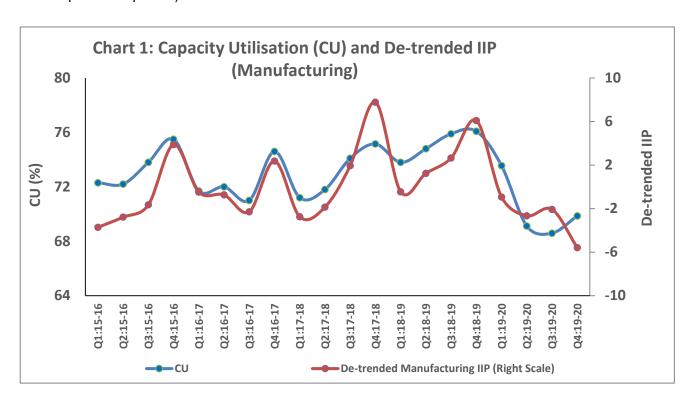
## OBICUS Survey on the Manufacturing sector - Q4:2019-20

Today, the Reserve Bank released the results of the 49<sup>th</sup> round of the Order Books, Inventories and Capacity Utilisation Survey (OBICUS) for the quarter January-March 2020 covering 364 manufacturing companies. The survey provides a snapshot of demand conditions in India's manufacturing sector<sup>1</sup>.

## Highlights:

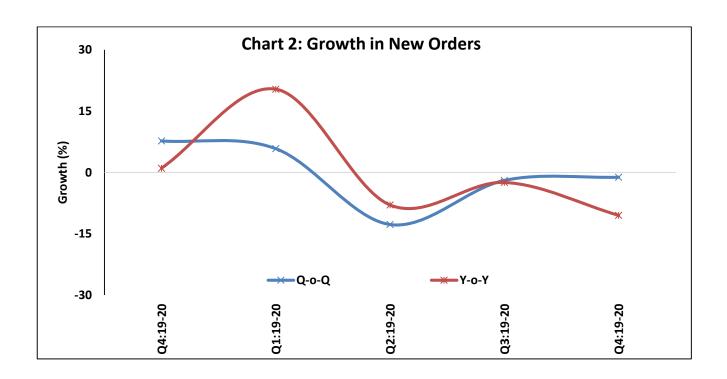
1) Capacity Utilisation (CU): In the last quarter of 2019-20, CU at the aggregate level increased to 69.9 per cent from 68.6 percent in the previous quarter; it was, however, was much lower *vis-à-vis* the corresponding quarter a year ago (76.1 per cent). The CU broadly tracks the de-trended index of industrial production (IIP) (Chart 1). Seasonally adjusted CU remained stable at 68.3 per cent in Q4:2019-20 (68.4 per cent in the previous quarter).



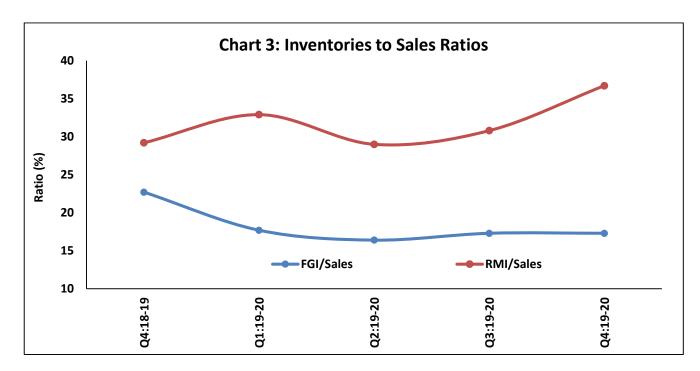
2) Order Books: Manufacturing companies received fewer new orders in Q4:2019-20 as compared with their level a year ago; a marginal decline in new orders was also reported *vis-a-vs* the previous quarter (Chart 2).

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<sup>&</sup>lt;sup>1</sup>The survey responses are voluntary. The 48<sup>th</sup> round of the OBICUS covering 704 manufacturing companies with reference period as October-December 2019 was released on the RBI website on April 03, 2020.



- 3) Finished Goods Inventory (FGI) to Sales Ratio: The FGI to sales ratio remained stable as both FGI and sales recorded similar decline for the reporting companies during Q4:2019-20 (Chart 3).
- **4) Raw Material Inventory (RMI) to Sales Ratio:** The RMI to sales ratio surged during Q4:2019-20 reflecting subdued demand conditions (Chart 3).



Historical time series have been made available in excel format.

## **ANNEX 1: Data Tables**

| Table 1.1: IIP*-Manufacturing and Capacity Utilisation (CU) |                                      |                      |  |  |  |  |  |
|---|--------------------------------------|----------------------|--|--|--|--|--|
| Quarter   | Number of<br>responding<br>companies | Capacity Utilisation | IIP-Manufacturing<br>(Quarterly Average) | De-trended Quarterly IIP-Manufacturing |  |  |  |
| Q4: 2018-19   | 802                                  | 76.1                 | 136.5                                    | 6.10                                   |  |  |  |
| Q1:2019-20  | 781                                  | 73.6                 | 130.3                                    | -0.94                                  |  |  |  |
| Q2:2019-20  | 819                                  | 69.1                 | 129.4                                    | -2.66                                  |  |  |  |
| Q3:2019-20  | 700                                  | 68.6                 | 130.8                                    | -2.07                                  |  |  |  |
| Q4:2019-20  | 349                                  | 69.9                 | 128.1                                    | -5.58                                  |  |  |  |

<sup>\*:</sup> Index of Industrial Production (Base: 2011-12)

| Table 1.2: Order Books (Q4:2018-19 to Q4:2019-20) (Based on common set of 75 companies in 9 quarters)** |                              |                                 |                              |                              |                                 |                              |                              |                                 |                              |
|---|------------------------------|---------------------------------|------------------------------|------------------------------|---------------------------------|------------------------------|------------------------------|---------------------------------|------------------------------|
|   | Amount (₹ Crores)            |                                 |                              | Q-o-Q Growth (%)***          |                                 |                              | Y-o-Y Growth (%)             |                                 |                              |
| Quarter   | Average<br>Backlog<br>Orders | Average<br>New<br>Order<br>Book | Average<br>Pending<br>Orders | Average<br>Backlog<br>Orders | Average<br>New<br>Order<br>Book | Average<br>Pending<br>Orders | Average<br>Backlog<br>Orders | Average<br>New<br>Order<br>Book | Average<br>Pending<br>Orders |
| Q4: 2018-19   | 110.9                        | 150.3                           | 112.2                        | -0.1                         | 7.7                             | 1.2                          | 0.7                          | 1.0                             | 3.8                          |
| Q1:2019-20  | 112.0                        | 159.1                           | 132.5                        | 0.9                          | 5.8                             | 18.1                         | 3.1                          | 20.4                            | 27.3                         |
| Q2:2019-20  | 132.5                        | 138.8                           | 138.0                        | 18.4                         | -12.7                           | 4.1                          | 27.3                         | -7.9                            | 24.3                         |
| Q3:2019-20  | 137.8                        | 136.1                           | 142.9                        | 4.0                          | -1.9                            | 3.6                          | 24.1                         | -2.4                            | 29.0                         |
| Q4:2019-20  | 142.3                        | 134.5                           | 143.0                        | 3.3                          | -1.2                            | 0.0                          | 28.3                         | -10.5                           | 27.4                         |

<sup>\*\*:</sup> As required for calculating growth rates in recent 5 quarters.

\*\*\*: Not seasonally adjusted

| Table 1.3: Average Sales and Inventories (Q4:2018-19to Q4:2019-20)  (Based on common set of 194 companies in 5 quarters) |                  |                      |                   |                    |                   |                     |                  |                  |
|--|------------------|----------------------|-------------------|--------------------|-------------------|---------------------|------------------|------------------|
|  |                  | nount (₹ Cro         | Ratio (per cent)  |                    |                   |                     |                  |                  |
| Quarter  | Average<br>Sales | Average<br>Total Inv | Average<br>FG Inv | Average<br>WiP Inv | Average<br>RM Inv | Total Inv/<br>Sales | FG Inv/<br>Sales | RM Inv/<br>Sales |
| Q4: 2018-19  | 846.0            | 458.1                | 192.2             | 59.9               | 247.1             | 54.1                | 22.7             | 29.2             |
| Q1:2019-20   | 826.6            | 480.7                | 146.0             | 63.2               | 271.6             | 58.2                | 17.7             | 32.9             |
| Q2:2019-20   | 824.3            | 434.9                | 135.0             | 60.6               | 239.2             | 52.8                | 16.4             | 29.0             |
| Q3:2019-20   | 830.0            | 458.8                | 143.4             | 60.0               | 255.4             | 55.3                | 17.3             | 30.8             |
| Q4:2019-20   | 756.5            | 447.1                | 130.8             | 38.5               | 278.0             | 59.1                | 17.3             | 36.7             |

RM - Raw Material; WiP - Work in progress; FG - Finished Goods; Inv – Inventory.