearing Corporation of India Ltd.					

Table VI.20: Performance of SPDs in the **G-secs Secondary Market** 

(₹ crore)

unsecured loans decreased. The largest share of investments of SPDs is held in the form of current assets (Table VI.21).

#### Table VI.21: Sources and Applications of SPDs' Funds (₹ crore)

				(₹ crore)
Items	2019-20	2020-21	H1: 2021-22	Percentage variation 2020-21 over 2019-20
1	2	3	4	5
Sources of Funds	69,573	71,986	69,864	3.5
1. Capital	1,609	1,849	1,849	14.9
2. Reserves and surplus	5,154	7,011	7,336	36.0
3. Loans (a+b)	62,810	63,127	60,678	0.5
(a) Secured	49,181	50,374	45,915	2.4
(b) Unsecured	13,629	12,752	14,763	-6.4
Application of Funds	69,573	71,986	69,864	3.5
1. Fixed assets	44	44	41	2.0
2. HTM investments (a+b)	493	154	1,805	-68.8
(a) Government securities	358	-	1,634	-100.0
(b) Others	135	154	171	13.7
3. Current assets	71,074	72,389	66,145	1.9
4. Loans and advances	809	1,986	4,931	145.5
5. Current liabilities	2,847	2,616	3,050	-8.1
6. Deferred tax	1	32.7	-6.8	3167.5
7. Others	-1	-3.2	-1.4	302.5

Source: Returns submitted by PDs

#### 4.4 Financial Performance of SPDs

VI.100 A substantial increase was observed in the SPDs' profit after tax (PAT) in 2020-21 vis-à-vis previous year on account of sharp contraction in interest expenses. Trading profits also witnessed a substantial increase. Income remained at almost similar levels whereas expenditure decreased in comparison with the previous year, resulting in higher profits for the SPDs during 2020-21. During H1: 2021-22, there was a decrease in PAT on account of reduced trading profits (Table VI.22 and Appendix Table VI.8).

VI.101 SPDs' return on net worth increased in 2020-21 vis-a-vis 2019-20. On account of increased trading profits and the sharp drop in expenditure, the cost to income ratio decreased, reflecting improved operating efficiency (Table VI.23).

VI.102 The combined CRAR for all SPDs increased in 2020-21 and remained comfortably above the mandated 15 per cent. Capital buffers

(₹ crore)

Items	2019-20	2020-21	H1: 2021-22	Variation 2020-21 over 2019-20 Amount Per cent	
1	2	3	4	5	6
A. Income (i to iii)	5,367	5,386	2,493	19	0.3
(i) Interest and discount	4,628	4,173	2,141	-455	-9.9
(ii) Trading profits	682	1,008	248	326	47.8
(iii) Other income	57	205	103	148	259.0
B. Expenses (i to ii)	3,663	2,493	1,319	-1,170	-31.9
(i) Interest	3,209	2,130	1,127	-1,079	-33.6
<ul> <li>(ii) Other expenses including establishment and administrative costs</li> </ul>	454	364	192	-90	-19.9
C. Profit before tax	1,687	2,582	1,031	895	53.0
D. Profit after tax	1,276	1,938	766	662	51.9

Note: Figures may not add up due to rounding-off.

Source: Returns submitted by PDs

Table VI.23: SPDs' Financial Indicators

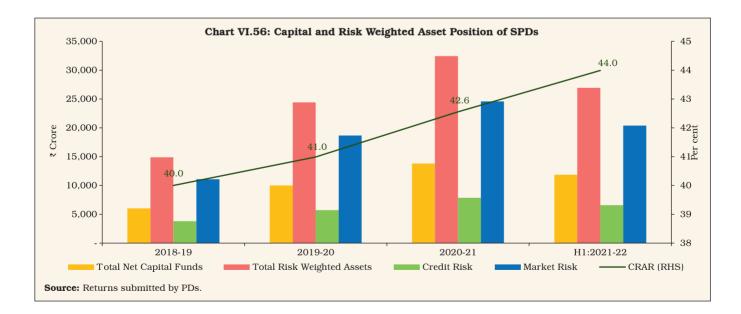
			(< crore)
Indicators	2019-20	2020-21	H1: 2021-22
1	2	3	4
(i) Net profit	1,276	1,938	766
(ii) Average assets	69,631	77,357	80,256
(iii) Return on average assets (Per cent)	1.9	2.6	1.0
(iv) Return on net worth (Per cent)	21.3	26.0	8.7
(v) Cost to income ratio (Per cent)	21.0	11.2	14.0
Courses Deturned automitted by DDa			

Source: Returns submitted by PDs

of the SPDs improved substantially during the year (Chart VI.56 and Appendix Table VI.9).

#### 5. Overall Assessment

VI.103 The pandemic has tested the resilience of NBFCs, but so far, the sector has emerged stronger with reasonable balance sheet growth, increased credit intermediation, higher capital, lower delinquency ratio and enlarged liquidity cushions. Various policies in the aftermath of the pandemic ensured liquidity support, moratorium and asset classification standstill eased financial conditions and gave NBFCs adequate time and wherewithal to weather the shock and leverage on their grass root level reach to channelize credit to productive sectors and revive growth. Many NBFCs have adopted strong credit risk assessment frameworks to ensure the quality of credit creation. The Reserve Bank has introduced scale-based regulation to enhance the regulatory oversight over the sector effective October 2022. To further strengthen the supervisory tools applicable to NBFCs, the Reserve Bank issued Prompt Corrective Action Framework for NBFCs effective October 2022. The recent amendment of the Factoring Regulation Act can incentivise all NBFCs to boost the MSME sector. Many NBFCs have used the pandemic to reinvent their business models, realising the power of data analytics and Big Data in business applications. In this regard, many have tied up with FinTech firms to leverage on technological innovations. NBFCs need to be better equipped and focused on cyber fraud prevention. In this regard, the Reserve Bank has placed a report on digital lending including lending through online platforms and mobile apps on November 18,



2021 in the public domain. The Reserve Bank's recent act of superseding the boards of NBFCs which failed to repay debts is evidence of the vigil the regulator has on the sector in protecting stakeholders' interests and preventing adverse impacts on the financial system.

VI.104 HFCs also took several proactive steps to counter the impact of COVID-19 and ensure continuity of business during the lockdown by resorting to digitally-enabled services for sourcing, processing, and disbursing loans. Going forward, given the growing population and the under penetrated market, affordable housing finance has huge potential. The consolidated balance sheet of AIFIs expanded at a fast pace on account of ample liquidity support by the Reserve Bank.

VI.105 With increased pace of vaccinations and the broadening revival of the economy, the NBFC sector is expected to remain buoyant. The financial system is maturing from a bankdominated space to a hybrid system wherein nonbank intermediaries are gaining prominence. The developments in the sector in 2020-21 are a harbinger of even brighter prospects in the years ahead.