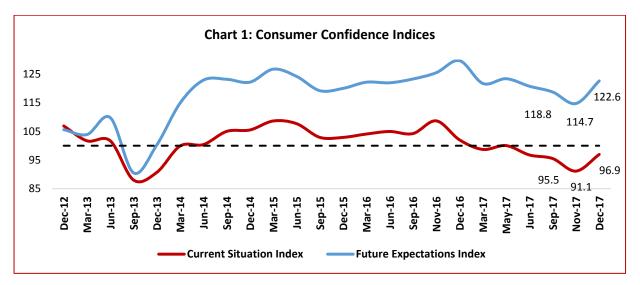
Consumer Confidence Survey

Today, the Reserve Bank released the results of the December 2017 round of the Consumer Confidence Survey (CCS)¹. The survey was conducted in six metropolitan cities - Bengaluru; Chennai; Hyderabad; Kolkata; Mumbai; and New Delhi - and obtained 5,035 responses on households' perceptions and expectations on the general economic situation, the employment scenario, the overall price situation and their own income and spending.

Highlights:

I. Consumer confidence gained some traction in December 2017 as the current situation index (CSI)² recorded a significant rise after more than a year, although it remained in the pessimistic zone. In tandem, the future expectations index (FEI) reached a level last seen in May 2017 (Chart 1).



- II. Households' current perceptions on the general economic situation improved and edged up towards the neutral level after five quarters of pessimism; their one year ahead outlook improved further within positive terrain (Table 1).
- III. The employment situation continued to be a major concern, but the current sentiment was less pessimistic than in the two previous rounds while the outlook strengthened (Table 2).
- IV. Respondents' current assessment of the price situation and inflation remained similar to the last round, while the outlook improved slightly (Table 3 and 4).

¹ The survey results are based on the views of respondents.

² CSI and FEI are compiled on the basis of net responses on the economic situation, income, spending, employment and the price level for the current period and a year ahead, respectively. CSI/FEI = 100 + Average of Net Responses of the above parameters.

| Summary based on Net Response | | | | | | | | | | | |
|----------------------------------------|---------------|---------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------|--------|--------|--|--|--|--|--|
| Main Variables | | rent Perce red with 1- | • | One year ahead Expectations compared with current situation | | | | | | | |
| | Nov-17 Dec-17 | | Change | Nov-17 | Dec-17 | Change | | | | | |
| Economic Situation | -18.9 | -0.6 | | 14.6 | 31.5 | | | | | | |
| Income | -3.6 | 1.1 | | 33.0 | 40.5 | | | | | | |
| Spending | 84.2 | 82.1 | | 84.6 | 81.8 | + | | | | | |
| Employment | -19.2 | -11.0 | 1 | 17.8 | 32.0 | | | | | | |
| Price Level | -86.9 | -86.9 | | -76.2 | -72.6 | | | | | | |
| Consumer Confidence Index | 91.1 | 96.9 | | 114.7 | 122.6 | | | | | | |
| Positive Sentime improvement comp | | | Negative Sentiments with sign of improvement compared to last round | | | | | | | | |
| Positive Sentime deterioration comp | | | Negative Sentiments with sign of deterioration compared to last round | | | | | | | | |

- V. Sentiments on income entered the optimistic zone after a hiatus of six months; the outlook on income also improved, reflecting improved sentiments on employment (Table 5).
- VI. While the overwhelming majority of respondents reported increases in current and future spending, this proportion was lower than in the last round (Table 6).
- VII. In line with overall spending, the net response for both essential and non-essential spending declined slightly for the current period as well as the future (Table 7 and 8).

| | (Percentage response | | | | | | | | | |
|--------|----------------------|------------------|------------|-----------------|-----------------|----------------------------|----------------|-----------------|--|--|
| Survey | | Current | Perception | | On | One year ahead Expectation | | | | |
| Round | Improved | Remained Same | Worsened | Net Response | Will improve | Will remain same | Will worsen | Net Response | | |
| Sep-16 | 44.6 | 30.1 | 25.3 | 19.4 | 57.7 | 24.3 | 18.0 | 39.6 | | |
| Nov-16 | 49.5 | 26.6 | 23.9 | 25.6 | 63.0 | 18.7 | 18.3 | 44.8 | | |
| Dec-16 | 45.7 | 24.1 | 30.3 | 15.4 | 66.3 | 16.6 | 17.1 | 49.2 | | |
| Mar-17 | 35.6 | 24.4 | 40.0 | -4.5 | 52.1 | 21.4 | 26.5 | 25.6 | | |
| May-17 | 36.4 | 25.9 | 37.7 | -1.3 | 52.4 | 23.5 | 24.1 | 28.3 | | |
| Jun-17 | 32.4 | 27.7 | 39.9 | -7.5 | 48.6 | 25.9 | 25.5 | 23.1 | | |
| Sep-17 | 34.6 | 24.7 | 40.7 | -6.2 | 50.8 | 22.8 | 26.3 | 24.5 | | |
| Nov-17 | 28.9 | 23.3 | 47.9 | -18.9 | 45.2 | 24.1 | 30.6 | 14.6 | | |
| Dec-17 | 36.8 | 25.8 | 37.4 | -0.6 | 54.4 | 22.7 | 22.9 | 31.5 | | |

Table 1: Perceptions and Expectations on General Economic Situation

Table 2: Perceptions and Expectations on Employment

(Percentage responses)

| | | | | | 1 | | <u> </u> | |
|-----------------|----------|------------------|----------------------------|-----------------|-----------------|------------------------|----------------|-----------------|
| • | | Current I | One year ahead Expectation | | | | | |
| Survey Round | Improved | Remained Same | Worsened | Net Response | Will improve | Will remain same | Will worsen | Net Response |
| Sept-16 | 31.7 | 36.4 | 31.9 | -0.2 | 50.5 | 30.5 | 19.0 | 31.5 |
| Nov-16 | 37.6 | 30.9 | 31.4 | 6.2 | 55.7 | 26.6 | 17.7 | 37.9 |
| Dec-16 | 31.0 | 29.8 | 39.2 | -8.3 | 57.3 | 24.1 | 18.6 | 38.7 |
| Mar-17 | 32.6 | 28.4 | 39.0 | -6.4 | 52.8 | 24.5 | 22.7 | 30.1 |
| May-17 | 32.5 | 28.3 | 39.2 | -6.8 | 52.7 | 26.7 | 20.7 | 32.0 |
| Jun-17 | 30.8 | 30.3 | 38.9 | -8.1 | 49.6 | 29.3 | 21.2 | 28.4 |
| Sep-17 | 30.1 | 26.3 | 43.7 | -13.6 | 49.9 | 24.0 | 26.1 | 23.8 |
| Nov-17 | 27.5 | 25.7 | 46.8 | -19.2 | 45.1 | 27.5 | 27.4 | 17.8 |
| Dec-17 | 30.3 | 28.4 | 41.3 | -11.0 | 53.1 | 25.9 | 21.1 | 32.0 |

Table 3: Perceptions and Expectations on Price Level

(Percentage responses)

| Survey Round | | Current Perception | | | | | One year ahead Expectation | | | | |
|-----------------|-----------|--------------------|-----------|-----------------|------------------|------------------------|----------------------------|-----------------|--|--|--|
| | Increased | Remained same | Decreased | Net Response | Will increase | Will remain same | Will decrease | Net Response | | | |
| Sep-16 | 78.2 | 17.2 | 4.6 | -73.6 | 77.8 | 15.4 | 6.9 | -70.9 | | | |
| Nov-16 | 82.2 | 14.3 | 3.6 | -78.6 | 82.9 | 11.9 | 5.2 | -77.7 | | | |
| Dec-16 | 73.9 | 18.3 | 7.7 | -66.2 | 69.5 | 16.0 | 14.5 | -55.0 | | | |
| Mar-17 | 85.8 | 9.1 | 5.1 | -80.7 | 81.0 | 10.4 | 8.6 | -72.4 | | | |
| May-17 | 83.3 | 11.3 | 5.4 | -78.0 | 79.7 | 11.5 | 8.8 | -70.9 | | | |
| Jun-17 | 85.2 | 11.4 | 3.4 | -81.8 | 76.1 | 13.8 | 10.1 | -66.0 | | | |
| Sep-17 | 87.7 | 8.7 | 3.6 | -84.1 | 81.0 | 12.5 | 6.5 | -74.5 | | | |
| Nov-17 | 89.9 | 7.1 | 3.0 | -86.9 | 82.9 | 10.4 | 6.7 | -76.2 | | | |
| Dec-17 | 89.9 | 7.1 | 3.0 | -86.9 | 80.1 | 12.4 | 7.5 | -72.6 | | | |

(Percentage responses) **Current Perception** One year ahead Expectation Survev Will Remained Net Will Will Net Round Increased Decreased remain Response increase decrease Response same same 22.4 -45.9 Sept-16 61.8 15.8 64.3 22.4 13.3 -51.0 Nov-16 64.5 18.2 17.3 -47.2 66.8 18.6 14.6 -52.1 Dec-16 57.8 18.0 24.2 -33.5 17.1 20.6 -41.8 62.4 Mar-17 7.0 -73.5 79.9 13.8 6.3 -73.6 80.5 12.5 -74.0 10.9 May-17 82.0 10.0 8.0 82.6 6.5 -76.1 7.9 -70.8 Jun-17 79.9 11.5 8.5 -71.4 78.7 13.5 Sep-17 80.6 10.4 9.0 -71.5 78.6 14.1 7.2 -71.4 Nov-17 82.9 9.0 -74.8 7.5 -72.9 8.1 80.4 12.1 Dec-17 80.4 12.8 6.8 -73.6 76.9 17.0 6.1 -70.8

Table 4: Perceptions and Expectations on Rate of Change in Price Level (Inflation)*

*Applicable only for those respondents who felt price has increased/price will increase.

Table 5: Perceptions and Expectations on Income

(Percentage responses)

| Survey Round | | Current | Perception | | One year ahead Expectation | | | | |
|-----------------|-----------|---------------|------------|-----------------|----------------------------|------------------------|------------------|-----------------|--|
| | Increased | Remained same | Decreased | Net Response | Will increase | Will remain same | Will decrease | Net Response | |
| Sep-16 | 31.2 | 48.6 | 20.2 | 11.1 | 52.3 | 36.4 | 11.3 | 41.1 | |
| Nov-16 | 37.3 | 45.5 | 17.2 | 20.1 | 57.1 | 33.4 | 9.4 | 47.7 | |
| Dec-16 | 27.1 | 47.1 | 25.8 | 1.3 | 54.8 | 33.5 | 11.7 | 43.1 | |
| Mar-17 | 27.7 | 47.3 | 25.0 | 2.7 | 51.8 | 36.5 | 11.7 | 40.1 | |
| May-17 | 28.2 | 48.0 | 23.8 | 4.4 | 52.8 | 38.1 | 9.1 | 43.6 | |
| Jun-17 | 23.8 | 53.8 | 22.4 | 1.4 | 47.1 | 43.5 | 9.4 | 37.7 | |
| Sep-17 | 26.6 | 46.8 | 26.6 | -0.1 | 48.5 | 39.0 | 12.5 | 36.1 | |
| Nov-17 | 24.4 | 47.6 | 28.0 | -3.6 | 45.6 | 41.8 | 12.6 | 33.0 | |
| Dec-17 | 25.2 | 50.7 | 24.1 | 1.1 | 50.7 | 39.1 | 10.3 | 40.5 | |

Table 6: Perceptions and Expectations on Spending

(Percentage responses)

| Survey Round | | Current | Perception | | One year ahead Expectation | | | | |
|-----------------|-----------|------------------|------------|--------------|----------------------------|------------------------|------------------|-----------------|--|
| | Increased | Remained same | Decreased | Net Response | Will increase | Will remain same | Will decrease | Net Response | |
| Sep-16 | 70.3 | 24.1 | 5.7 | 64.6 | 79.1 | 17.0 | 3.9 | 75.2 | |
| Nov-16 | 73.2 | 23.6 | 3.2 | 70.0 | 77.3 | 20.3 | 2.5 | 74.8 | |
| Dec-16 | 73.5 | 20.8 | 5.6 | 67.9 | 78.3 | 15.8 | 5.9 | 72.4 | |
| Mar-17 | 84.4 | 13.4 | 2.1 | 82.3 | 88.5 | 8.3 | 3.1 | 85.4 | |
| May-17 | 83.4 | 14.9 | 1.6 | 81.8 | 86.0 | 11.9 | 2.0 | 84.0 | |
| Jun-17 | 81.3 | 17.2 | 1.5 | 79.8 | 83.5 | 13.7 | 2.8 | 80.7 | |
| Sep-17 | 83.2 | 15.0 | 1.8 | 81.5 | 85.8 | 12.3 | 2.0 | 83.8 | |
| Nov-17 | 85.6 | 13.1 | 1.3 | 84.2 | 86.8 | 11.0 | 2.3 | 84.6 | |
| Dec-17 | 83.9 | 14.3 | 1.8 | 82.1 | 84.7 | 12.5 | 2.9 | 81.8 | |

| | (Percentage responses) | | | | | | | |
|--------|------------------------|---------------|------------|-----------------|----------------------------|------------------|---------------|-----------------|
| Survey | | Current F | Perception | | One year ahead Expectation | | | |
| Round | Increased | Remained same | Decreased | Net Response | Will increase | Will remain same | Will decrease | Net Response |
| Sep-16 | 79.1 | 16.9 | 4.0 | 75.1 | 82.5 | 12.7 | 4.8 | 77.6 |
| Nov-16 | 81.7 | 15.2 | 3.1 | 78.6 | 85.1 | 10.9 | 4.0 | 81.1 |
| Dec-16 | 76.9 | 18.4 | 4.7 | 72.2 | 77.5 | 14.9 | 7.7 | 69.8 |
| Mar-17 | 85.8 | 11.1 | 3.1 | 82.7 | 87.0 | 9.2 | 3.8 | 83.2 |
| May-17 | 85.7 | 11.6 | 2.8 | 82.9 | 86.9 | 9.6 | 3.5 | 83.4 |
| Jun-17 | 82.2 | 15.3 | 2.5 | 79.7 | 81.9 | 13.5 | 4.6 | 77.2 |
| Sep-17 | 85.0 | 12.6 | 2.4 | 82.6 | 86.1 | 10.9 | 3.0 | 83.1 |
| Nov-17 | 86.8 | 11.3 | 1.9 | 85.0 | 86.2 | 10.7 | 3.2 | 83.0 |
| Dec-17 | 85.2 | 13.0 | 1.8 | 83.4 | 85.2 | 10.9 | 4.0 | 81.2 |

Table 7: Perceptions and Expectations on Spending- Essential Items

Table 8: Perceptions and Expectations on Spending- Non-Essential Items

| Survey | | Current F | Perception | | One year ahead Expectation | | | | |
|--------|-----------|---------------|------------|-----------------|----------------------------|---------------------|---------------|-----------------|--|
| Round | Increased | Remained same | Decreased | Net Response | Will increase | Will remain same | Will decrease | Net Response | |
| Sep-16 | 50.2 | 37.6 | 12.2 | 38.0 | 60.6 | 29.5 | 9.9 | 50.7 | |
| Nov-16 | 52.2 | 36.8 | 11.1 | 41.1 | 62.7 | 27.6 | 9.7 | 53.0 | |
| Dec-16 | 37.3 | 44.7 | 18.1 | 19.2 | 49.6 | 35.8 | 14.7 | 34.9 | |
| Mar-17 | 48.9 | 36.4 | 14.7 | 34.2 | 57.8 | 30.3 | 11.8 | 46.0 | |
| May-17 | 51.9 | 34.6 | 13.5 | 38.3 | 59.9 | 31.1 | 9.0 | 50.9 | |
| Jun-17 | 51.6 | 35.5 | 13.0 | 38.6 | 56.3 | 32.6 | 11.1 | 45.2 | |
| Sep-17 | 54.0 | 34.4 | 11.7 | 42.4 | 60.2 | 30.6 | 9.2 | 50.9 | |
| Nov-17 | 56.5 | 32.5 | 11.0 | 45.5 | 60.6 | 31.1 | 8.3 | 52.3 | |
| Dec-17 | 51.1 | 36.6 | 12.3 | 38.8 | 57.3 | 33.6 | 9.1 | 48.2 | |

(Percentage responses)
