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DIGITALISATION - TACKLING EMERGING RISKS AND CHALLENGES*

India's financial sector is experiencing a significant transformation driven by digitalisation. Providing enhanced customer experience, ensuring competitiveness, improving operational efficiency and risk management are key factors influencing digital adoption. Banks and NBFCs view FinTechs as both complementary and competitive to their businesses and they favour regulation of FinTechs. Cybersecurity, data privacy, and vendor and third-party risks are key challenges. While digitalisation improves accessibility and convenience of financial services, it can expose consumers to impulsive spending, herd behaviour and data security concerns. Digitalisation can also create a more complex and interconnected financial system with implications for financial stability. The Reserve Bank has been undertaking proactive policy measures to harness the benefits of digitalisation while mitigating emerging risks to enhance customer protection and ensure financial stability. Digitalisation-induced changes in the behaviour of consumers and financial intermediaries can have implications for monetary policy.

1. Introduction

V.1 Digitalisation in the financial sector provides enormous benefits in terms of fostering innovations, expanding access to financial products and services, reducing financial intermediation costs, improving customer experiences and enhancing competition among the service providers, thereby boosting efficiency and inclusivity of the financial sector. These benefits flow from collaborations between traditional players like banks/NBFCs and FinTech firms, enabling both the parties to leverage their strengths and drive innovation in the financial sector. At the same time, digitalisation can bring new risks and challenges through complicated financial products and business models, complex linkages between financial intermediaries and third-party technology/service providers, market concentration, impulsive spending by consumers, cybersecurity risks and financial frauds; all of

these could impinge upon macroeconomic and financial stability.

V.2 India's financial sector is undergoing a significant transformation driven by the relentless pace of digitalisation, which is reshaping how financial institutions operate and interact with their customers. New technologies, such as artificial intelligence (AI), big data and blockchain, are fostering innovations that can enhance the efficiency and accessibility of financial services. Yet, the journey towards digitalisation is not without its challenges. As India continues to leverage technology to drive inclusive growth and sustainable development, it becomes imperative to critically examine the opportunities and challenges that accompany this transformative journey.

V.3 Against this backdrop, this chapter explores the multifaceted landscape of digitalisation within the financial sector. Section 2 discusses the

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emerging risks and challenges emanating from digitalisation based on a survey of Indian banks and NBFCs. Section 3 dwells on the effects of digitalisation on customer behaviour. Section 4 discusses the implications of digitalisation for financial stability and monetary policy. Section 5 provides concluding observations.

2. Opportunities and Risks of Digitalisation: Insights from a Survey of Banks and NBFCs

V.4 Given the immense benefits and opportunities provided by the digitalisation of finance on the one hand and the evolving risks associated with this process on the other, this section focuses on understanding the perspectives of banks and NBFCs - the key stakeholders – on these critical issues, drawing upon a focused survey conducted in March 2024 covering 25 scheduled commercial banks (SCBs) and 68 NBFCs¹. The survey aimed at understanding the factors driving the adoption of digitalisation in banks and NBFCs, the extent of digital adoption in their business operations, the impact of digitalisation on customer acquisition and retention, risk perceptions related to data privacy, cybersecurity, third-party and contagion risks, their preparedness to deal with such risks, and their views on the regulatory approach to FinTech.

Factors Driving Digital Adoption by Regulated Entities (REs)

V.5 Digitalisation, according to the surveyed banks, is driven by the need to provide enhanced customer banking experience and remain competitive (Chart V.1). Reaching more



customers and increasing operational efficiency amidst revenue growth, profitability, and business expansion were seen as other important factors. For NBFCs, increasing operational efficiency, and improving risk management and compliance were the major driving factors behind digitalisation, along with motives like improving customer reach and gaining competitiveness. These motivating factors for the Indian banks and NBFCs align with the findings in the literature (Liu, 2021; PwC, 2023).

V.6 The adoption of digital technologies and automation has helped banks and NBFCs bring down their costs related to customer acquisition, transactions and employees, according to the survey (Chart V.2). A higher proportion of the respondent banks compared to NBFCs noted cost reductions across all the parameters. Large banks may derive greater benefits from

¹ The number of respondent banks and NBFCs differs for different survey questions, and the results presented in this chapter are based on actual responses.

Chart V.2: Types of Costs Reduced Following the Adoption of Digital Technologies and Automation

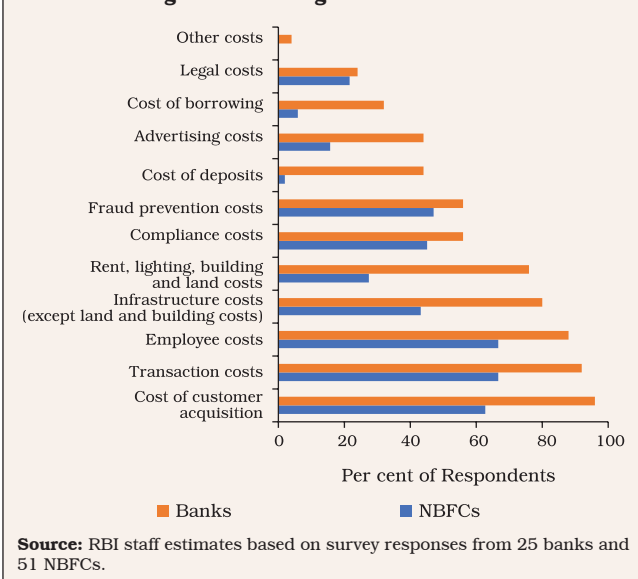
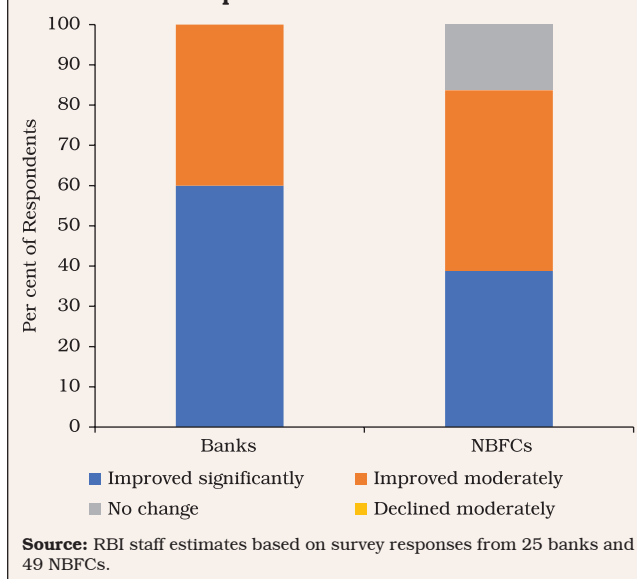


Chart V.3: Impact of Digital Technologies on Customer Acquisition and Retention



digitalisation due to substantial initial investment requirements and increasing returns to scale in the banking industry (Liu, 2021).

V.7 Technological innovations can improve customer experience, lower costs, increase product diversity, and enhance access to financial services (Elekdag *et al.*, 2024). Most of the surveyed REs indicated improvement in customer acquisition and retention due to the adoption of digital technologies (Chart V.3).

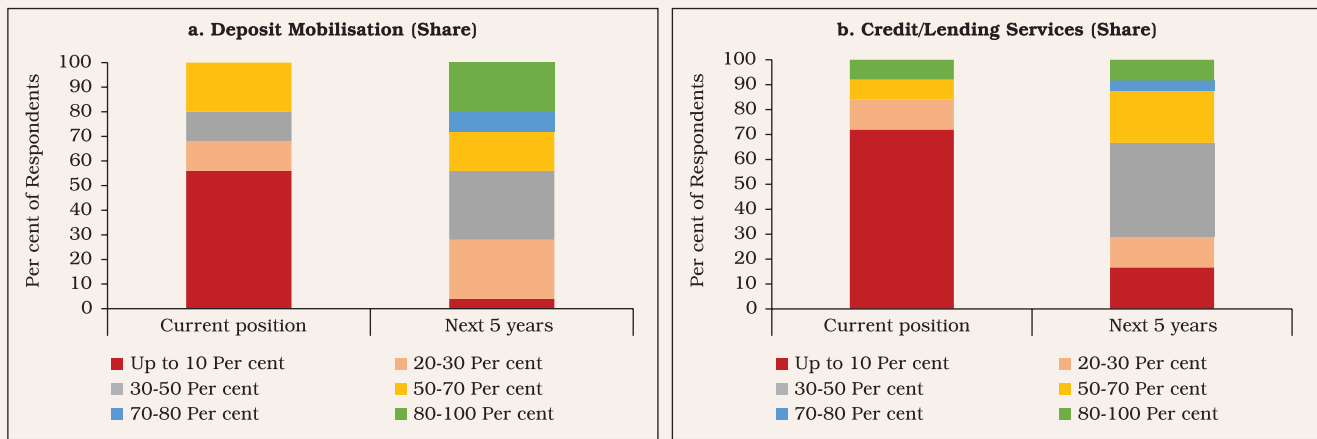
V.8 Banks, NBFCs and FinTechs employ technology to provide new products and business models that expand credit access to sectors like households and micro, small and medium enterprises (MSMEs) [Ernst & Young, 2023]. Many banks have also introduced digital platforms in the primary intermediation services like bank deposit mobilisation and lending activity. While banks are, at present, mobilising only a small portion of their deposits through digital mode, the importance of this channel is perceived to be increasing rapidly. In the coming five years, 44 per cent of surveyed

banks expect to collect more than 50 per cent of deposits through online modes (Chart V.4a).

V.9 On the credit side, about three-fourth of the surveyed banks are extending up to 10 per cent of their total lending through digital modes. Over the next 5 years, 33 per cent of the surveyed banks indicated that they would lend more than 50 per cent digitally (Chart V.4b). These trends can be expected to improve credit deepening in the country going forward.

V.10 Digital lending by both banks and NBFCs is primarily in the form of unsecured consumer loans; other major lending categories are secured consumer loans for banks and high value loans for NBFCs (Chart V.5). According to Ernst & Young (2023), the share of NBFCs in total loans disbursed through digital channels by banks and NBFCs has increased from six per cent in 2016-17 to 32 per cent in 2021-22. This is driven by both supply and demand side factors, including efforts to promote financial inclusion, smartphone and internet penetration, improving socio-

Chart V.4: Use of Digital Modes in Banks



Source: RBI staff estimates based on survey responses from 24 banks.

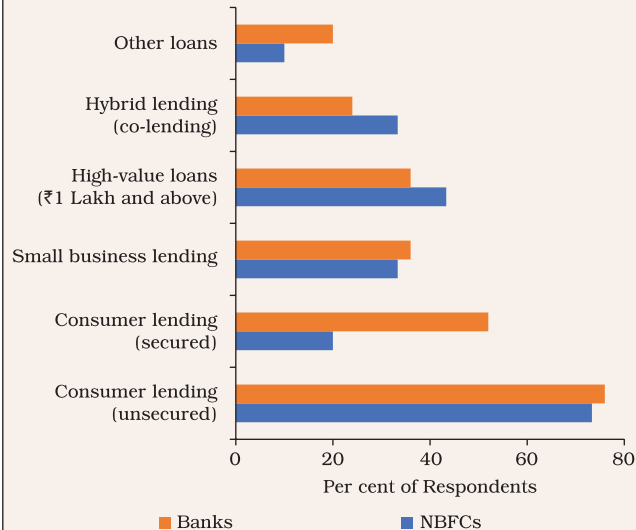
economic conditions, and supportive regulatory frameworks.

V.11 The evolution of digital banking based on mobile apps and online platforms helps banks to rationalise their branch network to reap efficiency gains (ILO, 2022). India has also witnessed rationalisation in its bank branch network in recent years, reflecting the impact of both digitalisation

and mergers in the domestic banking sector (Chart V.6).

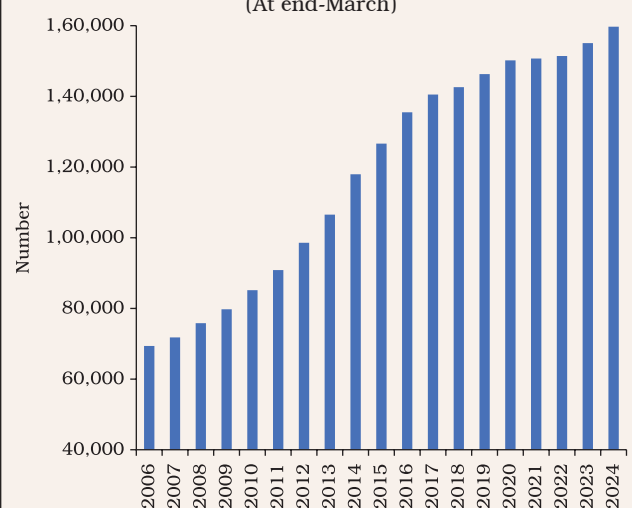
V.12 Around a third of the respondent banks and NBFCs expect a decrease in the role of physical branches in the next 5 years, but most respondents see no change in the current importance of bank branches (Chart V.7). A majority of banks and NBFCs see continued importance of the role of

Chart V.5: Types of Loans Provided Digitally



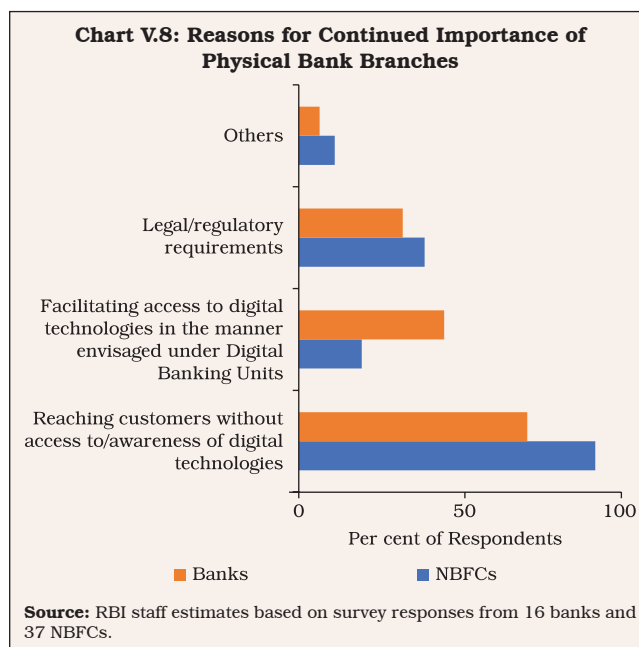
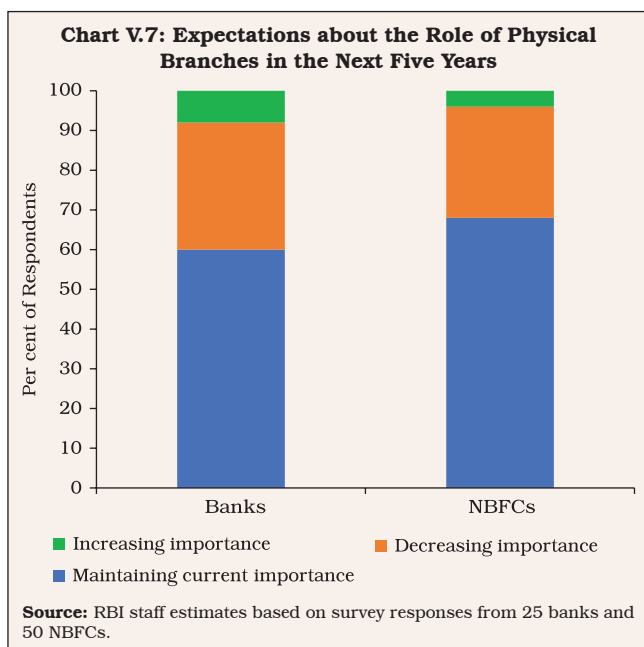
Source: RBI staff estimates based on survey responses from 25 banks and 30 NBFCs.

Chart V.6: Bank Branches in India (At end-March)



Note: Data pertain to all scheduled commercial banks (SCBs) including regional rural banks (RRBs).

Source: RBI.

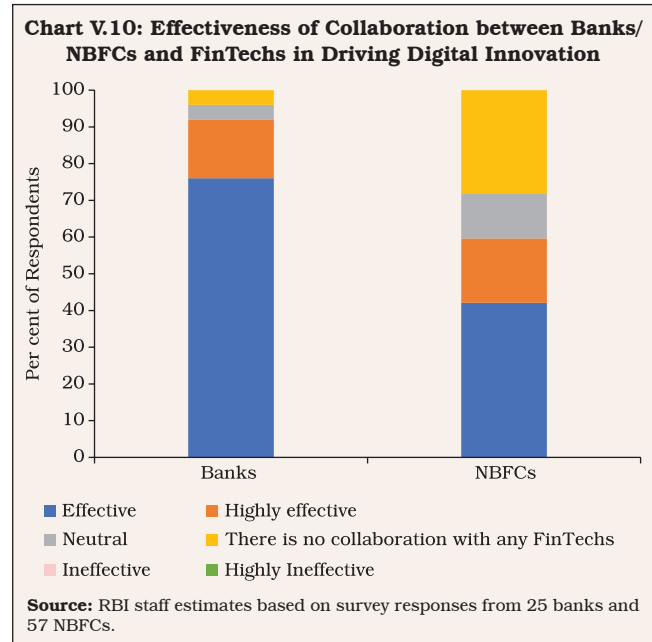
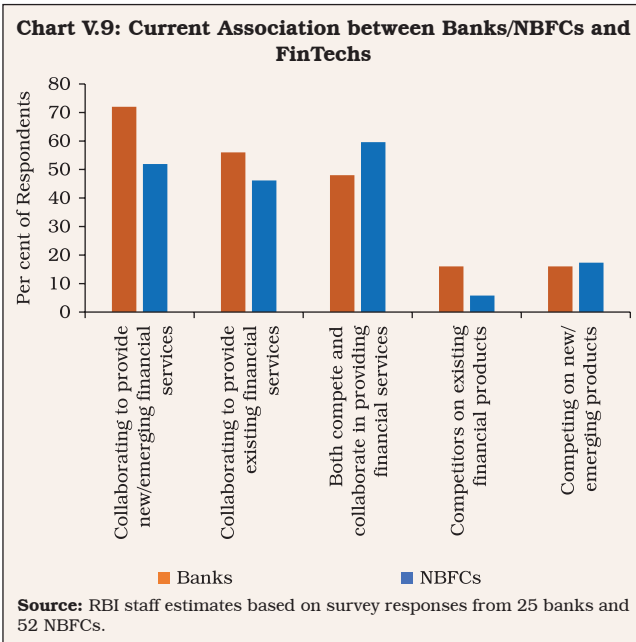


physical branches in reaching customers with no/limited access to digital technology (Chart V.8).

Impact of Digitalisation on Business Models: Complementarity vs. Competition

V.13 FinTech players and the growing popularity of their innovative products have challenged the existing financial sector players in maintaining their market share, margins and customer base (Das, 2022). The incumbent banks and NBFCs are responding to these challenges by adopting various strategies, including making investments in FinTech companies, partnering with them, as well as enhancing their in-house capabilities. A higher proportion of banks (84 per cent of banks compared to 35 per cent of NBFCs) provide a range of digital banking services in collaboration with FinTechs as per the survey (See Chapter 2, Chart II.21). Most of the banks highlighted the importance of collaboration with FinTech companies in providing products and services on banking platforms.

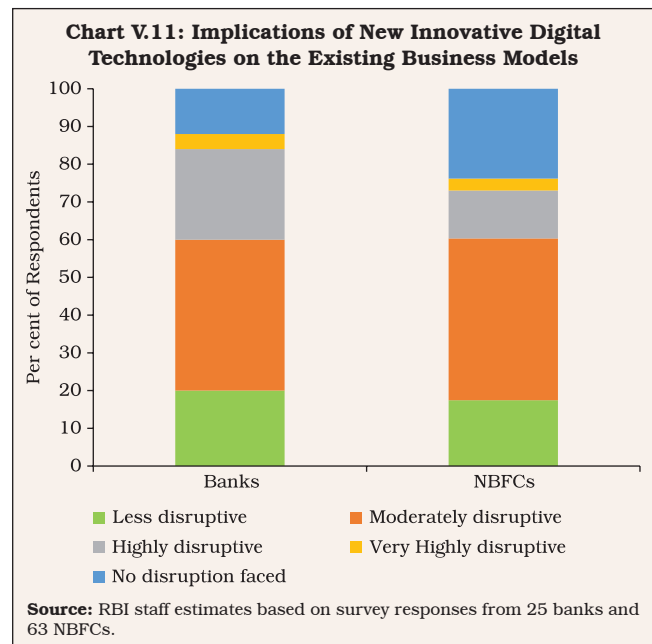
V.14 Greater technological complexity involved with FinTech poses potential systemic risks (Cevik, 2023). With the intermingling of FinTech into the financial system, increased competition among banks can, in principle, lead to heightened financial instability (the ‘competition-fragility’ view) or more stability (the ‘competition-stability’ view) [Elekdag *et al.*, 2024]. Therefore, successful collaboration requires careful planning, effective communication, and a shared vision for mutual growth and value creation. In this respect, the survey indicates that majority of respondent banks collaborate with FinTech firms to provide new/emerging services, indicating banks’ willingness to harness FinTech’s potential in developing new products/services (Chart V.9). FinTechs upend traditional financial services for banks, forcing them to adapt to stay relevant (Pascual and Natalucci, 2022). Nonetheless, most NBFCs compete as well as collaborate with FinTechs in providing financial services.



V.15 Most of the respondent banks and NBFCs viewed their collaboration with FinTech firms as effective or highly effective in driving digital innovation (Chart V.10).

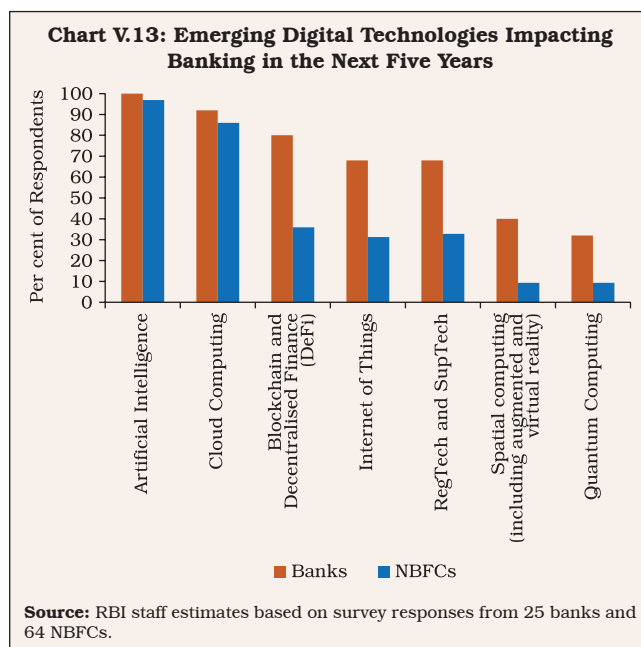
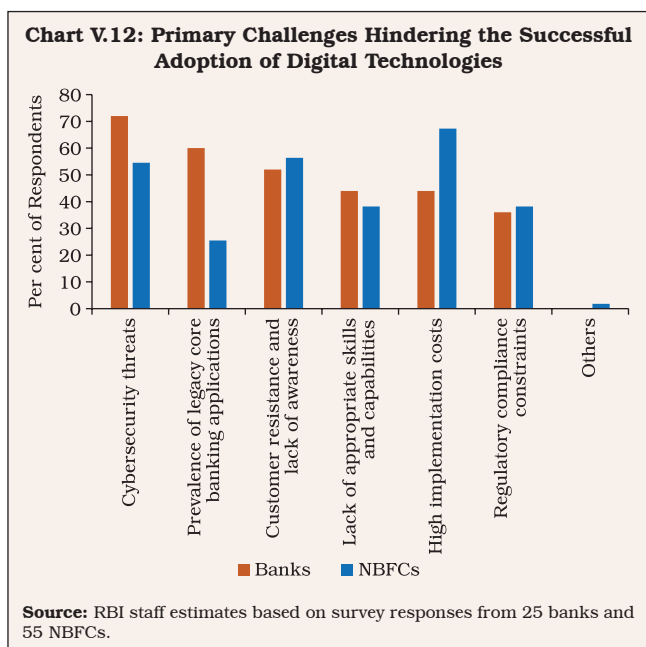
concerns as the primary reasons hindering the successful adoption of digital technologies (Chart V.12).

V.16 Majority of respondent banks and NBFCs considered digital technology to be less or moderately disruptive² (Chart V.11). Digital disruption by FinTech and platform-based competitors can impact banks' profitability and limit credit growth; it can also help in the reduction of various costs (OECD, 2020).



V.17 On the factors hindering digital adoption, most respondent banks identified cybersecurity threats, the prevalence of legacy core banking applications and customer unwillingness as key challenges. NBFCs reported implementation costs, customer unwillingness and cybersecurity

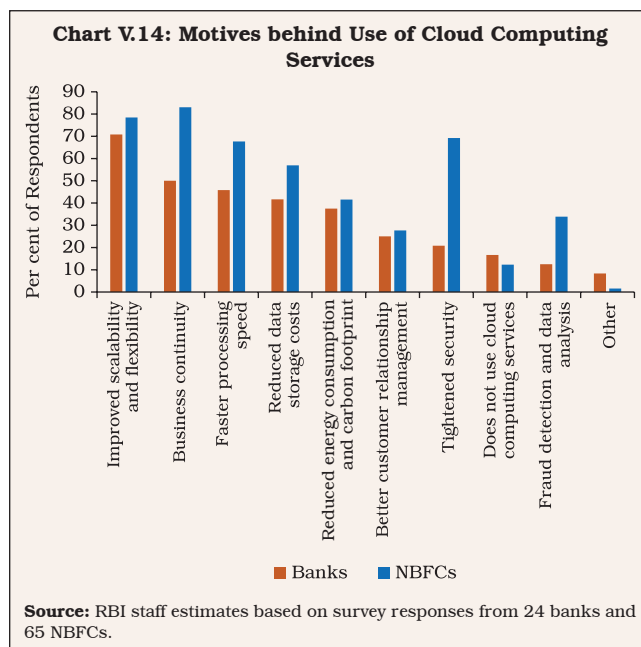
² Disruptive FinTech refers to innovative financial technology solutions that challenge traditional banking and finance models through AI, blockchain, and data analytics advancements to offer financial services. One example of disruptive FinTech is peer-to-peer lending platforms, which connect borrowers directly with lenders, bypassing traditional financial institutions.



V.18 Emerging technologies like AI have the potential to impact the banking industry significantly in the next five years (Chart V.13). AI can benefit the banking sector through operational efficiency and better risk management but can also give rise to challenges such as data privacy, reputational risk and model hallucinations³ (Hernández de Cos, 2024).

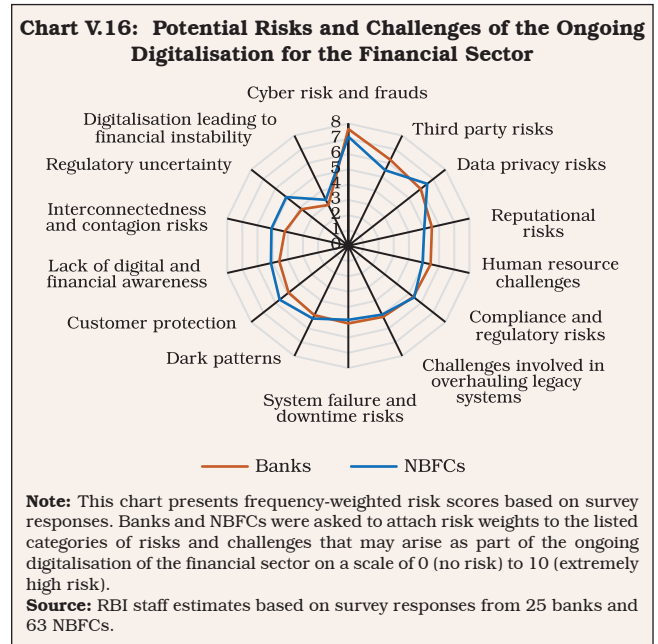
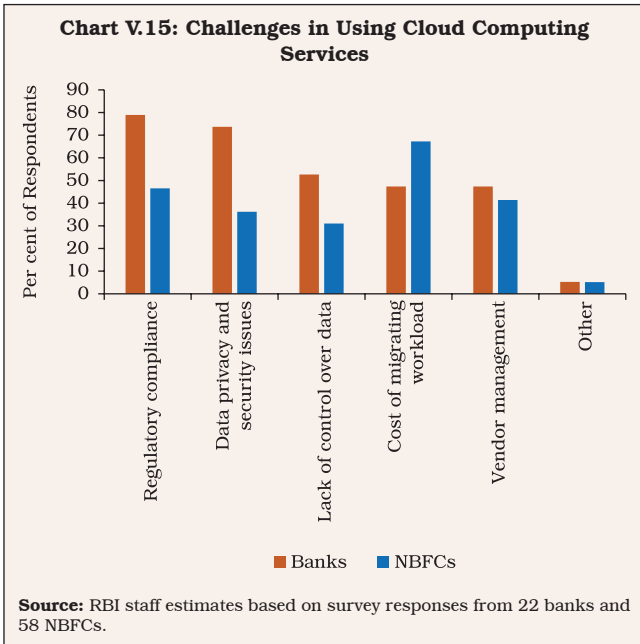
V.19 Another emerging digital technology being adopted by the REs is cloud computing. Better infrastructure provision through improved flexibility, scalability, and business continuity are the primary motives behind its adoption (Chart V.14). Cloud computing can help improve efficiency through cost reduction, faster processing, and business scalability and flexibility. However, while using cloud services, banks viewed regulatory compliance and data privacy and security issues as prime hurdles,

consistent with the study by Cheng *et al.* (2022). For NBFCs, cost of migrating workload and regulatory compliance were the key concerns (Chart V.15).



³ Model hallucinations occur when an AI model generates information that is not based on input data or real-world context.

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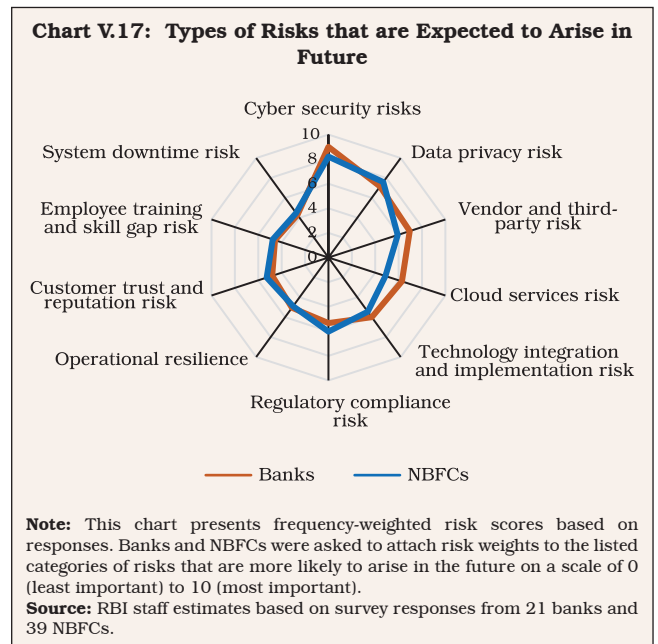
Digitalisation and Financial Stability

V.20 Digitalisation could pose financial stability concerns owing to cybersecurity threats, data breaches and the speed at which information and rumours can flow through the system. Cyber fraudsters are increasingly targeting financial institutions instead of end users globally. Accordingly, cyber risks and frauds, third-party risks, and data privacy issues were indicated as the most significant risk factors by banks and NBFCs at the current juncture as well as going ahead (Charts V.16 and V.17). Risks associated with cloud services and technology integration and implementation were also highlighted as major concerns going forward.

Regulatory and Supervisory Approaches

V.21 Regulation of FinTech involves balancing innovation with customer protection, ensuring fair competition, and maintaining financial stability. Although most FinTech companies are relatively small, they can grow faster than traditional lenders across riskier clientele and industry sectors

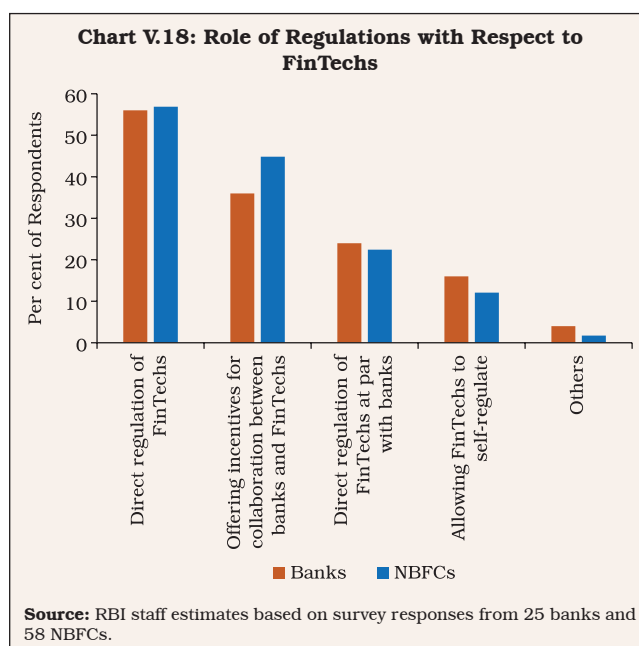
(Pascual and Natalucci, 2022). Regulators may adopt a passive approach to monitor FinTechs through bespoke regulation or adopt test-and-learn policies through institutional arrangements like innovation hubs and sandboxes (Bains and Wu, 2023). Currently, the changes that seem small can grow rapidly endangering the stability



of the financial system, which requires regulators to be watchful of all the financial developments that are taking place and respond appropriately (Rao, 2022).

V.22 In India, the regulatory approach has been to strike a balance between mitigating the potential risks without impeding financial innovations through several tools that include research on FinTech developments, proactive engagement with existing and new entrant FinTech firms, clear communication with various stakeholders, risk mitigation strategies, modifications to supervisory processes and issuing guidelines or regulations. As the FinTech ecosystem is a force multiplier, the Reserve Bank has taken several steps to create a nurturing environment to foster innovation, including issuance of guidelines for Account Aggregators (AAs) in 2016 and laying out of regulations for P2P lending in 2017, recognising the sector’s potential in India (Sankar, 2023). In August 2019, the RBI released a regulatory sandbox framework for live testing of innovative products or services in a controlled environment for their effective implementation.

V.23 Most of the respondent banks and NBFCs preferred regulation of FinTechs and favoured incentives to collaborate with them (Chart V.18). However, as FinTechs bring innovation, they also raise concerns related to customer protection, data privacy, cybersecurity, grievance handling, internal governance, and financial system integrity. The regulation of this dynamic sector needs to be balanced, nuanced, and reasonably anticipatory. The Reserve Bank’s approach, therefore, has been to encourage self-regulation in the FinTech sector. In this regard, the Reserve Bank released the ‘Framework for Self-Regulatory Organisation(s) for FinTech Sector’ (SRO-FT framework) in May 2024, detailing the processes

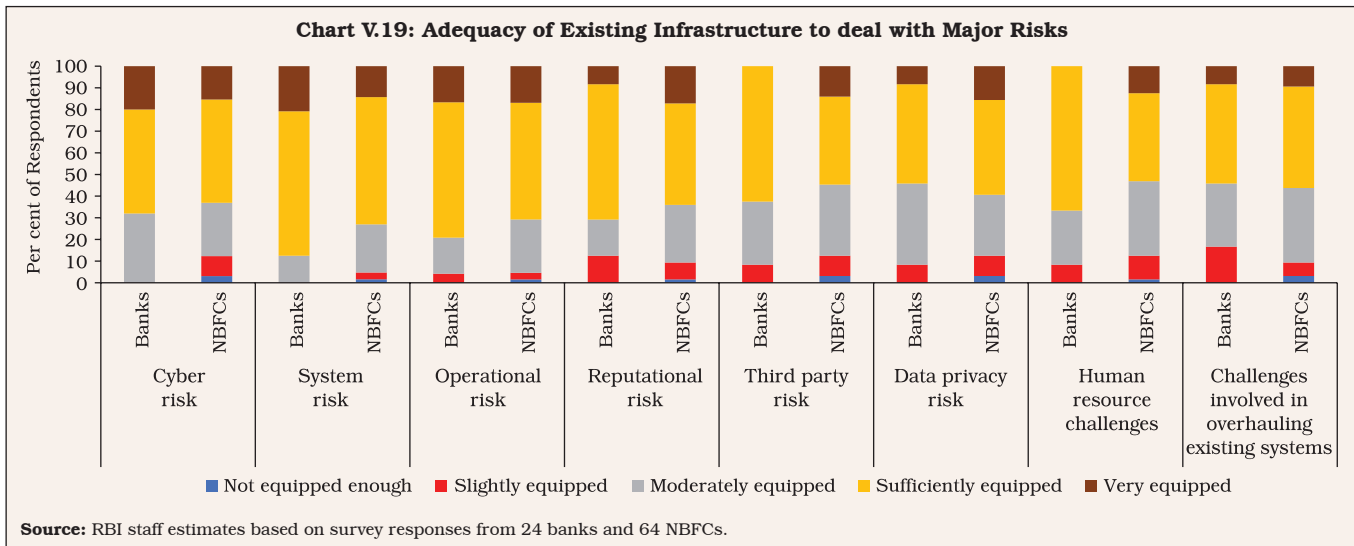


involved, governance standards, eligibility criteria and expectations.

Preparedness in Dealing with the Risks

V.24 The evolving digital landscape requires continuous assessment of preparedness for various risks by the REs as well as the regulators to design suitable policy responses at their end. The qualitative assessment of survey responses indicated that the respondent banks and NBFCs are largely equipped to deal with major risks (Chart V.19). NBFCs also indicated that there is scope for improvement in the case of third-party risk, data privacy risk, cyber risk, and human resource challenges.

V.25 To sum up, the survey suggests that banks and NBFCs in India are increasingly leveraging the digital revolution to reduce costs related to customer acquisition, transactions and employees, while favouring collaboration with FinTechs to maximise gains. Cybersecurity threats, implementation costs, legacy core banking applications and customer unwillingness are seen as the primary challenges hindering the



adoption of digital technologies. The respondent banks and NBFCs identified cybersecurity, data privacy and third-party risks as key challenges and indicated that they are largely equipped to deal with such risks. The surveyed REs favoured regulation of FinTech firms for harnessing the benefits of digitalisation and securing financial stability in India.

3. Digitalisation and Customer Behaviour

V.26 Digitalisation has transformed the way consumers interact with the market while offering convenience, personalised experiences, and unprecedented access to goods and services. Digital financial services through mobile banking apps, online payments, and digital wallets enable consumers to conduct transactions with a few clicks at any time from any location, overcoming the constraints of traditional banking hours or physical branch presence. These advantages, however, come with risks related to impulsive spending, herd behaviour, data security and cyber fraud.

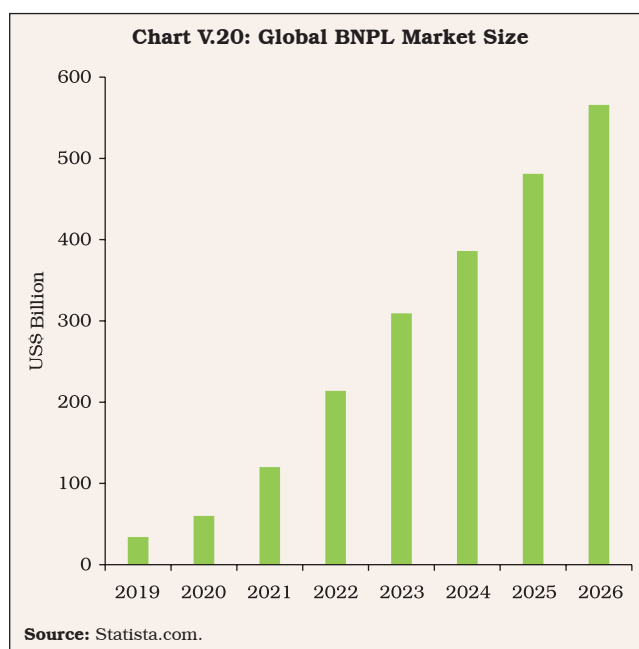
V.27 Digital platforms enable quick dissemination of financial trends and choices,

allowing information about investments, spending habits, and financial products to spread rapidly across social networks. This viral spread can result in social contagion, as consumers are influenced by the financial actions and recommendations of their peers, influencers, or trending topics (Shrotryia and Kalra, 2022). When customers observe large groups engaging in certain financial activities, such as mass buying or selling of stocks during a market frenzy, they are more likely to follow the crowd. Similarly, driven by herd behaviour, depositors may withdraw their money from banks, leading to potential bank runs/failures. Sentiments in social media amplify the classic bank run risk factors (Cookson *et al.*, 2023). The combination of social contagion and herd behaviour in financial digitalisation can lead to rapid collective shifts in customer actions, often amplifying market trends and contributing to volatility.

V.28 Globally, digital platforms offer deferred payment options like Buy Now Pay Later (BNPL), where lenders do not undertake a detailed credit check or rigorous assessment of a consumer's ability to repay. This can lead to consumers

overextending themselves financially, particularly if they use multiple BNPL services concurrently. In India, BNPL is treated as a credit product and requires similar due diligence and credit appraisal standards as for other loans. The global annual BNPL transactions are projected to grow from US\$ 309 billion in 2023 to US\$ 566 billion in 2026 (Chart V.20). India is among the top five countries in terms of BNPL users. BNPL share in e-commerce was about 3 per cent in India in 2023 as compared to 5 per cent globally.

V.29 With the integration of FinTechs and e-commerce platforms, consumers may become more vulnerable to misuse of their personal and confidential information (Box V.1).



Box V.1

Data Collection Practices of Banking and FinTech Apps: Assessing the Necessity and Scope

In the digital age, mobile applications (apps) have become the face of banks and FinTech firms, mirroring the front desk of traditional financial institutions. These apps, pivotal for customer interaction, handle a spectrum of functions, ranging from onboarding and service delivery to grievance handling and continuous monitoring. In this process, these apps might be collecting more data than declared in their privacy policies (Austin *et al.*, 2018). FinTech apps in India often collect more information than necessary, sometimes even critical personal data that could jeopardise users' privacy (Arrka, 2023). Also, mobile wallets access the maximum number of sensitive permissions amongst various apps, while banking apps feature in the list at the fifth position.

Against this backdrop, the permissions sought by apps listed on Google Play Store are assessed by extracting information on data/privacy-related policies of banks and FinTechs using Google Play Scrapper⁴. This analysis of access to users' data by FinTech apps suggests that Indian apps largely seek similar types of permissions as in the case of the US (United States) and the EU (European Union)⁵, barring mainly access to SMS data (Table 1).

Further, a detailed analysis of requested permissions by practice area tags for India, encompassing 339 FinTech and banking apps⁶, indicates that around 42 per cent of them access contacts, with banking Tech apps leading the pack (Table 2). Nearly three-fourth of the apps track user location and access photos, media, and storage⁷.

(Contd...)

⁴ Mingyu, J. (2019). Google-Play-Scraper. MIT. Available at <https://pypi.org/project/google-play-scraper/>

⁵ FinTechs in the US and EU are identified by using database maintained by Cambridge Centre for Alternative Finance, while Tracxn database is used in case of India.

⁶ Google Play Store publishes permissions requested (that the developer of the app takes from the user in course of installation/usage of the app) by each app on its platform. Accordingly, information was collected from 339 mobile applications (158 banking apps belonging to 48 banks, and 181 FinTech apps belonging to 172 business-to-consumer FinTech firms identified from the Tracxn database with practice area tags, viz., payments, alternative lending, banking tech, forex tech, remittance tech), identified manually on Google Play Store for each bank/FinTech.

⁷ Since FinTech apps pertaining to digital lending may also be providing payments services, they may be using permissions which otherwise are not encouraged for digital lending apps.

Table 1: FinTech Apps Seeking Permissions to Access Users' Data – A Global Perspective

Share (Per cent)	Identity	Contacts	Phone	Camera	Calendar	Wi-Fi connection information	Microphone	Device ID and call information	Storage	Location	Photos/Media/Files	Device and app history	SMS
EU	10	30	40	83	3	68	65	35	83	45	83	0	0
US	18	40	40	68	3	80	30	38	80	68	80	0	0
India	14	35	55	86	6	73	44	51	76	72	76	3	34

Note: The analysis covers 40 apps each in case of the US and the EU and 181 apps in the case of India.

Source: Google Play Store; RBI staff estimates.

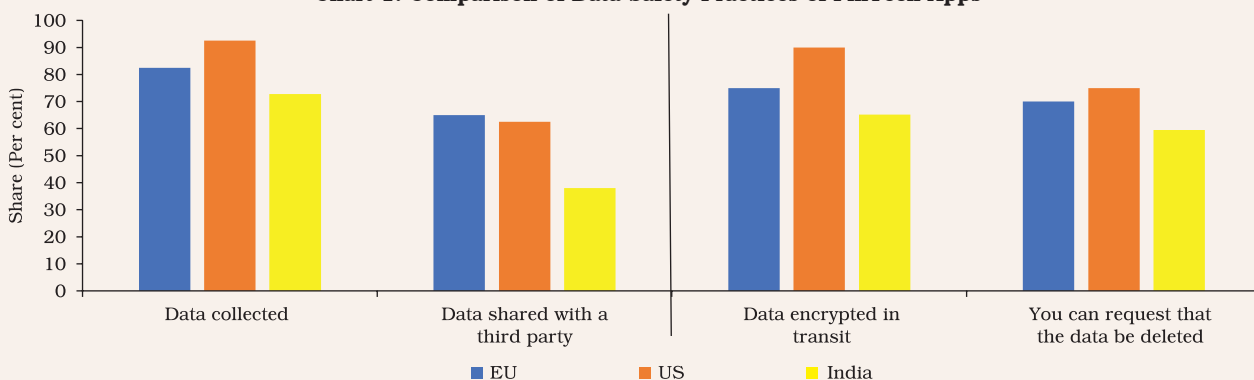
Table 2: Data Permissions Sought by Bank and FinTech Apps in India

	Number of Apps	Device and app history	Location	Photos/Media/Files	Camera	Storage	Phone	Calendar	Device ID and call information	SMS	Microphone	Contacts	Wi-Fi connection information	Identity	
Counts (Number)															
Alternative Lending	99	2	71	63	89	63	46	7	41	37	44	21	73	13	
Bank Apps	158	19	118	116	119	116	116	3	114	79	50	79	116	33	
Banking Tech	20	1	16	19	15	19	14	1	12	6	11	15	16	3	
Payments	50	2	38	45	44	45	36	2	36	17	23	23	33	9	
Others	12	0	6	10	8	10	4	0	4	1	2	4	10	0	
Grand Total	339	24	249	253	275	253	216	13	207	140	130	142	248	58	
Share in Grand Total (Per cent)															
Share of Apps		7.1	73.5	74.6	81.1	74.6	63.7	3.8	61.1	41.3	38.3	41.9	73.2	17.1	

Note: The categorisation may not be mutually exclusive, and certain permissions may be necessary for app functionality for other functions being provided by the app. The analysis covers 181 FinTech apps and 158 banking apps.

Source: Google Play Store and RBI staff estimates.

Chart 1: Comparison of Data Safety Practices of FinTech Apps



Note: The analysis covers 40 apps each in case of the US and the EU and 158 apps in the case of India.

Source: Google Play Store and RBI staff estimates.

Additionally, a comparison of data safety practices of Indian apps vis-à-vis their counterparts in the US and

the EU on select parameters indicates that the surveyed Indian apps appear to perform relatively better in terms

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of data sharing with third-parties, while being laggards in data encryption and users' choice to request data deletion (Chart 1). It may be noted that the RBI's digital lending guidelines advocate for minimal and necessary access to customer data (RBI, 2022). These guidelines emphasise the importance of obtaining explicit user consent, suggesting a path towards more responsible data management. Compliance with regulatory guidance on data privacy becomes paramount in letter and spirit. App stores also have a crucial role in upholding privacy standards.

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Arrka. (2023). Privacy Research and Insights Study of Mobile Apps and Websites. INDIA. PRISM.IN 2023. Available at https://arrka.com/wp-content/uploads/2024/01/PRISM_IN_2023.pdf

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Reserve Bank of India (2022). Guidelines on Digital Lending. RBI Notifications, September 2, RBI/2022-23/111/DOR.CRE.REC.66/21.07.001/2022-23.

Ensuring the integrity and privacy of user data is, therefore, pivotal. The journey towards a more secure digital FinTech landscape not only involves regulatory compliance but also includes building trust and ensuring the ethical use of technology.

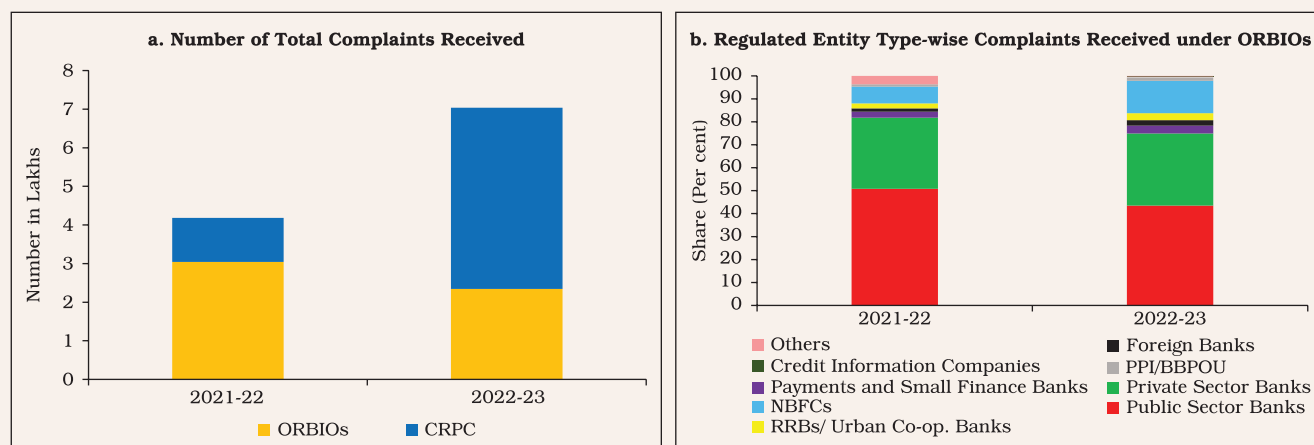
V.30 The total number of complaints received by Offices of RBI Ombudsman (ORBIOs) and the Centralised Receipt and Processing Centre (CRPC) increased in 2022-23 due to intense public awareness initiatives and the simplified process for lodging of complaints under the Reserve Bank - Integrated Ombudsman Scheme (RB-IOS), 2021 (Chart V.21) [RBI, 2024a]. Approximately 20 per cent of the complaints received by the ORBIOs in 2022-23 pertained to mobile or electronic banking.

As more personal and financial transactions shift to online platforms, the digital footprint of individuals and businesses has expanded, creating a target for cybercriminals.

V.31 Population groups with low levels of digital and financial literacy have a higher risk of falling victim to online frauds or scams (OECD, 2021). In a consumer survey conducted by the Committee for Review of Customer Service Standards (Chairman: Shri B. P. Kanungo), 16.3 per cent of respondents considered technology-based services as a major area of concern (RBI, 2023).

V.32 The Reserve Bank has taken several customer-centric measures to improve service quality and consumer protection (RBI, 2024b).

Chart V.21: Complaints Received under RBI Ombudsman Framework



Source: Reserve Bank of India.

It has formulated a Charter of Customer Rights, which outlines five basic rights for bank customers: fair treatment; transparency, fair and honest dealing; suitability; privacy; and grievance redress and compensation. The Reserve Bank - Integrated Ombudsman Scheme (RB-IOS) 2021, by adopting a One Nation-One Ombudsman approach, has integrated the erstwhile three Ombudsman Schemes of RBI and brought the Non-Scheduled Primary (Urban) Cooperative Banks with deposit size of and above ₹50 crore, and the Credit Information Companies under its ambit; and simplified the grievance redress process by adoption of 'deficiency in service' as a single broad-based ground for filing of complaints. Furthermore, Fair Practices Codes have been instituted for lenders, underscoring the importance of ethical treatment and transparency in their interactions with customers. The Reserve Bank conducted various focused customer awareness programmes including Ombudsman Speak, Talkathon and Nationwide Intensive Awareness Programme to educate customers on safe banking practices; RBI's Alternate Grievance Redress (AGR) mechanism, and extant regulations for protection of consumer interests. To disseminate information about safe digital banking, the RBI has also been conducting Electronic Banking Awareness and Training (e-BAAT) programmes, actively undertaking digital awareness campaigns in the print and Audio-Visual media, including the Reserve Bank's flagship programme "*RBI Kehta Hai*".

V.33 Furthermore, the RBI launched three booklets viz., 'Be(A)ware' in March 2022, 'Raju and the Forty Thieves' in April 2022, and 'The

Alert Family' in March 2024 to create awareness among public about the *modus operandi* of the frauds, provide guidance on financial frauds and dispel common misconceptions regarding various banking services and facilities, while also providing inputs on precautions to adopt in carrying out financial transactions. In addition, the Reserve Bank has introduced measures to ensure the safety of customer transactions, viz. (a) facility to switch on/switch off card transactions, (b) Card-on-File tokenisation, (c) mandating legal entity identifier (LEI) for high-value transactions in centralised payment systems (CPS), (d) positive pay system for high-value cheques, and (e) mandating additional factor of authentication (RBI, 2022). These measures by the RBI are aimed at fostering a transparent, fair and efficient financial system, and instilling a sense of reassurance and confidence in the stakeholders.

4. Digitalisation: Financial Stability and Macroeconomic Implications

4.1 Digitalisation and Financial Stability

V.34 The digitalisation of finance presents significant benefits to the economy and the financial system by promoting efficiency, transparency, accessibility, and convenience of financial services (Table V.1). FinTech lending⁸ can reduce transaction costs and information asymmetries and increase financial inclusion by alleviating collateral constraints (Sahay *et al.*, 2020). On the other hand, lending by FinTech platforms may involve greater financial risks due to concentration and over-reliance on data-driven algorithms (Cevik, 2023). The interconnectedness among banks, FinTechs, and technology firms

⁸ In India, FinTech entities do not lend on their own balance sheets and merely act as loan sourcing agents (defined as Lending Service Provider in Digital Lending Guidelines). In other jurisdictions, FinTech lending can mean multiple things – including lending by FinTechs on their own balance sheets, P2P lending, or simply loan sourcing.

Table V.1: FinTechs and Financial Stability

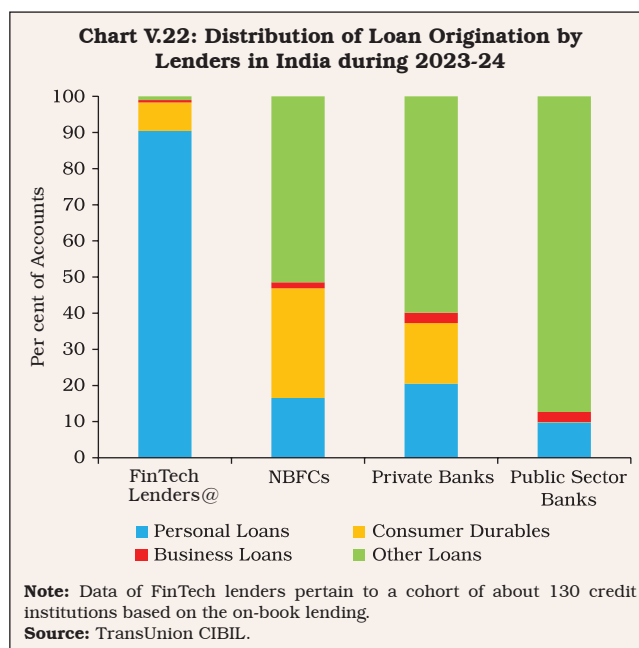
Benefits	Risks
Decentralisation / diversification <ul style="list-style-type: none"> FinTech can lead to greater decentralisation and diversification of the financial system, dampening the effects of financial shocks in some cases. 	Cyber risks <ul style="list-style-type: none"> Susceptibility of financial activity to cyber-attacks is higher in the interconnected network of financial institutions, especially in the presence of weaker institutions.
Efficiency <ul style="list-style-type: none"> Financial innovations have the potential to enhance efficiency in decision-making processes and improvement in the models used by financial institutions and investors. 	Third-party reliance <ul style="list-style-type: none"> FinTech activities could increase reliance on third-party service providers exposing the system to operational risks.
Transparency <ul style="list-style-type: none"> Increased and better use of data can reduce information asymmetries. 	Contagion <ul style="list-style-type: none"> Greater automation with more sophisticated algorithms may lead to new and unpredictable sources of contagion in financial markets.
Access to, and convenience of, financial services <ul style="list-style-type: none"> Potential for greater access to a range of financial services across economic functions and regions. 	Procyclicality and excess volatility <ul style="list-style-type: none"> Interaction between investors and borrowers on FinTech lending platforms could exhibit larger swings in sentiment-based borrowing and lending leading to undue volatility.

Source: BCBS (2024) and FSB (2017).

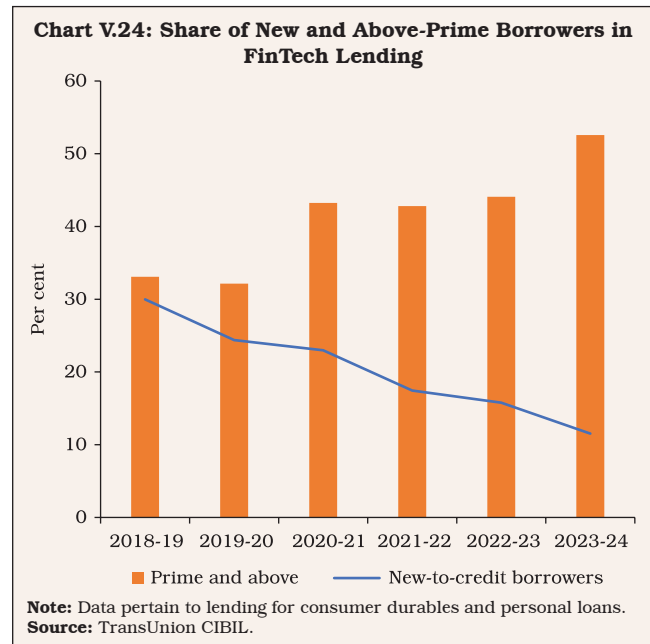
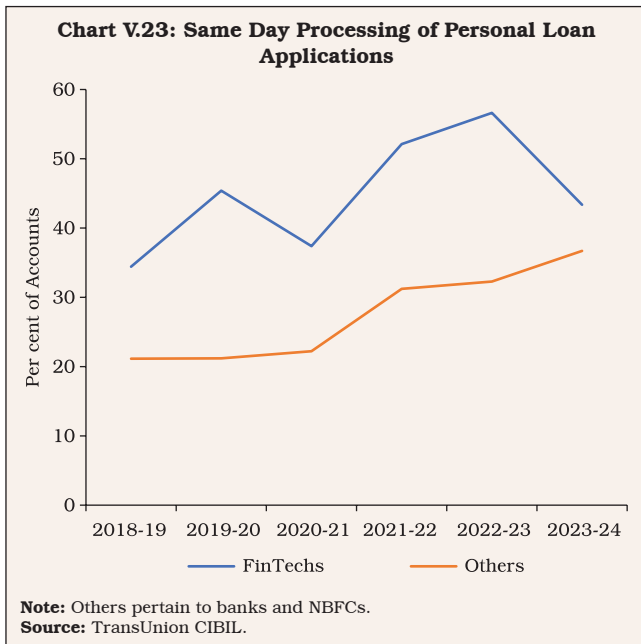
complicates risk assessment and management, potentially accelerating financial contagion. Moreover, digitalisation can amplify traditional financial risks like liquidity, pro-cyclicality, and concentration risks, stemming from reliance on specific market infrastructures or third-party service providers (BCBS, 2024). Globally, the growth of non-bank institutions in the lending business also adds a new dimension that could raise regulatory arbitrage between traditional banks and FinTech firms. FinTech firms have complex and less transparent funding structures, making it harder to assess their risk transmission on overall stability. However, in the case of India, non-bank entities in lending are regulated as NBFCs by the RBI, while FinTechs and banks work in partnership in bank-led model subsiding any issue of regulatory arbitrage. Moreover, FinTech entities cannot lend on their own balance sheet; they only act as a loan sourcing agent.

V.35 In India, FinTechs are quickly integrating themselves into the financial intermediation chain,

offering specialised services and unlocking new business opportunities. In collaboration with banks and NBFCs, they have accelerated lending to new borrower accounts, particularly focusing on the personal loan segment (Chart V.22). This emphasis on low-ticket loans enables access to



@ The methodology for classifying FinTechs is based on TransUnion CIBIL's market knowledge that they have a digital first approach for their lending business and/or are members of industry bodies like FACE, DLAI and IAMA.



credit for individuals previously excluded from traditional banking due to factors like lack of credit history or sub-prime status. This strategy, however, could entail credit risk for the lenders due to surge in unsecured personal loans. As per available information, secured lending through digital lending partners has also started.

V.36 By leveraging on technology in application processing, KYC checks, identity and risk checks with automated scorecards, FinTechs also have a higher proportion of same day loan processing as compared to conventional lenders (Chart V.23). Despite sophisticated lending practices, it is hard to implement true risk-based pricing by using big data and advanced technologies, as compared to the traditional credit rating framework (Johnson *et al.*, 2023). For India, a study on FinTech lending firms suggests that alternate credit scoring using mobile and social footprints can expand credit and reduce the overall default rate (Agarwal *et al.*, 2020).

V.37 In India, the share of prime and above-prime borrowers in FinTech lending has been rising since 2018-19, suggesting improvement

in their loan portfolio (Chart V.24). The share of new-to-credit borrowers serviced by FinTech lenders has declined, which could be reflective of the caution exercised by lenders due to higher observed delinquencies in small ticket personal loans (RBI, 2024c) as well as proactive measures by the Reserve Bank in terms of issuance of digital lending guidelines in September 2022.

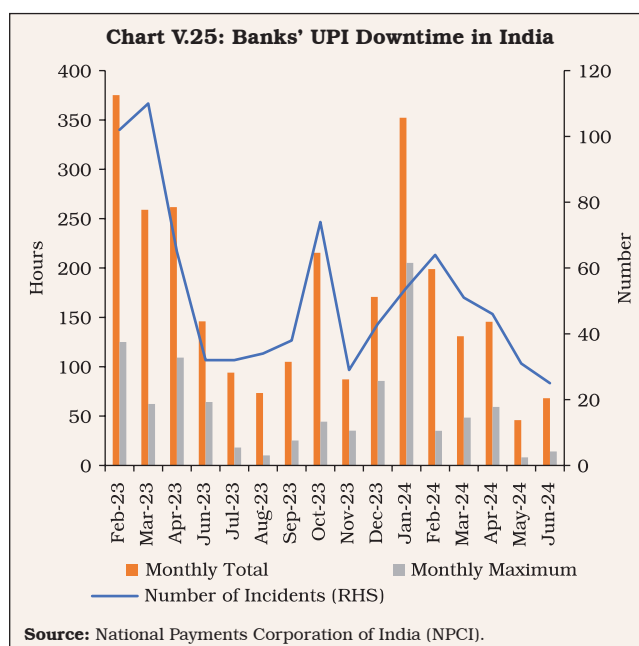
V.38 Notwithstanding the fast penetration of FinTech firms in India, they still face significant challenges in counterparty credit risk assessment. A large portion of the population lacks a formal credit history, making traditional scoring models less reliable. As per the FinTech lending risk barometer study conducted by FACE (2023), issues related to data rank among the top ten risks faced by the Indian FinTech sector. BigTech companies from sectors like e-commerce, social media, and ride-hailing are expanding into finance, leveraging extensive customer data to tailor offerings for those with limited credit history. Even traditional lenders are adopting FinTech platforms for credit assessment. While these developments could have a positive impact

in terms of enhancing inclusion and further penetration of financial services, they also raise concerns about concentration risk and potential spillovers. Therefore, potential risks to public policy objectives of maintaining competition, market and business conduct, operational resilience, data privacy, cybersecurity and financial stability need closer attention (Das, 2022).

V.39 As per the systemic risk survey conducted by the Reserve Bank among financial sector professionals and academicians, cyber risks have been increasing consistently since 2020 (RBI, 2024c). The dominance of a few technology service providers, outages or cyber incidents could give rise to macro-financial stability risks (IMF, 2024). In India, the incidence of outages, as reflected in banks' UPI downtime, has been falling (Chart V.25).

Policy Initiatives by the Reserve Bank

V.40 To harness the benefits of digitalisation in the financial sector while mitigating the emerging risks, the Reserve Bank has been undertaking proactive policy measures. These include (i) issuance of digital lending guidelines in 2022, focusing on credit intermediation, customer protection, data privacy and cybersecurity issues; (ii) issuance of guidelines in 2023 for further strengthening banks' IT systems as well as employing robust frameworks for fraud prevention and detection measures; (iii) issuance of master directions on outsourcing of IT services in April 2023, which stipulate REs to report cyber incidents within six hours of detection by a third-party service provider; (iv) issuance of Guidance Note in April 2024 for improving and further strengthening banks' Operational Risk Management Framework to identify, mitigate and recover from cyber incidents and technology failures and enhancing their ability to deliver critical operations, thereby ensuring their Operational Resilience; and (v)



Source: National Payments Corporation of India (NPCI).

releasing the SRO-FT framework in May 2024. Furthermore, to accelerate and widen the reach of digital banking services and lessen the hesitation among customers for availing financial services digitally, the concept of “Digital Banking Units” (DBUs) was introduced by the Reserve Bank in April 2022.

V.41 The Reserve Bank also undertook several initiatives for strengthening the cybersecurity preparedness of supervised entities, including initiating the process of setting up of cyber range for conducting cyber drills, examining the feasibility of implementing the Cyber Sectoral Security Operations Centre (S-SOC), and conducting phishing simulation exercises (RBI, 2024b). It also proposed to set up a Digital Payments Intelligence Platform for network-level intelligence and real-time data sharing across the digital payment ecosystem in June 2024. To enhance the safety and security of digital transactions with a focus on detecting, preventing, and combating financial frauds, the Reserve Bank announced its third edition of the global hackathon, “HaRBinger

2024 – Innovation for Transformation” with two overarching themes *viz.*, ‘Zero Financial Frauds’ and ‘Being *Divyang* Friendly’ (RBI, 2024d). The Reserve Bank launched initiatives in line with the Payments Vision Document 2025 across anchor goalposts of integrity, inclusion, innovation, institutionalisation and internationalisation during 2023-24 for enhancing the payments ecosystem and fostering a regulatory environment conducive to the growth of payment systems. As part of the agenda for the run-up to RBI@100, the Reserve Bank has taken initiatives to establish a cost-effective cloud facility for the financial sector to enhance the security, integrity and privacy of financial sector data while facilitating scalability and business continuity.

4.2 Digital Transactions and Monetary Policy

V.42 The digital transformation of the financial sector is reshaping the landscape in which monetary policy operates. Digitalisation influences various aspects of the economy, from financial intermediation and credit conditions to market dynamics and global integration, reshaping the traditional channels through which monetary policy affects economic variables such as growth and inflation. The widespread adoption of digital payment platforms alters how money circulates in the economy, which can enhance or mitigate the liquidity effects of monetary policy. Financial digitalisation could amplify the effects of monetary policy by loosening credit constraints. The monetary policy impact could be dampened if digitalisation leads to shifting of credit supply from banks to less-regulated / unregulated nonbanks (Buchak *et al.*, 2018; Elliott *et al.*, 2022; Chen *et al.*, 2018), or by offsetting reductions in bank deposits (Xiao, 2020). Financial inclusion can enhance the effectiveness of interest rate based monetary policy by increasing the number of people responsive to interest rate cycles (Patra, 2021). Digital financial system can automatically

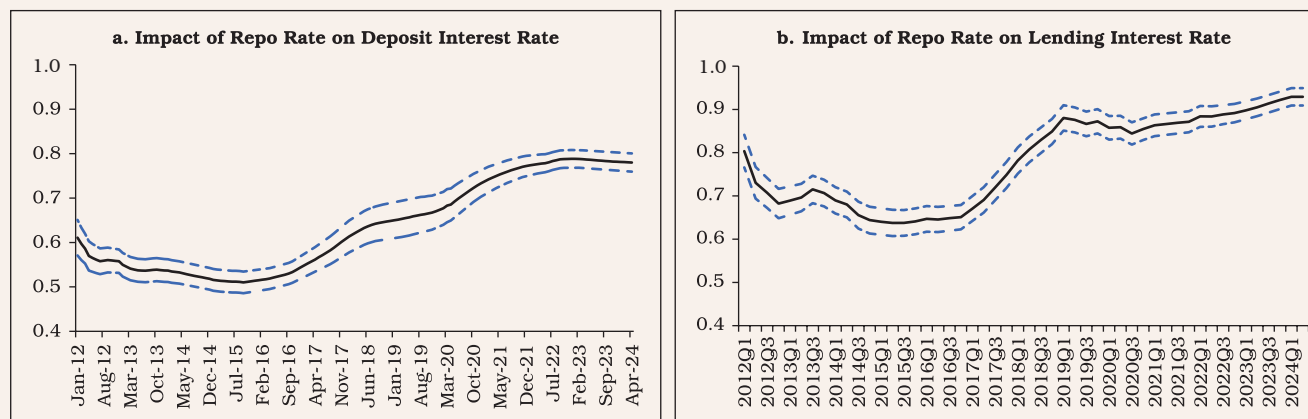
adjust interest rates on deposits and loans in response to policy rate changes, potentially accelerating the transmission of monetary policy. The impact of policy under the risk-taking channel could be stronger due to digital lending if risk appetite of FinTechs is more sensitive to changes in monetary policy (Stein, 2013; IMF, 2016; Ding and He, 2023).

V.43 The overall impact of digitalisation on monetary policy transmission is ambiguous (Hasan *et al.*, 2024). It would depend, *inter alia*, on whether financial services offered by non-banks complement or substitute those offered by banks. While the complementarity could lead to higher financial intermediation and stronger monetary policy transmission, substitution of bank deposits could enhance financial disintermediation and weaken monetary policy transmission. Against this backdrop, the evolution of monetary policy transmission in India is examined by estimating the response of deposit and lending interest rates to the policy repo rate in a recursive regression framework for the period April 2004 to March 2024. The results suggest an improvement in the degree of interest rate pass-through since 2016-17, reflecting, *inter alia*, the combined impact of the adoption of flexible inflation targeting (FIT) framework in 2016 and the introduction of mandated external benchmark system for lending rates for select categories starting 2019, even as there has been rapid pace of digitalisation over the same period (Chart V.26).

Digitalisation and Inflation

V.44 Digitalisation also has implications for the primary monetary policy objective of inflation management. Digitalisation can impact the flexibility of prices, relative prices of online and offline products, market competition, and market concentration, all of which may potentially influence the New Keynesian Phillips Curve (NKPC) – the central element of the workhorse

Chart V.26: Rolling Regression Estimates of Monetary Policy Transmission



Note: The charts show the impact of a one percentage point rise in repo rate. Dashed lines represent one standard deviation error bands.
Source: RBI staff estimates.

model employed by modern central banks for assessing inflation dynamics and policy evaluation. Digitalisation can increase the degree of flexibility in prices (Anderton *et al.*, 2021; Anderton *et al.*, 2020). It can also reduce menu cost as changing the prices of goods is possible at almost zero cost without reprinting price tags or re-establishing pricing strategies. Information costs have also undergone significant changes under the influence of digitalisation. Digital tools, such as search engines, e-commerce platforms, and social media greatly reduce the time and energy costs for consumers to obtain information, compare prices, and make purchasing decisions, thereby changing the process of price formation and adjustment (Cavallo, 2018; Cavallo, 2017; Jiang and Zou, 2020). Digital technology is key in reducing menu and information costs and reducing price stickiness. A decrease in price stickiness may weaken the effectiveness of monetary policy (Alvarez *et al.*, 2016; Glocker and Piribauer, 2021).

V.45 Algorithmic pricing strategies in the digital realm may lead to collusion, resulting in prices above competitive levels. Additionally, the large initial investment in digital technologies, coupled

with lower scaling costs, can lead to a higher level of market concentration and the emergence of natural monopolies or “superstar” firms. The rise in online product competition can lower inflation, while the increase in market concentration of firms, and the resulting higher mark-ups and profit margins, could lead to upward inflation pressures. The net effect of digitalisation on the market power can vary across sectors, depending on changes in market competition, inflation responsiveness, and changes in the structure of the NKPC. Digitalisation forces can, thus, impact inflation by impinging upon all the key components of the NKPC, *i.e.*, the slope, mark-up, slack (output gap), and inflation expectations (Chu *et al.*, 2023):

$$\pi_t = \underbrace{\alpha E_t\{\pi_{t+1}\}}_{\text{Expectations Channel}} + \underbrace{\beta(y_t - y_t^n)}_{\text{Slope Channel}} + \underbrace{\gamma(d_t)}_{\text{Markup Channel}}$$

Where, α, β and γ are constants, π_t represents current inflation, $E_t\{\pi_{t+1}\}$ represents the current expectation of the one period ahead inflation, $(y_t - y_t^n)$ represents the current slack, *i.e.*, the deviation of current output (y_t) from potential level (y_t^n), and d_t represents time-varying markup emanating from price elasticity of current demand.

V.46 The slope channel is dependent on the price stickiness (*i.e.*, the fraction of firms not adjusting the prices), the price elasticity of demand, the elasticity of marginal cost to sales and the elasticity of firms' mark-up (Anderton *et al.*, 2021). The NKPC could become steeper, making inflation more volatile if the impact of higher price flexibility, induced by digitalisation, outweighs the impact of greater availability of product varieties. By lowering the labour share in aggregate output, the digitalisation-induced higher market concentration may reduce the

slope of the NKPC, while the availability of more product varieties can offset the impact of increased market concentration, and lower mark-ups. Technological shocks can impact mark-ups and marginal costs more frequently, which may negatively affect inflation expectations and the stability of the NKPC. Given these diverse channels, a small-scale New Keynesian model, calibrated to Indian macroeconomic conditions, suggests that digitalisation can, on balance, enhance the effectiveness of monetary policy transmission (Box V.2).

Box V.2

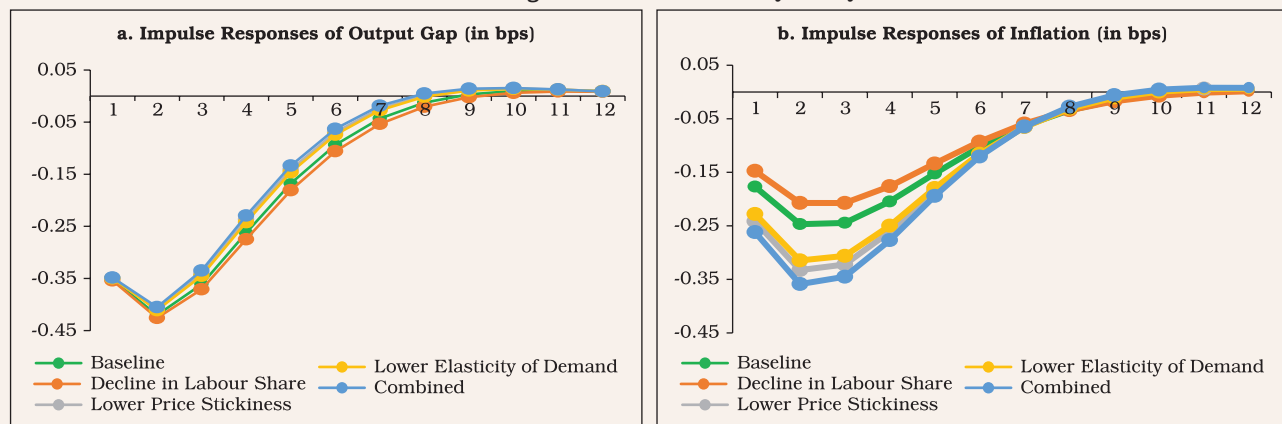
Impact of Digitalisation on Monetary Policy Transmission

To study the potential impact of digitalisation on monetary policy transmission, a New Keynesian model with three equations, namely dynamic IS equation, NKPC, and an inflation-targeting interest rate rule, is considered (see Galí, 2015). The IS equation captures, *inter alia*, the responsiveness of aggregate demand to the expected real rate of interest. The NKPC characterises the responsiveness of inflation to the output gap along with backward-looking and forward-looking inflation expectation components. The interest rate rule features inflation gap and output gap, including the interest rate smoothing term. To assess the implication of digitalisation, a baseline

model (Banerjee *et al.*, 2023; Sharma and Behera, 2022) is compared with counterfactuals performed by changing the structural parameters of (i) labour's share in the production process, (ii) price stickiness, and (iii) elasticity of demand as an indicator of competitiveness in the market. These parameters are changed one at a time and the resulting paths of impulse responses of output gap and inflation are compared.

In the baseline model, a 100 basis points (bps) rise in the policy rate leads to a fall in output and inflation by 40 bps and 25 bps, respectively, at their peak (Chart 1). In the scenario of digitalisation improving factor productivity,

Chart 1: Effects of Digitalisation on Monetary Policy Transmission



Note: Impulse responses show the impact of 100 bps rise in policy rate.
Source: RBI staff estimates.

(Contd...)

the peak effect of monetary tightening on output remains the same while that on inflation is lower at 20 bps. If digitalisation were to lead to a decline in nominal rigidity by 10 per cent, say, due to the rising online presence of retail stores and dynamic pricing algorithm, inflation fall could be higher at 35 bps. If the price elasticity of demand falls, inflation could drop by 30 bps (5 bps more than its baseline level) due to steepening of the slope of the Phillips curve. Considering all three channels together, the peak impact of a 100 bps increase in the repo rate on inflation could be around 35 bps (10 bps more than its baseline level).

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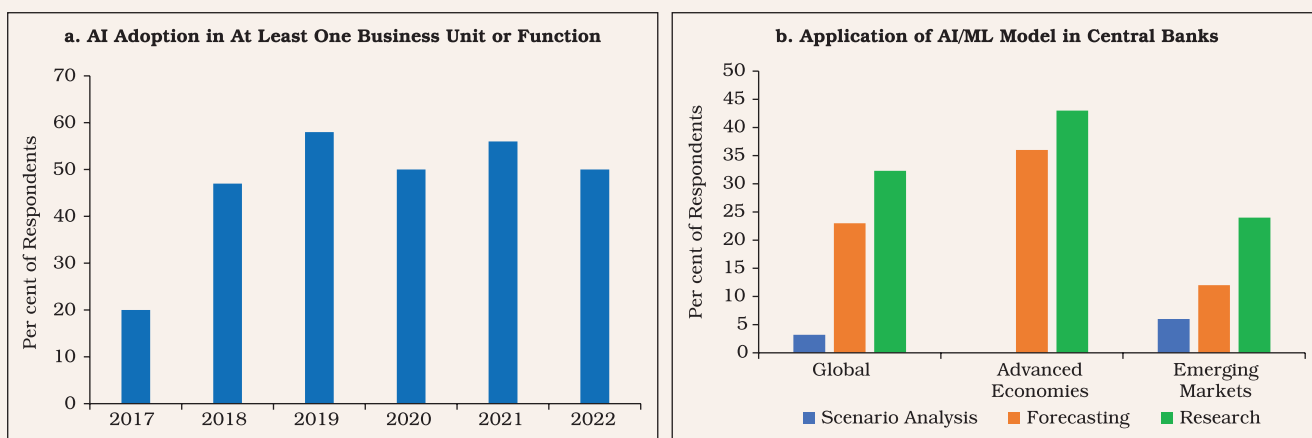
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Monitoring and Forecasting in the Age of Big Data

V.47 An improved understanding of digitalisation induced changes in the behaviour of consumers, firms and financial intermediaries would be necessary for enhancing the effectiveness of data-driven policy making. The availability of large volumes of data enabled by digitalisation has opened up scope for the use of AI/ML techniques for faster processing and analysis of data as well as for macroeconomic forecasting (Chart V.27). In

central banks, Big Data and Machine Learning are being used in a variety of areas, including research, monetary policy, and financial stability (Doerr *et al.*, 2021 and Serena *et al.*, 2021). Big data and ML can improve inflation forecasting performance (Chakraborty and Joseph, 2017; Singh and Bhoi, 2022); however, elevated geopolitical tensions, more frequent climate shocks and high volatility in global financial markets and commodity prices continue to pose significant challenges for the assessment and forecasts of output and inflation.

Chart V.27: Global AI Adoption



Source: McKinsey (2022); and Central Banking (2022).

5. Concluding Observations

V.48 Digitalisation is transforming India's financial sector by changing the way financial institutions operate and interact with their customers and provide financial products and services. Amidst several benefits, *e.g.*, fostering innovation, expanding access, enhancing competition, reducing intermediation costs, and improving customer experiences, digitalisation also brings new challenges in terms of complex financial products, greater interconnectedness, cybersecurity risks, financial frauds, and customer protection, with implications for macro-financial stability. These issues need to be addressed to realise the full potential of financial digitalisation.

V.49 A survey of select banks and NBFCs in India indicates that providing enhanced customer banking experience, remaining competitive, and improving operational efficiency and risk management are the major drivers of their digitalisation efforts. There is an improvement in customer acquisition and retention due to the adoption of digital technologies. Banks and NBFCs benefit from collaborating with FinTech companies in providing products and services, and they prefer regulation of FinTechs. The respondents view cybersecurity, data privacy, and third-party risks as their prime concerns.

V.50 Digitalisation can impact inflation and output dynamics, and monetary policy transmission in diverse manners and the overall impact could vary over time given the fast pace of developments. In this environment, central banks would need to incorporate digitalisation aspects comprehensively into their models for the continued efficacy of monetary policy and the achievement of their price and financial stability

goals. Empirical analysis suggests a strengthening of monetary policy effectiveness amidst reforms in policy framework and operating procedures, along with the ongoing digitalisation in India.

V.51 Digitalisation can also bring new risks and challenges for customer protection and financial stability. While improving accessibility and convenience of financial services for customers, digitalisation raises concerns related to impulsive spending, herd behaviour and data security. The Reserve Bank has been undertaking proactive policy measures to harness the benefits while mitigating the emerging risks of digitalisation in the financial sector. The regulatory sandbox approach has produced practical and innovative solutions in domains such as retail payments, cross-border payments, MSME lending and prevention of financial frauds (Das, 2023). By integrating digital payment systems and FinTech innovations into its regulatory framework, the Reserve Bank has maintained financial stability while fostering economic growth. The RBI has set out guidelines for banks to implement robust cybersecurity measures, ensuring the safe and secure functioning of digital financial transactions. While encouraging innovation, the Reserve Bank is also proactive in safeguarding customer interests (Patra, 2024). These measures include, *inter alia*, formulating a charter of customer rights, integrated ombudsman scheme for grievance redressal, laying down of fair practices codes for lenders, and several consumer awareness and educational programmes to reinforce confidence of stakeholders in the financial system. Through these strategic initiatives, the Reserve Bank has been playing a constructive role in creating an innovation-friendly ecosystem in the financial sector consistent with its macro-financial objectives.

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