## Industrial Outlook Survey of the Manufacturing Sector for Q2:2024-25

Today, the Reserve Bank released the results of 107<sup>th</sup> round of its guarterly industrial outlook survey (IOS). The survey<sup>1</sup> encapsulates qualitative assessment of the business climate by Indian manufacturing companies for Q2:2024-25 and their expectations for Q3:2024-25 as well as outlook on select parameters for the subsequent two guarters. In all, 1,300 companies responded in this round of the survey<sup>2</sup>, which was conducted during July-September 2024.

## Highlights:

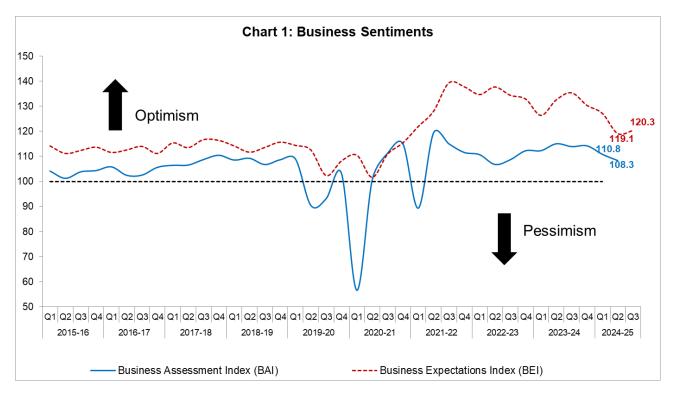
## A. Assessment for Q2:2024-25

- Manufacturing companies reported some moderation in demand expansion during • Q2:2024-25 as reflected in their assessment on production, order books, capacity utilisation, employment and overall business situation (Table A).
- Pressures from cost of raw material, financing cost and salary outgo were assessed • to have tempered and, in accordance, sentiments on growth in selling prices and profit margins also moderated.
- The business assessment index (BAI) remained in expansion zone but moderated to 108.3 in Q2:2024-25 from 110.8 in the previous guarter (Chart 1).

# B. Expectations for Q3:2024-25

- Manufacturers maintained their optimism on demand conditions during Q3:2024-25.
- Cost of financing and salary outgo are likely to rise. Pressures from raw material cost • are expected to ease, and selling price growth momentum may continue.
- The business expectations index (BEI) improved to 120.3 in Q3:2024-25 from 119.1 in the previous quarter (Chart 1).

<sup>&</sup>lt;sup>1</sup> The survey results reflect the respondents' views, which are not necessarily shared by the Reserve Bank.



# C. Expectations for Q4:2024-25 and Q1:2025-26

- Manufacturers polled for better expectations on production, order books, employment, capacity utilisation and overall business situation during Q4:2024-25 and Q1:2025-26 (<u>Table B</u>).
- Input cost pressures are likely to continue for manufacturers, who expect to retain pricing power and increase in selling prices on the back of robust demand conditions.

	Assessme	ent period	Expectat	ion period
Parameters	Q1:2024-25	Q2:2024-25	Q2:2024-25	Q3:2024-25
Production	27.9	22.9	36.3	36.3
Order Books	25.6	19.5	35.2	33.3
Pending Orders	5.9	8.0	1.8	1.8
Capacity Utilisation	18.7	15.1	29.2	29.5
Inventory of Raw Materials	-5.9	-2.7	-8.3	-9.6
Inventory of Finished Goods	-5.5	-3.0	-7.7	-9.9
Exports	10.9	5.3	24.8	26.2
Imports	13.9	9.1	22.8	24.3
Employment	11.2	9.7	15.6	17.6
Financial Situation (Overall)	28.5	25.6	42.2	46.4
Availability of Finance (from internal accruals)	23.0	18.1	31.8	32.1
Availability of Finance (from banks & other sources)	20.0	14.4	27.2	26.7
Availability of Finance (from overseas, if applicable)	9.8	5.1	16.9	20.2
Cost of Raw Material	-49.3	-38.7	-51.0	-47.6
Cost of Finance	-16.6	-10.2	-19.2	-20.2
Salary/ Other Remuneration	-41.7	-17.4	-26.1	-27.4
Selling Price	8.0	0.2	17.2	17.1
Profit Margin	-12.3	-10.2	9.9	13.6
Overall Business Situation	29.6	26.3	45.0	47.4

## Table A: Summary of Net responses<sup>3</sup> on Survey Parameters

(per cent)

### Table B: Business Expectations on Select Parameters for extended period – Net response

(per cent)

Deremetere	Round 106		Round 107	
Parameters	Q2:2024-25	Q3:2024-25	Q4:2024-25	Q1:2025-26
Overall Business Situation	45.0	47.4	53.6	53.0
Production	36.3	36.3	50.7	49.9
Order Books	35.2	33.3	47.2	48.5
Capacity Utilisation	29.2	29.5	47.2	46.0
Employment	15.6	17.6	28.1	29.7
Cost of Raw Materials	-51.0	-47.6	-46.2	-46.2
Selling Prices	17.2	17.1	28.9	29.5

Note: Please see the excel file for time series data

<sup>&</sup>lt;sup>3</sup> Net Response (NR) is the difference between the percentage of respondents reporting optimism and those reporting pessimism. It ranges between -100 to 100. Any value greater than zero indicates expansion/optimism and any value less than zero indicates contraction/pessimism. In other words, NR = (I - D), where, I is the percentage response of 'Increase/optimism', and D is the percentage response of 'Decrease/pessimism' and E is the percentage response as 'no change/equal' (*i.e.*, I+D+E=100). For example, increase in production is optimism whereas decrease in cost of raw material is optimism.

Table 1: Assessment and Expectations for Production

							(	Percentage re	esponses)@	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	45.2	11.2	43.6	34	63	5	31.9	58	
Q3:2023-24	1,040	41.2	12.2	46.7	29	70.9	5.7	23.4	65.1	
Q4:2023-24	1,354	46.6	12.3	41.1	34.4	62.3	4.2	33.6	58.1	
Q1:2024-25	1,351	41.4	13.6	45	27.9	60	6	34	54	
Q2:2024-25	1,300	37.6	14.7	47.7	22.9	40.7	4.3	55	36.3	
Q3:2024-25						40.5	4.3	55.2	36.3	
'Increase' in p	production is o	ptimistic.								
@ <sup>:</sup> Due to rou	nding off Perc	entage may n	ot add up to 1	00.						

		Tal	ole 2: Assess	ment and Ex	pectations fo	or Order Bool	s		
								(Percentage	e responses)
	Total		Asses	sment		Expectations			
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q2:2023-24	1,223	41.1	10.4	48.5	30.7	63	4.8	32.2	58.1
Q3:2023-24	1,040	38.3	12	49.7	26.3	68.5	6.1	25.4	62.3
Q4:2023-24	1,354	43.4	11.6	44.9	31.8	61.8	6	32.1	55.8
Q1:2024-25	1,351	39.9	14.3	45.9	25.6	57.1	6	36.9	51.1
Q2:2024-25	1,300	35.3	15.8	48.9	19.5	39.4	4.2	56.3	35.2
Q3:2024-25						38.1	4.8	57	33.3
'Increase' in c	order books is	optimistic. F	ootnote '@' gi	ven in Table ´	1 is applicable	here.			

								(Percentage	e responses)
			Asses	sment		Expectations			
Quarter	Total response	Above Normal	Below Normal	Normal	Net response	Above Normal	Below Normal	Normal	Net response
Q2:2023-24	1,223	8.6	11.6	79.8	3.1	10.9	9.2	79.9	-1.7
Q3:2023-24	1,040	8.6	11.9	79.4	3.3	9.7	8.5	81.8	-1.1
Q4:2023-24	1,354	5.5	11.7	82.8	6.2	8.2	9.3	82.5	1.1
Q1:2024-25	1,351	5.7	11.6	82.7	5.9	6.4	8.1	85.5	1.8
Q2:2024-25	1,300	3.1	11.1	85.8	8	4.2	6	89.8	1.8
Q3:2024-25						3.8	5.6	90.5	1.8

### Table 4: Assessment and Expectations for Capacity Utilisation (Main Product)

								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	38.2	8.7	53	29.5	51.8	5.2	42.9	46.6	
Q3:2023-24	1,040	30.1	10.6	59.3	19.6	62.1	4.6	33.3	57.5	
Q4:2023-24	1,354	34.9	9.9	55.2	24.9	51.2	4.6	44.2	46.7	
Q1:2024-25	1,351	30.1	11.4	58.6	18.7	48.4	4.8	46.8	43.6	
Q2:2024-25	1,300	25.1	10	65	15.1	33.2	4	62.9	29.2	
Q3:2024-25						33.4	3.9	62.6	29.5	
'Increase' in	capacity utilis	ation is optim	istic. Footnote	'@' given in '	Table 1 is app	licable here.				

								(Percentage	e responses)
	Total		Asses	sment			Expect	ations	
Quarter	response	Above Normal	Below Normal	Normal	Net response	Above Normal	Below Normal	Normal	Net response
Q2:2023-24	1,223	30.5	9	60.6	21.5	39	6	55.1	33
Q3:2023-24	1,040	26.2	9.4	64.4	16.7	36.1	6.1	57.8	30.1
Q4:2023-24	1,354	20	10.4	69.6	9.6	33.3	5.7	61.1	27.6
Q1:2024-25	1,351	16.2	11.7	72.1	4.6	22.5	7.1	70.4	15.4
Q2:2024-25	1,300	14.9	8.1	77	6.8	13.1	4.7	82.2	8.4
Q3:2024-25						14.4	3.8	81.8	10.5

'Above Normal' in Level of capacity utilisation is optimistic. Footnote '@' given in Table 1 is applicable here.

								(Percentage	responses)
	Total		Asses	sment			Expect	tations	
Quarter	Total response	More than	Less than adequate	Adequate	Net response	More than	Less than adequate	Adequate	Net response
Q2:2023-24	1,223	23.3	4	72.7	19.3	43.4	3.9	52.7	39.5
Q3:2023-24	1,040	25.1	4.7	70.2	20.4	42.7	3.2	54.1	39.5
Q4:2023-24	1,354	17.7	5.6	76.7	12.1	38.5	3.6	57.9	34.9
Q1:2024-25	1,351	9.8	3.2	87	6.6	27.2	4.7	68.1	22.5
Q2:2024-25	1,300	6.9	2.1	90.9	4.8	14.7	2.5	82.8	12.3
Q3:2024-25						12.8	1.5	85.7	11.3

Table 7: Assessment and Expectations for Exports

								(Percentage	e responses)
	Total		Asses	sment		Expectations			
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
Q2:2023-24	1,223	27.7	10	62.3	17.7	57.9	4.4	37.7	53.5
Q3:2023-24	1,040	25.1	13.5	61.3	11.6	58.1	5	36.9	53.1
Q4:2023-24	1,354	26.4	10.7	62.9	15.7	50.3	6.7	43	43.6
Q1:2024-25	1,351	23.7	12.8	63.4	10.9	41.6	5.5	52.9	36.1
Q2:2024-25	1,300	18.4	13.2	68.4	5.3	29.2	4.4	66.4	24.8
Q3:2024-25						31.2	5	63.9	26.2
'Increase' i	n exports is op	otimistic. Footi	note '@' given	in Table 1 is	applicable he	re.			

### Table 8: Assessment and Expectations for Imports

							(	responses)
Total		Asses	sment			Expect		
response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response
1,223	25.5	8.2	66.3	17.2	55.8	3.2	41	52.6
1,040	23.2	8.7	68	14.5	54.8	3.9	41.3	51
1,354	21.6	7.8	70.6	13.8	45.2	4.2	50.6	41
1,351	21.6	7.7	70.7	13.9	35.2	4.1	60.7	31.1
1,300	17.6	8.5	73.8	9.1	25.7	3	71.3	22.8
					28	3.6	68.4	24.3
	1,223 1,040 1,354 1,351	response         Increase           1,223         25.5           1,040         23.2           1,354         21.6           1,351         21.6	Total response         Increase         Decrease           1,223         25.5         8.2           1,040         23.2         8.7           1,354         21.6         7.8           1,351         21.6         7.7	response         Increase         Decrease         No change           1,223         25.5         8.2         66.3           1,040         23.2         8.7         68           1,354         21.6         7.8         70.6           1,351         21.6         7.7         70.7	Total response         Increase         Decrease         No change         Net response           1,223         25.5         8.2         66.3         17.2           1,040         23.2         8.7         68         14.5           1,354         21.6         7.8         70.6         13.8           1,351         21.6         7.7         70.7         13.9	Total response         Increase         Decrease         No change         Net response         Increase           1,223         25.5         8.2         66.3         17.2         55.8           1,040         23.2         8.7         68         14.5         54.8           1,354         21.6         7.8         70.6         13.8         45.2           1,351         21.6         7.7         70.7         13.9         35.2           1,300         17.6         8.5         73.8         9.1         25.7	Total response         Increase         Decrease         No change         Net response         Increase         Decrease           1,223         25.5         8.2         66.3         17.2         55.8         3.2           1,040         23.2         8.7         68         14.5         54.8         3.9           1,354         21.6         7.8         70.6         13.8         45.2         4.2           1,351         21.6         7.7         70.7         13.9         35.2         4.1           1,300         17.6         8.5         73.8         9.1         25.7         3	Total response         Increase         Decrease         No change         Net response         Increase         Decrease         No change           1,223         25.5         8.2         66.3         17.2         55.8         3.2         41           1,040         23.2         8.7         68         14.5         54.8         3.9         41.3           1,354         21.6         7.8         70.6         13.8         45.2         4.2         50.6           1,351         21.6         7.7         70.7         13.9         35.2         4.1         60.7           1,300         17.6         8.5         73.8         9.1         25.7         3         71.3

								(Percentage	e responses)
	Total		Asses	sment			Expect	ations	
Quarter	response	Above average	Below average	average	Net response	Above average	Below average	average	Net response
Q2:2023-24	1,223	11.5	5.3	83.2	-6.1	33	4	63.1	-29
Q3:2023-24	1,040	12.9	4.1	83	-8.9	30.9	3.6	65.6	-27.3
Q4:2023-24	1,354	13.3	6	80.7	-7.3	27.4	1.7	70.9	-25.7
Q1:2024-25	1,351	11.9	6	82.1	-5.9	20.2	3.9	75.9	-16.3
Q2:2024-25	1,300	8.8	6.1	85.1	-2.7	10.7	2.3	87	-8.3
Q3:2024-25						11.9	2.3	85.8	-9.6

	T	able 10: Asse	essment and	Expectations	s for level of I	Finished Goo	ds Inventory					
								(Percentage	e responses)			
	Total		Asses	sment		Expectations						
Quarter	response	Above average	Below average	average	Net response	Above average	Below average	average	Net response			
Q2:2023-24	1,223	11.7	4.5	83.7	-7.2	33.2	4.4	62.4	-28.8			
Q3:2023-24	1,040	14	4.5	81.5	-9.5	31.4	31.4 3.3 65.3					
Q4:2023-24	1,354	12.4	6	81.7	-6.4	27.3	2	70.7	-25.3			
Q1:2024-25	1,351	11.9	6.4	81.7	-5.5	20.1	3.9	75.9	-16.2			
Q2:2024-25	1,300	9.5	6.5	84	-3	10.3	2.6	87.1	-7.7			
Q3:2024-25						12.1	2.2	85.8	-9.9			
'Below avera	Below average' Inventory of finished goods is optimistic. Footnote '@' given in Table 1 is applicable here.											

#### Table 11: Assessment and Expectations for Employment Outlook

								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	25.1	7.1	67.7	18	43.5	3	53.5	40.5	
Q3:2023-24	1,040	25.1	6.9	67.9	18.2	42.5	3.7	53.8	38.8	
Q4:2023-24	1,354	21.7	4.9	73.4	16.8	41.7	2.2	56.1	39.5	
Q1:2024-25	1,351	18.5	7.3	74.1	11.2	31.3	2.2	66.5	29.1	
Q2:2024-25	1,300	15.9	6.2	77.9	9.7	17.7	2.1	80.2	15.6	
Q3:2024-25						19.3	1.6	79.1	17.6	
'Increase' in e	employment is	optimistic. Fo	ootnote '@' giv	en in Table 1	is applicable	here.				

Table 12: Assessment and Expectations for Overall Financial Situation (Percentage responses) Assessment Expectations Total Quarter No Net No Net response Better Worsen Better Worsen change response change response Q2:2023-24 1,223 41.6 10.7 47.7 30.9 35.9 56.3 60.2 3.9 Q3:2023-24 1,040 36.8 11.2 52 25.6 68.7 5.1 26.2 63.5 Q4:2023-24 1,354 45 10.1 44.9 34.8 58.2 4 37.8 54.2 Q1:2024-25 1,351 40.9 12.4 46.7 5.2 54 28.5 59.2 35.6 Q2:2024-25 1,300 37.5 11.9 50.6 25.6 44.7 2.5 52.8 42.2 Q3:2024-25 2.7 48.1 46.4 49.1

'Better' overall financial situation is optimistic. Footnote '@' given in Table 1 is applicable here.

								(Percentage	responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	38.4	5.1	56.6	33.3	53.3	2.2	44.4	51.1	
Q3:2023-24	1,040	32.8	6.9	60.3	26	60.2	2.6	37.3	57.6	
Q4:2023-24	1,354	37.5	4.7	57.8	32.8	49.6	2.9	47.6	46.7	
Q1:2024-25	1,351	31.6	6.5	61.9	25.1	46.6	3	50.4	43.6	
Q2:2024-25	1,300	24.1	4.7	71.2	19.4	32	2.1	66	29.9	
Q3:2024-25						32.4	1.2	66.5	31.2	

## Table 14: Assessment and Expectations for Availability of Finance (from Internal Accruals)

								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Improve	Worsen	No change	Net response	Improve	Worsen	No change	Net response	
Q2:2023-24	1,223	37.1	6.3	56.6	30.8	54.4	2.1	43.5	52.3	
Q3:2023-24	1,040	30.6	6.9	62.5	23.7	61.6	2.5	35.9	59.1	
Q4:2023-24	1,354	35.9	6	58	29.9	49.3	2	48.7	47.4	
Q1:2024-25	1,351	29.5	6.5	64	23	47.7	2.9	49.4	44.8	
Q2:2024-25	1,300	23.5	5.4	71.1	18.1	33	1.2	65.9	31.8	
Q3:2024-25						32.9	0.8	66.3	32.1	
'Improvement	ť in availability	of finance is	optimistic. Fo	otnote '@' giv	en in Table 1 i	s applicable h	ere.			

								(Percentage	e responses)		
	Total		Asses	sment		Expectations					
Quarter	response	Improve	Worsen	No change	Net response	Improve	Worsen	No change	Net response		
Q2:2023-24	1,223	34.9	5.7	59.4	29.1	50.5	1.5	47.9	49		
Q3:2023-24	1,040	28.8	5.6	65.5	23.2	58.2	2.5	39.3	55.8		
Q4:2023-24	1,354	31.2	5.1	63.6	26.1	46.5	2.1	51.4	44.5		
Q1:2024-25	1,351	25.9	5.9	68.3	20	43.2	2.8	54	40.5		
Q2:2024-25	1,300	18.7	4.3	77	14.4	28.7	1.4	69.9	27.2		
Q3:2024-25						27.4	0.7	72	26.7		

'Improvement' in availability of finance is optimistic. Footnote '@' given in Table 1 is applicable here.

	Table 16: Assessment and Expectations for Availability of Finance (from overseas, if applicable)											
								(Percentage	e responses)			
	Total		Asses	sment		Expectations						
Quarter	response	Improve Worsen No Net Improve Worsen Change response Worsen Change response										
Q2:2023-24	1,223	,223 24.3 5.7 69.9 <b>18.6</b> 52.4 2 45.7										
Q3:2023-24	1,040	20.2 6 73.9 <b>14.2</b> 56.4 2.9 40.7										
Q4:2023-24	1,354	21.2	5.2	73.6	15.9	45.3	1.4	53.4	43.9			
Q1:2024-25	1,351	16.2	6.5	77.3	9.8	35.9	2.7	61.5	33.2			
Q2:2024-25	1,300	9.4	4.3	86.4	5.1	18.1	1.2	80.7	16.9			
Q3:2024-25						20.6	0.4	79	20.2			
'Improvement	'Improvement' in availability of finance is optimistic. Footnote '@' given in Table 1 is applicable here.											

#### Table 17: Assessment and Expectations for Cost of Finance

	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	33	6.6	60.4	-26.4	56.4	2.2	41.5	-54.2	
Q3:2023-24	1,040	29.2	6.8	64	-22.5	58.5	3.6	37.9	-54.9	
Q4:2023-24	1,354	31.3	6.5	62.3	-24.8	48.8	2.9	48.3	-45.9	
Q1:2024-25	1,351	23.3	6.7	70	-16.6	40.3	4.1	55.6	-36.3	
Q2:2024-25	1,300	14.3	4.1	81.6	-10.2	22.1	2.9	75	-19.2	
Q3:2024-25						22.2	2	75.8	-20.2	

#### Table 18: Assessment and Expectations for Cost of Raw Materials

								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	49.3	5.5	45.3	-43.8	60.6	2.4	37	-58.3	
Q3:2023-24	1,040	41.8	8.4	49.7	-33.4	67.8	2.8	29.3	-65	
Q4:2023-24	1,354	50.2	6.3	43.5	-43.8	57	2.9	40.1	-54.2	
Q1:2024-25	1,351	53.9	4.6	41.5	-49.3	55.9	3.1	40.9	-52.8	
Q2:2024-25	1,300	44.5	5.8	49.8	-38.7	52.1	1.1	46.9	-51	
Q3:2024-25						49.2	1.6	49.3	-47.6	

'Decrease' in cost of raw materials is optimistic. Footnote '@' given in Table 1 is applicable here.

		Table 19: A	ssessment a	nd Expectati	ons for Salar	y/Other Rem	uneration			
								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	32.3	3.5	64.2	-28.8	49.8	0.5	49.7	-49.3	
Q3:2023-24	1,040	30.3	4.1	65.7	-26.2	47.3	1.7	51	-45.6	
Q4:2023-24	1,354	26.1	1.8	72.1	-24.3	42.9	0.9	56.2	-42	
Q1:2024-25	1,351	42.9	1.2	55.9	-41.7	52.9	0.9	46.2	-51.9	
Q2:2024-25	1,300	18.8	1.4	79.8	-17.4	26.7	0.6	72.7	-26.1	
Q3:2024-25						27.8	0.3	71.9	-27.4	
'Decrease' in	Salary / other	remuneration	is optimistic.	Footnote '@'	given in Table	1 is applicab	e here.			

#### Table 20: Assessment and Expectations for Selling Price

								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	No change	Net response	
Q2:2023-24	1,223	22.3	10.6	67.1	11.7	46.9	5.4	47.7	41.4	
Q3:2023-24	1,040	22	11.9	66.1	10.2	45.2	5.2	49.6	40.1	
Q4:2023-24	1,354	18.9	10.8	70.3	8.1	40.4	5.6	54	34.8	
Q1:2024-25	1,351	18.5	10.5	71	8	30.5	5.7	63.8	24.7	
Q2:2024-25	1,300	10.9	10.7	78.4	0.2	20.3	3.1	76.5	17.2	
Q3:2024-25						19.3	2.2	78.5	17.1	
'Increase' in s	elling price is	optimistic. Fo	otnote '@' giv	en in Table 1	is applicable h	nere.				

	Table 21: Assessment and Expectations for Profit Margin												
								(Percentage	e responses)				
	Total		Asses	Expect	Expectations								
Quarter	response	Increase	Decrease	No change	Net response	Increase	Decrease	Net response					
Q2:2023-24	1,223	21.9	17.4	60.7	4.5	43.8	8.1	48.1	35.7				
Q3:2023-24	1,040	20.5	19.1	60.4	1.4	45.5	9.7	44.8	35.8				
Q4:2023-24	1,354	17.2	20.6	62.1	-3.4	40.3	9.5	50.2	30.8				
Q1:2024-25	1,351	13	25.3	61.7	-12.3	30.4	10.4	59.2	20				
Q2:2024-25	1,300	12.2	22.4	65.4	-10.2	16.7	6.8	76.4	9.9				
Q3:2024-25						19.4	5.8	74.9	13.6				
'Increase' in p	orofit margin is	optimistic. Fo	ootnote '@' giv	/en in Table 1	is applicable	here.							

		Table 22: A	Assessment a	and Expectat	ions for Over	all Business	Situation			
								(Percentage	e responses)	
	Total		Asses	sment		Expectations				
Quarter	response	Better	Worsen	No change	Net response	Better	Worsen	No change	Net response	
Q2:2023-24	1,223	46	11.8	42.2	34.3	65	4.3	30.7	60.7	
Q3:2023-24	1,040	40.6	12	47.4	28.6	73.1	5.2	21.7	67.9	
Q4:2023-24	1,354	47.2	11.3	41.4	35.9	62.5	4.2	33.3	58.3	
Q1:2024-25	1,351	42.7	13.1	44.2	29.6	62	5.5	32.5	56.5	
Q2:2024-25	1,300	39.7	13.3	47	26.3	47.4	2.5	50.1	45	
Q3:2024-25						51.2	3.9	44.9	47.4	
'Better' Overa	II Business Si	tuation is opti	mistic. Footno	te '@' given ir	n Table 1 is ap	plicable here.			•	

Table 23: Business Sentiments<sup>4</sup>

Quarter	Business Assessment Index (BAI)	Business Expectations Index (BEI)
Q2:2023-24	115.0	132.5
Q3:2023-24	113.9	135.4
Q4:2023-24	114.2	130.3
Q1:2024-25	110.8	127.2
Q2:2024-25	108.3	119.1
Q3:2024-25		120.3

<sup>&</sup>lt;sup>4</sup> For each survey round, two summary indices are computed – one based on assessment [*viz.*, Business Assessment Index (BAI)] and another based on expectations [*viz.*, Business Expectations Index (BEI)]. Each index is a composite indicator calculated as a simple average of nine business parameters, where each parameter is derived as a weighted net response, weights being the share of industry groups in gross value added (GVA). The nine parameters considered are: (1) overall business situation; (2) production; (3) order books; (4) inventory of raw material; (5) inventory of finished goods; (6) profit margins; (7) employment; (8) exports; and (9) capacity utilisation. BAI/BEI gives a snapshot of the business outlook in every quarter and takes values between 0 and 200, with 100 being the threshold separating expansion from contraction.