

Table1: Software Services Export From India

Activity	2011-12			2012-13		
	₹ billion	US \$billion*	Share (%)	₹ billion	US \$billion*	Share (%)
	(1)	(2)	(3)	(4)	(5)	(6)
A). Computer Services	1,867.1	38.9	75.2	2,447.8	45.0	71.9
Of which: i) IT services	1,661.8	34.6	66.9	2,256.7	41.5	66.3
ii) Software Product Development	205.3	4.3	8.3	191.1	3.5	5.6
B). BPO Services	617.2	12.9	24.8	957.4	17.6	28.1
Of which: i) BPO Services	523.0	10.9	21.0	789.6	14.5	23.2
ii) Engineering Services	94.2	2.0	3.8	167.8	3.1	4.9
Total Export of Software Services (A+B)	2,484.3	51.8	100.0	3,405.2	62.6	100.0

* Using annual average Rupee/ Dollar exchange rate. This is applicable for all other tables also.

Table2: Industry-wise Distribution of ITBS/BPO Services Exports

Activity	2011-12			2012-13		
	₹ billion	US\$ billion*	Share (%)	₹ billion	US\$ billion*	Share (%)
	(1)	(2)	(3)	(4)	(5)	(6)
BPO Services	523.0	10.91	84.7	789.6	14.51	82.5
Customer interaction services	89.2	1.86	14.4	103.9	1.91	10.9
Finance and Accounting, auditing, book keeping and tax consulting services	145.4	3.03	23.5	93.0	1.71	9.7
HR Administration	1.2	0.03	0.2	8.6	0.16	0.9
Procurements and logistics	0.1	0.00	0.0	4.3	0.08	0.4
Medical transcription	1.1	0.02	0.2	6.5	0.12	0.7
Document Management	2.2	0.05	0.4	4.4	0.08	0.5
Content development and management and publishing	4.1	0.09	0.7	13.4	0.25	1.4
Other BPO service	279.7	5.84	45.3	555.6	10.21	58.0
Engineering Services	94.2	1.97	15.3	167.8	3.08	17.5
Embedded Solutions	12.8	0.27	2.1	39.1	0.72	4.1
Product Design Engineering (mechanical, electronics excluding software)	43.2	0.90	7.0	56.9	1.05	5.9
Industrial automation and enterprise asset management	0.0	0.00	0.0	23.1	0.42	2.4
Other Engineering service	38.2	0.80	6.2	48.7	0.90	5.1
Total	617.2	12.88	100	957.4	17.60	100.0

Table 3: Organisation-wise Distribution of Software Services Exports

Types of Organisation	2011-12			2012-13		
	₹ billion	US\$ billion*	Share (%)	₹ billion	US\$ billion*	Share (%)
	(1)	(2)	(3)	(4)	(5)	(6)
Private Limited Company	1023.5	21.3	41.2	1201.5	22.08	35.3
Public Limited Company	1458.3	30.4	58.7	2199.6	40.43	64.6
Others	2.5	0.1	0.1	4.1	0.08	0.1
Total	2484.3	51.8	100.0	3405.2	62.59	100.0

Table 4: Destination of Software Services Exports

Activity	2011-12			2012-13		
	₹ billion	US\$ billion*	Share (%)	₹ billion	US\$ billion*	Share (%)
	(1)	(2)	(3)	(4)	(5)	(6)
USA & Canada	1597.4	33.3	64.3	2181.6	40.1	64.1
Europe	578.8	12.1	23.3	689.6	12.7	20.2
of which UK	355.3	7.4	14.3	389.8	7.2	11.4
Asia	129.2	2.7	5.2	162.9	3.0	4.8
of which East Asia	99.4	2.1	4.0	61.2	1.1	1.8
West Asia	24.8	0.5	1.0	23.4	0.4	0.7
South Asia	5.0	0.1	0.2	78.3	1.4	2.3
Australia & New Zealand	87.0	1.8	3.5	118.0	2.2	3.5
Other countries	91.9	1.9	3.7	253.1	4.6	7.4
Total	2484.3	51.8	100.0	3405.2	62.6	100.0

Table 5: Currency Composition of Invoice - Software Services Exports

Currency	2011-12			2012-13		
	₹ billion	US\$ billion*	Share (%)	₹ billion	US\$ billion*	Share (%)
	(1)	(2)	(3)	(4)	(5)	(6)
USD	1898.0	39.6	76.4	2507.8	46.1	73.6
GBP	216.1	4.5	8.7	288.6	5.3	8.5
EUR	173.9	3.6	7.0	243.4	4.5	7.1
AUD	87.0	1.8	3.5	143.0	2.6	4.2
INR	22.4	0.5	0.9	61.0	1.1	1.8
Other Currencies	87.0	1.8	3.5	161.3	3.0	4.8
Total	2484.3	51.8	100.0	3405.2	62.6	100.0

Table6: Software Services Exports - Type of Services-wise

Type of Services	2011-12			2012-13		
	₹ billion	US\$ billion*	Share (%)	₹ billion	US\$ billion*	Share (%)
	(1)	(2)	(3)	(4)	(5)	(6)
On-site Services	442.2	9.2	17.8	539.1	9.9	15.8
Off-site Services	2,042.1	42.6	82.2	2,866.1	52.7	84.2
Total	2,484.3	51.8	100.0	3,405.2	62.6	100.0

Table 7: Mode-wise Exports of Software Services

Type of Mode	Amount (₹ billion)		Share in Total (per cent)	
	2011-12	2012-13	2011-12	2012-13
	(1)	(2)	(3)	(4)
Mode 1 (cross-border supply)	2,028.4	2,807.5	69.0	74.7
Mode 2 (consumption abroad)	13.7	58.6	0.5	1.6
Mode 3 (commercial presence)	453.4	353.8	15.4	9.4
Mode 4 (presence of natural person)	442.2	539.1	15.1	14.3
Total	2,937.7	3,759.0	100.0	100.0

Table 8: Software Business by foreign affiliates of Indian Companies – Activity Distribution

Activity	2012-13		
	Locally	To India	Other Countries
	(1)	(2)	(3)
IT services	23.9	1.8	0.4
Software Product Development	5.0	2.3	11.2
BPO Services	15.9	0.4	3.6
Engineering Services	1.6	0.5	0.0
Other services	307.4	184.6	28.9
Total (₹ billion)	353.8	189.6	44.1
Total (US\$ billion*)	6.5	3.5	0.8

Table 9: Software Business by foreign affiliates of Indian Companies - Country Distribution

Country	Share in Total Software business by foreign affiliates (%)	Software business by foreign affiliates		
		Locally	To India	Other Countries
		(2)	(3)	(4)
USA	71.3	248.2	156.6	14.3
United Kingdom	6.6	35.5	1.0	2.6
Canada	4.1	16.1	7.3	0.5
Germany	3.0	10.9	5.0	1.5
Singapore	2.7	8.2	4.9	2.9
Netherlands	2.1	6.3	4.4	1.5
Other Countries	10.2	28.6	10.4	20.8
Total	100.0	353.8	189.6	44.1