

**RBI/2005-06/08**

**Master Circular No. / 08 /2005-06**

**July 1, 2005**

**(Updated as on October 1, 2005)**

To

All Banks Authorised to Deal in Foreign Exchange

**Madam/Sir,**

**Master Circular- Export of Goods and Services**

Export of Goods and Services from India is allowed in terms of clause (a) of sub-section (1) and sub-section (3) of Section 7 of the Foreign Exchange Management Act 1999 (42 of 1999), read with Notification No. GSR 381(E) dated May 3, 2000 and FEMA Notification 23/RB-2000 dated May 3, 2000 as amended from time to time.

2. This Master Circular consolidates the existing instructions on the subject of "Export of Goods and Services from India" at one place. The list of underlying circulars is furnished in Appendix.

3. The Reserve Bank had set up a Committee on Procedures and Performance Audit on Public Services (CPPAPS or the Tarapore Committee). As recommended by the Committee, this Master Circular is being issued with a sunset clause. This circular will stand withdrawn on July 01, 2006 and be replaced by an updated Master Circular on the subject.

Yours faithfully,

**Vinay Baijal**  
**General Manager-in -Charge**

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## Part I

### **Introduction**

Export trade is regulated by the Directorate General of Foreign Trade (DGFT) and its regional offices, functioning under the Ministry of Commerce and Industries, Department of Commerce, Government of India. Policies and procedures required to be followed for exports from India are announced by the DGFT. Authorised Dealers may conduct export transactions in conformity with the Foreign Trade Policy in vogue and the Rules framed by the Government of India and the Directions issued by Reserve Bank from time to time under the Act.

2. Attention of Authorised Dealers is invited to the Government of India Notification No.G.S.R.381 (E) dated May 3, 2000, notifying the Foreign Exchange Management (Current Account Transactions) Rules, 2000, in terms of which drawal of exchange for certain current account transactions has been prohibited and restrictions have been placed on certain other transactions. In terms of Rule 4 *ibid*, the transactions specified in Schedule II to the said Notification require prior approval of the Government of India and in terms of the Rule 5, the transactions specified in Schedule III to the Notification require prior approval of the Reserve Bank. Authorised Dealers may follow directions contained in Part III while dealing with applications relating to export of goods and services from India. It is further clarified that the directions contained in this Circular should be read with the Rules notified by the Government of India, Ministry of Finance, *vide* Notification dated May 3, 2000, and annexed as Annex 1 to this circular as also Regulations notified by Reserve Bank *vide* its Notification No.FEMA 23/2000-RB dated 3rd May 2000 as amended from time to time (Annex 2).

3. Reserve Bank has made the Foreign Exchange Management (Export and Import of Currency) Regulations, 2000 *vide* its Notification No.FEMA 6/RB-2000 dated 3rd May 2000 and subsequently modified *vide* Notification No.FEMA 38 / 2001 – RB dated 27th February, 2001. Any export of Indian currency of value exceeding Rs.5000/- except to the extent permitted under any general permission granted under the Regulations, will require prior permission of Reserve Bank.

4. In terms of Regulation 4 of the Foreign Exchange Management (Guarantees) Regulations, 2000, notified *vide* Reserve Bank Notification No.FEMA 8 / RB dated 3rd May 2000, Authorised Dealers have been permitted to issue guarantees on behalf of exporter clients on account of exports out of India.

5. Export of goods and services against repayment of state credits granted by erstwhile Soviet Union will continue to be governed by the extant directions issued by Reserve Bank, as amended from time to time. Further, Reserve Bank will continue to consider as hitherto, counter trade proposals from Indian exporters with Romania involving adjustment of value of exports from India against value of imports made into India in terms of a voluntarily entered arrangement between the concerned parties, subject to the condition, among others that the Indian exporter should utilise the funds for import of goods from Romania into India within six months from the date of credit to Escrow Accounts allowed to be opened.

## **PART II**

### **Export of Goods and Services**

#### **Section A: General**

##### **A.1 Trade and Foreign Exchange Regulations**

(i) In exercise of the powers conferred by clause (a) of sub-section (1), sub-section (3) of section 7 and sub-section (2) of section 47 of the Foreign Exchange Management Act, 1999 (42 of 1999), the Reserve Bank has made the Foreign Exchange Management (Export of Goods and Services) Regulations, 2000 relating to export of goods and services from India, hereinafter referred to as the 'Export Regulations'. These Regulations have been notified vide Notification No. FEMA 23/2000-RB dated May 3, 2000, as amended from time to time.

(ii) Any reference to Reserve Bank should be made to the regional office of the Foreign Exchange Department situated in the jurisdiction where the applicant person, firm or company resides or functions, unless otherwise indicated. If for any particular reason, a firm or company desires to deal with a different office of the Foreign Exchange Department, it may approach the regional office of its jurisdiction for necessary approval.

##### **A.2 Exemptions from Declarations**

(i) The requirement of declaration of export of goods and software in the prescribed form will not apply to the cases indicated in Regulation No. 4, *ibid*. The requirement of declaration also shall not apply to goods sent for testing abroad, subject to re-import. Exporters have been exempted from submission of declaration in the prescribed format for exports of value not exceeding US \$ 25,000 or its equivalent. The exporters shall however, be liable to realise and repatriate export proceeds as per FEMA Regulations.

(ii) Gift of goods exceeding Rupees Five lakhs in value requires approval of the Reserve Bank.

(iii) Authorised Dealers may consider requests for grant of GR waiver from exporters for export of goods free of cost, for export promotion up to 2 percent of the average annual exports of the applicant during the preceding three years subject to a ceiling of Rs.5 lakhs. For status holder exporters, the limit as per the present Foreign Trade

Policy is Rs.10 lakhs or 2 percent of the average annual export realisation during the preceding three licensing years, whichever is higher.

(iv) Export of goods not involving any foreign exchange transaction directly or indirectly requires the waiver of GR/PP procedure from the Reserve Bank.

### **A.3 Numbering of Forms**

GR, PP and SOFTEX forms will bear specific identification numbers. In all applications/ correspondence with the Reserve Bank, this identification number should invariably be cited. In the case of declarations made on SDF form, the port code number and shipping bill number should be cited.

### **A. 4 Manner of Payment**

(i) The amount representing the full export value of the goods exported shall be received through an Authorised Dealer in the manner specified in the Foreign Exchange Management (Manner of Receipt & Payment) Regulations, 2000 notified *vide* Notification No. FEMA 14/2000-RB dated May 3, 2000.

(ii) Payment for export may also be received by the exporter in the following manner:

- a. Bank draft, pay order, banker's or personal cheques.
- b. Foreign currency notes/foreign currency travellers' cheques from the buyer during his visit to India.
- c. Payment out of funds held in the FCNR/NRE account maintained by the Buyer
- d. International Credit Cards. When payment, in respect of goods sold to overseas buyers during their visits is received in this manner the GR/SDF (duplicate) should be released by the Authorised Dealers only on receipt of funds in their Nostro account or if the Authorised Dealer concerned is not the Credit Card servicing bank, on production of a certificate by the exporter from the Credit Card servicing bank in India to the effect that it has received the equivalent amount in foreign exchange, Authorised Dealers may also receive payment for exports made out of India by debit to the credit card of an importer where the reimbursement from the card issuing bank/organisation will be received in foreign exchange.

- e. All transactions between a person resident in India and a person resident in Nepal may be settled in Indian Rupees. However, in case of export of goods to Nepal, where the importer has been permitted by the Nepal Rashtra Bank to make payment in free foreign exchange, such payments shall be routed through the ACU mechanism.
- f. Precious metals i.e. Gold / Silver / Platinum by the Gem & Jewellery units in SEZs and EOUs in equivalent to value of jewellery exported on the condition that the sale contract provides for the same and the approximate value of the precious metals is indicated in the relevant GR / SDF / PP Forms.

#### **A. 5 Guarantees against Exports**

Authorised Dealers should obtain prior approval of the Reserve Bank for issuing guarantees for caution-listed exporters.

#### **A.6 Foreign Currency Account**

(I) Foreign Currency Accounts

a) Reserve Bank may consider applications in Form EFC from exporters having good track record for opening foreign currency accounts with banks subject to certain terms and conditions. Applications for opening such an account with a branch of an Authorised Dealer in India may be submitted through the branch at which the foreign currency account is to be maintained. If the foreign currency account is to be maintained abroad the application should be made by the exporter giving details of the bank with which the account will be maintained.

b) An Indian entity has also been permitted to open, hold and maintain in the name of its office/branch set up outside India, a foreign currency account with a bank outside by making remittance for the purpose of normal business operations of the said office/branch or representative subject to conditions stipulated in Notification No. FEMA 47/2001-RB dated December 5, 2001. The Authorised Dealers may therefore allow remittances for the purpose of normal business operations of the office (trading/non-trading)/ branch or representative outside India as per the provisions of the Regulations in this regard subject to the following terms and conditions:

i) The overseas office (trading/non-trading)/branch / representative should not create any financial liabilities contingent or otherwise for the head office in India.



ii) The overseas office (trading/non-trading)/ branch representative should not invest surplus funds abroad without prior approval of Reserve Bank of India. Any funds rendered surplus should be repatriated to India.

iii) The overseas office/branch of software exporter company/firm may repatriate to India 100% of the contract value of each 'off-site' contract as also at least 30% of the contract value of each 'on-site' contract and may utilize the balance amount (70%) of the contract value of 'on-site' contracts for contract related expenses including office/branch expenses abroad. A duly audited yearly statement showing receipts under 'off-site' and 'on-site' contracts undertaken by the overseas office, expenses and repatriation thereon may be sent to the Authorised Dealer.

iv) The details of bank accounts opened in the overseas country should be promptly reported to the Authorised Dealer.

c) A unit located in a Special Economic Zone (SEZ) may be allowed to open, hold and maintain a Foreign Currency Account with an Authorised Dealer in India subject to conditions stipulated in Notification No. FEMA 63/2002-RB dated June 21, 2002.

d) A person resident in India being a project /service exporter may open, hold and maintain Foreign Currency Account with a bank outside or in India, subject to the standard terms and conditions in the Memorandum PEM.

#### (II) Diamond Dollar Account

Under the scheme of Government of India, firms and companies dealing in purchase/sale of rough or cut and polished diamonds / diamond studded jewellery, with track record of at least three years in import or export of diamonds and having an average annual turnover of Rs. 5 crores or above during the preceding three licensing years (licensing year is from April to March) are permitted to transact their business through Diamond Dollar Accounts and may be allowed to open not more than five Diamond Dollar Accounts with their banks. Accordingly, eligible firms and companies may apply for permission through their Authorised Dealer to the Chief General Manager, Foreign Exchange Department, Trade Division, Reserve Bank of India, Central Office, Amar Building, Mumbai 400 001.

#### (III) Exchange Earners' Foreign Currency (EEFC) Account

A person resident in India may open, hold and maintain with an Authorised Dealer in India, a foreign currency account to be known as the Exchange Earners' Foreign Currency (EEFC) Account. This account will be maintained only in the form of non-interest bearing current account and no credit facilities either fund-based or non-fund

based, should be permitted against the security of balances held in EEFC accounts, by the Authorised Dealers. The limits of eligible credits to the EEFC accounts are 100% for Status Holder Exporter (as defined in Foreign Trade Policy in force), a resident in India for professional services rendered in his personal capacity and 100% Export Oriented Unit/s, Unit/s in Export Processing Zones (EPZs), Software Technology Parks (STPs) and Electronic Hardware Technology Parks (EHTPs) and 50% for other persons resident in India in respect of inward remittance received through normal banking channel, other than the remittance received pursuant to any undertaking given to the Reserve Bank or which represents foreign currency loan raised or investment received from outside India or those received for meeting specific obligations by the account holder.

Payments received in foreign exchange by a unit in Domestic Tariff Area (DTA) for supplying goods to a unit in Special Economic Zone out of its foreign currency a/c. are to be treated as eligible foreign exchange earnings for the purpose of credit to the EEFC A/c

Authorised Dealers may till further notice, permit their exporter constituents to extend trade related loans / advances to overseas importers out of their EEFC balances without any ceiling subject to compliance of provisions of Notification No. FEMA 3/2000-RB dated 3rd May 2000 as amended from time to time.

Authorised Dealers may permit exporters to repay packing credit advances whether availed in Rupee or in foreign currency from balances in their EEFC A/c. and / or rupee resources to the extent exports have actually taken place.

#### **A.7 Acquisition of Immovable Property for Overseas Offices**

Indian corporates who have set up overseas offices abroad have been permitted to acquire immovable property outside India for their business as also staff residential purposes with prior permission of RBI, until further notice.

#### **A.8 Counter-Trade Arrangement**

(i) Counter trade proposals involving adjustment of value of goods imported into India against value of goods exported from India in terms of an arrangement voluntarily entered into between the Indian party and the overseas party through an Escrow Account opened in India in U.S. dollar will be considered by the Reserve Bank. All imports and exports under the arrangement should be at international

prices in conformity with the Foreign Trade Policy and Foreign Exchange Management Act, 1999 and the Rules and Regulations made there under. No interest will be payable on balances standing to the credit of the Escrow Account but the funds temporarily rendered surplus may be held in a short-term deposit up to a total period of three months in a year (i.e., in a block of 12 months) and the banks may pay interest at the applicable rate. No fund based/or non-fund based facilities would be permitted against the balances in the Escrow Account.

(ii) Application for permission for opening an Escrow Account may be made by the overseas exporter/organisation through his Authorised Dealer to the concerned regional office of the Reserve Bank.

#### **A.9 Export of Goods on Lease, Hire, etc**

Export of machinery, equipment, etc., on lease, hire, etc., basis under agreement with the overseas lessee against collection of lease rentals/hire charges and ultimate re-import require prior approval of the Reserve Bank. Exporters should apply for necessary permission, through an Authorised Dealer, to the concerned regional office concerned of the Reserve Bank, giving full particulars of the goods to be exported.

#### **A.10 Participation in Trade Fairs Abroad**

(i) Participants in international exhibition/trade fair have been granted general permission vide Regulation 7(7) of the Foreign Exchange Management (Foreign Currency Account by a Person Resident in India) Regulations, 2000 notified under Notification No. FEMA 10/2000-RB dated May 3, 2000 for opening a temporary foreign currency account abroad. Exporters may deposit the foreign exchange obtained by sale of goods at the international exhibition/trade fair and operate the account during their stay outside India provided that the balance in the account is repatriated to India within a period of one month from the date of closure of the exhibition/trade fair and full details are submitted to the Authorised Dealer concerned.

(ii) Firms/Companies and other organisations participating in Trade Fair/Exhibition abroad are now permitted to take/export goods for exhibition and sale outside India without the prior approval of the Reserve Bank of India. Unsold exhibit items may be sold outside the exhibition/trade fair in the same country or in a third country. Such sales at discounted value are also permissible. It would also be permissible to 'gift' unsold goods up to the value of US \$ 5000 per exporter, per exhibition/trade fair.

Authorised Dealers may approve GR Form of export items for display or display-cum-sale in trade fairs/exhibitions outside India subject to the following;

- i. The exporter shall produce relative Bill of Entry within one month of re-import into India of the unsold items.
- ii. The sale proceeds of the items sold are repatriated to India in accordance with the Foreign Exchange Management (Realisation, Repatriation, and Surrender of Foreign Exchange) Regulations, 2000.
- iii. The exporter shall report to the Authorised Dealer the method of disposal of all items exported, as well as the repatriation of proceeds to India.

Such transactions approved by the Authorised Dealers will be subject to 100% audit by their internal inspectors/auditors..

#### **A. 11 Project Exports and Service Exports**

Export of engineering goods on deferred payment terms and execution of turnkey projects and civil construction contracts abroad are collectively referred to as 'Project Exports'. Indian exporters offering deferred payment terms to overseas buyers and those participating in global tenders for undertaking turnkey/civil construction contracts abroad are required to obtain the approval of the Authorised Dealer /Exim Bank/Working Group at post-award stage before undertaking execution of such contracts. Regulations relating to 'Project Exports' and 'Service Exports' are laid down in the revised Memorandum on Project Exports (PEM).

#### **A. 12 Export on Elongated Credit Terms**

Exporters intending to export goods on elongated credit terms may submit their proposals giving full particulars through their banks for consideration to the Regional Office concerned of the Reserve Bank.

In the case of export of books on consignment basis, Authorised Dealer may approve such proposals allowing for realisation of export proceeds up to 360 days from the date of shipment. The exporters may be allowed to abandon the books which remain unsold at the expiry of the period of the sale contract. Accordingly, the exporters may show the value of the unsold books as deduction from the export proceeds in the Account Sales..

#### **A. 13 Export of goods by Special Economic Zone**

a) Units in SEZs are permitted to undertake job work abroad and export goods from that country itself subject to the conditions that -

- i. Processing / manufacturing charges are suitably loaded in the export price and are borne by the ultimate buyer.

- ii. The exporter has made satisfactory arrangements for realisation of full export proceeds subject to the usual GR procedure.
- b) Authorised Dealers may permit units in DTAs to purchase foreign exchange for making payment for goods supplied to them by units in SEZs.

**A. 14 Forfaiting**

Export-Import Bank of India (Exim Bank) and Authorised Dealers have been permitted to undertake forfaiting, for financing of export receivables. It would be in order for the Authorised Dealers to allow remittance of commitment fee/service charges, etc., payable by the exporter as approved by the Exim Bank/the Authorised Dealer concerned. Such remittance may be permitted in advance in one lump sum or at monthly intervals as approved by the agency concerned.

## Section B – GR / PP / SOFTEX PROCEDURE

### B 1 Disposal of Copies of Export Declaration Forms

(i) Copies of export declaration forms should be disposed of as under:

(a) GR forms should be completed by the exporter in duplicate and both the copies submitted to the Customs at the port of shipment along with the shipping bill. Customs will give their running serial number on both the copies after admitting the corresponding shipping bill. The Customs serial number will have ten numerals denoting the code number of the port of shipment, the calendar year and a six- digit running serial number. Customs will certify the value declared by the exporter on both the copies of the GR form at the space earmarked and will also record the assessed value. They will then return the duplicate copy of the form to the exporter and retain the original for transmission to Reserve Bank. Exporters should submit the duplicate copy of the GR form again to Customs along with the cargo to be shipped. After examination of the goods and certifying the quantity passed for shipment on the duplicate copy, Customs will return it to the exporter for submission to the Authorised Dealer for negotiation or collection of export bills.

(b) Within twenty-one days from the date of export, exporter should lodge the duplicate copy together with relative shipping documents and an extra copy of the invoice with the Authorised Dealer named in the GR form. After the documents have been negotiated/sent for collection, the Authorised Dealer should report the transaction to Reserve Bank in statement ENC under cover of appropriate R-Supplementary Return. However, the duplicate copy of the form together with a copy of invoice etc. will henceforth be retained by the Authorised Dealer and may not be submitted to Reserve Bank.

**Note:** (i) In the case of exports made under deferred credit arrangement or to joint ventures abroad against equity participation or under rupee credit agreement, the number and date of Reserve Bank approval and/or number and date of the relative RBI circular should be recorded at the appropriate place on the GR form.

(ii) Where Duplicate copy of GR form is misplaced or lost, Authorised Dealer may accept another copy of duplicate GR form duly certified by Customs.

(c) On account of introduction of Electronic Data Interchange (EDI) System at certain Customs offices where shipping bills are processed electronically, the existing

declaration in GR form is replaced by a declaration in form SDF (Statutory Declaration Form). The SDF form should be submitted in duplicate (to be annexed to the relative shipping bill) to the Commissioner of Customs concerned. After verifying and authenticating the declaration in form SDF, the Commissioner of Customs will hand over to the exporter, one copy of the shipping bill marked 'Exchange Control Copy' in which form SDF has been appended for being submitted to the Authorised Dealer within 21 days from the date of export. The Authorised Dealer should accept the Exchange Control (EC) copy of the shipping bill and form SDF appended thereto, submitted by the exporter for collection/negotiation of shipping documents. The manner of disposal of EC copy of shipping Bill (and form SDF appended thereto) is the same as that for GR forms.

(d) In cases where ECGC initially settles the claims of exporters in respect of exports insured with them and subsequently receives the export proceeds from the buyer/buyer's country through the efforts made by them, the share of exporters in the amount so received is disbursed through the bank which had handled the shipping documents. In such cases, ECGC will issue a certificate to the bank which had handled the relevant shipping documents after full proceeds have been received. The certificate will indicate the number of declaration form, name of the exporter, name of the Authorised Dealer, date of negotiation, bill number, invoice value and the amount actually received by ECGC.

*(e) The Authorised Dealer should ensure by random check of the relevant duplicate forms by their internal / concurrent auditors to confirm that non-realisation or short realisation allowed, if any, is within the powers delegated to them or has been duly approved by Reserve Bank, wherever necessary.*

(f) Where a part of the export proceeds are credited to an EEFC account, the export declaration (duplicate) form may be certified as under:

"Proceeds amounting to..... representing .....% of the export realisation credited to the EEFC account maintained by the exporter with....."

(ii) The manner of disposal of PP forms is the same as that for GR forms. Postal Authorities will allow export of goods by post only if the original copy of the form has been countersigned by an Authorised Dealer. Therefore, PP forms should be first

presented by the exporter to an Authorised Dealer for countersignature. The Authorised Dealer will countersign the forms in accordance with the directions in paragraph B.2 and return the original copy to the exporter, who should submit the form to the post office with the parcel. The duplicate copy of the PP form will be retained by the Authorised Dealer to whom the exporter should submit relevant documents together with an extra copy of invoice for negotiation/collection, within the prescribed period of twenty-one days.

### **B. 2 Counter Signature on PP Forms**

PP forms will be presented by the exporter to an Authorised Dealer for counter signature. Authorised Dealers should countersign the PP forms after ensuring that the parcel is being addressed to their branch or correspondent bank in the country of import. The concerned overseas branch or correspondent should be instructed to deliver the parcel to consignee against payment or acceptance of relative bill. Authorised Dealers may, however, countersign PP forms covering parcels addressed direct to the consignees, provided:

- a. An irrevocable letter of credit for the full value of the export has been opened in favour of the exporter and has been advised through the Authorised Dealer concerned

Or

The full value of the shipment has been received in advance by the exporter through an Authorised Dealer

Or

- b. The Authorised Dealer is satisfied, on the basis of the standing and track record of the exporter and the arrangements made for realisation of the export proceeds, that he could do so.

In such cases, particulars of advance payment/letter of credit/Authorised Dealer's certification of standing, etc., of the exporter should be furnished on the form under proper authentication. Any alteration in the name and address of consignee on the PP form should also be authenticated by the Authorised Dealer under his stamp and signature.

### **B.3.A. Terms of Payment - Invoicing - (Software)**

(i) In respect of long duration contracts involving series of transmissions, the exporters should bill their overseas clients periodically, i.e., at least once a month or



on reaching the 'milestone' as provided in the contract entered into with the overseas client and the last invoice/bill should be raised not later than 15 days from the date of completion of the contract. It would be in order for the exporters to submit a combined SOFTEX form for all the invoices raised on a particular overseas client, including advance remittances received in a month.

(ii) In respect of contracts involving only 'one shot operation', the invoice/bill should be raised within 15 days from the date of transmission.

(iii) The exporter should submit declaration in Form SOFTEX in triplicate in respect of export of computer software and audio / video / television software to the designated official concerned of the Government of India at STPI / EPZ /FTZ /SEZ for valuation / certification not later than 30 days from the date of invoice / the date of last invoice raised in a month, as indicated above. The designated officials may also certify the SOFTEX Forms of EOUs which are registered with them.

(iv) The invoices raised on overseas clients as at (i) to (iii) above will be subject to valuation of export declared on SOFTEX form by the designated official concerned of the Government of India and consequent amendment made in the invoice value, if necessary.

### **B.3.B. Disposal of SOFTEX Forms**

As for disposal of SOFTEX forms, the procedure indicated in Regulation 6 of Export Regulations is to be observed. However, the duplicate copy of the form together with a copy of invoice etc. will henceforth be retained by the Authorised Dealer and may not be submitted to Reserve Bank.

### **B.4 Shut out Shipments and Short Shipments**

(i) When part of a shipment covered by a GR form already filed with Customs is short-shipped, the exporter must give notice of short-shipment to the Customs in the form and manner prescribed. In case of delay in obtaining certified short-shipment notice from the Customs, the exporter should give an undertaking to the Authorised Dealer to the effect that he has filed the short-shipment notice with the Customs and that he will furnish it as soon as it is obtained.

(ii) Where a shipment has been entirely shut out and there is delay in making arrangements to re-ship, the exporter will give notice in duplicate to the Customs in the form and manner prescribed, attaching thereto the unused duplicate copy of GR form and the shipping bill. The Customs will verify that the shipment was actually shut out, certify the copy of the notice as correct and forward it to the Reserve Bank together with unused duplicate copy of the GR form. In this case, the original GR form received earlier from Customs will be cancelled. If the shipment is made subsequently, a fresh set of GR form should be completed.

#### **B. 5 Consolidation of Air Cargo**

Where air cargo is shipped under consolidation, the airline company's Master Airway Bill will be issued to the Consolidating Cargo Agent who will in turn issue his own House Airway Bills (HAWBs) to individual shippers. Authorised Dealers may negotiate HAWBs only if the relative letter of credit specifically provides for negotiation of these documents in lieu of Airway Bills issued by the airline company. Authorised Dealers may also accept Forwarder's Cargo Receipts (FCR) issued by steamship companies or their agents (instead of 'IATA' approved agents), in lieu of bills of lading, for negotiation / collection of shipping documents, of export transactions backed by letters of credit, only if the relative letter of credit specifically provides for negotiation of this document, in lieu of bill of lading. Further, relative sale contract with the overseas buyer should also provide that FCR may be accepted in lieu of bill of lading as a shipping document.

#### **B.6 Exports by Barges/Country Craft/Road Transport**

Following procedure should be adopted by exporters for filing original copies of GR/SDF forms where exports are made to neighbouring countries by road, rail or river transport:

- a. In case of exports by barges/country craft/road transport, the form should be presented by exporter or his agent at the Customs station at the border through which the vessel or vehicle has to pass before crossing over to the foreign territory. For this purpose, exporter may arrange either to give the form to the person in charge of the vessel or vehicle or forward it to his agent at the border for submission to Customs.

- b. As regards exports by rail, Customs staff has been posted at certain designated railway stations for attending to Customs formalities. They will collect the GR/SDF forms in respect of goods loaded at these stations so that the goods may move straight on to the foreign country without further formalities at the border. The list of designated railway stations is obtainable from the Railways. In respect of goods loaded at stations other than the designated stations, exporters must arrange to present GR/SDF forms to the Customs Officer at the Border Land Customs Station where Customs formalities are completed.
  
- c. In terms of an agreement on Border Trade between India and Myanmar, exchange of certain specified locally produced commodities, by people living along the India-Myanmar border on both sides under barter trade arrangement as also trade in freely convertible currency, has been permitted. Authorised Dealers should follow strictly the revised guidelines issued in terms of A.P.(DIR Series) Circular No.17 dated 16<sup>th</sup> October 2000.

## **Section C – Authorised Dealer’s Obligation**

### **C. 1 Delay in submission of shipping documents by exporters**

In cases where exporters present documents pertaining to exports after the prescribed period of twenty-one days from date of export, Authorised Dealers may handle them without prior approval of Reserve Bank, provided they are satisfied with the reasons for the delay.

### **C. 2 Check-list for Scrutiny of Forms**

Authorised Dealers may:

- i. Ensure that the number on the duplicate copy of a GR form presented to them is the same as that of the original which is usually recorded on the Bill of Lading/Shipping Bill and the duplicate has been duly verified and authenticated by appropriate Customs authorities. In the case of SDF form, the Shipping Bill No. should be the same as that appearing on the Bill of Lading.
- ii. Accept the Bill of Lading/Airway Bill issued on ‘freight prepaid’ basis where the sale contract is on f.o.b., f.a.s. etc. basis provided the amount of freight has been included in the invoice and the bill. Conversely, in the case of c.i.f., c.& f. etc. contracts where the freight is sought to be paid at destination, it should be ensured that the deduction made is only to the extent of freight declared on GR/SDF form or the actual amount of freight indicated on the Bill of Lading/Airway Bill, whichever is less. Likewise, where the marine insurance is taken by the exporters on buyer’s account, Authorised Dealers should verify that the actual amount paid is received from the buyer through invoice and the bill.
- iii. Ensure that the documents submitted do not reveal any material inter se discrepancies in regard to description of goods exported, export value or country of destination.

#### **Note :**

- A. The export realisable value may be more than what was originally declared to/accepted by the Customs on the GR/SDF form in certain circumstances such as where in c.i.f. or c. & f. contracts, part or whole of any freight increase taking place after the contract was concluded is agreed to be borne by buyers

or where as a result of subsequent devaluation of the currency of the contract, buyers have agreed to an increase in price.

- B. In cases where the documents are being negotiated by a person other than the exporter who has signed GR/PP/SDF/SOFTEX Form for the export consignment concerned, Authorised Dealers may negotiate the documents after ensuring compliance with Regulation 12 of "Export Regulations".
- C. In certain lines of export trade, the final settlement of price may be dependent on the results of quality analysis of samples drawn at the time of shipment; but the results of such analysis will become available only after the shipment has been made. Sometimes, contracts may provide for payment of penalty for late shipment of goods in conformity with trade practice concerning the commodity. In these cases, while exporters declare to the Customs the full export value based on the contract price, invoices submitted along with shipping documents for negotiation/collection may reflect a different value arrived at after taking into account the results of analysis of samples or late shipment penalty, as the case may be.

As these variations stem from the terms of contract, Authorised Dealers may accept them on production of documentary evidence after verifying the arithmetical accuracy of the calculations and on conforming the terms of underlying contracts.

### **C. 3 Trade Discount**

Bills for exports by sea or air which fall short of the value declared on GR/SDF forms on account of trade discount may be accepted for negotiation or collection only if the discount has been declared by the exporter on relative GR/SDF form at the time of shipment and accepted by Customs.

### **C. 4 Advance Payments against Exports**

Exporters may receive advance payments (with or without interest) from their overseas buyers. It should, however, be ensured that the shipments made against the advance payments are monitored by the Authorised Dealer through whom the advance payment is received. The appropriations made against every shipment must be endorsed on the original copy of the inward remittance certificate issued for advance remittance.

**Note:** Purchase of foreign exchange from the market for refunding advance payment credited to EEFC account may be allowed only after utilising the entire balances held in the exporter's EEFC accounts maintained at different branches/banks.

### **C. 5 Part Drawings**

In certain lines of export trade, it is the practice to leave a small part of the invoice value undrawn for payment after adjustment due to differences in weight, quality, etc. to be ascertained after arrival for inspection, or analysis of the goods. In such cases, Authorised Dealers may negotiate the bills, provided:

- a. The amount of undrawn balance is considered normal in the particular line of export trade, subject to a maximum of 10 per cent of the full export value
- b. An undertaking is obtained from the exporter on the duplicate of GR/SDF/PP forms that he will surrender/account for the balance proceeds of the shipment within the period prescribed for realisation.

**Note:** In cases where the exporter has not been able to arrange for repatriation of the undrawn balance in spite of best efforts, Authorised Dealers, on being satisfied with the bona fides of the case, should ensure that the exporter has realised at least the value for which the bill was initially drawn (excluding undrawn balances) or 90% of the value declared on GR/PP/SDF form, whichever is more and a period of one year has elapsed from the date of shipment.

### **C. 6 Consignment Exports**

(i) When goods have been exported on consignment basis, Authorised Dealer, while forwarding shipping documents to his overseas branch/correspondent, should instruct the latter to deliver them only against trust receipt/undertaking to deliver sale proceeds by a specified date within the period prescribed for realisation of proceeds of the export. This procedure should be followed even if, according to the practice in certain trades, a bill for part of the estimated value is drawn in advance against the exports.

(ii) The agents/consignees may deduct from sale proceeds of the goods expenses normally incurred towards receipt, storage and sale of the goods, such as landing charges, warehouse rent, handling charges, etc. and remit the net proceeds to the exporter

(iii) The account sales received from the Agent/Consignee should be verified by the Authorised Dealer. Deductions in Account Sales should be supported by bills/receipts in original except in case of petty items like postage/cable charges, stamp duty etc.

**Note:**

- A. In case of goods exported on consignment basis, freight and marine insurance must be arranged in India.
- B. Reserve Bank will permit on application, exporters with satisfactory track record, a longer period up to twelve months for realisation of export proceeds for exports on consignment basis made to CIS countries and East European countries financed in any permitted currency.
- C. Authorised Dealers may consider the applications received from exporters and grant permission for opening / hiring warehouses abroad subject to the following conditions:
  - a) Applicant's export outstanding does not exceed 5 per cent of exports made during the previous year.
  - b) Applicant has a minimum export turnover of USD 1,00,000/- during the last year.
  - c) Period of realisation should be as applicable i.e., 180 days for non-status holder exporters and 12 months for status holder exporters.
  - d) All transactions should be routed through the designated branch of the Authorised Dealer.

The above permissions may be granted to the exporters initially for a period of one year and their renewals may be considered subject to the applicant satisfying the requirement at (a) above. Authorised Dealers granting such permission / approvals should maintain a proper record of the approvals granted.

#### **C-7 Dispatch of Shipping Documents**

(i) While Authorised Dealers should normally dispatch shipping documents to their overseas branches/correspondents expeditiously, they may dispatch shipping documents direct to the consignees or their agents resident in the country of final destination of goods in cases where advance payment or an irrevocable letter of credit has been received for the full value of the export shipment and the underlying sale contract/letter of credit provides for dispatch of documents direct to the consignee or his agent resident in the country of final destination of goods.

(ii) In cases not covered by (i) above also, Authorised Dealers may accede to the request of the exporter, for dispatch of documents for whatever reason, direct to the

consignee/agent provided the exporter is a regular customer and the Authorised Dealer is satisfied, on the basis of standing and track record of the exporter and the arrangements made for realisation of export proceeds, that the request can be acceded to.

(iii) Documents in respect of goods or software which are accompanied with a declaration by the exporter that they are not more than Rupees Twenty Five Thousand in value and not declared on GR/SDF/PP/SOFTEX form, in terms of paragraph A.2 may be directly sent by the exporter to the consignee.

(iv) Documents in respect of goods exported against 100% advance remittance, in terms of paragraph C.4 may be directly sent by the exporter to the consignee.

(v) Authorised Dealers may permit 'Status Holder Exporters' (as defined in the Foreign Trade Policy), and units in Special Economic Zones (SEZ) to dispatch the export documents to the consignees outside India subject to the terms and conditions that:

- a. The export proceeds are repatriated through the Authorised Dealer named in the GR Form.
- b. The duplicate copy of the GR form is submitted to the Authorised Dealer for monitoring purposes, by the exporters within 21 days from the date of export.

#### **C.8 Handing Over Negotiable Copy of Bill of Lading to Master of Vessel/Trade Representative**

Authorised Dealers may deliver one negotiable copy of the Bill of Lading to the Master of the carrying vessel or trade representative for exports to certain landlocked countries if the shipment is covered by an irrevocable letter of credit and the documents conform strictly to the terms of the Letter of Credit which, inter alia, provides for such delivery.

#### **C. 9 Export Bills Register**

- i. Authorised Dealers should maintain Export Bills Register, in physical or electronic form. Details of GR/SDF/PP form number, due date of payment, the fortnightly period of R Supplementary Return with which the ENC statement covering the transaction was sent to Reserve Bank, should be available.



- ii. Authorised Dealers should ensure that all types of export transactions are entered in the Export Bills Register and are given bill numbers on calendar year basis (i.e. January to December). The bill numbers should be recorded in ENC statement and other relevant returns submitted to Reserve Bank.

#### **C.10 Follow-up of Overdue Bills**

- (i) Authorised Dealers should closely watch realisation of bills and in cases where bills remain outstanding, beyond the due date for payment or six months from the date of export, the matter should be promptly taken up with the concerned exporter. If the exporter fails to arrange for delivery of the proceeds, within six months or seek extension of time beyond six months the matter should be reported to Reserve Bank stating, where possible, the reason for the delay in realising the proceeds. The duplicate copies of GR / SDF / PP Forms should, however, continue to be held by Authorised Dealer until the full proceeds are realised, except in case of undrawn balances covered by Note under paragraph C 5.
- (ii) Authorised Dealers should follow up export outstandings with exporters systematically and vigorously so that action against defaulting exporters does not get delayed. Any laxity in the follow up of realisation of export proceeds by Authorised Dealers will be viewed seriously by Reserve Bank leading to the invocation of the penal provision under FEMA 1999.
- (iii) Exporters who have been certified as 'Status Holder' in terms of Foreign Trade Policy are permitted to realise and repatriate the full value of export proceeds within a period of 12 months from the date of shipment.
- (iv) 100% Export Oriented Units (EOUs) and units set up under Electronic Hardware Technology Parks (EHTPs), Software Technology Parks (STPs) and Bio –Technology Parks (BTPs) Schemes are permitted to realise and repatriate the full value of export proceeds within a period of 12 months from the date of export in respect of export made on or after September 1, 2004.
- (v) The stipulation of twelve months or extended period thereof for realisation of export proceeds is no longer applicable for units located in Special Economic Zones (SEZs). The units in SEZs will however continue to follow the GR/PP / Softex export procedure outlined in Section B - Part II of this circular.

(vi) Authorised Dealers should furnish to Reserve Bank, on half-yearly basis, a consolidated statement in Form XOS giving details of all export bills outstanding beyond six months from the date of export as at the end of June and December every year. The statement should be submitted in triplicate within fifteen days from the close of the relative half-year.

#### **C. 11 Reduction in Invoice Value on Account of Prepayment of Usance Bills**

Occasionally, exporters may approach Authorised Dealers for reduction in invoice value on account of cash discount to overseas buyers for prepayment of the usance bills. In such cases Authorised Dealers may allow cash discount to the extent of amount of proportionate interest on the unexpired period of usance, calculated at the rate of interest stipulated in the export contract or at the prime rate/LIBOR of the currency of invoice where rate of interest is not stipulated in the contract.

#### **C. 12 Reduction in Value**

If, after a bill has been negotiated or sent for collection, its amount is to be reduced for any reason, Authorised Dealer may approve such reduction, if satisfied about genuineness of the request, provided:

- a. The reduction does not exceed 10% of invoice value
- b. It does not relate to export of commodities subject to floor price stipulations
- c. The exporter is not on the exporters' caution list of Reserve Bank, and
- d. The exporter is advised to surrender proportionate export incentives availed of, if any.

In the case of exporters who have been in the export business for more than three years, reduction in invoice value may be allowed, without any percentage ceiling, subject to the above conditions as also subject to their track record being satisfactory, i.e., the export outstandings do not exceed 5% of the average annual export realisation during the preceding three calendar years. For the purpose of reckoning the percentage of export bills outstanding to the average export realisations during the preceding three calendar years, outstanding of exports made to countries facing externalisation problems may be ignored provided the payments have been made by the buyers in the local currency.

#### **C. 13 Export Claims**

Authorised Dealers may remit export claims on application, provided the relative export proceeds have already been realised and repatriated to India and the exporter is not on the caution list of Reserve Bank. In all such cases of remittances, the exporter should be advised to surrender proportionate export incentive, if any, received by him.

#### **C.14 Change of buyer/consignee**

Prior approval of Reserve Bank is not required if, after goods have been shipped, they are to be transferred to a buyer other than the original buyer in the event of default by the latter, provided the reduction in value, if any, involved does not exceed 10% and the realisation of export proceeds is not delayed beyond the period of six months from the date of export. Where the reduction in value exceeds 10%, all other relevant conditions stipulated in paragraph C.12 should also be satisfied.

#### **C.15 Self write-off and Extension of Time**

All exporters (including Status Holder) have been allowed to:

- (a) Write off (including reduction in invoice value) outstanding export dues and,
- (b) Extend the prescribed period of realisation beyond 180 days or further period as applicable, provided the aggregate value of such export bills written-off (including reduction in invoice value) and bills extended for realisation does not exceed 10 per cent of the export proceeds due during the calendar year and such export bills are not a subject of investigation by Enforcement Directorate / Central Bureau of Investigation or any other Investigating Agencies.

Exporters dealing with more than one Authorised Dealer can avail of this facility through each AD, i.e., the limit of 10 per cent for self write-off (including reduction in invoice value) and extension of time for realisation of export proceeds would be applicable for export bills lodged for realisation with that Authorised Dealer. However, exporters operating under a consortium of banks or with multiple banks will also have the option of computing the 10 per cent limit on an aggregate basis with all the banks, provided the lead bank of the consortium or in case of multiple banking, a nodal bank, undertakes to verify the exporters' annual performance on behalf of all the banks.

Within a month from the close of the calendar year, exporters should submit a statement (Annex 3), giving details of export proceeds due, realised and not realised to the Authorised Dealer concerned.

Export bills due in the year for which the exporter has extended the period of realisation on his own (within the 10 per cent limit) or sought extension of time from the Authorised Dealer but unrealised as at the end of calendar year will be computed for export proceeds due in the following year. The Authorised Dealer will be required to verify the statement with his records and review the export performance of the exporter during the calendar year to ascertain that in cases where the 10 per cent limit of self extension, write-off (including reduction in invoice value) and non-realisation has been breached, the exporter has sought necessary approval for write-off, reduction in invoice value or extension of time, as the case may be, for the excess over the 10 per cent limit before the end of the calendar year.

In cases where exporters have failed to comply with the above requirement, Authorised Dealers may promptly advise the exporter concerned to seek extension of time/reduction in invoice value/write-off in respect of non-realisation in excess of the 10 per cent limit, failing which, the Authorised Dealers may inform the exporter about the withdrawal of this facility of self write-off / extension of time, **within a month**, under advice to the Regional Office concerned of the Reserve Bank.

#### **C.16 Extension of Time Limit in Other Cases**

1. (i) In cases where an exporter has not been able to realise proceeds of a shipment made within the period prescribed, for reasons beyond his control, but expects to be able to realise proceeds if extension of the period is allowed to him, necessary application (in duplicate) should be made to the Regional Office concerned of Reserve Bank in form ETX through his Authorised Dealer with appropriate documentary evidence in respect of cases not falling under para (ii) below.

(ii) Reserve Bank of India has permitted the Authorised Dealers to extend the period of realisation of export proceeds beyond 6 months from the date of export where the invoice value does not exceed US \$ 1,00,000 subject to the following conditions:

- a. The Authorised Dealer is satisfied that the exporter has not been able to realise export proceeds for reasons beyond his control.
- b. The exporter submits a declaration that he will realise the export proceeds during the extended period.

- c. The extension may be granted up to a period of 3 months at a time and while considering the extension beyond one year from the date of export the total export outstanding of the exporter should not be more than 10% of the average of export realisations during the preceding 3 financial years.

2. The ceiling of US \$ 1,00,000 would not apply where the exporter has filed suits abroad against the importer. In such cases extension may be granted up to six months at a time, irrespective of the amount involved.

3. Cases which are not covered by the above instructions and cases indicated below would require prior approval from the Regional Office of the Reserve Bank.

- i. Where the export invoices are under investigation by Enforcement Directorate / Central Bureau of Investigation or other investigating agencies.
- ii. Where the invoice value exceeds US \$ 1,00,000 (except in cases covered under paragraph 2 above).

All the export bills outstanding beyond six months from the date of export may be reported in XOS statement as usual. However, where extension of time has been granted by the Authorised Dealer, the date up to which extension has been granted may be indicated in the 'Remarks' column.

#### **C.17 Shipments Lost in Transit**

When shipments from India for which payment has not already been received either by negotiation of bills under letters of credit or otherwise are lost in transit, the Authorised Dealer must ensure that insurance claim is made as soon as the loss is known. The duplicate copy of GR/SDF/PP form should be forwarded to Reserve Bank with following particulars:

- a. Amount for which shipment was insured.
- b. Name and address of the insurance company.
- c. Place where the claim is payable.

In cases where the claim is payable abroad, the Authorised Dealer must arrange to collect the full amount of claim due on the lost shipment, through the medium of his overseas branch/correspondent and release the duplicate copy of GR/SDF/PP form only after the amount has been collected. A certificate for the amount of claim received should be furnished on the reverse of the duplicate copy.

**Note:** *Sometimes claims on shipments lost in transit are also partially settled directly by shipping companies/airlines under carrier's liability. Authorised Dealers should ensure that amounts of such claims if settled abroad are also repatriated to India by exporters.*

### **C. 18 Payment of Claims by ECGC**

Authorised Dealers shall, on an application received from the exporter supported by documentary evidence from the ECGC confirming that the claim in respect of the outstanding bills has been settled by them, write off the relative export bills and delete them from the XOS statement. Such write-off will not be restricted to the limit of 10 per cent indicated in paragraph C.19 (A) below. Surrender of incentives, if any, in such cases will be as provided in the Foreign Trade Policy.

It is clarified that the claims settled in rupees by ECGC should not be construed as export realisation in foreign exchange.

### **C. 19 A "Write off" of Unrealised Export Bills**

(i) An exporter who has not been able to realise the outstanding export dues despite best efforts, may approach the Authorised Dealer, who had handled the relevant shipping documents, with appropriate supporting documentary evidence with a request for write off of the unrealised portion. Authorised Dealers may accede to such requests subject to the under noted conditions:

- a. The relevant amount has remained outstanding for one year or more;
- b. The aggregate amount of write off allowed by the Authorised Dealer during a calendar year does not exceed 10% of the total export proceeds realised by the concerned exporter through the concerned Authorised Dealer during the previous calendar year;
- c. Satisfactory documentary evidence is furnished in support of the exporter having made all efforts to realise the dues;
- d. The case falls under any of the under noted categories:

- i. The overseas buyer has been declared insolvent and a certificate from the official liquidator indicating that there is no possibility of recovery of export proceeds produced.
  - ii. The overseas buyer is not traceable over a reasonably long period of time.
  - iii. The goods exported have been auctioned or destroyed by the Port/Customs/Health authorities in the importing country.
  - iv. The unrealised amount represents the balance due in a case settled through the intervention of the Indian Embassy, Foreign Chamber of Commerce or similar Organisation.
  - v. The unrealised amount represents the undrawn balance of an export bill (not exceeding 10% of the invoice value) remained outstanding and turned out to be unrealisable despite all efforts made by the exporter.
  - vi. The cost of resorting to legal action would be disproportionate to the unrealised amount of the export bill or where the exporter even after winning the Court case against the overseas buyer could not execute the Court decree due to reasons beyond his control.
  - vii. Bills were drawn for the difference between the letter of credit value and actual export value or between the provisional and the actual freight charges but the amount has remained unrealised consequent on dishonour of the bills by the overseas buyer and there are no prospects of realisation.
- e. The case is not the subject matter of any pending civil or criminal suit.
- f. The exporter has not come to the adverse notice of the Enforcement Directorate or the Central Bureau of Investigation or any such other law enforcement agency.
- g. The exporter has surrendered proportionate export incentives, if any, availed of in respect of the relative shipments. The Authorised Dealer should obtain documents evidencing surrender of export incentives availed of before

permitting the relevant bills to be written off. Authorised Dealers are to put in place a system under which their internal inspectors or auditors carry out random sample check/percentage check of outstanding export bills written off.

(ii) Where there is no further amount to be realised against the GR/SDF/PP form covered by the write off, Authorised Dealer should certify the duplicate form as under:

"Write off of..... (Amount in words and figures) permitted in terms of paragraph C.18 of Directions to Authorised Dealers."

Date .....

Stamp & Signature of  
Authorised Dealer

(iii) Status holders exporters (viz. Export Houses, Trading Houses, Star Trading Houses, Superstar Trading Houses) and manufacturer exporters exporting more than 50% of their production, and recognised as such by DGFT, may be permitted to "write off" outstanding export bills up to an annual limit of 5% of their average annual realisations (not turnover) during the preceding three calendar years. The limit of 5% will be cumulatively available in a year and subject to the following conditions.

1. The exporter should submit to the concerned Authorised Dealer a Chartered Accountant's certificate indicating –

- a. the export realisation in the preceding three calendar years and also the amount of "write off" already availed of during the year, if any.
- b. the relevant GR/SDF Nos. to be written off, Bill No., invoice value, commodity exported, country of export,
- c. the export benefits, if any, availed of by the exporter have been surrendered.

2. It is clarified that the following do not qualify for the "write off" facility:

- a. Exports made to countries with externalisation problem i.e. where the overseas buyer has deposited the value of export in local currency but the amount has not been allowed to be repatriated by the central banking authorities of the country.
- b. GR/SDF forms which are under investigation by agencies like, Enforcement Directorate, Directorate of Revenue Intelligence, Central Bureau of



Investigation, etc. as also the outstanding bills which are subject matter of civil / criminal suit.

3. After the "write off" has been permitted Authorised Dealer may certify the duplicate form as under:-

"Write off of .....(Amount in words and figures)  
permitted in terms of AP(DIR Series) Circular No.30 dated April 4,  
2001."

Date

Stamp & Signature of  
**Authorised Dealer**

4. Authorised Dealers may note to take into account the amount written off under this facility while arriving at the eligible amount under paragraph C.18 of AP (DIR Series) Circular No.12 of September 9, 2000.

5. Authorised Dealers may forward a statement in form EBW to the Regional Office of Reserve Bank under whose jurisdiction they are functioning, indicating details of write offs etc.

#### **C. 19B 'Netting off' of export receivables against import payments - Units in Special Economic Zones (SEZs)**

Authorised Dealers may allow requests received from exporters for 'netting off' of export receivables against import payments for units located in Special Economic Zones subject to the following:

- i. The 'netting off' of export receivables against import payments is in respect of the same Indian entity and the overseas buyer / supplier (bilateral netting) and the netting may be done as on date of balance sheet of the unit in SEZ.
- ii. The details of export of goods is documented in GR (O) forms / DTR as the case may be while details of import of goods / services is recorded through A1 / A2 form as the case may be. The relative GR / SDF forms will be treated as complete by the designated Authorised Dealer only after the entire proceeds are adjusted / received.
- iii. Both the transactions of sale and purchase in 'R' Returns under FET-ERS are reported separately.
- iv. The export / import transactions with ACU countries are kept outside the arrangement.
- v. All the relevant documents are submitted to the concerned Authorised Dealer who should comply with all the regulatory requirements relating to the transactions.

#### **C.20 Return of Documents to Exporters**

The duplicate copies of GR/SDF/PP forms and shipping documents, once submitted to the Authorised Dealers for negotiation, collection, etc., should not ordinarily be returned to exporters, except for rectification of errors and resubmission.

#### **C.21 Exporters' Caution List**

Authorised Dealers will also be advised whenever exporters are cautioned in terms of provisions contained in Regulation 17 of "Export Regulations". They may approve GR/SDF/PP forms of exporters who have been placed on caution list if the exporters concerned produce evidence of having received an advance payment or an irrevocable letter of credit in their favour covering the full value of the proposed exports. Such approval may be given even in cases where usance bills are to be drawn for the shipment provided the relative letter of credit covers the full export value and also permits such drawings and the usance bill mature within six months from the date of shipment.

## **Section D – REMITTANCES CONNECTED WITH EXPORT**

### **D.1 Agency Commission on Exports**

(i) Authorised Dealers may allow payment of commission, either by remittance or by deduction from invoice value, on application submitted by the exporter. The remittance on agency commission may be allowed subject to the following conditions:

- a. Amount of commission has been declared on GR/SDF/PP/SOFTEX form and accepted by the Customs authorities or Ministry of Information Technology, Government of India / EPZ authorities as the case may be. In cases where the commission has not been declared on GR/SDF/PP/SOFTEX form, remittance may be allowed after satisfying the reasons adduced by the exporter for not declaring commission on Export Declaration Form, provided a valid agreement/written understanding between the exporter and/or beneficiary for payment of commission exists.
- b. The relative shipment has already been made.

(ii) Authorised Dealers may allow payment of commission by Indian exporters, in respect of their exports covered under counter trade arrangement through Escrow Accounts designated in U.S.Dollar, subject to the following conditions:

- a. The payment of commission satisfies the conditions as at (a) and (b) stipulated in paragraph above.
- b. The commission is not payable to Escrow Account holders themselves.
- c. The commission should not be allowed by deduction from the invoice value.

***NOTE: Payment of commission is prohibited on exports made by Indian Partners towards equity participation in an overseas joint venture / wholly owned subsidiary as also exports under Rupee Credit Route except for tea & tobacco.***

### **D.2 Refund of Export Proceeds**

Refund of export proceeds may be allowed by the Authorised Dealers through whom the proceeds were originally received, provided such goods are re-imported into India on account of poor quality etc. and evidence of re-import has been submitted. In all such cases, exporters should be advised to surrender the proportionate incentives availed of, if any, against the relevant export.

**Annex-1**

Notification No. G.S.R.381 (E) dated 3rd May 2000 (as amended from time to time)\*: In exercise of the powers conferred by Section 5 and sub-section (1) and clause (a) of sub-section (2) of Section 46 of the Foreign Exchange Management Act, 1999, and in consultation with the Reserve Bank, the Central Government having considered it necessary in the public interest, makes the following rules, namely:--

**1. Short title and commencement.**---(1) These rules may be called the Foreign Exchange Management (Current Account Transactions) Rules, 2000;

(2) They shall come into effect on the 1<sup>st</sup> day of June 2000.

**2. Definitions-In these rules, unless the context otherwise requires:**

(a) "Act" means the Foreign Exchange Management Act, 1999 (42 of 1999);

(b) "Drawal" means drawal of foreign exchange from an Authorised Person and includes opening of Letter of Credit or use of International Credit Card or International Debit Card or ATM Card or any other thing by whatever name called which has the effect of creating foreign exchange liability;

(c) "Schedule" means a schedule appended to these rules;

(d) The words and expressions not defined in these rules but defined in the Act shall have the same meanings respectively assigned to them in the Act.

**3. Prohibition on drawal of Foreign Exchange**-Drawal of foreign exchange by any person for the following purpose is prohibited, namely:

- a. a transaction specified in the Schedule I; or
- b. a travel to Nepal and/or Bhutan; or
- c. a transaction with a person resident in Nepal or Bhutan.

Provided that the prohibition in clause (c) may be exempted by RBI subject to such terms and conditions as it may consider necessary to stipulate by special or general order.

**4. Prior approval of Government of India**-No person shall draw foreign exchange for a transaction included in the Schedule II without prior approval of the Government of India;

Provided that this Rule shall not apply where the payment is made out of funds held in Resident Foreign Currency (RFC) Account of the remitter.

**5. Prior approval of Reserve Bank**

No person shall draw foreign exchange for a transaction included in the Schedule III without prior approval of the Reserve Bank;

Provided that this Rule shall not apply where the payment is made out of funds held in Resident Foreign Currency (RFC) Account of the remitter.

6. (1) Nothing contained in Rule 4 or Rule 5 shall apply to drawal made out of funds held in Exchange Earners' Foreign Currency (EEFC) account of the remitter.

(2) Notwithstanding anything contained in sub-rule (1), restrictions imposed under rule 4 or rule 5 shall continue to apply where the drawal of foreign exchange from the Exchange Earners Foreign Currency (EEFC) Account is for the purpose specified in items 10 and 11 of Schedule II, or item 3, 4, 11, 16 & 17 of Schedule III as the case may be.

#### **7. Use of International Credit Card while outside India**

Nothing contained in Rule 5 shall apply to the use of International Credit Card for making payment by a person towards meeting expenses while such person is on a visit outside India.

#### **Schedule I (See Rule 3)**

1. Remittance out of lottery winnings.
2. Remittance of income from racing/riding etc. or any other hobby.
3. Remittance for purchase of lottery tickets, banned/proscribed magazines, football pools, sweepstakes, etc.
4. Payment of commission on exports made towards equity investment in Joint Ventures/ Wholly Owned Subsidiaries abroad of Indian companies.
5. Remittance of dividend by any company to which the requirement of dividend balancing is applicable.
6. Payment of commission on exports under Rupee State Credit Route, except commission upto 10% of invoice value of exports of tea and tobacco.
7. Payment related to "Call Back Services" of telephones.
8. Remittance of interest income on funds held in Non-Resident Special Rupee (Account) Scheme.

#### **Schedule II**

#### **(See Rule 4)**

<b>Purpose of Remittance</b>	<b>Ministry/Department of Govt. of India whose approval is required</b>
1. Cultural Tours	Ministry of Human Resources Development, (Department of Education and Culture)
2. Advertisement in foreign print media for the purposes other than promotion of tourism, foreign investments and international bidding (exceeding USD 10,000) by a State Government and its Public Sector Undertakings	Ministry of Finance, (Department of Economic Affairs)
3. Remittance of freight of vessel chartered by a	Ministry of Surface Transport, (Chartering

PSU	Wing)
4. Payment of import by a Govt. Department or a PSU on c.i.f. basis (i.e. other than f.o.b. and f.a.s. basis)	Ministry of Surface Transport, (Chartering Wing)
5. Multi-modal transport operators making remittance to their agents abroad	Registration Certificate from the Director General of Shipping
6. Remittance of hiring charges of transponders by (a) TV Channels (b) Internet Service providers	Ministry of Information and Broadcasting Ministry of Communication and Information Technology
7. Remittance of container detention charges exceeding the rate prescribed by Director General of Shipping	Ministry of Surface Transport (Director General of Shipping)
8. Remittances under technical collaboration agreements where payment of royalty exceeds 5% on local sales and 8% on exports and lump-sum payment exceeds USD 2 million	Ministry of Industry and Commerce
9. Remittance of prize money/sponsorship of sports activity abroad by a person other than International / National / State Level sports bodies, if the amount involved exceeds USD 100,000.	Ministry of Human Resources Development (Department of Youth Affairs and Sports)
10. Omitted	
11. Remittance for membership of P& I Club	Ministry of Finance, (Insurance Division)

**Schedule III**  
**(See Rule 5)**

1. Omitted
2. Release of exchange exceeding USD 10,000 or its equivalent in one calendar year, for one or more private visits to any country (except Nepal and Bhutan).
3. Gift remittance exceeding USD 5,000 per remitter/donor per annum.
4. Donation exceeding USD 5000 per remitter/donor per annum.
5. Exchange facilities exceeding USD 100,000 for persons going abroad for employment.
6. Exchange facilities for emigration exceeding USD 100,000 or amount prescribed by country of emigration.
7. Remittance for maintenance of close relatives abroad,

- i. exceeding net salary (after deduction of taxes, contribution to provident fund and other deductions) of a person who is resident but not permanently resident in India and –
  - (a) is a citizen of a foreign State other than Pakistan; or
  - (b) is a citizen of India, who is on deputation to the office or branch or subsidiary or joint venture in India of such foreign company.
- ii. exceeding USD 100,000 per year, per recipient, in all other cases.

**Explanation:** *For the purpose of this item, a person resident in India on account of his employment or deputation of a specified duration (irrespective of length thereof) or for a specific job or assignment; the duration of which does not exceed three years, is a resident but not permanently resident.*

8. Release of foreign exchange, exceeding USD 25,000 to a person, irrespective of period of stay, for business travel, or attending a conference or specialised training or for maintenance expenses of a patient going abroad for medical treatment or check-up abroad, or for accompanying as attendant to a patient going abroad for medical treatment/check-up.

9. Release of exchange for meeting expenses for medical treatment abroad exceeding the estimate from the doctor in India or hospital/doctor abroad.

10. Release of exchange for studies abroad exceeding the estimate from the institution abroad or USD 100,000, per academic year, whichever is higher.

11. Commission, per transaction, to agents abroad for sale of residential flats or commercial plots in India exceeding USD 25,000 or 5% of the inward remittance whichever is more.

12. Omitted

13. Omitted

14. Omitted

15. Remittance exceeding USD 1,000,000 per project, for any consultancy service procured from outside India.

16. Remittances for purchase of trade mark or franchise in India.

17. Remittance exceeding USD 100,000 by an entity in India by way of reimbursement of pre-incorporation expenses.

18. Omitted

**\*(Amendments)**

(Notification GSR.663 (E) dated August 9,2000,S.O.301(E) dated March 30,2001, GSR.442 dated October 22,2002, GSR.831(E) dated December 17,2002, GSR.33(E) dated January 15,2003,GSR.397(E) dated May 1,2003, GSR.731(E) dated September 5,2003, GSR.849 (E) dated October 27,2003 and GSR.608(E) dated September 13,2004).

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**Notification No.FEMA 23 /2000-RB dated 3rd May 2000  
( As amended upto 25th March 2004 )**

In exercise of the powers conferred by clause (a) of sub-section (1) and subsection (3) of section 7, sub-section (2) of section 47 of the Foreign Exchange Management Act, 1999 (42 of 1999), the Reserve Bank of India makes the following regulations relating to export of goods and services from India, namely:

**1. Short title and commencement :-**

- (i) These Regulations may be called the Foreign Exchange Management (Export of Goods and Services) Regulations, 2000.
- (ii) They shall come into force on 1<sup>st</sup> day of June, 2000.

**2. Definitions :-**

In these Regulations, unless the context requires otherwise, -

- (i) 'Act' means the Foreign Exchange Management Act, 1999 (42 of 1999) ;
- (ii) 'Authorised Dealer' means a person Authorised as an Authorised Dealer under sub-section (1) of section 10 of the Act, and includes a person carrying on business as a factor and Authorised as such under the said section 10 ;
- (iii) 'Exim Bank' means the Export-Import Bank of India established under the Export-Import Bank of India Act, 1981 (28 of 1981);
- (iv) 'Export' includes the taking or sending out of goods by land, sea or air, on consignment or by way of sale, lease, hire-purchase, or under any other arrangement by whatever name called, and in the case of software, also includes transmission through any electronic media ;
- (v) 'Export value' in relation to export by way of lease or hire-purchase or under any other similar arrangement, includes the charges, by whatever name called, payable in respect of such lease or hire-purchase or any other similar arrangement;
- (vi) 'Form' means form annexed to these Regulations;

- (vii) 'Schedule' means schedule appended to these Regulations;
- (viii) 'Software' means any computer programme, database, drawing, design, audio/video signals, any information by whatever name called in or on any medium other than in or on any physical medium ;
- (ix) 'Specified authority' means the person or the authority to whom the declaration as specified in Regulation 3 is to be furnished;
- (x) 'Working Group' means the Group constituted by the Reserve Bank for the purpose of considering proposals of export of goods and services on deferred payment terms or in execution of a turnkey project or a civil construction contract;
- (xi) The words and expressions used but not defined in these Regulations shall have the same meanings respectively assigned to them in the Act.

### **3. Declaration as regards export of goods and services :-**

- (1) Every exporter of goods or software in physical form or through any other form, either directly or indirectly, to any place outside India, other than Nepal and Bhutan, shall furnish to the specified authority, a declaration in one of the forms set out in the Schedule and supported by such evidence as may be specified, containing true and correct material particulars including the amount representing -
  - (i) The full export value of the goods or software; or
  - (ii) if the full export value is not ascertainable at the time of export, the value which the exporter, having regard to the prevailing market conditions expects to receive on the sale of the goods or the software in overseas market, and affirms in the said declaration that the full export value of goods (whether ascertainable at the time of export or not) or the software has been or will within the specified period be, paid in the specified manner.
- (2) Declarations shall be executed in sets of such number as specified.
- (3) For the removal of doubt, it is clarified that, in respect of export of services to which none of the Forms specified in these Regulations apply, the exporter may export such services without furnishing any declaration, but shall be liable to realise the amount of foreign exchange which becomes due or accrues on account of such export, and to repatriate the same to India in accordance with the provisions of the Act, and these Regulations, as also other rules and regulations made under the Act.

#### 4. Exemptions :-

Notwithstanding anything contained in Regulation 3, export of goods or services may be made without furnishing the declaration in the following cases, namely:

- a) Trade samples of goods and publicity material supplied free of payment;
- b) Personal effects of travellers, whether accompanied or unaccompanied;
- c) Ship's stores, trans-shipment cargo and goods supplied under the orders of Central Government or of such officers as may be appointed by the Central Government in this behalf or of the military, naval or air force authorities in India for military, naval or air force requirements;
- d) Goods or software accompanied by a declaration by the exporter that they are not more than **twenty five thousand USD<sup>1</sup>** in value;
- e) By way of gift of goods accompanied by a declaration by the exporter that they are not more than **five lakhs rupees in value<sup>1</sup>**;
- f) Aircrafts or aircraft engines and spare parts for overhauling and/or repairs abroad subject to their re-import into India after overhauling /repairs, within a period of six months from the date of their export;
- g) Goods imported free of cost on re-export basis;
- h) Goods not exceeding U.S.\$ 1000 or its equivalent in value per transaction exported to Myanmar under the Barter Trade Agreement between the Central Government and the Government of Myanmar;
- i) The following goods which are permitted by the Development Commissioner of the Export Processing Zones, *Electronic Hardware Technology Parks, Electronic Software Technology Parks* or Free Trade Zones to be re-exported, namely:
  - 1) Imported goods found defective, for the purpose of their replacement by the foreign suppliers/collaborators;
  - 2) Goods imported from foreign suppliers/collaborators on loan basis;
  - 3) Goods imported from foreign suppliers/collaborators free of cost, found surplus after production operations.
- (ia) *Goods listed at items (1), (2) and (3) of clause ( i ) to be re-exported by units in Special Economic Zones, under intimation to the Development Commissioner of Special Economic Zones/concerned Assistant Commissioner or Deputy Commissioner of Customs;*
- j) Replacement goods exported free of charge in accordance with the provisions of Exim Policy in force, for the time being.
- k) *Goods sent outside India for testing subject to re-import into India;*
- l) *Defective goods sent outside India for repair and re-import provided the goods are accompanied by a certificate from an Authorised Dealer in India that the export is for repair and re-import and that the export does not involve any transaction in foreign exchange;*
- m) Exports permitted by the Reserve Bank, on application made to it, subject to the terms and conditions, if any, as stipulated in the permission.

**5. Indication of importer-exporter code number :-**

The importer-exporter code number allotted by the Director General of Foreign Trade under Section 7 of the Foreign Trade (Development & Regulation) Act, 1992 (22 of 1992) shall be indicated on all copies of the declaration forms submitted by the exporter to the specified authority and in all correspondence of the exporter with the Authorised Dealer or the Reserve Bank, as the case may be.

**6. Authority to whom declaration is to be furnished and the manner of dealing with the declaration**

**A. Declaration in Form GR/SDF**

- (1) (i) The declaration in form GR /SDF shall be submitted in duplicate to the Commissioner of Customs.
- (ii) After duly verifying and authenticating the declaration form, the Commissioner of Customs shall forward the original declaration form/data to the nearest office of the Reserve Bank and hand over the duplicate form to the exporter for being submitted to the Authorised Dealer.

**B. Declaration in Form PP**

- (2) (i) The declaration in form PP shall be submitted in duplicate to the Authorised Dealer named in the form.
- (ii) The Authorised Dealer shall, after countersigning the declaration form, hand over the original form to the exporter who shall submit it to the postal authorities through which the goods are being dispatched. The postal authorities after dispatch of the goods shall forward the declaration form to the nearest office of the Reserve Bank.

**C. Declaration in Form SOFTEX**

- (3) (i) The declaration in form SOFTEX in respect of export of computer software and audio/video/television software shall be submitted in triplicate to the designated official of Ministry of Information Technology, Government of India at the Software Technology Parks of India (STPIs) or at the Free Trade Zones (FTZs) or Export Processing Zones (EPZs) or Special Economic Zones (SEZs) in India.
- (ii) After certifying all three copies of the SOFTEX form, the said designated official shall forward the original directly to the nearest office of the Reserve Bank and return the duplicate to the

exporter. The triplicate shall be retained by the designated official for record.

**D<sup>2</sup>. Duplicate Declaration Forms to be retained with Authorised Dealers**

**On the realisation of the export proceeds, the duplicate copies of export declaration forms viz. GR, PP and Softex and Exchange Control Copies of the shipping bills together with related Statutory Declaration Forms shall be retained by the Authorised Dealer.**

**7. Evidence in support of declaration :-**

The Commissioner of Customs or the postal authority or the official of Ministry of Information Technology to whom the declaration form is submitted, may, in order to satisfy themselves of due compliance with Section 7 of the Act and these regulations, require such evidence in support of the declaration as may establish that -

- a) the exporter is a person resident in India and has a place of business in India;
- b) the destination stated on the declaration is the final place of the destination of the goods exported;
- c) the value stated in the declaration represents -
  - 1) the full export value of the goods or software; or
  - 2) where the full export value of the goods or software is not ascertainable at the time of export, the value which the exporter, having regard to the prevailing market conditions expects to receive on the sale of the goods in the overseas market.

**Explanation :**

For the purpose of this regulation, 'final place of destination' means a place in a country in which the goods are ultimately imported and cleared through Customs of that country.

**8. Manner of payment of export value of goods :-**

Unless otherwise Authorised by the Reserve Bank, the amount representing the full export value of the goods exported shall be paid through an Authorised Dealer in the manner specified in the Foreign Exchange Management (Manner of Receipt and Payment) Regulations, 2000.

**Explanation :**

For the purpose of this regulation, re-import into India, within the period specified for realisation of the export value, of the exported goods in respect of which a declaration was made under Regulation 3, shall be deemed to be realisation of full export value of such goods.

**9. Period within which export value of goods/software to be realised :-**

(1) The amount representing the full export value of goods or software exported shall be realised and repatriated to India within six months from the date of export :

**Provided that the goods or software and exported by the units in Special Economic Zones, the stipulation of the period of realization and repatriation to India of full export value of goods or software shall not apply<sup>3</sup>.**

Provided that where the goods are exported to a warehouse established outside India with the permission of the Reserve Bank, the amount representing the full export value of goods exported shall be paid to the Authorised Dealer as soon as it is realised and in any case within fifteen months from the date of shipment of goods;

Provided further that the Reserve Bank, or subject to the directions issued by that Bank in this behalf, the Authorised Dealer may, for a sufficient and reasonable cause shown, extend the said period of six months or fifteen months, as the case may be.

**Explanation :**

For the purpose of this regulation, the "date of export" in relation to the export of software in other than physical form, shall be deemed to be the date of invoice covering such export.

(2) (a) *Where the export of goods or software has been made by a Status Holder Exporter, as defined in the Foreign Trade Policy in force , then notwithstanding anything contained in sub-regulation (1), the amount representing the full export value of goods or software shall be realised and repatriated to India within twelve months from the date of export;*

***Provided that the Reserve Bank may for a sufficient and reasonable cause shown, extend the said period of twelve months***

(b) *The Reserve Bank may for reasonable and sufficient cause direct that **the said exporters<sup>3</sup>** shall cease to be governed by sub-regulation (2):*

*Provided that no such direction shall be given unless the unit has been given a reasonable*

*opportunity to make a representation in the matter;*

*(c) On such direction, **the said exporters**<sup>3</sup> shall be governed by the provisions of sub-regulation (1), until directed otherwise by the Reserve Bank.*

**10. Export on Elongated Credit Terms :-**

No person shall enter into any contract to export goods on the terms which provide for a period longer than six months for payment of the value of the goods to be exported :

Provided that the Reserve Bank may, for reasonable and sufficient cause shown, grant approval to enter into a contract on such terms.

**11. Submission of export documents :-**

The documents pertaining to export shall, within 21 days from the date of export as, as the case may be, from the date of certification of SOFTEX form, be submitted to the Authorised Dealer mentioned in the relevant declaration form:

Provided that, subject to the directions issued by the Reserve Bank from time to time, the Authorised Dealer may accept the documents pertaining to export submitted after the expiry of the specified period of 21 days, for reasons beyond the control of the exporter.

**12. Transfer of documents :-**

Without prejudice to Regulation 3, an Authorised Dealer may accept, for negotiation or collection, shipping documents including invoice and bill of exchange covering exports, from his constituent (not being a person who has signed the declaration in terms of Regulation 3) :

Provided that before accepting such documents for negotiation or collection, the Authorised Dealer shall -

- a) Where the value declared in the declaration does not differ from the value shown in the documents being negotiated or sent for collection, or
- b) Where the value declared in the declaration is less than the value shown in the documents being negotiated or sent for collection,

require the constituent concerned also to sign such declaration and thereupon such constituent shall be bound to comply with such requisition and such constituent signing the declaration shall be considered to be the exporter for the purposes of these Regulations to the extent of the full value shown in the documents being negotiated or sent for collection and shall be governed by these Regulations accordingly.

### **13. Payment for the Export :-**

In respect of export of any goods or software for which a declaration is required to be furnished under Regulation 3, no person shall except with the permission of the Reserve Bank or, subject to the directions of the Reserve Bank, permission of an Authorised Dealer, do or refrain from doing anything or take or refrain from taking any action which has the effect of securing -

- (i) That the payment for the goods or software is made otherwise than in the specified manner; or
- (ii) That the payment is delayed beyond the period specified under these Regulations; or
- (iii) That the proceeds of sale of the goods or software exported do not represent the full export value of the goods or software subject to such deductions, if any, as may be allowed by the Reserve Bank or, subject to the directions of the Reserve Bank, by an Authorised Dealer;

Provided that no proceedings in respect of contravention of these provisions shall be instituted unless the specified period has expired and payment for the goods or software representing the full export value, or the value after deductions allowed under clause (iii), has not been made in the specified manner within the specified period.

### **14. Certain Exports requiring prior approval :-**

#### **A. Export of goods on lease, hire, etc.**

No person shall, except with the prior permission of the Reserve Bank, take or send out by land, sea or air any goods from India to any place outside India on lease or hire or under any arrangement or in any other manner other than sale or disposal of such goods.

#### **B. Exports under trade agreement/rupee credit etc.**

- (i) Export of goods under special arrangement between the Central Government and Government of a foreign state, or under rupee credits extended by the Central Government to Govt. of a



foreign state shall be governed by the terms and conditions set out in the relative public notices issued by the Trade Control Authority in India and the instructions issued from time to time by the Reserve Bank.

- (ii) An export under the line of credit extended to a bank or a financial institution operating in a foreign state by the Exim Bank for financing exports from India, shall be governed by the terms and conditions advised by the Reserve Bank to the Authorised Dealers from time to time.

### **C. Counter Trade**

Any arrangement involving adjustment of value of goods imported into India against value of goods exported from India, shall require prior approval of the Reserve Bank.

#### **15. Delay in Receipt of Payment :-**

Where in relation to goods or software export of which is required to be declared on the specified form, the specified period has expired and the payment therefor has not been made as aforesaid, the Reserve Bank may give to any person who has sold the goods or software or who is entitled to sell the goods or software or procure the sale thereof, such directions as appear to it to be expedient, for the purpose of securing, (a) the payment therefor if the goods or software has been sold and (b) the sale of goods and payment thereof, if goods or software has not been sold or re-import thereof into India as the circumstances permit, within such period as the Reserve Bank may specify in this behalf ;

Provided that omission of the Reserve Bank to give directions shall not have the effect of absolving the person committing the contravention from the consequences thereof.

#### **16. Advance payment against exports :-**

- (1) Where an exporter receives advance payment (with or without interest), from a buyer outside India, the exporter shall be under an obligation to ensure that -
  - i) The shipment of goods is made within one year from the date of receipt of advance payment;
  - ii) The rate of interest, if any, payable on the advance payment does not exceed London Inter-Bank Offered Rate (LIBOR) + 100 basis points, and
  - iii) The documents covering the shipment are routed through the Authorised Dealer through whom the advance payment is received;

Provided that in the event of the exporter's inability to make the shipment, partly or fully, within one year from the date of receipt of advance payment, no remittance towards refund of unutilised portion of advance payment or towards payment of interest, shall be made after the expiry of the said period of one year, without the prior approval of the Reserve Bank.

- (2) Notwithstanding anything contained in clause (i) of sub-regulation (1), where the export agreement provides for shipment of goods extending beyond the period of one year from the date of receipt of advance payment, the exporter shall require the prior approval of the Reserve Bank.

#### 17. Issue of directions by Reserve Bank in certain cases :-

- (1) Without prejudice to the provisions of Regulation 3 in relation to the export of goods or software which is required to be declared, the Reserve Bank may, for the purpose of ensuring that the full export value of the goods or, as the case may be, the value which the exporter having regard to the prevailing market conditions expects to receive on the sale of goods or software in the overseas market, is received in proper time and without delay, by general or special order, direct from time to time that in respect of export of goods or software to any destination or any class of export transactions or any class of goods or software or class of exporters, the exporter shall, prior to the export, comply with the conditions as may be specified in the order, namely ;
- a) that the payment of the goods or software is covered by an irrevocable letter of credit or by such other arrangement or document as may be indicated in the order ;
- b) **that any declaration to be furnished to the specified authority shall be submitted to the Authorised Dealer for its prior approval, which may, having regard to the circumstances, be given or withheld or may be given subject to such conditions as may be specified by the Reserve Bank by the directions issued from time to time<sup>4</sup>.**
- c) that a copy of the declaration to be furnished to the specified authority shall be submitted to such authority or organisation as may be indicated in the order for certifying that the value of goods or software specified in the declaration represents the proper value thereof.
- (2) **No direction under sub-regulation (1) shall be given by the Reserve Bank and no approval under clause (b) of that sub-regulation shall be withheld by the Authorised Dealer unless the exporter has been given a reasonable opportunity to make a representation in the matter.<sup>4</sup>**

#### 18. Project exports

Where an export of goods or services is proposed to be made on deferred payment terms or in execution of a turnkey project or a civil construction contract, the exporter shall, before entering into any such export arrangement, submit the proposal for prior approval of the approving authority, which shall consider the proposal in accordance with the guidelines issued by the Reserve Bank from time to time.

**Explanation:**

For the purpose of this Regulation, 'approving authority' means the Working Group or the Exim Bank or the Authorised Dealer.

**(P.R. GOPALA RAO)**

Executive Director

**Schedule**

**( Refer to Regulation 3)**

Form **GR:** To be completed in duplicate for export otherwise than by Post including export of software in physical form i.e. magnetic tapes/discs and paper media.

Form **SDF:** To be completed in duplicate and appended to the shipping bill, for exports declared to Customs Offices notified by the Central Government which have introduced Electronic Data Interchange (EDI) system for processing shipping bills notified by the Central Government.

Form **PP:** To be completed in duplicate for export by Post.

Form **SOFTEX:** To be completed in triplicate for declaration of export of software otherwise than in physical form, i.e. magnetic tapes/discs, and paper media.

<sup>1</sup> Amended vide Notification No. FEMA 116/2004-RB dated March 25, 2004

<sup>2</sup> Amended vide Notification No. FEMA 107/2003-RB dated October 29, 2003

<sup>3</sup> Amended vide Notification No. FEMA 99/2003-RB dated August 27, 2003

<sup>4</sup> Amended vide Notification No FEMA 114/2004-RB dated March 13, 2004

**Forms: -GR, SDF,PP and SOFTEX**

**EXCHANGE CONTROL DECLARATION (GR) FORM NO.**

**ORIGINAL**

Exporter		Invoice No. & Date		SB No. & Date			
		AR4/AR4A No. & Date					
		Q/Cert. No. & Date		Importer-Exporter Code No.			
Consignee		Export Trade Control					
				If export under:			
				Deferred Credit			
				Joint Venture			
				Rupee Credit			
				Others			
				RBI's Approval/Cir. No. & Date			
Custom House Agent		L/C. No.					
Pre-Carriage by		Place of Receipt by Pre-Carrier		Type of shipment :			
				Outright Sale			
				Consignment Export			
				Others (Specify)			
Vessel/Flight No.		Rotation No.					
		Port of Loading		Nature of contract		/C&F /FOB	
				CIF			
				Other (Specify)			
Port of Discharge		Country of Destination		Exchange Rate u/s 14 of CA Currency of invoice			
S. No.	Marks & No.	Container Nos.	No. & Kind of Pkgs.	Statistical Code & Description of Goods		Quantity	Value FOB
Net Weight							
Gross Weight							
Total FOB value (in words)							
Analysis of Export value		Currency	Amount	Full export value or where not ascertainable, the value which exporter expects to receive on the sale of goods.			
FOB Value							
Freight							
Insurance				Currency			
Commission Rate							
Discount				Amount			
Other Deductions							

**EXCHANGE CONTROL DECLARATION (GR) FORM NO.**

Is Export under L/C arrangements?	Yes		No		For customs
If yes, name of advising bank in India					Customs Assessable value Rs.
					(Rupees)
Bank through which payment is to be received					
					Export value Verified
					Customs Appraiser
Whether payment is to be received through the ACU Yes/No					Date of Shipment
					Customs Appraiser
Declaration under Foreign Exchange Management Act, 1999: I/We hereby declare that I/we am/are the Seller/Consignor of the goods in respect of which this declaration is made and that the particulars given above are true and that (a) *the value as contracted with the buyer is the same as the full export value declared overleaf/ (b) *the full export value of the goods is not ascertainable at the time of export and that the value declared is that which I/we, having regard to the prevailing market conditions, expect to receive on the sale of goods in the overseas market.					
I/We undertake that I/we will deliver to the bank named herein the foreign exchange representing the full export value of the goods on or before @. [redacted] in the manner specified in the Regulations under the Act, I/we further declare that I/we am/are resident in India and I/we have a place of business in India.					
I/We* am/are OR am/are not in Caution List of the Reserve Bank of India.					[redacted]
Date	[redacted]				[redacted]
					(Signature of Exporter)
@ State appropriate date of delivery which must be within six months from the date of shipment, but for exports to warehouses established outside India with the permission of the Reserve Bank, the date of delivery must be within fifteen months.					
*Strike out whichever is not applicable					
SPACE FOR USE BY RESERVE BANK OF INDIA					
[redacted]					

**EXCHANGE CONTROL DECLARATION (GR) FORM NO.**

**Duplicate**

Exporter			Invoice No. & Date		SB No. & Date		
			AR4/AR4A No. & Date				
			Q/Cert. No. & Date		Importer-Exporter Code No.		
Consignee			Export Trade Control				
Custom House Agent			L/C. No.		If export under: Deferred Credit Joint Venture Rupee Credit Others		
Pre-Carriage by		Place of Receipt by Pre-Carrier		Type of shipment :			
Vessel/Flight No.		Rotation No.		Outright Sale			
				Consignment Export			
Port of Loading		Nature of contract CIF		/C&F		/FO B	
				Other (Specify)			
Port of Discharge			Country of Destination		Exchange Rate u/s 14 of CA Currency of invoice		
S. No.	Marks & No.	Container Nos.	No. & Kind of Pkgs.	Statistical Code & Description of Goods		Quantity	Value FOB
	Net Weight						
	Gross Weight						
	Total FOB value (in words)						
Analysis of Export value			Currency	Amount	Full export value or where not ascertainable, the value which exporter expects to receive on the sale of goods.		
FOB Value							
Freight							
Insurance					Currency		
Commission Rate							
Discount					Amount		
Other Deductions							

**EXCHANGE CONTROL DECLARATION (GR) FORM NO.**

Is Export under L/C arrangements?		Yes		No		For customs
If yes, name of advising bank in India					Customs Assessable value Rs.	
					(Rupees)	

Bank through which payment is to be received			
		Export value Verified	
			Customs Appraiser
		Cargo shipped in full/part	
		Quantity	
		Value	
Whether payment is to be received through the ACU Yes/No			Date of Shipment
			Customs Appraiser
<p>Declaration under Foreign Exchange Management Act, 1999: I/We hereby declare that I/we am/are the Seller/Consignor of the goods in respect of which this declaration is made and that the particulars given above are true and that (a) *the value as contracted with the buyer is the same as the full export value declared overleaf/ (b) *the full export value of the goods is not ascertainable at the time of export and that the value declared is that which I/we, having regard to the prevailing market conditions, expect to receive on the sale of goods in the overseas market.</p> <p>I/We undertake that I/we will deliver to the bank named herein the foreign exchange representing the full export value of the goods on or before @. _____ in the manner specified in the Regulations made under the Act, I/we further declare that I/we am/are resident in India and I/we have a place of business in India.</p> <p>I/We* am/are OR am/are not in Caution List of the Reserve Bank of India.</p> <p>Date _____</p> <p style="text-align: right;">(Signature of Exporter)</p> <p>@ State appropriate date of delivery which must be within six months from the date of shipment, but for exports to warehouses established outside India with the permission of the Reserve Bank, the date of delivery must be within fifteen months.</p> <p>*Strike out whichever is not applicable</p>			

FOR AUTHORISED DEALER'S USE					
Uniform Number	Code				
*Indicate ( ) in the box applicable					
Date of *(i) negotiation		(ii) receipt collection,	for	Bill No	
Type of Bill* (i) DA		(ii) DP		(iii) Others (Specify)	
Type of shipment : Contract	*(i) Firm Sale		(ii) Consignment Basis		
(iii) Others (Specify)					
The GR Form was included in the statement sent to the Reserve Bank with the R Return for the fortnight ending... sent on ...					
We certify and confirm that we have received the total amount of _____ (Currency) _____ (amount) as under being the proceeds of exports declared on this form.					

Date of receipt	Currency	Credit to Nostro Account in Country		Debit to NR Rupee Account of a Bank in _____ country		Period of R Return with which the realisation has been reported to RBI
		In our name	In the name of*	Held with us	Held with*	
(1)	(2)	(3)	(4)	(5)	(6)	(7)

\*(Write the name of the concerned Indian Authorised Dealer Branch)

Any other manner of receipt (Specify)

\_\_\_\_\_

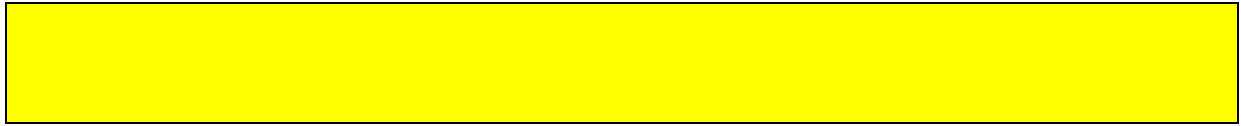
\_\_\_\_\_

(Stamp & Signature of Authorised Dealer)

Date :

Address :

**SPACE FOR USE BY RESERVE BANK OF INDIA**



**SDF**

[See Regulation 3(1)]

[In duplicate]

Shipping Bill No. \_\_\_\_\_

Date : \_\_\_\_\_

Declaration under Foreign Exchange Management, Act, 1999 :

I/We hereby declare that I/We am/are the \*Seller/Consignor of the goods in respect of which this declaration is made and that the particulars given in the Shipping Bill No. \_\_\_\_\_ dated \_\_\_\_\_ are true and that (a) \*the value as contracted with the buyer is the same as the full export value declared in the above shipping bill (b) \*the full export value of the goods is not ascertainable at the time of export and that the value declared is that which I/We, having regard to the prevailing market conditions, expect to receive on the sale of goods in the overseas market.

I/We undertake that I/We will deliver to the bank named herein \_\_\_\_\_. The foreign exchange representing the full export value of the goods on or before @ \_\_\_\_\_ in the manner specified in the Regulations made under the Foreign Exchange Management Act, 1999. I/We further declare that I/We am/are resident in India and I/We have a place of business in India.

I/We\* am/are OR am/are not in Caution List of the Reserve Bank of India.

Date: \_\_\_\_\_

\_\_\_\_\_  
(Signature of Exporter)

@ State appropriate date of delivery which must be within six months from the date of shipment but for exports to warehouses established outside India with permission of the Reserve Bank, the date of delivery must be within fifteen months.

\*Strike out whichever is not applicable.



**FOR AUTHORISED DEALER'S USE**

Uniform Code Number

Date of (i) negotiation   
 (ii) receipt for collection   
 (iii) Bill No.

\*Type of Bill (i) DA  (ii) DP  (iii) Others   (Specify)

\*Types of shipment (i) Firm Sale Contract  (ii) Consignment Basis   
 (iii) Others   (Specify)

\*Indicate ( ) in the box applicable

The SDF Form was included in the Statement sent to Reserve Bank with the R Return for the fortnight ending  sent on

We certify and confirm that we have received the total amount of  (Currency amount) as under being the proceeds of exports declared on this form.

Date of receipt	Currency	Credit to Nostro Account in.....Country		Debit to NR Rupee Account of a Bank in..... country		Period of R Return with which the realisation has been reported to RBI
		In our name	In the name of**	Held with us	Held with**	
(1)	(2)	(3)	(4)	(5)	(6)	(7)
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

\*\* (Write the name of the concerned Indian Authorised Dealer Branch)

Any other manner of receipt (Specify)

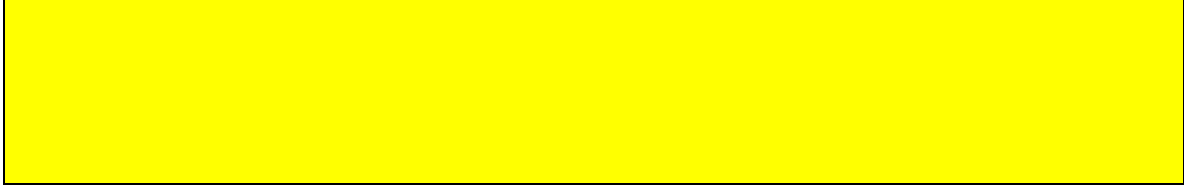
(Stamp & Signature of Authorised Dealer)

Date :

Address :



**SPACE FOR USE BY RESERVE BANK OF INDIA**



## FORM PP

### EXCHANGE CONTROL Exporter's Declaration ORIGINAL

Form Number :

(Please see 'Notes to Exporters')

1. (a) Name of the Post Office \_\_\_\_\_
  - (b) Number and date of Parcel Receipt \_\_\_\_\_
  2. Exporter's Name \_\_\_\_\_ (for RBI use)
  3. Importer/Exporter Code No. \_\_\_\_\_
  4. Buyer's/Consignee's Name and address: \_\_\_\_\_
  5. Country of destination \_\_\_\_\_
  6. Nature of contract\*(i) CIF/(ii) C&F/(iii)FOB/  
(iv) Others (Specify): \_\_\_\_\_
  7. Date of dispatch . \_\_\_\_\_
  8. Type of Shipment\*(i) Outright Sale/(ii)  
Consignment export/(iii) Others (Specify)  
\_\_\_\_\_
  9. Description of goods : \_\_\_\_\_
  10. Quantity of goods : Unit† \_\_\_\_\_Quantity
  11. Currency of Invoice \_\_\_\_\_
- [†Ton/Kilogram/Litre/Cubic Metre/  
Sq. Metre/Metre/Number/Others (Specify)]  
\_\_\_\_\_

@	Where the full export value is not ascertainable value expected on sale of goods in the oversease market may be shown	12. Analysis of export value :		
		Particulars	Currency	Amount
		@Full Export value		
<input type="checkbox"/>	No application for permission for remittance/deduction from the declared value on account of agency commission and/or discount will be entertained by the Reserve Bank or Authorised Dealer unless these have been declared on this form	F.O.B. Value		
		Freight		
		Insurance		
		<input type="checkbox"/> Discount (Rate,_____)		
		<input type="checkbox"/> Agency Commission (Rate,_____)		

(For Customs Use)  
Export Value verified  
(Customs Appraiser)

13. Customs Assessable Value  
(Rupees)

14. If the export is made under general permission of the Reserve Bank of India, Number and date of its approval \_\_\_\_\_

- 15. If the export is made under L/C arrangements, name of advising bank in India
- 16. State if the payment is to be received through the Asian Clearing Union: \*Yes/No
- 17. Name & address of bank through whom payment is to be received

I/We hereby declare that I/we am/are the \*SELLER/CONSIGNOR of the goods in respect of which the declaration is made and that the particulars given above are true and that \*(a) the export value as contracted with the buyer is the same as the full export value declared above/\*(b) the full export value of goods is not ascertainable at the time of export and that the value declared is that which I/we, having regard to the prevailing market conditions, expect to receive on the sale of goods in the overseas market.

I/We undertake that I/we will deliver to the bank named above the foreign exchange representing the full export value of the goods on or before †  in the manner prescribed in the Regulations made under Foreign Exchange Management Act 1999. I/We further declare that I/we am/are resident in India and I/we have a place of business in India.

I/We\* am/are not in the Caution List of the Reserve Bank of India.

†State approximate date of delivery which must be within six months from the date of shipment.

\*Strike out whichever is not applicable.

(For A.D.'s use)  Stamp & Signature of Authorised Dealer <span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em; vertical-align: middle;"></span> Date : <span style="background-color: yellow; display: inline-block; width: 100px; height: 1.2em; vertical-align: middle;"></span> Bank's Uniform Code No. <span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em; vertical-align: middle;"></span>	<span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em; vertical-align: middle;"></span> (Signature of Exporter) Date: <span style="background-color: yellow; display: inline-block; width: 100px; height: 1.2em; vertical-align: middle;"></span> Address : <span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em; vertical-align: middle;"></span>
---	--

**Notes to Exporters**

- (1) This Form should not be pasted on the Parcel.
- (2) The PP Form procedure applies to postal exports to all territories outside India excluding Nepal and Bhutan. The PP Form should be completed in duplicate in all cases.
- (3) The Original should be submitted by the exporter to the Post Office after having it countersigned by an Authorised Dealer in foreign exchange. The Post Office through which the goods have been dispatched will forward the Original to the nearest office of Reserve Bank of India.
- (4) All documents relating to export of goods from India must be passed through the medium of an Authorised Dealer in foreign exchange in India within 21 days of the date of shipment of the goods.
- (5) The amount representing the full export value of goods must be realised within six months from the date of shipment.

**Note :** Government of India/Indian Financial institutions may conclude from time to time Special Trade Agreements with other countries providing for settlement of certain payments from the countries in a specified manner or for exports to be financed from Government to Government Credits. Reserve Bank will advise Authorised Dealers of such arrangements by issue of circulars. Methods of payment specified in the individual arrangements will have to be followed in such cases.

<b>SPACE FOR USE BY RESERVE BANK OF INDIA</b>



**FORM PP**

**EXCHANGE CONTROL  
Exporter's Declaration  
DUPLICATE**

Form Number :

1. (a) Name of the Post Office [Redacted]
- (b) Number and date of Parcel Receipt [Redacted]
2. Exporter's Name [Redacted] (for RBI use)
3. Importer/Exporter Code No. [Redacted]
4. Buyer's/Consignee's Name and address: [Redacted]
5. Country of destination [Redacted]
6. Nature of contract\*(i) CIF/(ii) C&F/(iii)FOB/  
(iv) Others (Specify): [Redacted]
7. Date of dispatch . [Redacted]
8. Type of Shipment\*(i) Outright Sale/(ii)  
Consignment export/(iii) Others (Specify)  
[Redacted]
9. Description of goods : [Redacted]
10. Quantity of goods : Unit† [Redacted]Quantity
11. Currency of Invoice [Redacted]  
[†Ton/Kilogram/Litre/Cubic Metre/  
Sq. Metre/Metre/Number/Others (Specify)]  
[Redacted]

	Where the full export value is not ascertainable value expected on sale of goods in the oversease market may be shown	12. Analysis of export value :		
		Particulars	Currency	Amount
@		@Full Export value	[Redacted]	[Redacted]
<input type="checkbox"/>	No application for permission for remittance/deduction from the declared value on account of agency commission and/or discount will be entertained by the Reserve Bank or Authorised Dealer unless these have been declared on this form	F.O.B. Value	[Redacted]	[Redacted]
		Freight	[Redacted]	[Redacted]
		Insurance	[Redacted]	[Redacted]
		<input type="checkbox"/> Discount (Rate <span style="float: right;">[Redacted]</span> )	[Redacted]	[Redacted]
		<input type="checkbox"/> Agency Commission (Rate <span style="float: right;">[Redacted]</span> )	[Redacted]	[Redacted]

(For Customs Use)  
Export Value verified  
(Customs Appraiser)

13. Customs Assessable Value  
(Rupees)

14. If the export is made under general permission of the Reserve Bank of India, Number and date of its approval [Redacted]

- 15. If the export is made under L/C arrangements, name of advising bank in India
- 16. State if the payment is to be received through the Asian Clearing Union: \*Yes/No
- 17. Name & address of bank through whom payment is to be received

I/We hereby declare that I/we am/are the \*SELLER/CONSIGNOR of the goods in respect of which the declaration is made and that the particulars given above are true and that \*(a) the export value as contracted with the buyer is the same as the full export value declared above/\*(b) the full export value of goods is not ascertainable at the time of export and that the value declared is that which I/we, having regard to the prevailing market conditions, expect to receive on the sale of goods in the overseas market.

I/We undertake that I/we will deliver to the bank named above the foreign exchange representing the full export value of the goods on or before†  in the manner specified in Regulations made under the Foreign Exchange Management Act 1999. I/We further declare that I/we am/are resident in India and I/we have a place of business in India.

I/We\* am/are not in the Caution List of the Reserve Bank of India.

†State approximate date of delivery which must be within six months from the date of shipment.

\*Strike out whichever is not applicable.

(For A.D.'s use)			
Stamp & Signature of Authorised Dealer	<span style="background-color: yellow; display: inline-block; width: 100%; height: 1.2em;"></span>	Date:	<span style="background-color: yellow; display: inline-block; width: 100%; height: 1.2em;"></span>
Date :	<span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em;"></span>	Address :	<span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em;"></span>
Bank's Uniform Code No.	<span style="background-color: yellow; display: inline-block; width: 150px; height: 1.2em;"></span>		

**Note :** All documents relating to export of goods from India must be passed through the medium of an Authorised Dealer in foreign exchange in India within 21 days of the date of shipment of the goods.

**FOR AUTHORISED DEALER'S USE**

Uniform Code Number : \_\_\_\_\_

Date of \*(i) negotiation/(ii) receipt for collection \_\_\_\_\_ Bill No. \_\_\_\_\_

\* Strike out whichever is not applicable    Type of Bill \*DA/(ii)DP/ (iii) Others  
 Type of shipment : \*(i) Firm Sale Contract/ (ii)  
 Consignment Basis/ (iii) Others (Specify)  
 The PP Form was included in the Statement  
 sent to the Reserve Bank with the R Return for  
 the fortnight ending \_\_\_\_\_ sent on

We certify and confirm that we have received the total amount of \_\_\_\_\_(Currency)  
 (Amount) as under being the proceeds of exports declared on this form.

Date of receipt	Currency	Credit to Nostro Account		Debit to NR Rupee Account of a bank		Period of R Return with which the realisation has been reported to RBI
		in _____ (Country)		in _____ (country)		
		In our name	In the name of †	Held with us	Held with †	
1	2	3	4	5	6	7

(† Write the name of the concerned Indian Authorised Dealer branch).  
 Any other manner of receipt (specify)

\_\_\_\_\_  
 (Stamp & Signature of Authorised Dealer)  
 Date : \_\_\_\_\_  
 Address : \_\_\_\_\_

**Notes to Authorised Dealer :**

1. Please ensure that the columns on the face of the PP Form have been completed by the exporter and that they have been duly authenticated by the Postal authorities wherever necessary.
2. In case the net amount received falls short of the full export value declared on the Form for reasons other than deduction of bank charges, please indicate the authority conferred on the Authorised Dealers by or under the Exchange Control Manual or the Authorised Dealer's Circular or Circulars, as the case may be, or the Reserve Bank of India's approval number and date for reduction.





# EXCHANGE CONTROL

## SOFTWARE EXPORT DECLARATION (SOFTTEX) FORM

(For declaration of Software Exports through data-communication links and receipt of Royalty on the Software Packages/Products exported)

**FORM NO: AB**

**ORIGINAL**

- 
1. Name and address of the exporter
  2. STPI Centre within whose jurisdiction the unit is situated
  3. Import-Export Code Number
  4. Category of exporter : STP/EHTP/EPZ/SEZ/100% EOU/DTA unit
  5. Buyer's name and address including country and their relationship with exporting unit (if any)
  6. Date and Number of Invoice
  7. a) Whether export contract/purchase order already registered with STPI. (If 'No', please attach copy of the contract/purchase order)  
Yes  No
  - b) Does contract stipulate payment of royalty  
Yes  No

### SECTION - A

(For exports through data communication link)

8. Name of Authorised datacom service provider STPI/VSNL/DOT/Internet/Others  
(Please specify)
9. Type of software exported (Please mark on the appropriate box on the left side).  
(a) Computer Software RBI Code  

<input type="checkbox"/> Data Entry jobs and Conversion Software Data Processing	<input type="text" value="9 0 6"/>
<input type="checkbox"/> Software Development	<input type="text" value="9 0 7"/>
<input type="checkbox"/> Software Product, Packages	<input type="text" value="9 0 8"/>
<input type="checkbox"/> Others (Please specify)	<input type="text" value="9 0 9"/>

(b) Other Software

Video/TV Software

9 1 0

Others (Please specify)

9 1 1

10. Analysis of Export Value

**Currency**                      **Amount**

- (a) Full export value of which :-  
i) Net value of exports without transmission charges  
ii) Transmission charges included in invoice
- (b) Transmission charges (if payable separately by the overseas client)
- (c) Deduct: Agency commission, at the rate of .....%
- (d) Any other deductions as permitted by RBI (please specify)
- (e) Amount to be realised [(a+b) - (c+d)]

11. How export value will be realised (mode of realisation) (Please mark on the appropriate box)

- (a) Under L/C
- (a) Name and address of \_\_\_\_\_  
Authorised Dealer
- (b) Authorised Dealer Code No. \_\_\_\_\_
- (b) Bank Guarantee
- (a) Name and address of \_\_\_\_\_  
Authorised Dealer
- (b) Authorised Dealer Code No. \_\_\_\_\_
- (c) Any other arrangement e.g. advance payment, etc. including transfer/remittance to bank account maintained overseas (Please specify)
- (a) Name and address of \_\_\_\_\_  
Authorised Dealer
- (b) Authorised Dealer Code No. \_\_\_\_\_

**SECTION - B**

(For receipt of Royalty on Software Packages/Products exported)

12. Details of Software Package(s)/ Product(s) exported

- (a) Date of export \_\_\_\_\_
- (b) GR/SDF/PP/SOFTEX Form No. on which exports were declared \_\_\_\_\_
- (c) Royalty agreement details
- %age and amount of royalty \_\_\_\_\_
- Period of royalty agreement (Enclose copy of Royalty agreement, if not already registered) \_\_\_\_\_

13. How royalty value will be realised (as defined in Royalty agreement)

\_\_\_\_\_

14. Calculation of royalty amount \_\_\_\_\_  
(Enclose copy of communication from the foreign customer)

15. Name and address of designated Authorised \_\_\_\_\_  
Dealer in India through whom payment has been received/to be received \_\_\_\_\_  
A.D. Code No. \_\_\_\_\_

**SECTION -C**

**16. Declaration by exporter**

I/We hereby declare that I/we am/are the seller of the software in respect of which this declaration is made and that the particulars given above are true and that the value to be received from the buyer represents the export value contracted and declared above. I/we also declare that the software has been developed and exported by using authorised and legitimate datacom links.

I/We undertake that I/we will deliver to the bank named above the foreign exchange representing the full value of the software exported as above on or before ..... (i.e. within six months from the date of invoice/date of last invoice raised during a month), in the manner specified in the Regulations made under the Foreign Exchange Management Act, 1999.

Place: \_\_\_\_\_  
Date: \_\_\_\_\_  
Stamp: Stamp  
Signature of the Exporter \_\_\_\_\_  
Name: \_\_\_\_\_  
Designation: \_\_\_\_\_

- =====  
Enclosure:  
(1) Copy of Export Contract [7(a)]  
(2) Copy of Royalty Agreement [12(c)]  
(3) Copy of communication from foreign customer [14]  
=====

**Space for use of the competent authority (i.e. STPI/EPZ/SEZ) on behalf of Ministry of Information Technology**

Certified that the software described above was actually transmitted and the export/royalty value declared by the exporter has been found to be in order and accepted by us.

Place: \_\_\_\_\_  
Date: \_\_\_\_\_  
Stamp: Stamp  
(Signature of Designated Official of STPI/EPZ/SEZ on behalf of Ministry of Information Technology) \_\_\_\_\_  
Name: \_\_\_\_\_  
Designation: \_\_\_\_\_

**EXCHANGE CONTROL**

**SOFTWARE EXPORT DECLARATION (SOFTEx) FORM**

(For declaration of Software Exports through data-communication links and receipt of Royalty on the Software Packages/Products exported)

**FORM NO: AB**

**DUPLICATE**

- 
1. Name and address of the exporter
  2. STPI Centre within whose jurisdiction the unit is situated
  3. Import-Export Code Number
  4. Category of exporter : STP/EHTP/EPZ/SEZ/100% EOU/DTA unit
  5. Buyer's name and address including country and their relationship with exporting unit (if any)
  6. Date and Number of Invoice
  7. a) Whether export contract/purchase order already registered with STPI. (If 'No', please attach copy of the contract/purchase order) Yes  No   
b) Does contract stipulate payment of royalty Yes  No

**SECTION - A**

(For exports through data communication link)

8. Name of Authorised datacom service provider STPI/VSNL/DOT/Internet/Others  
(Please specify)
9. Type of software exported (Please mark on the appropriate box on the left side).  
(a) Computer Software RBI Code

<input type="checkbox"/> Data Entry jobs and Conversion Software Data Processing	<input type="text" value="9 0 6"/>
<input type="checkbox"/> Software Development	<input type="text" value="9 0 7"/>
<input type="checkbox"/> Software Product, Packages	<input type="text" value="9 0 8"/>
<input type="checkbox"/> Others (Please specify)	<input type="text" value="9 0 9"/>



14. Calculation of royalty amount \_\_\_\_\_  
(Enclose copy of communication from the foreign customer)

15. Name and address of designated Authorised \_\_\_\_\_  
Dealer in India through whom payment has been received/to be received \_\_\_\_\_  
A.D. Code No. \_\_\_\_\_

**SECTION -C**

**16. Declaration by exporter**

I/We hereby declare that I/we am/are the seller of the software in respect of which this declaration is made and that the particulars given above are true and that the value to be received from the buyer represents the export value contracted and declared above. I/we also declare that the software has been developed and exported by using authorised and legitimate datacom links.

I/We undertake that I/we will deliver to the bank named above the foreign exchange representing the full value of the software exported as above on or before ..... (i.e. within six months from the date of invoice/date of last invoice raised during a month), in the manner specified in the Regulations made under the Foreign Exchange Management Act, 1999.

Place: \_\_\_\_\_  
Date: \_\_\_\_\_  
Stamp  Name: \_\_\_\_\_  
Designation: \_\_\_\_\_  
Signature of the Exporter \_\_\_\_\_

- =====  
Enclosure:  
(1) Copy of Export Contract [7(a)]  
(2) Copy of Royalty Agreement [12(c)]  
(3) Copy of communication from foreign customer [14]  
=====

**Space for use of the competent authority (i.e. STPI/EPZ/SEZ) on behalf of  
Ministry of Information Technology**

Certified that the software described above was actually transmitted and the export/royalty value declared by the exporter has been found to be in order and accepted by us.

Place: \_\_\_\_\_  
Date: \_\_\_\_\_ (Signature of Designated Official of  
STPI/EPZ/SEZ \_\_\_\_\_  
on behalf of Ministry of Information Technology)  
Stamp  Name: \_\_\_\_\_  
Designation: \_\_\_\_\_

**For Authorised Dealer's use only**

**Certificate by Authorised dealer**

**AD's Uniform Code No.**.....

The SOFTEX Form included in the ENC statement sent to the Reserve Bank with the 'R' Return (NOSTRO/VOSTRO) ..... for the period ending ..... sent on  
(Currency name)

We certify and confirm that we have received the total amount of..... as under being the  
(Currency) (Amount)  
proceeds of exports declared on this form.

Date of Receipt	Currency	Credit to Nostro Account in ..... (Country)		Debit to Non-Resident Rupee Account of a bank in ..... (country)		Period of R-Return with which the realisation has been reported to RBI
		In our name	In the name of **	Held with us	Held with **	
1	2	3	4	5	6	7

(\*\* Write the name of the concerned branch of Authorised Dealer)

Any other manner of receipt (Specify) .....

Place: \_\_\_\_\_  
Date: \_\_\_\_\_

Stamp

\_\_\_\_\_  
(Signature of Authorised Official)

Name: \_\_\_\_\_  
Designation : \_\_\_\_\_  
Name & Address of \_\_\_\_\_  
Authorised Dealer \_\_\_\_\_



**EXCHANGE CONTROL**

**SOFTWARE EXPORT DECLARATION (SOFTEX) FORM**

(For declaration of Software Exports through data-communication links and receipt of Royalty on the Software Packages/Products exported)

**FORM NO: AB**

**TRIPLICATE**

- 
1. Name and address of the exporter
  2. STPI Centre within whose jurisdiction the unit is situated
  3. Import-Export Code Number
  4. Category of exporter : STP/EHTP/EPZ/SEZ/100% EOU/DTA unit
  5. Buyer's name and address including country and their relationship with exporting unit (if any)
  6. Date and Number of Invoice
  7. a) Whether export contract/purchase order already registered with STPI. (If 'No', please attach copy of the contract/purchase order) Yes  No   
b) Does contract stipulate payment of royalty Yes  No

**SECTION - A**

(For exports through data communication link)

8. Name of Authorised datacom service provider STPI/VSNL/DOT/Internet/Others  
(Please specify)
9. Type of software exported (Please mark on the appropriate box on the left side).  
(a) Computer Software RBI Code  

<input type="checkbox"/> Data Entry jobs and Conversion Software Data Processing	<input type="text" value="9 0 6"/>
<input type="checkbox"/> Software Development	<input type="text" value="9 0 7"/>
<input type="checkbox"/> Software Product, Packages	<input type="text" value="9 0 8"/>
<input type="checkbox"/> Others (Please specify)	<input type="text" value="9 0 9"/>

(b) Other Software

Video/TV Software

9 1 0

Others (Please specify)

9 1 1

10. Analysis of Export Value

**Currency**                      **Amount**

- (a) Full export value  
Of which :-  
i) Net value of exports without transmission charges  
ii) Transmission charges included in invoice
- (b) Transmission charges (if payable separately by the overseas client)
- (c) Deduct: Agency commission, at the rate of .....%
- (d) Any other deductions as permitted by RBI (please specify)
- (e) Amount to be realised [(a+b) - (c+d)]

11. How export value will be realised (mode of realisation) (Please mark on the appropriate box)

- (a) Under L/C
- (a) Name and address of \_\_\_\_\_  
Authorized Dealer \_\_\_\_\_
- (b) Authorized Dealer Code No. \_\_\_\_\_
- (b) Bank Guarantee
- (a) Name and address of \_\_\_\_\_  
Authorized Dealer \_\_\_\_\_
- (b) Authorized Dealer Code No. \_\_\_\_\_
- (c) Any other arrangement e.g. advance payment, etc. including transfer/remittance to bank account maintained overseas (Please specify)
- (a) Name and address of \_\_\_\_\_  
Authorized Dealer \_\_\_\_\_
- (b) Authorized Dealer Code No. \_\_\_\_\_

**SECTION - B**

(For receipt of Royalty on Software Packages/Products exported)

12. Details of Software Package(s)/ Product(s) exported

- (a) Date of export \_\_\_\_\_
- (b) GR/SDF/PP/SOFTEX Form No. on which exports were declared \_\_\_\_\_
- (c) Royalty agreement details
- %age and amount of royalty \_\_\_\_\_
- Period of royalty agreement (Enclose copy of Royalty agreement, if not already registered) \_\_\_\_\_

13. How royalty value will be realised (as defined in Royalty agreement)

\_\_\_\_\_

14. Calculation of royalty amount \_\_\_\_\_  
(Enclose copy of communication from the foreign customer)

15. Name and address of designated Authorised \_\_\_\_\_  
Dealer in India through whom payment has been received/to be received \_\_\_\_\_  
A.D. Code No. \_\_\_\_\_

**SECTION -C**

**16. Declaration by exporter**

I/We hereby declare that I/we am/are the seller of the software in respect of which this declaration is made and that the particulars given above are true and that the value to be received from the buyer represents the export value contracted and declared above. I/we also declare that the software has been developed and exported by using authorised and legitimate datacom links.

I/We undertake that I/we will deliver to the bank named above the foreign exchange representing the full value of the software exported as above on or before ..... (i.e. within six months from the date of invoice/date of last invoice raised during a month), specified in the Regulations made under the Foreign Exchange Management Act, 1999.

Place: \_\_\_\_\_  
Date: \_\_\_\_\_

Stamp

\_\_\_\_\_  
Signature of the Exporter  
Name: \_\_\_\_\_  
Designation: \_\_\_\_\_

- =====  
Enclosure:  
(1) Copy of Export Contract [7(a)]  
(2) Copy of Royalty Agreement [12(c)]  
(3) Copy of communication from foreign customer [14]  
=====

**Space for use of the competent authority (i.e. STPI/EPZ/SEZ) on behalf of  
Ministry of Information Technology**

Certified that the software described above was actually transmitted and the export/royalty value declared by the exporter has been found to be in order and accepted by us.

Place: \_\_\_\_\_  
Date: \_\_\_\_\_  
STPI/EPZ/SEZ

Stamp

\_\_\_\_\_  
(Signature of Designated Official of  
on behalf of Ministry of Information Technology)  
Name: \_\_\_\_\_  
Designation: \_\_\_\_\_

**XOS**  
**(Paragraph 6.C.12)**

**A. D. Code No.....**

**Statement of particulars of export bills outstanding  
beyond prescribed period/ due date of realisation  
as at 30<sup>th</sup> June/ 31<sup>st</sup> December**

**Part I – Outstanding export bills other than those on deferred payment terms**

Sr. No.	Bill No. and date	Name & Address of exporter	Exporter's Code No./ IE Code No.	Date of export	Due date of realisation	GR/PP/SOFTE X form No.	Port of Shipment	Shipping bill No. and date	Name & address of the overseas buyer	Commodity
1.	2.	3.	4.	5.	6.	7.	8.	9.	10.	11.

Invoice value	Amount Realised	Amount Outstanding	Rupee equivalent of outstanding amount (To be classified as)			Remarks
			Cash exports	Exports on consignment basis	Undrawn balances	
Currency and Amount	Currency and Amount	Currency and Amount				
12.	13.	14.	15.	16.	17.	18.

---

Total

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**Part II – Exports on deferred payment terms where instalments (including interest ) are outstanding beyond due date**

Sr. No.	Name & address of exporter	Exporter's Code No./ IE Code No.	No. & date of RBI approval for deferred payment term	Date of export	GR Form No.	Port of Shipment	Shipping bill No. and date	Name & address of the overseas buyer	Commodity	Invoice value
										Currency & Amount
1.	2.	3.	4.	5.	6.	7.	8.	9.	10.	11.

Value of goods covered under deferred payment terms(including interest)		Total Amount of deferred instalments (including interest) already received		Total Amount of instalments outstanding (including interest) beyond due date		Rupee equivalent of outstanding amount	Whether ECGC cover obtained (Yes /No)	No. & date of bank certificate issued	Remarks
Currency	Amount	Currency	Amount	Currency	Amount				
12.		13.		14.		15.	16.	17.	18.

---

\_\_\_ Total

---

\_\_\_

**Part III : Summary**

Part I

Part II

	'Cash' exports	Export on consignment basis	Undrawn balances	Total	Exports on deferred payment basis
	Rs.	Rs.	Rs.	Rs.	Rs.

Outstandings as on

\_\_\_\_\_

(End of previous  
half-year)

Add: Addition during  
the half- year  
under report

Less: Deletion during  
the half-year

Net position of  
outstanding as on

\_\_\_\_\_

(End of half-year  
under report)

**We certify that all export bills i.e. export bills purchased, negotiated and sent for collection, outstanding beyond the prescribed period / due date of realisation of as at the end of half-year under report have been included in this statement.**

Place: \_\_\_\_\_

Date : \_\_\_\_\_

Stamp

(Signature of Authorised Official)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

**Annex- 3****(C.15 Self write-off and extension of time )****(PART A)**

**Annual statement to be furnished to Authorised Dealers by exporters giving details of export performance during a calendar year as on 31 Dec.....**

**(Amount in Rs 000s)**

Total Export Proceeds Due within the Prescribed period of 180 days or higher period as applicable		Total Export Proceeds realised within the prescribed period of 180 days or higher period as applicable		Export proceeds not realised within the Prescribed period of 180 days or higher period as applicable	
No.of GR/SOFTEX/ SDF/PP forms due	Amount	No.of GR/SOFTEX/ SDF/PP forms	Amount	No.of GR/SOFTEX/ SDF/PP forms	Amount
		<u>Fully Realised</u>			
		<u>Partly Realised</u>			

**(PART B)**

**(Amount in Rs 000s)**

Details of Export Bills not Realised (partly or fully) within the prescribed period		Details of Extension / Reduction in invoice value/ Write off by the Exporter himself		Extension/ Reduction in invoice value / Write off sought from AD	
GR/SOFTEX/ SDF/PP No.	Amount	Amount	Revised due date @	Amount	Revised due date @
(1)		(2)		(3)	
<b>Total</b>					

**NOTE :** 1) The exporter should approach AD/RBI for extension of time in respect of bills in Column (3) in PART B.

2) Total of Bills in Column (2) in Part B should not exceed 10% of those in Column 1 of PART A

3) From 2005 onwards Bills in Column 1 of PART A will include those which have been extended for realisation by the exporter himself or with the approval of AD/RBI.

4) In respect of export bills written off (including reduction in invoice value) evidence for surrender of export incentives to be enclosed.

@ For cases of extension

**Exporters Signature :**

**Verified by Authorised Dealer**

## Appendix

### List of circulars which have been consolidated in the Master Circular on Export of Goods and Services

<b>Sr.No.</b>	<b>Circular No</b>	<b>Date</b>
1.	A.P.(DIR Series) Circular No.4	August 27, 2001
2.	A.P.(DIR Series) Circular No.5	August 27, 2001
3.	A.P.(DIR Series) Circular No.6	September 24, 2001
4.	A.P.(DIR Series) Circular No.9	October 25, 2001
5.	A.P.(DIR Series) Circular No.10	November 1, 2001
6.	A.P.(DIR Series) Circular No.20	January 28, 2002
7.	A.P.(DIR Series) Circular No.30	March 26, 2002
8.	A.P.(DIR Series) Circular No.34	April 1, 2002
9.	A.P.(DIR Series) Circular No.35	April 1, 2002
10.	A.P.(DIR Series) Circular No.38	April 12, 2002
11.	A.P.(DIR Series) Circular No.53	June 27, 2002
12.	A.P.(DIR Series) Circular No.54	June 29, 2002
13.	A.P.(DIR Series) Circular No.2	July 4, 2002
14.	A.P.(DIR Series) Circular No.10	August 14, 2002
15.	A.P.(DIR Series) Circular No.11	August 14, 2002
16.	A.P.(DIR Series) Circular No.12	August 28, 2002
17.	A.P.(DIR Series) Circular No.21	September 16, 2002
18.	A.P.(DIR Series) Circular No.28	October 3, 2002
19.	A.P.(DIR Series) Circular No.33	October 23, 2002
20.	A.P.(DIR Series) Circular No.34	October 31, 2002
21.	A.P.(DIR Series) Circular No.41.	November 8, 2002
22.	A.P.(DIR Series) Circular No.61	December 14, 2002
23.	A.P.(DIR Series) Circular No.62	December 17, 2002
24.	A.P.(DIR Series) Circular No.78	February 14, 2003
25.	A.P.(DIR Series) Circular No.91	April 1, 2003
26.	A.P.(DIR Series) Circular No.94	April 26, 2003
27.	A.P.(DIR Series) Circular No.100	May 2, 2003
28.	A.P.(DIR Series) Circular No.104	May 31, 2003
29.	A.P.(DIR Series) Circular No.105	June 16, 2003
30.	A.P.(DIR Series) Circular No.8	August 16, 2003
31.	A.P.(DIR Series) Circular No.12	August 20, 2003
32.	A.P.(DIR Series) Circular No.20	September 23,2003
33.	A.P.(DIR Series) Circular No.22	September 24, 2003
34.	A.P.(DIR Series) Circular No.26	October 3, 2003
35.	A.P.(DIR Series) Circular No.30	October 21, 2003



36.	A.P.(DIR Series) Circular No.32	October 28, 2003
37.	A.P.(DIR Series) Circular No.40	December 5, 2003
38.	A.P.(DIR Series) Circular No.61	January 31, 2004
39.	A.P.(DIR Series) Circular No.68	February 11, 2004
40.	A.P.(DIR Series) Circular No.73	February 20, 2004
41.	A.P.(DIR Series) Circular No.94	June 7, 2004
42.	A.P.(DIR Series) Circular No.96	June 15, 2004
43.	A.P.(DIR Series) Circular No.97	June 21, 2004
44.	A.P.(DIR Series) Circular No.9	September 1, 2004
45.	A.P.(DIR Series) Circular No.10	September 13, 2004
46.	A.P.(DIR Series) Circular No.25	November 1,2004