Industrial Outlook Survey of the Manufacturing Sector for Q1:2024-25

Today, the Reserve Bank released the results of 106th round of its quarterly industrial outlook survey (IOS). The survey¹ encapsulates qualitative assessment of the business climate by Indian manufacturing companies for Q1:2024-25 and their expectations for Q2:2024-25 as well as outlook on select parameters for the subsequent two quarters. In all, 1,351 companies responded in this round of the survey, which was conducted during April-June 2024.

Highlights:

A. Assessment for Q1:2024-25

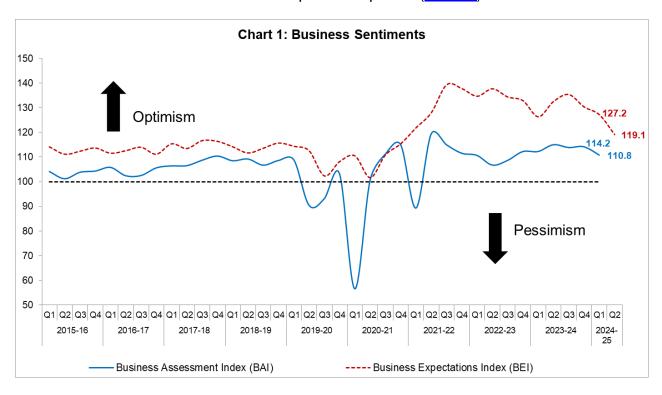
- Manufacturers' assessment of growth in demand conditions moderated from the previous quarter as reflected in their gauge of production, order books, capacity utilisation, employment and overall business situation, but remained positive (<u>Table</u> <u>A</u>).
- Respondents reported some easing in pressures from cost of finance, while pressures
 on account of input costs and salary outgo were assessed to have gone up during
 Q1:2024-25.
- Manufacturers assessment of growth in selling prices remained around that assessed in the previous survey; profit margins were reported to deteriorate.
- Overall, business sentiment in the Indian manufacturing sector moderated, as reflected in the business assessment index (BAI)² moving to 110.8 in Q1:2024-25 from 114.2 in the previous quarter (Chart 1).

¹ The survey results reflect the respondents' views, which are not necessarily shared by the Reserve Bank. Results of the previous survey round were released on the Bank's website on April 05, 2024.

² For each survey round, two summary indices are computed – one based on assessment [*viz.*, Business Assessment Index (BAI)] and another based on expectations [*viz.*, Business Expectations Index (BEI)]. Each index is a composite indicator calculated as a simple average of nine business parameters, where each parameter is derived as a weighted net response, weights being the share of industry groups in gross value added (GVA). The nine parameters considered are: (1) overall business situation; (2) production; (3) order books; (4) inventory of raw material; (5) inventory of finished goods; (6) profit margins; (7) employment; (8) exports; and (9) capacity utilisation. BAI/BEI gives a snapshot of the business outlook in every quarter and takes values between 0 and 200, with 100 being the threshold separating expansion from contraction.

B. Expectations for Q2:2024-25

- Manufacturers' optimism on demand conditions moderated further in Q2:2024-25.
- Input cost pressures are expected to persist, however, pressures from finance cost and wage bill are anticipated to soften.
- Respondents expected moderation in selling prices growth and subdued profit margin vis-à-vis previous quarter.
- The business expectations index (BEI) moderated for the third consecutive quarter to 119.1 from its level of 127.2 in the previous quarter (Chart 1).



C. Expectations for Q3 and Q4:2024-25

- Demand conditions are expected to improve during the second half of the current financial year (<u>Table B</u>).
- Manufacturers expect input cost pressures to persist and anticipate better pricing power in terms of higher growth in selling prices on the back of improved demand conditions in H2:2024-25.

Table A: Summary of Net responses³ on Survey Parameters

(per cent)

_	Assessme	ent period	Expectat	ion period
Parameters	Q4:2023-24	Q1:2024:25	Q1:2024:25	Q2:2024:25
Production	34.4	27.9	54.0	36.3
Order Books	31.8	25.6	51.1	35.2
Pending Orders	6.2	5.9	1.8	1.8
Capacity Utilisation	24.9	18.7	43.6	29.2
Inventory of Raw Materials	-7.3	-5.9	-16.3	-8.3
Inventory of Finished Goods	-6.4	-5.5	-16.2	-7.7
Exports	15.7	10.9	36.1	24.8
Imports	13.8	13.9	31.1	22.8
Employment	16.8	11.2	29.1	15.6
Financial Situation (Overall)	34.8	28.5	54.0	42.2
Availability of Finance (from internal accruals)	29.9	23.0	44.8	31.8
Availability of Finance (from banks & other sources)	26.1	20.0	40.5	27.2
Availability of Finance (from overseas, if applicable)	15.9	9.8	33.2	16.9
Cost of Raw Material	-43.8	-49.3	-52.8	-51.0
Cost of Finance	-24.8	-16.6	-36.3	-19.2
Salary/ Other Remuneration	-24.3	-41.7	-51.9	-26.1
Selling Price	8.1	8.0	24.7	17.2
Profit Margin	-3.4	-12.3	20.0	9.9
Overall Business Situation	35.9	29.6	56.5	45.0

Table B: Business Expectations on Select Parameters for extended period – Net response

(per cent)

Parameters	Round 105		Round 106	
raidifieters	Q1:2024:25	Q2:2024:25	Q3:2024:25	Q4:2024:25
Overall Business Situation	56.5	45.0	52.5	52.3
Production	54.0	36.3	50.3	50.5
Order Books	51.1	35.2	49.1	48.3
Capacity Utilisation	43.6	29.2	48.2	46.7
Employment	29.1	15.6	29.6	29.2
Cost of Raw Materials	-52.8	-51.0	-48.2	-47.5
Selling Prices	24.7	17.2	28.8	29.3

Note: Please see the excel file for time series data

 $^{^3}$ Net Response (NR) is the difference between the percentage of respondents reporting optimism and those reporting pessimism. It ranges between -100 to 100. Any value greater than zero indicates expansion/optimism and any value less than zero indicates contraction/pessimism. In other words, NR = (I - D), where, I is the percentage response of 'Increase/optimism', and D is the percentage response of 'Decrease/pessimism' and E is the percentage response as 'no change/equal' (*i.e.*, I+D+E=100). For example, increase in production is optimism whereas decrease in cost of raw material is optimism.

Table 1: Assessment and Expectations for Production

(Percentage responses)@

	Total		Assess	sment		Expectations			
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	39.6	14.3	46.0	25.3	60.6	5.8	33.6	54.8
Q2:2023-24	1,223	45.2	11.2	43.6	34.0	63.0	5.0	31.9	58.0
Q3:2023-24	1,040	41.2	12.2	46.7	29.0	70.9	5.7	23.4	65.1
Q4:2023-24	1,354	46.6	12.3	41.1	34.4	62.3	4.2	33.6	58.1
Q1:2024-25	1,351	41.4	13.6	45.0	27.9	60.0	6.0	34.0	54.0
Q2:2024-25						40.7	4.3	55.0	36.3

^{&#}x27;Increase' in production is optimistic.

Table 2: Assessment and Expectations for Order Books

(Percentage responses)

	Total		Assessment				Expectations			
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q1:2023-24	1,247	33.0	11.1	55.9	21.9	54.6	6.8	38.6	47.8	
Q2:2023-24	1,223	41.1	10.4	48.5	30.7	63.0	4.8	32.2	58.1	
Q3:2023-24	1,040	38.3	12.0	49.7	26.3	68.5	6.1	25.4	62.3	
Q4:2023-24	1,354	43.4	11.6	44.9	31.8	61.8	6.0	32.1	55.8	
Q1:2024-25	1,351	39.9	14.3	45.9	25.6	57.1	6.0	36.9	51.1	
Q2:2024-25						39.4	4.2	56.3	35.2	

^{&#}x27;Increase' in order books is optimistic.

Table 3: Assessment and Expectations for Pending Orders

(Percentage responses)

	Total response	Assessment				Expectations				
Quarter		Above Normal	Below Normal	Normal	Net response	Above Normal	Below Normal	Normal	Net response	
Q1:2023-24	1,247	9.2	14.1	76.6	4.9	4.5	8.0	87.5	3.4	
Q2:2023-24	1,223	8.6	11.6	79.8	3.1	10.9	9.2	79.9	-1.7	
Q3:2023-24	1,040	8.6	11.9	79.4	3.3	9.7	8.5	81.8	-1.1	
Q4:2023-24	1,354	5.5	11.7	82.8	6.2	8.2	9.3	82.5	1.1	
Q1:2024-25	1,351	5.7	11.6	82.7	5.9	6.4	8.1	85.5	1.8	
Q2:2024-25						4.2	6.0	89.8	1.8	

Pending orders 'Below Normal' is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 4: Assessment and Expectations for Capacity Utilisation (Main Product)

(Percentage responses)

	Total		Assess	sment		Expectations			
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	28.5	13.0	58.5	15.5	46.7	5.5	47.8	41.2
Q2:2023-24	1,223	38.2	8.7	53.0	29.5	51.8	5.2	42.9	46.6
Q3:2023-24	1,040	30.1	10.6	59.3	19.6	62.1	4.6	33.3	57.5
Q4:2023-24	1,354	34.9	9.9	55.2	24.9	51.2	4.6	44.2	46.7
Q1:2024-25	1,351	30.1	11.4	58.6	18.7	48.4	4.8	46.8	43.6
Q2:2024-25						33.2	4.0	62.9	29.2

^{&#}x27;Increase' in capacity utilisation is optimistic. Footnote '@' given in Table 1 is applicable here.

 $^{^{\}tiny{\textcircled{\scriptsize @}}}\mbox{:}\mbox{Due to rounding off percentage may not add up to 100.}$

[®]:Due to rounding off percentage may not add up to 100.

Table 5: Level of capacity utilisation (compared to the average in preceding 4 quarters) (Percentage responses)

	Total		Assessment				Expectations			
Quarter	response	Above Normal	Below Normal	Normal	Net response	Above Normal	Below Normal	Normal	Net response	
Q1:2023-24	1,247	31.4	10.4	58.2	21.0	23.7	6.2	70.2	17.5	
Q2:2023-24	1,223	30.5	9.0	60.6	21.5	39.0	6.0	55.1	33.0	
Q3:2023-24	1,040	26.2	9.4	64.4	16.7	36.1	6.1	57.8	30.1	
Q4:2023-24	1,354	20.0	10.4	69.6	9.6	33.3	5.7	61.1	27.6	
Q1:2024-25	1,351	16.2	11.7	72.1	4.6	22.5	7.1	70.4	15.4	
Q2:2024-25						13.1	4.7	82.2	8.4	

^{&#}x27;Above Normal' in Level of capacity utilisation is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 6: Assessment and Expectations for Assessment of Production Capacity (with regard to expected demand in next 6 months)

(Percentage responses)

months)	(Percentage responses)										
			Asses	sment		Expectations					
Quarter	Total response	More than adequate	Less than adequate	Adequate	Net response	More than adequate	Less than adequate	Adequate	Net response		
Q1:2023-24	1,247	25.8	5.7	68.4	20.1	25.3	3.8	70.9	21.5		
Q2:2023-24	1,223	23.3	4.0	72.7	19.3	43.4	3.9	52.7	39.5		
Q3:2023-24	1,040	25.1	4.7	70.2	20.4	42.7	3.2	54.1	39.5		
Q4:2023-24	1,354	17.7	5.6	76.7	12.1	38.5	3.6	57.9	34.9		
Q1:2024-25	1,351	9.8	3.2	87.0	6.6	27.2	4.7	68.1	22.5		
Q2:2024-25						14.7	2.5	82.8	12.3		

^{&#}x27;More than adequate' in Assessment of Production Capacity is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 7: Assessment and Expectations for Exports

(Percentag	res	nonses)	
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			(i ereemage respenses)						
	Total		Assess	sment		Expectations			
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	30.1	12.5	57.4	17.6	43.0	6.8	50.2	36.2
Q2:2023-24	1,223	27.7	10.0	62.3	17.7	57.9	4.4	37.7	53.5
Q3:2023-24	1,040	25.1	13.5	61.3	11.6	58.1	5.0	36.9	53.1
Q4:2023-24	1,354	26.4	10.7	62.9	15.7	50.3	6.7	43.0	43.6
Q1:2024-25	1,351	23.7	12.8	63.4	10.9	41.6	5.5	52.9	36.1
Q2:2024-25						29.2	4.4	66.4	24.8

^{&#}x27;Increase' in exports is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 8: Assessment and Expectations for Imports

(Percentage responses)

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	Total		Assess	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q1:2023-24	1,247	28.9	8.6	62.5	20.4	37.4	4.2	58.4	33.2	
Q2:2023-24	1,223	25.5	8.2	66.3	17.2	55.8	3.2	41.0	52.6	
Q3:2023-24	1,040	23.2	8.7	68.0	14.5	54.8	3.9	41.3	51.0	
Q4:2023-24	1,354	21.6	7.8	70.6	13.8	45.2	4.2	50.6	41.0	
Q1:2024-25	1,351	21.6	7.7	70.7	13.9	35.2	4.1	60.7	31.1	
Q2:2024-25						25.7	3.0	71.3	22.8	

^{&#}x27;Increase' in imports is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 9: Assessment and Expectations for level of Raw Materials Inventory

(Percentage responses)

	Total		Asse	ssment		Expectations			
Quarter	response	Above average	Below average	Average	Net response	Above average	Below average	Average	Net response
Q1:2023-24	1,247	13.4	7.1	79.5	-6.3	20.5	2.5	76.9	-18.0
Q2:2023-24	1,223	11.5	5.3	83.2	-6.1	33.0	4.0	63.1	-29.0
Q3:2023-24	1,040	12.9	4.1	83.0	-8.9	30.9	3.6	65.6	-27.3
Q4:2023-24	1,354	13.3	6.0	80.7	-7.3	27.4	1.7	70.9	-25.7
Q1:2024-25	1,351	11.9	6.0	82.1	-5.9	20.2	3.9	75.9	-16.3
Q2:2024-25						10.7	2.3	87.0	-8.3

'Below average' Inventory of raw materials is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 10: Assessment and Expectations for level of Finished Goods Inventory

(Percentage responses)

	Total		Asse	ssment			Expe	ctations	
Quarter	response	Above average	Below average	Average	Net response	Above average	Below average	Average	Net response
Q1:2023-24	1,247	14.0	6.8	79.2	-7.2	19.9	2.8	77.3	-17.2
Q2:2023-24	1,223	11.7	4.5	83.7	-7.2	33.2	4.4	62.4	-28.8
Q3:2023-24	1,040	14.0	4.5	81.5	-9.5	31.4	3.3	65.3	-28.2
Q4:2023-24	1,354	12.4	6.0	81.7	-6.4	27.3	2.0	70.7	-25.3
Q1:2024-25	1,351	11.9	6.4	81.7	-5.5	20.1	3.9	75.9	-16.2
Q2:2024-25						10.3	2.6	87.1	-7.7

'Below average' Inventory of finished goods is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 11: Assessment and Expectations for Employment Outlook

(Percentage responses)

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	Total		Assess	sment			Expect	ations	
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	25.9	9.9	64.2	16.1	29.8	3.1	67.1	26.7
Q2:2023-24	1,223	25.1	7.1	67.7	18.0	43.5	3.0	53.5	40.5
Q3:2023-24	1,040	25.1	6.9	67.9	18.2	42.5	3.7	53.8	38.8
Q4:2023-24	1,354	21.7	4.9	73.4	16.8	41.7	2.2	56.1	39.5
Q1:2024-25	1,351	18.5	7.3	74.1	11.2	31.3	2.2	66.5	29.1
Q2:2024-25						17.7	2.1	80.2	15.6

'Increase' in employment is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 12: Assessment and Expectations for Overall Financial Situation

(Percentage responses)

	Total		Asse	essment			Expe	ctations	
Quarter	response	Better	Worsen	No change	Net response	Better	Worsen	No change	Net response
Q1:2023-24	1,247	36.6	12.6	50.7	24.0	56.3	3.4	40.3	52.9
Q2:2023-24	1,223	41.6	10.7	47.7	30.9	60.2	3.9	35.9	56.3
Q3:2023-24	1,040	36.8	11.2	52.0	25.6	68.7	5.1	26.2	63.5
Q4:2023-24	1,354	45.0	10.1	44.9	34.8	58.2	4.0	37.8	54.2
Q1:2024-25	1,351	40.9	12.4	46.7	28.5	59.2	5.2	35.6	54.0
Q2:2024-25						44.7	2.5	52.8	42.2

'Better' overall financial situation is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 13: Assessment and Expectations for Working Capital Finance Requirement (Percentage responses)

	Total		Assess	sment			Expect	ations	
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	34.8	5.8	59.4	29.1	48.0	1.9	50.0	46.1
Q2:2023-24	1,223	38.4	5.1	56.6	33.3	53.3	2.2	44.4	51.1
Q3:2023-24	1,040	32.8	6.9	60.3	26.0	60.2	2.6	37.3	57.6
Q4:2023-24	1,354	37.5	4.7	57.8	32.8	49.6	2.9	47.6	46.7
Q1:2024-25	1,351	31.6	6.5	61.9	25.1	46.6	3.0	50.4	43.6
Q2:2024-25						32.0	2.1	66.0	29.9

^{&#}x27;Increase' in working capital finance is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 14: Assessment and Expectations for Availability of Finance (from Internal Accruals) (Percentage responses)

	Total		Asses	ssment			Exped	tations	
Quarter	response	Improve	Worsen	No change	Net response	Improve	Worsen	No change	Net response
Q1:2023-24	1,247	33.2	7.4	59.4	25.8	48.7	2.0	49.3	46.6
Q2:2023-24	1,223	37.1	6.3	56.6	30.8	54.4	2.1	43.5	52.3
Q3:2023-24	1,040	30.6	6.9	62.5	23.7	61.6	2.5	35.9	59.1
Q4:2023-24	1,354	35.9	6.0	58.0	29.9	49.3	2.0	48.7	47.4
Q1:2024-25	1,351	29.5	6.5	64.0	23.0	47.7	2.9	49.4	44.8
Q2:2024-25						33.0	1.2	65.9	31.8

^{&#}x27;Improvement' in availability of finance is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 15: Assessment and Expectations for Availability of Finance (from banks and other sources) (Percentage responses)

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	Total		Asses	ssment	•		Exped	tations	•
Quarter	response	Improve	Worsen	No change	Net response	Improve	Worsen	No change	Net response
Q1:2023-24	1,247	26.5	6.1	67.4	20.4	42.2	2.1	55.7	40.1
Q2:2023-24	1,223	34.9	5.7	59.4	29.1	50.5	1.5	47.9	49.0
Q3:2023-24	1,040	28.8	5.6	65.5	23.2	58.2	2.5	39.3	55.8
Q4:2023-24	1,354	31.2	5.1	63.6	26.1	46.5	2.1	51.4	44.5
Q1:2024-25	1,351	25.9	5.9	68.3	20.0	43.2	2.8	54.0	40.5
Q2:2024-25						28.7	1.4	69.9	27.2

^{&#}x27;Improvement' in availability of finance is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 16: Assessment and Expectations for Availability of Finance (from overseas, if applicable) (Percentage responses)

	Total		Asses	ssment			Exped	tations	
Quarter	response	Improve	Worsen	No change	Net response	Improve	Worsen	No change	Net response
Q1:2023-24	1,247	23.8	5.8	70.4	18.0	34.3	1.8	64.0	32.5
Q2:2023-24	1,223	24.3	5.7	69.9	18.6	52.4	2.0	45.7	50.4
Q3:2023-24	1,040	20.2	6.0	73.9	14.2	56.4	2.9	40.7	53.5
Q4:2023-24	1,354	21.2	5.2	73.6	15.9	45.3	1.4	53.4	43.9
Q1:2024-25	1,351	16.2	6.5	77.3	9.8	35.9	2.7	61.5	33.2
Q2:2024-25						18.1	1.2	80.7	16.9

^{&#}x27;Improvement' in availability of finance is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 17: Assessment and Expectations for Cost of Finance

(Percentage responses)

	Total		Assess	sment			Expect	ations	
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	36.9	4.5	58.6	-32.4	47.5	1.7	50.8	-45.8
Q2:2023-24	1,223	33.0	6.6	60.4	-26.4	56.4	2.2	41.5	-54.2
Q3:2023-24	1,040	29.2	6.8	64.0	-22.5	58.5	3.6	37.9	-54.9
Q4:2023-24	1,354	31.3	6.5	62.3	-24.8	48.8	2.9	48.3	-45.9
Q1:2024-25	1,351	23.3	6.7	70.0	-16.6	40.3	4.1	55.6	-36.3
Q2:2024-25						22.1	2.9	75.0	-19.2

'Decrease' in cost of finance is optimistic. Footnote '@' given in Table 1 is applicable here. The column heads, namely 'Increase' and 'Decrease' in data releases for rounds 82-87 were interchanged and should be read as above.

Table 18: Assessment and Expectations for Cost of Raw Materials

(Percentage responses)

	Total		Assess	sment			Expect	ations	
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	49.1	8.0	42.8	-41.1	62.6	1.7	35.8	-60.9
Q2:2023-24	1,223	49.3	5.5	45.3	-43.8	60.6	2.4	37.0	-58.3
Q3:2023-24	1,040	41.8	8.4	49.7	-33.4	67.8	2.8	29.3	-65.0
Q4:2023-24	1,354	50.2	6.3	43.5	-43.8	57.0	2.9	40.1	-54.2
Q1:2024-25	1,351	53.9	4.6	41.5	-49.3	55.9	3.1	40.9	-52.8
Q2:2024-25						52.1	1.1	46.9	-51.0

'Decrease' in cost of raw materials is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 19: Assessment and Expectations for Salary/Other Remuneration

(Percentage responses)

	Total		Assess	sment			Expect	ations	
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	41.1	3.0	56.0	-38.1	45.2	0.9	53.9	-44.3
Q2:2023-24	1,223	32.3	3.5	64.2	-28.8	49.8	0.5	49.7	-49.3
Q3:2023-24	1,040	30.3	4.1	65.7	-26.2	47.3	1.7	51.0	-45.6
Q4:2023-24	1,354	26.1	1.8	72.1	-24.3	42.9	0.9	56.2	-42.0
Q1:2024-25	1,351	42.9	1.2	55.9	-41.7	52.9	0.9	46.2	-51.9
Q2:2024-25						26.7	0.6	72.7	-26.1

'Decrease' in Salary / other remuneration is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 20: Assessment and Expectations for Selling Price

(Percentage responses)

	Total		Assess	sment			Expect	ations	
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	26.1	13.3	60.6	12.8	34.0	5.6	60.4	28.4
Q2:2023-24	1,223	22.3	10.6	67.1	11.7	46.9	5.4	47.7	41.4
Q3:2023-24	1,040	22.0	11.9	66.1	10.2	45.2	5.2	49.6	40.1
Q4:2023-24	1,354	18.9	10.8	70.3	8.1	40.4	5.6	54.0	34.8
Q1:2024-25	1,351	18.5	10.5	71.0	8.0	30.5	5.7	63.8	24.7
Q2:2024-25						20.3	3.1	76.5	17.2

'Increase' in selling price is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 21: Assessment and Expectations for Profit Margin

(Percentage responses)

Quarter	Total response	Assessment				Expectations			
		Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q1:2023-24	1,247	20.6	21.8	57.5	-1.2	30.5	11.4	58.1	19.1
Q2:2023-24	1,223	21.9	17.4	60.7	4.5	43.8	8.1	48.1	35.7
Q3:2023-24	1,040	20.5	19.1	60.4	1.4	45.5	9.7	44.8	35.8
Q4:2023-24	1,354	17.2	20.6	62.1	-3.4	40.3	9.5	50.2	30.8
Q1:2024-25	1,351	13.0	25.3	61.7	-12.3	30.4	10.4	59.2	20.0
Q2:2024-25						16.7	6.8	76.4	9.9

^{&#}x27;Increase' in profit margin is optimistic. Footnote '@' given in Table 1 is applicable here.

 Table 22: Assessment and Expectations for Overall Business Situation (Percentage responses)

	Total	Assessment				Expectations			
Quarter	response	Better	Worsen	No change	Net response	Better	Worsen	No change	Net response
Q1:2023-24	1,247	39.9	15.0	45.1	24.9	62.4	4.0	33.6	58.3
Q2:2023-24	1,223	46.0	11.8	42.2	34.3	65.0	4.3	30.7	60.7
Q3:2023-24	1,040	40.6	12.0	47.4	28.6	73.1	5.2	21.7	67.9
Q4:2023-24	1,354	47.2	11.3	41.4	35.9	62.5	4.2	33.3	58.3
Q1:2024-25	1,351	42.7	13.1	44.2	29.6	62.0	5.5	32.5	56.5
Q2:2024-25						47.4	2.5	50.1	45.0

'Better' Overall Business Situation is optimistic. Footnote '@' given in Table 1 is applicable here.

Table 23: Business Sentiments					
Quarter	Business Assessment Index (BAI)	Business Expectations Index (BEI)			
Q1:2023-24	112.2	126.4			
Q2:2023-24	115.0	132.5			
Q3:2023-24	113.9	135.4			
Q4:2023-24	114.2	130.3			
Q1:2024-25	110.8	127.2			
Q2:2024-25		119.1			