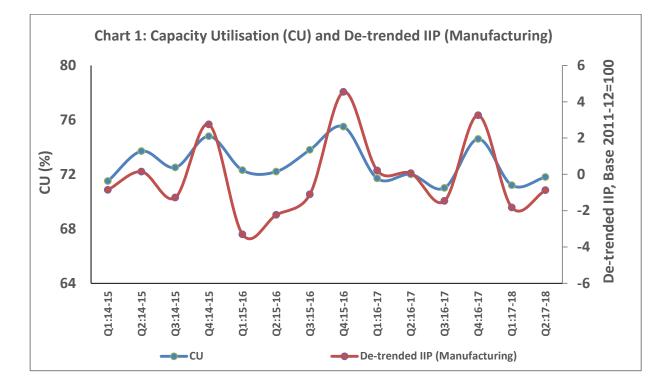
OBICUS Survey on the Manufacturing sector - Q2:2017-18

Today, the Reserve Bank released results of the 39th round of the Order Books, Inventories and Capacity Utilisation Survey (OBICUS) for the quarter July-September 2017 covering 756 manufacturing companies. The survey provides a snapshot of demand conditions in the Indian manufacturing sector¹.

Highlights:

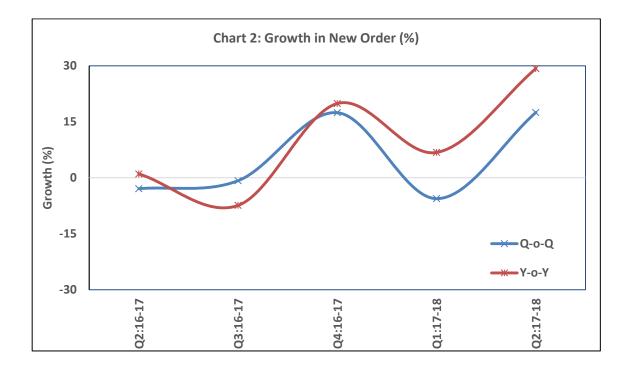
 Capacity Utilisation (CU): At the aggregate level, CU recorded a slight uptick and stood at 71.8 per cent in Q2:2017-18, co-moving with the de-trended index of industrial production² (IIP) for the manufacturing sector (Chart 1). However, seasonally adjusted CU declined marginally.



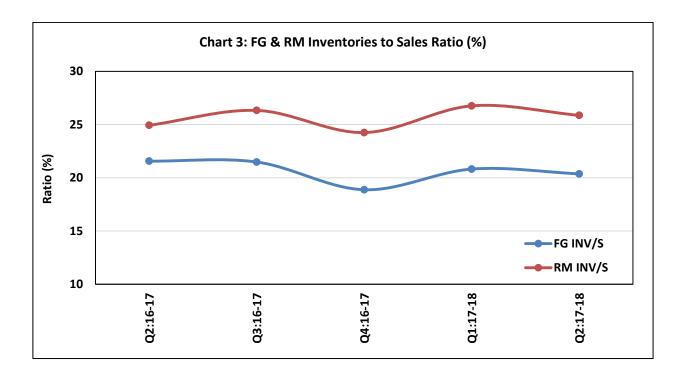
2) Order Books: New orders received by the companies in Q2:2017-18 recorded a substantial growth over their levels in the previous quarter and also a year ago (Chart 2).

¹ The survey responses are voluntary and difference in sample composition may affect the results to some extent. The 38th round of the OBICUS covering 805 manufacturing companies with reference period as April-June 2017 was released on the RBI website on <u>October 04, 2017</u>.

² IIP is calculated on a fixed base (currently 2011-12=100) whereas the denominator (viz. installed capacity) in CU is updated every quarter. For comparison, the trend component of IIP is removed.



- 3) Finished Goods Inventory (FGI) to Sales Ratio: Drawdown of the FGI led to marginal decline in FGI to sales ratio in Q2:2017-18 and it was also lower than its level a year ago (Chart 3).
- 4) Raw Material Inventory (RMI) to Sales Ratio: Similarly, destocking of the RMI resulted in lower RMI to sales ratio in Q2:2017-18 sequentially.



ANNEX 1: Data Tables

Table 1.1: IIP*-Manufacturing and Capacity Utilisation (CU)							
Quarter	Number of responding companies	Capacity Utilisation	IIP-Manufacturing (Quarterly Average)	De-trended Quarterly IIP-Manufacturing			
Q2:2016-17	902	72.0	120.0	0.1			
Q3:2016-17	710	71.0	119.5	-1.5			
Q4:2016-17	724	74.6	125.2	3.3			
Q1:2017-18	805	71.2	121.1	-1.8			
Q2:2017-18	756	71.8	123.0	-0.9			

*: Index of Industrial Production (Base: 2011-12)

Table 1.2: Order Books (Q2:2016-17 to Q2:2017-18)(Based on common set of 123 companies in 9 quarters)**									
	Amount (₹ Billion)			Q-o-Q Growth (%)***			Y-o-Y Growth (%)		
Quarter	Averag e Backlo g Orders	Averag e New Order Book	Averag e Pendin g Orders	Averag e Backlo g Orders	Averag e New Order Book	Averag e Pendin g Orders	Averag e Backlo g Orders	Averag e New Order Book	Averag e Pendin g Orders
Q2:2016-17	1.213	0.970	1.178	2.9	-2.9	-2.9	-11.3	1.0	-4.7
Q3:2016-17	1.177	0.963	1.139	-3.0	-0.8	-3.3	-5.0	-7.4	-15.5
Q4:2016-17	1.138	1.131	1.022	-3.3	17.4	-10.3	-15.4	19.9	-13.5
Q1:2017-18	1.021	1.067	1.046	-10.3	-5.6	2.4	-13.5	6.8	-13.7
Q2:2017-18	1.046	1.254	1.192	2.5	17.5	13.9	-13.8	29.3	1.2

: As required for calculating growth rates in recent 5 quarters. *: Not seasonally adjusted

Table 1.3: Average Sales and Inventories (Q2:2016-17 to Q2:2017-18) (Based on common set of 363 companies in 5 quarters)									
		Amount (₹ Billion)					Ratio (per cent)		
Quarter	Average Sales	Average Total Inv	Average FG Inv	Average WiP Inv	Average RM Inv	Total Inv /Sales	FG Inv /Sales	RM Inv /Sales	
Q2:2016-17	2.869	1.548	0.619	0.214	0.715	53.9	21.6	24.9	
Q3:2016-17	2.902	1.627	0.623	0.240	0.764	56.1	21.5	26.3	
Q4:2016-17	3.188	1.604	0.602	0.230	0.773	50.3	18.9	24.2	
Q1:2017-18	2.943	1.635	0.613	0.235	0.787	55.6	20.8	26.8	
Q2:2017-18	2.948	1.601	0.601	0.238	0.763	54.3	20.4	25.9	

RM - Raw Material; WiP - Work in progress; FG - Finished Goods; Inv - Inventory.