

*Indian Investment Abroad in Joint Ventures and Wholly Owned Subsidiaries: 2009-10 (April-December) **

The article on Indian investment abroad in joint ventures (JVs) and wholly owned subsidiaries (WOSs) is brought out along with the quarterly release of India's balance of payments (BoP) statistics. This article reviews India's outward foreign direct investment (FDI) in JVs and WOSs during the quarter October-December 2009 and the period April-December 2009.

I. India's Outward FDI Proposals¹

1.1 Magnitude

During the quarter October-December 2009, 939 proposals amounting to US\$ 6.7 billion were cleared for investments abroad in JVs and WOSs, as against 828 proposals amounting to US\$ 7.4 billion during the corresponding period of the previous year (Table 1). During the quarter under review, the number of investment proposals registered an increase of 13.4 per cent over the corresponding quarter of the previous year and the amount of proposals showed a decline of 9.1 per cent. Equity accounted for 46.2 per cent of the amount of proposals for investment, followed by guarantees (37.5 per cent) and loans (16.3 per cent). During the corresponding quarter of the 2008-09, equity constituted 75.8 per cent of the amount of proposals for investment, while loans and guarantees formed 11.3 per cent and 12.9 per cent, respectively. Thus, during the third quarter of 2009-10, the share of equity in total amount of

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¹ India's outward FDI in this review refers to Indian investment abroad in joint ventures (JVs) and wholly owned subsidiaries (WOSs) by Indian public and private limited companies, registered partnership firms and remittances in respect of production sharing agreements for oil exploration.

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Table 1: India's Outward FDI : Proposals Cleared during October-December

Period/Route of Approval	Number of Proposals	Amount of Proposals (US \$ million)			
		Equity	Loans	Guarantees	Total
1	2	3	4	5	6
2008-09					
October-December 2008					
I. Approval Route	1	1	—	—	1
II. Automatic Route	827	5615	835	958	7408
Total (I+II)	828	5616	835	958	7409
2009-10					
October-December 2009					
I. Approval Route	1	Neg.	—	—	Neg.
II. Automatic Route	938	3112	1096	2526	6735
Total (I+II)	939	3112	1096	2526	6735
Notes: 1. Data are provisional. 2. Neg.: Negligible.					

investment proposals showed a decline, while those of loans and guarantees showed increase.

During the first three quarters of 2009-10 (April-December 2009), 2,984 proposals

amounting to US\$ 14.3 billion were cleared for investments abroad in JVs and WOSs, as against 2,828 proposals amounting to US\$ 16.4 billion during the corresponding period of the previous year (Table 2). While the number of proposals recorded an increase

Table 2: India's Outward FDI : Proposals Cleared during April-December

Period/Route of Approval	Number of Proposals	Amount of Proposals (US \$ million)			
		Equity	Loans	Guarantees	Total
1	2	3	4	5	6
2008-09					
April-December 2008					
I. Approval Route	3	39	—	—	39
II. Automatic Route	2825	10949	3060	2304	16313
Total (I+II)	2828	10987	3060	2304	16352
2009-10					
April-December 2009					
I. Approval Route	2	Neg.	—	—	Neg.
II. Automatic Route	2982	6980	3200	4080	14260
Total (I+II)	2984	6980	3200	4080	14260
Notes: 1. Data are provisional. 2. Neg.: Negligible.					

of 5.5 per cent over the corresponding period of the previous year, the magnitude of investment proposals showed a decline of 12.8 per cent. Equity accounted for 49.0 per cent of the proposals for investment, followed by guarantees (28.6 per cent) and loans (22.4 per cent). During the corresponding period of the previous year (April-December 2008), equity constituted 67.2 per cent of the proposals for investment, while loans and guarantees formed 18.7 per cent and 14.1 per cent, respectively. This reflects decrease in the share of equity in the financing of investment proposals and increase in those of both loans and guarantees during the first nine months of 2009-10 as compared to the same period of the previous year.

Route-wise, during October-December 2009, most of the proposals cleared were through automatic route and only one proposal was through approval route². During the corresponding quarter of the previous year also, most of the proposals cleared were through automatic route and only one proposal was through approval route. Under automatic route, equity had the highest share (46.2 per cent), while under approval route the proposal was under equity only. During April-December 2009, 99.9 per cent of the proposals involving almost 100 per cent of the amount were through automatic route and the remaining 0.1 per cent of the

² Indian residents are permitted to make investment in overseas joint ventures and wholly owned subsidiaries under automatic route and approval route. Under automatic route, all proposals are routed through designated authorised dealer banks, and these do not require prior approval from the Reserve Bank. Proposals not covered by the conditions under automatic route require the prior clearance of the Reserve Bank and come under approval route.

proposals involving small amount were through approval route. Under automatic route, equity occupied 48.9 per cent of the amount of investment proposals, whereas under approval route, both the proposals were through equity only. During April-December 2008, 99.9 per cent of the proposals involving 99.8 per cent amount were through automatic route, while the balance 0.1 per cent of the proposals involving 0.2 per cent amount were through the approval route.

1.2 Sectoral Pattern and Direction

1.2.1 Sectoral Pattern

During the quarter October-December 2009, out of the total amount of outward FDI proposals cleared, 97.1 per cent of the amount was for the investments of US\$ 5 million and above. Sector-wise distribution of these investment proposals shows that 42 per cent of the amount of proposals was in manufacturing, followed by non-financial services (9 per cent), trading (4 per cent) and the balance was in others (Table 3). During the corresponding period of the previous year, 96.0 per cent of the amount of cleared proposals was for investments of US\$ 5 million and above, and of these, 73 per cent of the amount was in manufacturing, followed by non-financial services (7 per cent), trading (6 per cent), financial services (1 per cent) and the rest was in others. During October-December 2009, within the manufacturing sector, proposals were in the areas like electronic equipments, chemical and related products, cement and cement products, non-ferrous metals, telecom products, software packages, information technology, construction work, power

generation, drugs, pharmaceuticals and mining. Proposals in trading covered investments in areas such as textiles, gems and jewellery and wood and wood products. Investment proposals in financial services comprised services like those related to shares and securities, while those in non-financial services included shipping. The category of 'others' included miscellaneous activities such as transport equipments, plastic and plastic products, oil exploration and medical services. The pattern of investment proposals in the third quarter of 2009-10 revealed that the shares of manufacturing, trading and financial services in the total amount of proposals declined, while that of non-financial services increased.

The overall investment proposals during April-December 2009 indicated that about 94 per cent of the amount was for investments of US\$ 5 million and above. Sector-wise, 42 per cent of the amount of proposals was in manufacturing, followed by non-financial services (9 per cent), trading (5 per cent), financial services (1 per cent) and the balance was 'others' (Table 3

and Chart 1). During April-December 2008, 57 per cent of the amount of proposals was in manufacturing, followed by non-financial services (9 per cent), trading (6 per cent), financial services (1 per cent) and the rest was others. The pattern of investment proposals during April-December 2009 revealed that financial services and non-financial services maintained their shares in the total amount of proposals, while the shares of trading and manufacturing declined.

1.2.2 Direction (Recipient Countries)

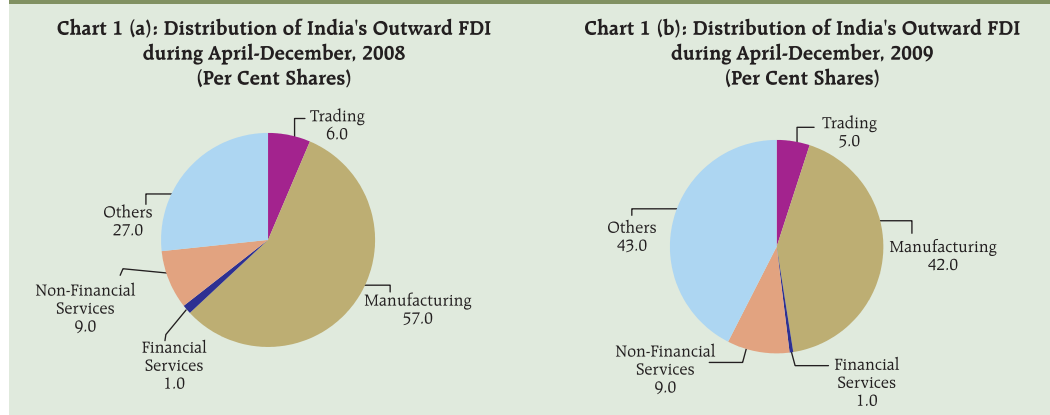
Direction of investment proposals indicated that Singapore, Sudan, Mauritius and the US together accounted for 72 per cent of the amount of proposals for outward FDI (US\$ 5 million and above) during October-December 2009 (Table 4). During the corresponding quarter of the previous year, the Netherlands, the UK, Singapore and Mauritius together accounted for 83 per cent of the amount of proposals. Thus, Singapore and Mauritius continued to be the leading destinations for India's outward FDI. During April-December 2009,

Table 3: Sector-wise Distribution of India's Outward FDI (Cleared Proposals)

(US \$ million)				
Sectors	2008-09		2009-10	
	October-December	April-December	October-December	April-December
1	2	3	4	5
Trading	408	993	236	658
Manufacturing	5165	8750	2720	5693
Financial Services	88	205	30	84
Non-Financial Services	481	1393	598	1270
Others	969	4117	2958	5699
Total	7110	15458	6542	13402

Note: Figures relate to investments of US\$ 5 million and above.

Chart 1: Distribution of India's Outward FDI (Cleared Proposals)



Singapore, Mauritius, the US, British Virgin Islands and the Netherlands together accounted for 71 per cent of the amount of proposals for outward FDI (US\$ 5 million and above) (Table 4 and Chart 2). As against this, during the corresponding period of the

previous year, the Netherlands, Singapore, the UK, the US and Mauritius accounted for 77 per cent of the proposals. During April-December 2009, the shares of Singapore, Sudan, Mauritius, the British Virgin Islands and the UAE in India's outward FDI have

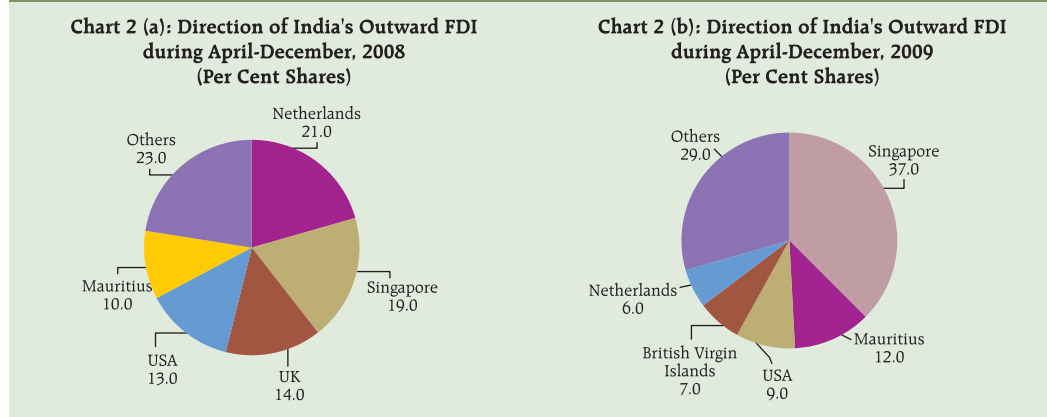
Table 4: Direction of India's Outward FDI (Cleared Proposals)

Country	(US \$ million)			
	2008-09		2009-10	
	October-December	April-December	October-December	April-December
1	2	3	4	5
Singapore	1246	2954	3002	5162
Sudan	8	35	730	730
Mauritius	733	1624	564	1623
USA	288	2063	460	1231
British Virgin Islands	16	98	447	901
Channel Island	-	-	301	458
UAE	285	746	250	746
Netherlands	2298	3230	250	797
UK	1765	2266	130	294
Australia	85	134	82	89
Others	524	2519	385	1747
Total	7250	15670	6601	13778

Notes: 1. Figures relate to investments of US\$ 5 million and above.

2. The totals in this Table may differ from those given in Table 3 as some of the country-wise proposals having an individual amount of US\$ 5 million and above, may involve more than one sector and *vice versa*.

Chart 2: Direction of India's Outward FDI (Cleared Proposals)



increased while those of the US, the Netherlands and the UK have declined.

II. India's Outward FDI: Actual Outflows³

II.1 Magnitude of Outflows

Actual outward FDI in JVs and WOSs during the quarter October-December 2009 stood at US\$ 2.7 billion, showing a decline of 54.8 per cent over US\$ 5.9 billion during the corresponding quarter of the previous year (Table 5). Outflows under equity and loans declined by 57.3 per cent and 44.8 per cent, respectively. Of the total

investment amount, 76 per cent was in the form of equity and almost all the remaining amount was in loans, while there was invocation of small amount of guarantees. During October-December 2008, 80 per cent of the amount of outflows was in the form of equity and the rest was in loans, while there was no invocation of guarantee. Thus, during the quarter under review, the share of equity in actual outward FDI has decreased. However, equity continued to be the dominant mode of financing the investment proposals. Moreover, during October-December 2009, the proportion of 'actual investment outflows' to 'cleared investment proposals' decreased to 39 per cent from 79 per cent a year ago. During the period April-December 2009, the actual outward FDI in JVs and WOSs stood at US\$ 8.4 billion, which showed a decline of 34.1 per cent over the investment of US\$ 12.7 billion during the corresponding period of the previous year (Table 5). Of the total amount of investments, 70 per cent was in the form of equity, and most of the remaining amount comprised loans, while

³ Financing of outward FDI by Indian entities is broadly in the form of equity, loan and guarantee. These include sources, such as drawal of foreign exchange in India, capitalisation of exports, funds raised through external commercial borrowings, foreign currency convertible bonds and ADRs/GDRs, and also through leveraged buyouts by way of setting up of special purpose vehicles (SPVs). The equity data presented in this review do not include equity of individuals and banks, and the SPVs set up for funding overseas investment, while BoP statistics, in addition, include the equity of banks (unincorporated banks' branches operating abroad).

Table 5 : India's Outward FDI : Actual Outflows				
(US \$ million)				
Period	Equity	Loans	Guarantees Invoked	Total
1	2	3	4	5
2008-09				
October-December 2008	4706	1157	—	5863
April-December 2008	10144	2598	—	12742
2009-10				
October-December 2009	2010	639	2	2650
April-December 2009	5890	2484	24	8398

Note: Data are provisional.

there was small amount under invoked guarantees. Against this, during April-December 2008, 80 per cent of the amount of investments was in the form of equity and the remaining 20 per cent was loans, while

there was no invocation of guarantee. Thus, during April-December 2009, the share of equity has gone down in the outward investments with the amount of equity showing a negative growth of 41.9 per cent.

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Annex I: India's Overseas Investment – Major Liberalisation Measures since 2000

The introduction of FEMA in 2000 brought about significant policy liberalisation. The limit for investment up to US\$ 50 million, which was earlier available in a block of three years, was made available annually without any profitability condition. Companies were allowed to invest 100 per cent of the proceeds of their ADR/GDR issues for acquisitions of foreign companies and direct investments in JVs and WOSs.

Automatic route was further liberalised in March 2002 wherein Indian parties investing in JVs/WOSs outside India were permitted to invest an amount not exceeding US\$ 100 million as against the earlier limit of US\$ 50 million in a financial year. Also, the investments under the automatic route could be funded by withdrawal of foreign exchange from an authorised dealer (AD) not exceeding 50 per cent of the net worth of the Indian party.

With a view to enabling Indian corporates to become global players by facilitating their overseas direct investment, permitted end-use for ECB was enlarged to include overseas direct investment in JVs/WOSs in February 2004. This was designed to facilitate corporates to undertake fresh investment or expansion of existing JV/WOS including mergers and acquisitions abroad by harnessing resources at globally competitive rates.

In order to promote Indian investment abroad and to enable Indian companies to reap the benefits of globalisation, the ceiling of investment by Indian entities was revised from 100 per cent of the net worth to 200 per cent of the net worth of the investing company under the automatic route for overseas

investment. The limit of 200 per cent of the net worth of the Indian party was enhanced to 300 per cent of the net worth in June 2007 under automatic route (200 per cent in case of registered partnership firms). In September 2007, this was further enhanced to 400 per cent of the net worth of the Indian party.

As a simplification of the procedure, share certificates or any other document as an evidence of investment in the foreign entity by an Indian party which has acquired foreign security should not be submitted to the Reserve Bank. The share certificates or any other document as evidence of investment where share certificates are not issued would be required to be submitted to and retained by the designated AD category-I bank, which would be required to monitor the receipt of such documents to ensure *bona fides* of the documents so received.

The Indian venture capital funds (VCFs), registered with the SEBI, are permitted to invest in equity and equity-linked instruments of off-shore venture capital undertakings, subject to an overall limit of US\$ 500 million and compliance with the SEBI regulations issued in this regard.

The Liberalised Remittance Scheme (LRS) for Resident Individuals was further liberalised by enhancing the existing limit of US\$ 100,000 per financial year to US\$ 200,000 per financial year (April-March) in September 2007.

The limit for portfolio investment by listed Indian companies in the equity of listed foreign companies was raised in September 2007 from

(contd.)

Annex I:
India's Overseas Investment – Major Liberalisation Measures since 2000 (Concl'd.)

35 per cent to 50 per cent of the net worth of the investing company as on the date of its last audited balance sheet. Furthermore, the requirement of reciprocal 10 per cent shareholding in Indian companies has been dispensed with.

The aggregate ceiling for overseas investment by mutual funds, registered with SEBI, was enhanced from US\$ 4 billion to US\$ 5 billion in September 2007. This was further raised to US\$ 7 billion in April 2008. The existing facility to allow a limited number of qualified Indian mutual funds to invest cumulatively up to US\$ 1 billion in overseas Exchange Traded Funds, as may be permitted

by the SEBI, would continue. The investments would be subject to the terms and conditions and operational guidelines as issued by SEBI.

Registered Trusts and Societies engaged in manufacturing/educational sector have been allowed in June 2008 to make investment in the same sector(s) in a Joint Venture or Wholly Owned Subsidiary outside India, with the prior approval of the Reserve Bank.

Registered Trusts and Societies which have set up hospital(s) in India have been allowed in August 2008 to make investment in the same sector(s) in a JV/WOS outside India, with the prior approval of the Reserve Bank.