The $36^{\text {th }}$ round of the Order Books, Inventories and Capacity Utilisation Survey (OBICUS) was conducted by the Reserve Bank of India for the quarter October-December, 2016 with responses from 710 companies ${ }^{1}$ providing a snapshot of demand conditions facing the Indian manufacturing sector.

## Highlights:

1) Capacity Utilisation (CU): At the aggregate level, CU declined successively for three quarters during 2016-17 and stood at 72.7 per cent in Q3:2016-17, co-moving with the de-trended index of industrial production ${ }^{2}$ (IIP) for manufacturing sector (Chart 1).

2) Order Books: New orders received during Q3:2016-17 recorded positive growth sequentially (quarter-on-quarter), although on a year-on-year basis, they declined for the third successive quarter (Chart 2).

[^0]
3) Inventory to Sales Ratio: The finished goods inventory to sales ratio (FGI/S) remained almost at the same level as in the previous quarter, while the raw materials inventory to sales ratio (RMI/S) ticked up marginally in Q3:2016-17 (Chart 3).

4) Overall, movements in capacity utilisation, order books and inventories indicate that demand conditions in the manufacturing sector continued to remain subdued in Q3:2016-17.

| Table 1: IIP-Manufacturing and Capacity Utilisation (CU) - <br> (Based on common set of 661companies in 5 quarters) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Quarter | IIP-Mfg. <br> (Quarterly Average <br> Base 2004-05) | De-trended <br> Quarterly IIP- <br> Manufacturing | CU <br> (in latest survey <br> round) | CU * <br> (Ranges from <br> previous four <br> survey rounds) |
| Q3:2015-16 | 184.3 | -4.6 | 72.2 | $71.9-72.6$ |
| Q4:2015-16 | 198.9 | 9.7 | 74.6 | $74.0-74.1$ |
| Q1:2016-17 | 187.3 | -2.3 | 73.6 | $72.7-72.9$ |
| Q2:2016-17 | 185.7 | -4.1 | 73.1 | 72.4 |
| Q3:2016-17 | 184.8 | -5.3 | 72.7 | NA * |

*: Since CU is computed based on common set of companies for five quarters, it gets revised in the subsequent four rounds.
\#: CU is calculated first time for Q3:2016-17.

| Table 2: Order Books (Q3:2015-16 to Q3:2016-17) (Based on common set of 169companies in 9 quarters)* |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (₹ Billion) |  |  | Q-o-Q Growth (\%)** |  |  | Y-o-Y Growth (\%) |  |  |
| Quarter | Average Backlog Orders | Average New Order Book | Average Pending Orders | Average Backlog Orders | Average New Order Book | Average Pending Orders | Average Backlog Orders | Average New Order Book | Average Pending Orders |
| Q3:2015-16 | 1.108 | 0.915 | 1.106 | 7.9 | -1.3 | -0.2 | 4.9 | 5.6 | 7.7 |
| Q4:2015-16 | 1.096 | 0.951 | 0.981 | -1.1 | 3.9 | -11.3 | 7.0 | 0.0 | -0.4 |
| Q1:2016-17 | 0.980 | 0.916 | 0.951 | -10.6 | -3.7 | -3.1 | -0.7 | -2.3 | -7.3 |
| Q2:2016-17 | 0.951 | 0.887 | 0.947 | -2.9 | -3.1 | -0.5 | -7.4 | -4.3 | -14.5 |
| Q3:2016-17 | 0.943 | 0.904 | 0.982 | -0.8 | 1.9 | 3.7 | -14.9 | -1.3 | -11.2 |

[^1]| Table 3: Average Sales and Inventories (Q3:2015-16 to Q3:2016-17) (Based on common set of 485companies in 5 quarters) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (₹ Billion) |  |  |  |  | Ratio (per cent) |  |  |
| Quarter | Average Sales | Average <br> Total Inv | Average FG Inv | Average WiP Inv | Average RM Inv | Total Inv/Sales | $\begin{gathered} \text { FG } \\ \text { Inv/Sales } \end{gathered}$ | RM Inv/Sales |
| Q3:2015-16 | 6.703 | 3.177 | 1.467 | 0.339 | 1.372 | 47.4 | 21.9 | 20.5 |
| Q4:2015-16 | 7.010 | 2.955 | 1.346 | 0.282 | 1.327 | 42.2 | 19.2 | 18.9 |
| Q1:2016-17 | 6.757 | 3.265 | 1.542 | 0.346 | 1.378 | 48.3 | 22.8 | 20.4 |
| Q2:2016-17 | 7.150 | 3.368 | 1.588 | 0.478 | 1.302 | 47.1 | 22.2 | 18.2 |
| Q3:2016-17 | 7.480 | 3.469 | 1.639 | 0.414 | 1.417 | 46.4 | 21.9 | 18.9 |

RM - Raw Material; WiP - Work in progress; FG - Finished Goods; Inv - Inventory.


[^0]:    ${ }^{1}$ The survey responses are those of the respondents and are not necessarily shared by the Reserve Bank of India. The $35^{\text {th }}$ round of the OBICUS covering 902 manufacturing companies with reference period as July-September, 2016 was released on the RBI website on February 8, 2017.
    ${ }^{2}$ IIP is calculated on a fixed base (currently, 2004-05=100) whereas the denominator (viz. installed capacity) in CU is updated every quarter. For comparison, the trend component of IIP is removed.

[^1]:    *: As required for calculating growth rates in recent 5 quarters.
    **: Not seasonally adjusted

