



RUPEE EXPORT CREDIT

(updated upto June 30, 2006)



Department of Banking Operations and Development

Reserve Bank of India

Central Office

Mumbai

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July 1, 2006

Aashadha 10, 1928(Saka)

All Scheduled Commercial Banks

(excluding RRBs)

Dear Sirs,

**Master Circular on
RUPEE EXPORT CREDIT**

As you are aware, in order to have all current instructions on a subject at one place, the Reserve Bank of India had issued a Master Circular DBOD.DIR(Exp.) No. 01/04.02.02/2005-06 dated July 1, 2005 on the captioned subject, which is now updated upto 30th June 2006. A copy of the revised Master Circular is enclosed. It may be noted that the Master Circular consolidates and updates all the instructions contained in the circulars listed in the Appendix, in so far they relate to providing rupee export credit by banks to the borrowers. The Master Circular has also been placed on the RBI web-site (<http://www.rbi.org.in>).

Yours faithfully,

(P. Vijaya Bhaskar)
Chief General Manager

Encls : As above

Master Circular

RUPEE EXPORT CREDIT

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1. PRE-SHIPMENT EXPORT CREDIT

1.1 Rupee Pre-shipment Credit/Packing Credit

1.1.1 *Definition*

'Pre-shipment/Packing Credit' means any loan or advance granted or any other credit provided by a bank to an exporter for financing the **purchase, processing, manufacturing or packing of goods** prior to shipment **/working capital expenses towards rendering of services** on the basis of letter of credit opened in his favour or in favour of some other person, by an overseas buyer or a confirmed and irrevocable order for the export of goods/services from India or any other evidence of an order for export from India having been placed on the exporter or some other person, **unless lodgement** of export orders or letter of credit with the bank **has been waived**.

1.1.2 *Period of Advance*

- (i) The period for which a packing credit advance may be given by a bank will depend upon the circumstances of the individual case, such as the time required for procuring, manufacturing or processing (where necessary) and shipping the relative goods/ rendering of services **It is primarily for the banks to decide the period for which a packing credit advance may be given having regard to the various relevant factors so that the period is sufficient to enable the exporter to ship the goods /render the services.**
- (ii) If pre-shipment advances are not adjusted by submission of export documents within 360 days from the date of advance, the advances will cease to qualify for concessive rate of interest to the exporter *ab initio*.
- (iii) RBI would provide refinance only for a period not exceeding 180 days.

1.1.3 *Disbursement of Packing Credit*

- (i) Ordinarily, each packing credit sanctioned should be maintained as separate account for the purpose of monitoring period of sanction and end-use of funds.
- (ii) Banks may release the packing credit in one lumpsum or in stages as per the requirement for executing the orders/LC.
- (iii) Banks may also maintain different accounts at various stages of processing, manufacturing, etc. depending on the types of goods/services to be exported, e.g. hypothecation, pledge, etc., accounts and may ensure that the outstanding balance in accounts are adjusted by transfer from one account to the other and finally by proceeds of relative export documents on purchase, discount, etc.

- (iv) Banks should continue to keep a close watch on the end-use of the funds and ensure that credit at lower rates of interest is used for genuine requirements of exports. Banks should also monitor the progress made by the exporters in timely fulfilment of export orders.

1.1.4 **Liquidation of Packing Credit**

- (i) General

The packing credit /pre-shipment credit granted to an exporter may be liquidated out of proceeds of bills drawn for the exported commodities on its purchase, discount etc. thereby converting pre-shipment credit into post-shipment credit. Further, subject to mutual agreement between the exporter and the banker it can also be repaid/prepaid out of balances in Exchange Earners Foreign Currency A/c (EEFC A/c) as also from rupee resources of the exporter to the extent exports have actually taken place. If not so liquidated /repaid, banks are free to decide the rate of interest as indicated in paragraph 5.2.1 from the date of advance.

- (ii) Packing credit in excess of export value

(a) Where by-product can be exported

Where the exporter is unable to tender export bills of equivalent value for liquidating the packing credit due to the shortfall on account of wastage involved in the processing of agro products like raw cashew nuts, etc., banks may allow exporters, *inter alia*, to extinguish the excess packing credit by export bills drawn in respect of by-product like cashew shell oil, etc

(b) Where partial domestic sale is involved

However, in respect of export of agro-based products like tobacco, pepper, cardamom, cashew nuts, etc., the exporter has necessarily to purchase a somewhat larger quantity of the raw agricultural produce and grade it into exportable and non-exportable varieties and only the former is exported. The non-exportable balance is necessarily sold domestically. For the packing credit covering such non-exportable portion, banks are required to charge commercial rate of interest applicable to the domestic advance from the date of advance of packing credit and that portion of the packing credit would not be eligible for any refinance from RBI.

(c) Export of deoiled/defatted cakes

Banks are permitted to grant packing credit advance to exporters of HPS ground nut and deoiled/defatted cakes to the extent of the value of raw materials required even though the value thereof exceeds the value of the export order. The advance in excess of the export order is required to be adjusted either in

cash or by sale of residual by-product oil within a period not exceeding 30 days from the date of advance to be eligible for concessional rate of interest.

(iii) Banks have, however, **operational flexibility** to extend the following relaxations to their exporter clients who have a **good track record**:

- (a) Repayment/liquidation of packing credit with proceeds of export documents will continue; however, **this could be with export documents relating to any other order covering the same or any other commodity exported by the exporter**. While allowing substitution of contract in this way, banks should ensure that it is commercially necessary and unavoidable. Banks should also satisfy about the valid reasons as to why packing credit extended for shipment of a particular commodity cannot be liquidated in the normal method. As far as possible, the substitution of contract should be allowed if the exporter maintains account with the same bank or it has the approval of the members of the consortium, if any.
- (b) The existing packing credit may also be marked-off with proceeds of export documents against which no packing credit has been drawn by the exporter. However, it is possible that the exporter might avail of EPC with one bank and submit the documents to another bank. In view of this possibility, banks may extend such facility after ensuring that the exporter has not availed of packing credit from another bank against the documents submitted.
- (c) These relaxations **should not be extended** to transactions of sister/associate/group concerns.

1.1.5 **'Running Account' Facility**

(i) As stated above, pre-shipment credit to exporters is normally provided on lodgement of L/Cs or firm export orders. It is observed that the availability of raw materials is seasonal in some cases. In some other cases, the time taken for manufacture and shipment of goods is more than the delivery schedule as per export contracts. In many cases, the exporters have to procure raw material, manufacture the export product and keep the same ready for shipment, in anticipation of receipt of letters of credit/firm export orders from the overseas buyers. Having regard to difficulties being faced by the exporters in availing of adequate pre-shipment credit in such cases, banks have been authorised to extend Pre-shipment Credit '**Running Account**' facility in respect of **any commodity**, without insisting on prior lodgement of letters of credit/firm export orders, depending on the bank's judgement regarding the need to extend such a facility and subject to the following conditions:

- (a) Banks may extend the 'Running Account' facility only to those exporters whose **track record** has been **good** as also Export Oriented Units (EOUs)/Units in Free Trade Zones/ Export Processing Zones (EPZs) and Special Economic Zones (SEZs)

- (b) In all cases where Pre-shipment Credit 'Running Account' facility has been extended, letters of credit/firm orders should be produced within a reasonable period of time to be decided by the banks.
 - (c) Banks should mark off individual export bills, as and when they are received for negotiation/collection, against the earliest outstanding pre-shipment credit on 'First In First Out' (FIFO) basis. Needless to add that, while marking off the pre-shipment credit in the manner indicated above, banks should ensure that concessive credit available in respect of individual pre-shipment credit does not go beyond the period of sanction or 360 days from the date of advance, whichever is earlier.
 - (d) Packing credit can also be marked-off with proceeds of export documents against which no packing credit has been drawn by the exporter.
- (ii) If it is noticed that the exporter is found to be abusing the facility, the facility should be withdrawn forthwith.
 - (iii) In cases where exporters have not complied with the terms and conditions, the advance will attract **commercial lending rate *ab initio***. In such cases, banks will be required to pay higher rate of interest on the portion of refinance availed of by them from the RBI in respect of the relative pre-shipment credit. All such cases should be reported to the Monetary Policy Department, Reserve Bank of India, Central Office, Mumbai 400 001 which will decide the rate of interest to be charged on the refinance amount.
 - (iv) **Running account facility should not be granted to sub-suppliers .**

1.1.6 ***Interest on Packing Credit***

Interest rate structure and instructions in regard thereto are detailed in paragraph 5.

1.1.7 ***Export Credit against Proceeds of Cheques, Drafts, etc. Representing Advance Payment for Exports***

- (i) Where exporters receive direct remittances from abroad by means of cheques, drafts, etc. in payment for exports, banks may grant export credit at concessive interest rate to exporters of good track record till the realisation of proceeds of the cheque, draft etc. received from abroad, after satisfying themselves that it is against an export order, is as per trade practices in respect of the goods in question and is an approved method of realisation of export proceeds as per extant rules.
- (ii) If, pending compliance with the above conditions, an exporter has been granted accommodation at normal commercial interest rate, banks may give effect to

concessive export credit rate retrospectively once the aforesaid conditions have been complied with and refund the difference to the exporter.

1.2 Rupee Pre-shipment Credit to Specific Sectors/Segments

1.2.1 *Rupee Export Packing Credit to Manufacturer Suppliers for Exports Routed through STC/MMTC/Other Export Houses, Agencies, etc.*

- (i) Banks may grant export packing credit to manufacturer suppliers who do not have export orders/letters of credit in their own name, and goods are exported through the State Trading Corporation/Minerals and Metal Trading Corporation or other export houses, agencies, etc.
- (ii) Such advances will be eligible for refinance, provided the following requirements are complied with apart from the usual stipulations:
 - a) Banks should obtain from the export house a letter setting out the details of the export order and the portion thereof to be executed by the supplier and also certifying that the export house has not obtained and will not ask for packing credit in respect of such portion of the order as is to be executed by the supplier.
 - b) Banks should, after mutual consultations and taking into account the export requirements of the two parties, apportion between the two i.e. the Export House and the Supplier, the period of packing credit for which the concessional rate of interest is to be charged. The concessional rates of interest on the pre-shipment credit will be available upto the stipulated periods in respect of the export house/agency and the supplier put together.
 - c) The export house should open inland L/Cs in favour of the supplier giving relevant particulars of the export L/Cs or orders and the outstandings in the packing credit account should be extinguished by negotiation of bills under such inland L/Cs. If it is inconvenient for the export house to open such inland L/Cs in favour of the supplier, the latter should draw bills on the export house in respect of the goods supplied for export and adjust packing credit advances from the proceeds of such bills. In case the bills drawn under such arrangement are not accompanied by bills of lading or other export documents, the bank should obtain through the supplier a certificate from the export house at the end of every quarter that the goods supplied under this arrangement have in fact been exported. The certificate should give particulars of the relative bills such as date, amount and the name of the bank through which the bills have been negotiated.

- d) Banks should obtain an undertaking from the supplier that the advance payment, if any, received from the export house against the export order would be credited to the packing credit account.

1.2.2 *Rupee Export Packing Credit to Sub-Suppliers*

Packing credit can be shared between an Export Order Holder (EOH) and sub-supplier of raw materials, components, etc. of the exported goods as in the case of EOH and manufacturer suppliers, subject to the following:

- (a) **Running Account facility is not contemplated** under the scheme. The scheme will cover the L/C or export order received in favour of Export Houses/Trading Houses/Star Trading Houses, etc. or manufacturer exporters only. The scheme should be made available to the exporters with good track record.
- (b) Bankers to an EOH will open an inland L/C specifying the goods to be supplied by the sub-supplier to the EOH against the export order or L/C received by him as a part of the export transaction. On the basis of such a L/C, the sub-supplier's banker will grant EPC as working capital to enable the sub-supplier to manufacture the components required for the goods to be exported. On supplying the goods, the L/C opening bank will pay to the sub-supplier's banker against the inland documents received on the basis of inland L/C. Such payments will thereafter become the EPC of the EOH.
- (c) It is upto the EOH to open any number of L/Cs for the various components required with the approval of his banker/leader of consortium of banks within the overall value limit of the order or L/C received by him. Taking into account the operational convenience, it is for the L/C opening bank to fix the minimum amount for opening such L/Cs. The total period of packing credit availed by the sub-supplier (s), individually or severally and the EOH should be within normal cycle of production required for the exported goods. Normally, the total period will be computed from the date of first drawal of packing credit by any one of the sub-suppliers to the date of submission of export documents by EOH.
- (d) The EOH will be responsible for exporting the goods as per export order or overseas L/C and any delay in the process will subject him to the penal provisions issued from time to time. Once the sub-supplier makes available the goods as per inland L/C terms to the EOH, his obligation of performance under the scheme will be treated as complied with and the penal provisions will not be applicable to him for delay by EOH, if any.
- (e) The scheme is an additional window besides the existing system of sharing of packing credit between EOH and manufacturer in respect of exported goods as detailed in paragraph 1.2.1 above. The scheme will **cover only**

the first stage of production cycle. *For example,* a manufacturer exporter will be allowed to open domestic L/C in favour of his immediate suppliers of components etc. that are required for manufacture of exportable goods. The scheme will not be extended to cover suppliers of raw materials/components, etc. to such immediate suppliers. In case the EOH is merely a trading house, the facility will be available commencing from the manufacturer to whom the order has been passed on by the Trading House.

- (f) EOUs/EPZ/SEZ units supplying goods to another EOU/EPZ/SEZ unit for export purposes are also eligible for rupee pre-shipment export credit under this scheme. However, the supplier EOU/EPZ/SEZ unit will not be eligible for any post-shipment facility as the scheme does not cover sale of goods on credit terms.
- (g) The scheme does not envisage any change in the total quantum of advance or period. Accordingly, the credit extended under the system will be treated as export credit from the date of advance to the sub-supplier to the date of liquidation by EOH under the inland export L/C system and upto the date of liquidation of packing credit by shipment of goods by EOH and will be eligible for refinance from RBI by the respective banks for the appropriate periods. It has to be ensured that no double financing of the same leg of the transaction is involved.
- (h) Banks may approach the ECGC for availing suitable cover in respect of such advances.
- (i) The scheme does not envisage extending credit by a sub-supplier to the EOH/manufacturer and thus, the payment to sub-suppliers has to be made against submission of documents by L/C opening bank treating the payment as EPC of the EOH.

1.2.3 Rupee Pre-shipment Credit to Construction Contractors

- (i) The packing credit advances to the construction contractors to meet their initial working capital requirements for execution of contracts abroad may be made on the basis of a firm contract secured from abroad, in a separate account, on an undertaking obtained from them that the finance is required by them for incurring preliminary expenses in connection with the execution of the contract e.g., for transporting the necessary technical staff and purchase of consumable articles for the purpose of executing the contract abroad, etc.
- (ii) The advances should be adjusted within 180 days of the date of advance by negotiation of bills relating to the contract or by remittances received from abroad in respect of the contract executed abroad. To the extent the outstandings in the account are not adjusted in the stipulated manner, banks may charge normal rate of interest on such advance.

- (iii) The exporters undertaking project export contracts including export of services may comply with the guidelines/instructions issued by Reserve Bank of India, Foreign Exchange Department, Central Office, Mumbai from time to time.

1.2.4 *Export of Consultancy Services*

- (i) Some of the Indian consultancy firms have taken up export of consultancy services in connection with the setting up of industrial and other projects in foreign countries. Where such consultancy services form part of turnkey projects or joint ventures set up abroad, banks are considering suitable credit facilities at the pre-shipment and post-shipment stages. The exporters may need financial assistance from banks even in cases where consultancy services alone are exported, particularly, if no advance payments are received.
- (ii) Banks may consider granting suitable pre-shipment credit facilities against consultancy agreements to consultancy firms for meeting the expenses of the technical and other staff employed for the project and purchase of any materials required for the purpose as well as for export of computer software, both standard and custom built software programs, subject to the usual conditions of packing credit scheme.
- (iii) While deciding the pre-shipment facilities, advance payments received against the contract must be taken into account.
- (iv) Banks may consider issuing suitable guarantees to exporters of consultancy services of high value with large advance payment, taking into account the competence of the firm to undertake the assignment in question and other related aspects.

1.2.5 *Export of IT Service and software*

Pre-shipment or post-shipment finance can be provided to exporters of IT and software services in case of specific orders from abroad." IT service" is defined as any service, which results from the use of any IT software over a system of IT products for realising value addition.

Various segments of Information Technology and Software Industry could be broadly classified into four categories.

(i) Software services and programming services

These services, which are also known as man-power exports, involve deputation of professionals for delivering programming services at customers' locations within the country, as well as abroad, under different contracts.

(ii) Project services

(a) Customised software development

These services comprise providing solution to specific problems of the customer which would be utilised by corporate main frame and mini computer users.

(b) Systems solution and integration

This involves providing a complete business solution using information technology. In this, integrator addresses a business problem of the client and offers an IT based business solution. The work involves programming, testing, documenting customised software solution for clients and integration of this programme with the client's existing IT system as well as with the systems of the client's parties /associates.

(c) Maintenance of software contract

These contracts cover trouble shooting operations and at times even updation of software.

(iii) Software products and packages

These comprise of

- (a) Systems software and
- (b) Application software.

(iv) Information technology related services (IT service)

IT services such as call centres, mentoring, teleconferencing, tele medicine etc. result from the use of any IT software over a system of IT products for realising value additions.

1.2.6 Pre-shipment Credit to Floriculture, grapes and Other Agro-based Products

- (i) In the case of floriculture, pre-shipment credit is allowed to be extended by banks for purchase of cut-flowers, etc. and all post-harvest expenses incurred for making shipment.
- (ii) However, with a view to promoting export of floriculture, grapes and other agro-based products, banks are allowed to extend concessional credit for working capital purposes in respect of export-related activities of all agro-based products including purchase of fertilizers, pesticides and other inputs for growing of flowers, grapes, etc., provided banks are in a position to clearly identify such activities as export-related and satisfy themselves of the export potential thereof, and the activities are not covered by direct/indirect finance

schemes of NABARD or any other agency, subject to the normal terms & conditions relating to packing credit such as period, quantum, liquidation, etc.

- (iii) Export credit should not be extended for investments, such as, import of foreign technology, equipment, land development, etc. or any other item which cannot be regarded as working capital.

1.2.7 Export Credit to Processors/Exporters-Agri-Export Zones

- (i) Government of India have set up Agri- Export Zones in the country to promote Agri Exports. Agri- Export Oriented Units (processing) are set up in Agri- Export zones as well as outside the zones and to promote such units, production and processing are to be integrated. The producer has to enter into contract farming with farmers and has to ensure supply of quality seeds, pesticides, micro-nutrients and other material to the group of farmers from whom the exporter would be purchasing the products as raw material for production of the final products for export. The Government, therefore, suggested that such export processing units may be provided packing credit under the extant guidelines for the purpose of procuring and supplying inputs to the farmers so that quality inputs are available to them which in turn will ensure that only good quality crops are raised. The exporters will be able to purchase/import such inputs in bulk, which will have the advantages of economies of scale.
- (ii) Banks may treat the inputs supplied to farmers by exporters as raw material for export and consider sanctioning the lines of credit/export credit to processors/exporters to cover the cost of such inputs required by farmers to cultivate such crops to promote export of agri products. The processor units would be able to effect bulk purchases of the inputs and supply the same to the farmers as per a pre-determined arrangement.
- (iii) Banks have to ensure that the exporters have made the required arrangements with the farmers and overseas buyers in respect of crops to be purchased and products to be exported respectively. The financing banks will also appraise the projects in agri export zones and ensure that the tie-up arrangements are feasible and projects would take off within a reasonable period of time.
- (iv) They also to monitor the end-use of funds, viz. distribution of the inputs by the exporters to the farmers for raising the crops as per arrangements made by the exporter/main processor units.
- (v) They have to further ensure that the final products are exported by the processors/exporters as per the terms and conditions of the sanction in order to liquidate the pre-shipment credit as per extant instructions.

2. POST-SHIPMENT EXPORT CREDIT

2.1 *Definition:*

'Post-shipment Credit' means any loan or advance granted or any other credit provided by a bank to an exporter of goods/services from India from the date of extending credit after shipment of goods/rendering of services to the date of realisation of export proceeds and includes any loan or advance granted to an exporter, in consideration of, or on the security of any duty drawback allowed by the Government from time to time.

2.2 *Types of Post-shipment Credits:*

Post-shipment advance can mainly take the form of -

- (i) Export bills purchased/discounted/negotiated.
- (ii) Advances against bills for collection.
- (iii) Advances against duty drawback receivable from Government.

2.3 *Liquidation of Post-shipment Credit:*

Post-shipment credit is to be liquidated by the proceeds of export bills received from abroad in respect of goods exported/services rendered. Further, subject to mutual agreement between the exporter and the banker it can also be repaid/prepaid out of balances in Exchange Earners Foreign Currency Account (EEFC A/C) as also from proceeds of any other unfinanced (collection) bills. Such adjusted export bills should however continue to be followed up for realization of the export proceeds and will continue to be reported in the XOS statement.

2.4 *Rupee Post-shipment Export Credit*

2.4.1 *Period*

- (i) In the case of **demand bills**, the period of advance shall be the **Normal Transit Period (NTP)** as specified by FEDAI.
- (ii) In case of **usance bills**, credit can be granted for a **maximum duration of 180 days** from date of shipment inclusive of Normal Transit Period (NTP) and grace period, if any. However, banks should closely monitor the need for extending post-shipment credit upto the permissible period of 180 days and they should influence the exporters to realise the export proceeds within a shorter period.
- (iii) **'Normal transit period'** means the average period normally involved from the date of negotiation/purchase/discount till the receipt of bill proceeds in the Nostro account of the bank concerned, as prescribed by FEDAI from time to time. It is

not to be confused with the time taken for the arrival of goods at overseas destination.

(iv) **An overdue bill**

(a) in the case of a demand bill, is a bill which is not paid before the expiry of the normal transit period, and

(b) in the case of a usance bill, is a bill which is not paid on the due date.

2.4.2 Interest Rate Structure

Interest rate structure on post-shipment credit and instructions in regard thereto are detailed in paragraph 5.

2.4.3 Advances against Undrawn Balances on Export Bills

In respect of export of certain commodities where exporters are required to draw the bills on the overseas buyer upto 90 to 98 percent of the FOB value of the contract, the residuary amount being 'undrawn balance' is payable by the overseas buyer after satisfying himself about the quality/ quantity of goods. Payment of undrawn balance is contingent in nature. Banks may consider granting advances against undrawn balances at concessional rate of interest based on their commercial judgement and the track record of the buyer. Such advances are, however, eligible for concessional rate of interest for a maximum period of 90 days only to the extent these are repaid by actual remittances from abroad and provided such remittances are received within 180 days after the expiry of NTP in the case of demand bills and due date in the case of usance bills. For the period beyond 90 days, the rate of interest specified for the category 'ECNOS' at post-shipment stage may be charged.

2.4.4 Advances against Retention Money

- (i) In the case of turnkey projects/construction contracts, progressive payments are made by the overseas employer in respect of services segment of the contract, retaining a small percentage of the progressive payments as retention money which is payable after expiry of the stipulated period from the date of the completion of the contract, subject to obtention of certificate(s) from the specified authority.
- (ii) Retention money may also be sometimes stipulated against the supplies portion in the case of turn-key projects. It may like-wise arise in the case of sub-contracts. The payment of retention money is contingent in nature as it is a defect liability.
- (iii) The following guidelines should be followed in regard to grant of advances against retention money:

- (a) **No advances** may be granted against retention money relating to **services portion** of the contract.
- (b) Exporters may be advised to arrange, as far as possible, provision of suitable guarantees, instead of retention money.
- (c) Banks may consider, on a selective basis, granting of advances against retention money relating to the **supplies portion** of the contract taking into account, among others, the size of the retention money accumulated, its impact on the liquid funds position of the exporter and the past performance regarding the timely receipt of retention money.
- (d) The payment of retention money may be secured by L/C or Bank Guarantee where possible.
- (e) Where the retention money is payable within a period of one year from the date of shipment, according to the terms of the contract, banks should charge prescribed concessive rate of interest up to a maximum period of 90 days. The rate of interest prescribed for the category 'ECNOS' at post-shipment stage may be charged for the period beyond 90 days.
- (f) Where the retention money is payable after a period of one year from the date of shipment, according to the terms of the contract and the corresponding advance is extended for a period exceeding one year, it will be treated as post-shipment credit given on deferred payment terms exceeding one year, and the rate of interest for that category will apply.
- (g) Advances against retention money will be eligible for concessional rate of interest only to the extent the advances are actually repaid by remittances received from abroad relating to the retention money and provided such payments are received within 180 days from the due date of payment of the retention money, according to the terms of the contract.

2.4.5 **Export on Consignment Basis**

(i) **General**

- (a) Export on consignment basis lends scope for a lot of misuse in the matter of repatriation of export proceeds.
- (b) Therefore, export on consignment basis should be at par with exports on outright sale basis on cash terms in matters regarding the rate of interest to be charged by banks on post-shipment credit. Thus, in the case of exports on consignment basis, even if extension in the period beyond 180 days is granted by the Foreign Exchange Department for repatriation of export proceeds, banks will charge appropriate concessive rate of interest only up to

the notional due date (depending upon the tenor of the bills), subject to a maximum of 180 days.

(ii) Export of precious and semi-precious stones

Precious and semi-precious stones, etc. are exported mostly on consignment basis and the exporters are not in a position to liquidate pre-shipment credit account with remittances received from abroad within a period of 180 days from the date of advance. Banks may, therefore, adjust packing credit advances in the case of consignment exports, as soon as export takes place, by transfer of the outstanding balance to a special (post-shipment) account which in turn, should be adjusted as soon as the relative proceeds are received from abroad but not later than 180 days from the date of export or such extended period as may be permitted by Foreign Exchange Department, Reserve Bank of India. Balance in the special (post-shipment) account will **not be eligible** for refinance from RBI.

(iii) Consignment exports to CIS and East European Countries

(a) RBI (FED) is allowing in deserving cases, on application by individual exporters with satisfactory track record, a longer period of up to 12 months for realisation of proceeds of export on consignment basis in convertible currencies to CIS (former USSR) and East European Countries. Banks may extend post-shipment credit to such exporters for a longer period *ab initio*. Accordingly, the interest rate applicable will be as follows:

Period of Post-shipment Credit,	Rate of Interest
Up to 90 days from the date of advance	The rate applicable for usance bills for period up to 90 days
Beyond 90 days and up to 12 months from the date of shipment	Banks are free to decide on the rate of interest.

(b) It is expected that sale proceeds of goods exported on consignment basis to the above countries would be realised within the permitted period of up to 12 months and post-shipment credit liquidated. In case the sale proceeds are not realised within the said period, the higher rate of interest as applicable for bills realised beyond 6 months from the date of shipment i.e. ECNOS - Post-shipment will apply for the entire period beyond 6 months.

(c) Refinance to banks against export credit would, however, be available from RBI up to a period of 180 days only each at pre-shipment and post-shipment stages.

(iv) **Consignment exports to Russian Federation against repayment of State Credit in rupees**

(a) RBI (FED) is allowing on application, Export Houses/ Trading Houses/Star Trading Houses/Super Star Trading Houses with satisfactory track record, a longer period of up to 360 days from the date of shipment for realisation of proceeds of exports of permitted goods as announced by them from time to time to the Russian Federation on consignment basis against repayment of State Credits in rupees. For the procedure to be followed, reference may be made to AD(GP Series) Circular No. 5 dated May 31, 1999 and subsequent instructions, if any, issued in this regard by Foreign Exchange Department, Reserve Bank of India. Banks may extend post-shipment credit to such exporters for a longer period *ab initio*. Accordingly, the interest rate applicable will be as follows:

Period of Post-shipment Credit	Rate of Interest
Up to 90 days from the date of advance	The rate applicable for usance bills for period up to 90 days
Beyond 90 days and up to 360 days from the date of shipment	Banks are free to decide on the rate of interest.

(b) In case, sale proceeds are not realised within the said period, the higher rate of interest as applicable for bills realised beyond 6 months from the date of shipment will apply for the entire period beyond 6 months.

(c) The refinance to banks against export credit would, however, be available from RBI up to a period of 180 days only each at pre and post shipment stages.

2.4.6 Exports through the Warehouse-cum-Display Centres Abroad

(i) Some Indian organisations/exporters are permitted by RBI (FED) to establish warehouses abroad for storing the goods exported from India to enable them to arrange off-the-shelf sales for achieving greater penetration in the overseas markets. Since exports to these warehouses are in anticipation of orders from the buyers overseas, the prescribed period of realisation of proceeds of such export has been fixed upto fifteen months from the date of shipment as against the normal period of six months in other cases.

- (ii) In view of longer period of realisation permitted, *ab initio*, the interest rates on the post-shipment credit in rupee against exports through approved warehouses are as follows:

Period of Post-shipment Credit	Rate of Interest
Up to 90 days from the date of advance	The rate applicable for usance bills for period up to 90 days.
Beyond 90 days and up to 15 months from the date of shipment	Banks are free to decide on the rate of interest.

- (iii) In case sale proceeds are not realised within the said period, the higher rate of interest as applicable for bills realised beyond 6 months from the date of shipment i.e. ECNOS - Post-shipment will apply for the entire period beyond 6 months.
- (iv) Refinance to the bank against export credit would be available from RBI up to a period of 180 days only each at pre-shipment and post-shipment stages.

2.4.7 Export of Goods for Exhibition and Sale

Banks may provide finance to exporters against goods sent for exhibition and sale abroad in the normal course in the first instance, and after the sale is completed, allow the benefit of the concessive rate of interest on such advances, both at the pre-shipment stage and at the post-shipment stage, up to the stipulated periods, by way of a rebate. Such advances should be given in separate accounts.

2.4.8 Post-shipment Credit on Deferred Payment Terms

Banks may grant post-shipment credit on deferred payment terms for a period exceeding one year, in respect of export of capital and producer goods as specified by RBI (FED) from time to time.

2.5 Post-shipment Advances against Duty Drawback Entitlements

- 2.5.1 Banks may grant post-shipment advances to exporters against their duty drawback entitlements as provisionally certified by Customs Authorities pending final sanction and payment.
- 2.5.2 The advance against duty drawback receivables can also be made available to exporters against export promotion copy of the shipping bill containing the EGM Number issued by the Customs Department. Where necessary, the financing bank may have its lien noted with the designated bank and arrangements may be made with the designated

bank to transfer funds to the financing bank as and when duty drawback is credited by the Customs.

- 2.5.3 These advances granted against duty drawback entitlements would be eligible for concessional rate of interest and refinance from RBI up to a maximum period of 90 days from the date of advance.

2.6 **ECGC Whole Turnover Post-shipment Guarantee Scheme**

2.6.1 The Whole Turnover Post-shipment Guarantee Scheme of the Export Credit Guarantee Corporation of India Ltd. (ECGC) provides protection to banks against non-payment of post-shipment credit by exporters. Banks may, in the interest of export promotion, consider opting for the Whole Turnover Post-shipment Policy. The salient features of the scheme may be obtained from ECGC.

2.6.2 As the post-shipment guarantee is mainly intended to benefit the banks, the cost of premium in respect of the Whole Turnover Post-shipment Guarantee taken out by banks may be absorbed by the banks and **not** passed on to the exporters.

2.6.3 Where the risks are covered by the ECGC, banks should not slacken their efforts towards realisation of their dues against long outstanding export bills.

3. **DEEMED EXPORTS - CONCESSIVE RUPEE EXPORT CREDIT**

3.1 Banks are permitted to extend rupee pre-shipment and post-supply rupee export credit at concessional rate of interest to parties against orders for supplies in respect of projects aided/financed by bilateral or multilateral agencies/funds (including World Bank, IBRD, IDA), as notified from time to time by Department of Economic Affairs, Ministry of Finance under the Chapter "Deemed Exports" in EXIM Policy, which are eligible for grant of normal export benefits by Government of India.

3.2 Packing Credit provided should be adjusted from free foreign exchange representing payment for the suppliers of goods to these agencies. It can also be repaid/prepaid out of balances in Exchange Earners Foreign Currency account (EEFC A/c), as also from the rupee resources of the exporter to the extent supplies have actually been made.

3.3 Banks may also extend rupee

(i) pre-shipment credit, and

(iii) post-supply credit (for a maximum period of 30 days or up to the actual date of payment by the receiver of goods,

whichever is earlier), for supply of goods specified as 'Deemed Exports' under the same Chapter of EXIM Policy from time to time.

- 3.4 The post-supply advances would be treated as overdue after the period of 30 days. In cases where such overdue credits are liquidated within a period of 180 days from the notional due date (i.e. before 210 days from the date of advance), the banks are required to charge, for such extended period, interest prescribed for the category 'ECNOS' at post-shipment stage. If the bills are not paid within the aforesaid period of 210 days, banks should charge from the date of advance, the rate prescribed for 'ECNOS' - Post-shipment.
- 3.5 Banks would be eligible for refinance from RBI for such rupee export credits extended both at pre-shipment and post-supply stages.

4. GOLD CARD SCHEME FOR EXPORTERS

(See also para 1.1.3 of the Master Circular dated July 1, 2006 on "Export Credit - Customer Service, Simplification of Procedures for Delivery and Reporting Requirements")

- 4.1 The applicable rate of interest to be charged under the Gold Card Scheme will not be more than the general rate for export credit in the respective bank and within the ceiling prescribed by RBI. In keeping with the spirit of the Scheme banks will endeavour to provide the best rates possible to Gold Card holders on the basis of their rating and past performance.
- 4.2 In respect of the Gold Card holders, the concessive rate of interest on post-shipment rupee export credit applicable up to 90 days may be extended for a maximum period up to 365 days.

5. INTEREST ON EXPORT CREDIT

5.1 General

A ceiling rate has been prescribed for rupee export credit linked to Benchmark Prime Lending Rates (BPLRs) of individual banks available to their domestic borrowers. Banks have, therefore, freedom to decide the actual rates to be charged within the specified ceilings. Further, the ceiling interest rates for different time buckets under any category of export credit should be on the basis of the BPLR relevant for the entire tenor of export credit.

5.1.1 ECNOS

ECNOS means Export Credit Not Otherwise Specified in the Interest Rate structure for which banks are free to decide the rate of interest keeping in view the BPLR and spread guidelines.

5.2 Interest Rate on Rupee Export Credit

5.2.1 Interest Rate Structure

The interest rate structure for rupee export credit applicable for the period up to 31.10.2006:

	Type of Credit	Interest Rate @
1.	Pre-shipment Credit (from the date of advance)	
	(a) Up to 180 days	Not exceeding BPLR minus 2.5 percentage points
	(b) Against incentives receivable from Government (covered by ECGC Guarantee) up to 90 days	Not exceeding BPLR minus 2.5 percentage points
2.	Post-shipment Credit (from the date of advance)	
	(a) On demand bills for transit period (as specified by FEDAI)	Not exceeding BPLR minus 2.5 percentage points
	(b) Against usance bills [^] (for total period comprising usance period of export bills, transit period as specified by FEDAI, and grace period, wherever applicable)	
	i) Up to 90 days	Not exceeding BPLR minus 2.5 percentage Points
	ii) Up to 365 days for exporters under the Gold Card Scheme.	Not exceeding BPLR minus 2.5 percentage points.
	(c) Against incentives receivable from Govt. (covered by ECGC Guarantee) up to 90 days	Not exceeding BPLR minus 2.5 percentage points
	(d) Against undrawn balances (up to 90 days)	Not exceeding BPLR minus 2.5 percentage points
	(e) Against retention money (for supplies portion only) payable within one year from the date of shipment (up to 90 days)	Not exceeding BPLR minus 2.5 percentage points
[^] up to notional due date or actual due date, whichever is earlier. [@] Since these are ceiling rates, banks would be free to charge any rate below the ceiling rates. Note: Interest rates for the above-mentioned categories of export credit beyond the tenors as prescribed above are deregulated and banks are free to decide the rate of interest, keeping in view the BPLR and spread guidelines		

5.2.2 Application of Interest Rates

The revision in interest rates made from time to time is made applicable to fresh advances **as also** to the existing advances for the remaining period of credit.

5.2.3 *Interest on Pre-shipment Credit*

- i) Banks should charge interest on pre-shipment credit up to 180 days at the rate to be decided by the bank within the ceiling rate arrived at on the basis of BPLR relevant for the entire tenor of the export credit under the category. The period of credit is to be reckoned from the date of advance.
- ii) If pre-shipment advances are not liquidated from proceeds of bills on purchase, discount, etc. on submission of export documents within 360 days from the date of advance, the advances will cease to qualify for concessive rate of interest ***ab initio***
- iii) In cases where packing credit is not extended beyond the original period of sanction and exports take place after the expiry of sanctioned period but within a period of 360 days from the date of advance, exporter would be eligible for concessional credit only up to the sanctioned period. For the balance period, interest rate prescribed for ECNOS at pre-shipment stage will apply. Further, the reasons for non-extension of the period need to be advised by banks to the exporter.
- iv) In cases where exports do not take place within 360 days from the date of pre-shipment advance, such credits will be termed as 'Export Credit Not Otherwise Specified' (ECNOS) and banks may charge interest rate prescribed for 'ECNOS – pre-shipment' from the very first day of the advance.
- v) If exports do not materialise at all, banks should charge on relative packing credit domestic lending rate plus penal rate of interest, if any, to be decided by the banks on the basis of a transparent policy approved by their Board.

5.2.4 *Interest on Post-shipment Credit*

Early payment of export bills

- (a) In the case of advances against demand bills, if the bills are realised before the expiry of the normal transit period (NTP), interest at the concessive rate shall be charged from the date of advance till the date of realisation of such bills. The date of realisation of demand bills for this purpose would be the date on which the proceeds get credited to the banks' Nostro accounts.
- (b) In the case of advance/credit against usance export bills, interest at concessive rate may be charged only up to the notional/actual due date

or the date on which export proceeds get credited to the bank's Nostro account abroad, whichever is earlier, irrespective of the date of credit to the borrower's/exporter's account in India. In cases where the correct due date can be established before/immediately after availment of credit due to acceptance by overseas buyer or otherwise, concessive interest can be applied only up to the actual due date, irrespective of whatever may be the notional due date arrived at, provided the actual due date falls before the notional due date.

- (c) Where interest for the entire NTP in the case of demand bills or up to notional/actual due date in the case of usance bills as stated at (b) above, has been collected at the time of negotiation/purchase/discount of bills, the excess interest collected for the period from the date of realisation to the last date of NTP/notional due date/actual due date should be refunded to the borrowers.

5.2.5 **Overdue Export Bills**

- (i) In case of export bills, the rate of interest decided by the bank within the ceiling rate stipulated by RBI will apply up to the due date of the bill (up to NTP in case of demand bill and specified period in case of usance bills).
- (ii) For the period beyond the due date viz. for the overdue period, the rate fixed for '**Export Credit Not Otherwise Specified**' (ECNOS) at **post-shipment stage** will apply and no penal interest should be charged additionally.
- (iii) Banks should ensure that the additional interest by way of overdue interest (ECNOS) should not be levied where there has been no advance (pre or post shipment) taken by the exporter.

5.2.6 **Interest on Post-shipment Credit Adjusted from Rupee Resources**

Banks should adopt the following guidelines to ensure uniformity in charging interest on post-shipment advances which are not adjusted in an approved manner due to non-accrual of foreign exchange and advances have to be adjusted out of the funds received from the Export Credit Guarantee Corporation of India Ltd. (ECGC) in settlement of claims preferred on them on account of the relevant export consignment:

- (a) In case of exports to certain countries, exporters are unable to realise export proceeds due to non-expatriation of the foreign exchange by the Governments/Central Banking Authorities of the countries concerned as a result of their balance of payment problems even though payments have been made locally by the buyers. In these cases ECGC offer cover to exporters for transfer delays. Where ECGC have admitted the claims and paid the amount for transfer delay, banks may charge interest as applicable to 'ECNOS - Post-shipment' even if the post-shipment advance may be outstanding beyond six months from the date of shipment. Such interest would be applicable on the full amount of advance

irrespective of the fact that the ECGC admit the claims to the extent of 90 percent/75 percent and the exporters have to bring the balance 10 percent/25 percent from their own rupee resources.

- (b) In a case where interest has been charged at commercial rate or ECNOS if export proceeds are realised in an approved manner subsequently, the bank may refund to the borrower the excess amount representing difference between the quantum of interest already charged and interest that is chargeable taking into account the said realisation after ensuring the fact of such realisation with satisfactory evidence. While making adjustments of accounts it would be better if the possibility of refund of excess interest is brought to the notice of the borrower.

5.2.7 Change of Tenor of Bill

- (i) In terms of para C.14 of the AP DIR series Circular No. 12 dated 9th September 2000 issued by RBI (FED), banks have been permitted, on request from exporters, to allow change of the tenor of the original buyer/ consignee, provided inter alia, the revised due date of payment does not fall beyond six months from the date of shipment.
- (ii) In such cases as well as where change of tenor up to six months from the date of shipment has been allowed, it would be in order for banks to extend the concessional rate of interest up to the revised notional due date, subject to the interest rates Directive issued by RBI.

Appendix

Master Circular RUPEE EXPORT CREDIT

List of Circulars consolidated by the Master Circular

Sr. No.	Circular No	Date	Subject
1.	DBOD.Dir.(Exp) BC No.83/04.02.01/ 2005-06	28.04.06	Rupee Export Credit Interest Rates
2.	DBOD.Dir.(Exp) BC No41/04.02.01/ 2005-06	02.11.05	Rupee Export Credit Interest Rates
3.	DBOD. Dir (Exp). No. 83/ 04.02.01/2004-05	29.04.05	Rupee Export Credit Interest Rates
4.	IECD. No. 14/ 01.01.43/2003-04	30.06.04	Merger of functions of Industrial and Export Credit department of reserve Bank of India with its other Departments
5.	IECD No. 12/ 04.02.02/ 2003-04	18.05.04	Gold Card scheme for Exporters
6.	IECD No. 13/ 04.02.01/2003-04	18.05.04	Rupee Export credit Interest Rates for gold card holder Exporters
7.	IECD No. 10/ 04.02.01/ 2003-04	24.04.04	Rupee Export Credit Interest Rates
8.	IECD No. 5/04.02.01/2003-04	31.10.03	Rupee Export Credit Interest Rates
9.	IECD No. 18/04.02.01/2002-03	30.04.03	Rupee Export Credit Interest rates
10.	IECD No.16/04.02.02/2002-03	01.04.03	Export Credit - SEZ Units
11.	IECD No. 8/04.02.01/2002-03	28.09.02	Special Financial Package for Large value Exports
12.	IECD No. 7/04.02.01/2002-03	23.09.02	Rupee Export Credit Interest rates
13.	IECD.No.17/04.02.01/2001-02	15.03.02	Rupee Export Credit Interest Rates
14.	IECD.No.15/04.02.02/2001-02	03.01.02	Export Credit to Processors/ Exporters-Agri-Export Zones
15.	IECD.No.4/04.02.01/2001-02	24.09.01	Rupee Export Credit Interest Rates
16.	IECD.No.13/04.02.01/2000-01	19.04.01	Rupee Export Credit Interest Rates
17.	IECD.No.9/04.02.01/2000-2001	05.01.01	Interest Rate on Export Credit
18.	IECD.No.15/04.02.01/99-2000	25.05.2000	Export Credit - Interest Rates
19.	IECD.No.14/04.02.02/1999-2000	17.05.2000	Consignment Exports to Russian Federation against Repayment of State Credits - Interest Rates on Post-shipment Credit in Rupees
20.	IECD.No.12/04.02.01/1999-2000	15.03.2000	Export Credit Interest Rate – Clarifications
21.	IECD.No.6/04.02.01/99-2000	29.10.99	Export Credit - Interest Rates

22.	IECD.No.23/04.02.01/98-99	12.04.99	Change of Tenor of Bill - Applicability of Concessional Rate of Interest
23.	IECD.No.19/04.02.01/98-99	03.03.99	Export Credit - Interest Rates
24.	IECD.No.16/04.02.01/98-99	25.02.99	Advance against Duty Drawback Claims
25.	IECD.No.11/04.02.01/98-99	13.01.99	Export Credit - Floriculture, Grapes and Other Agro Products
26.	IECD.No.6/08.12.01/98-99	08.08.98	Guidelines for Sanction of Working Capital Finance to Information Technology (IT) and Software Industry
27.	IECD.No.5/04.02.01/98-99	06.08.98	Export Credit - Interest Rates
28.	IECD.No.41/04.02.01/97-98	29.04.98	Export Credit - Interest Rates
29.	IECD.No.38/04.02.02/97-98	02.03.98	Post-shipment Finance in respect of Exports through the Warehouse-cum-Display Centre at Dubai
30.	IECD.No.32/04.02.01/97-98	31.12.97	Export Credit - Rate of Interest on Overdue Export Bills
31.	IECD.No.31/04.02.01/97-98	31.12.97	Export Credit - Rate of Interest on Post-shipment Rupee Credit
32.	IECD.No.29/04.02.01/97-98	29.12.97	Export Credit - Interest Rates on Post-shipment Rupee Credit – Clarifications
33.	IECD.No.26/04.02.01/97-98	17.12.97	Export Credit - Interest Rates on Post-shipment Rupee Credit
34.	IECD.No.19/04.02.01/97-98	29.11.97	Export Credit - Interest Rates on Post-shipment Rupee Credit
35.	IECD.No.18/04.02.01/97-98	26.11.97	Export Credit - Interest Rates on Post-shipment Rupee Credit
36.	IECD.No.11/04.02.01/97-98	21.10.97	Export Credit - Interest Rates
37.	IECD.No.9/04.02.01/97-98	12.09.97	Export Credit - Interest Rates on Post-shipment Rupee Credit
38.	IECD.No.1/04.02.01/97-98	05.07.97	Extension of Concessive Credit for Deemed Exports
39.	IECD.No.32/04.02.01/96-97	25.06.97	Export Credit - Interest Rates
40.	IECD.No.29/04.02.01/96-97	17.04.97	Post-shipment Finance in respect of Exports through the Warehouse-cum-Display Centre at Dubai
41.	IECD.No.27/04.02.01/96-97	15.04.97	Export Credit - Interest Rates
42.	IECD.No.16/04.02.01/96-97	22.11.96	Extension of Concessive Credit for Deemed Exports -List of Multilateral/Bilateral agencies/funds

43.	IECD.No.15/04.02.01/96-97	19.11.96	Export Credit - Export Credit and Guarantee Corporation - Whole Turnover Post-shipment Guarantee Scheme
44.	IECD.No.10/04.02.01/96-97	19.10.96	Interest Rates on Advances - Post-shipment Rupee Credit
45.	IECD.No.2/04.02.01/96-97	03.07.96	Interest Rates for Post-shipment Export Credit on Medium and Long Term Basis (Deferred Credit for the Period beyond 180 days)
46.	IECD.No.20/04.02.01/95-96	07.02.96	Interest Rates on Advances - Post-shipment Export Rupee Credit
47.	IECD.No.30/04.02.02/94-95	14.12.94	Relaxations in the Area of Export Packing Credit
48.	IECD.No.25/04.02.02/94-95	10.11.94	Inland Export L/C System Covering the Sub-suppliers to an Export Order
49.	IECD.No.17/04.02.02/94-95	11.10.94	Export Packing Credit - Relaxations in Interest Rates
50.	IECD.No.11/04.02.02/94-95	05.09.94	Liquidation of Export Packing Credit
51.	IECD.No.5/04.02.02/94-95	04.08.94	Extension of Concessive Credit for Deemed Exports-List of Multilateral/Bilateral Agencies/Funds
52.	IECD.No.EFD.42/04.02.02/93-94	07.05.94	Consignment Exports to CIS and East European Countries - Interest Rates on Post-shipment Credit
53.	IECD.No.EFD.23/04.02.02/93-94	10.12.93	Extension of Concessive Export Credit for Deemed Exports - List of Multilateral or Bilateral Agencies/Funds
54.	IECD.No.EFD.2/04.02.02/93-94	02.08.93	Extension of Concessive Export Credit for Deemed Exports
55.	IECD.No.16/EFD/BC/819/POL-	15.12.92	Export Finance for Storing and Sale through Warehouses Abroad
56.	IECD.No.56/EFD/BC/819/POL-	14.03.92	Extension of Pre-shipment Credit - Running Account ECR/91-92 Facility
57.	IECD.No.55/EFD/BC/819/POL- ECR/91-92	12.03.92	Pre-shipment Credit for Periods Beyond 180 Days
58.	IECD.No.53/EFD/BC/819/POL- ECR/91-92	29.02.92	Interest Rates on Export Credit
59.	IECD.No.47/EFD/BC/819/POL- ECR/91-92	25.01.92	Packing Credit - Running Account Facility

60.	IECD.No.31/EFD/BC/819/POL-ECR/91-92	20.11.91	Extension of Packing Credit - Running Account Facility
61.	IECD.No.25/EFD/BC/819/POL-ECR/91-92	09.10.91	Interest Rates on Export Credit
62.	IECD.No.22/EFD/BC/819/POL-ECR/91-92	27.09.91	Interest Rates on Post-shipment Export Credit
63.	IECD.No.11/EFD/BC/819/POL-ECR/91-92	05.08.91	Interest Rates on Advances - Export Credit
64.	IECD.No.2/EFD/BC/819-POL/ECR/91-92	09.07.91	Export Credit (Interest Subsidy) Scheme, 1968 - Interest on Post-shipment Credit Adjusted from Rupee Resources
65.	IECD.No.EFD.BC.49/819-POL/ECR/91	22.04.91	Interest Rates on Advances – Export credit
66.	IECD.No.EFD/BC/48/819/POL-ECR/91	02.04.91	Interest Rates on Advances - Export Credit
67.	IECD.No.EFD/BC/47/819/POL-ECR/90-91	01.04.91	Interest Rates on Advances - Export Credit
68.	IECD.No.EFD.BC.44/DDB(P)-91	26.03.91	Duty Drawback Credit Scheme, 1976-Grant of Interest- free Advances against Duty Drawback Entitlements under and Rate
69.	IECD.No.EFD.BC.8/819-POL/ECR/89-90	28.09.89	Export Credit (Interest Subsidy) Scheme, 1968 - Normal Transit Period- Demands Bill bills
70.	IECD.No.EFD.BC.253/819-POL-ECR/89	27.05.89	Export Credit (Interest Subsidy) Scheme, 1961 1968 - Interest on Post-shipment Credit Adjusted from Rupee Resources
71.	IECD.No.EFD.BC.250/380-DDB(P)-89	29.04.89	Duty Drawback Credit Scheme, 1976
72.	IECD.No.EFD.BC.248/819-POL-ECR-89	13.03.89	Packing Credit for Imports against Entitlements under Advance Licence/Import-Export Pass Book Scheme
73.	IECD.No.EFD.BC.240/819-POL-ECR-89	03.03.89	Export Credit (Interest Subsidy) Scheme, 1968 – Provision of Concessive Credit against Proceeds of Cheques, Drafts, etc. Received Directly towards Advance Payment of Exports
74.	IECD.No.EFD.215/822-WGM—NOD-88	12.08.88	Overseas Civil Engineering Construction Contracts- Consultancy Services
75.	IECD.No.EFD.197/822-WGM-NOD-88	30.01.88	Project Exports - Grant of Credit Facilities to IndianContractors

76.	IECD.No.EFD.BC.188/819-POL-ECR-87	06.11.87	Export Credit (Interest Subsidy) Scheme, 1968 –Packing Credit relating to the Export of Cashew nuts and Other Agro-based Products
77.	IECD.No.EFD.BC.181/819-POL-ECR-87	10.08.87	Export Credit Guarantee Corporation of India Ltd. (ECGC) - Realisation of Long Outstanding Export Bills -Recovery Efforts by Banks
78.	IECD.No.EFD.BC.163/819-POL—ECR-87	04.03.87	Export Credit (Interest Subsidy) Scheme, 1968 Clarification regarding 'Normal Transit Period'
79.	IECD.No.EFD.BC.153/819-POL-Pre-ECR-87	03.01.87	Export Credit (Interest Subsidy) Scheme, 1968 - Pre-shipment Advance - Concessive Rate of Interest
80.	IECD.No.EFD.BC.148/819-POL-ECR-86	24.11.86	Export Credit (Interest Subsidy) Scheme, 1968 -Interest on Advances against Demand Bills
81.	DBOD.No.Dir.BC.23/C.96-86	28.02.86	Pre-shipment Finance for Exports
82.	IECD.No.EFD.BC.133/015-EOU-85	21.11.85	Export Credit to 100 percent Export Oriented Units (EOUs)
83.	IECD.No.EFD.BC.127/819-POL-ECR-85	08.10.85	Export Credit (Interest Subsidy) Scheme, 1968 - Post Supply Facilities against Supplies to IBRD/IDA/UNICEF aided Projects/Programmes in India
84.	IECD.No.EFD.BC.109/819-POL-ECR-85	27.03.85	Pre-shipment Credit to Exporters of Iron Ore
85.	IECD.No.EFD.BC.103/819-POL-ECR-85	04.02.85	Export Credit (Interest Subsidy) Scheme, 1968 - Grant of Pre-shipment Credit - Substitution of Contract, etc.
86.	IECD.No.EFD.BC.102/819-POL-ECR-85	28.01.85	Export Credit - Export of Commodities on Consignment Basis
87.	IECD.No.EFD.BC.86/C.819-POL- ECR-84	15.03.84	Export Credit (Interest Subsidy) Scheme, 1968 - Repatriation of Proceeds of Export Bills – Clarification
88.	IECD.No.EFD.BC.80/015.EOU.84	19.01.84	Export Credit to 100 percent Export Oriented Units (EOUs)
89.	IECD.No.EFD.BC.75/C.297(P)--83	06.12.83	Strategy for Exports to Africa - Extract from Report of Gen(Africa)Sub-Group of Standing Committee on Export Finance
90.	IECD.No.EFD.BC.59 & 60/C.297 P-83	20.06.83	Packing Credit Advances to Exporters of Deoiled and Defatted Cakes - Revised Directive
91.	DBOD.No.ECC.BC.143,144/C.297 P-80	09.12.80	Pre-shipment Credit – Ceiling Rate of Interest – Directive

92.	DBOD.No.ECC.BC.172/C.297P-79	04.12.79	Export Credit - Export Credit and Guarantee Corporation Whole Turnover Post-shipment Export Credit Guarantee Scheme
93.	DBOD.No.ACC.BC.107/C.297P(C)-79	23.07.79	Duty Drawback Credit Scheme, 1976 – Adjustments in the Loan Accounts in the Prescribed Time
94.	DBOD.No.ECC.BC.104/C.297P-	14.07.79	Export Credit - Export Credit and Guarantee Corporation- Whole Turnover Post-shipment Guarantee Scheme
95.	DBOD.No.ECC.BC.81/C.297P-79	05.06.79	Export Credit (Interest Subsidy) Scheme, 1968 – Repatriation of Proceeds to Cover Export Bills
96.	DBOD.No.ECC.BC.73/C.297(O) (12)-79	02.06.79	Export Credit - Export of Diamonds
97.	DBOD.No.ACC.BC.118/C.297P(C)-79	07.04.79	Duty Drawback Credit Scheme, 1976 – Revised Accounting Procedure
98.	DBOD.No.ACC.BC.55/C.297P(C)-79	07.04.79	Duty Drawback Credit Scheme, 1976 – Amendments
99.	DBOD.No.ACC.BC.38/C.297P(C)-79	06.03.79	Duty Drawback Credit Scheme, 1976 – Relaxation
0	DBOD.No.ECC.BC.14,15/C.297P-79	22.01.79	Export Credit - Post-shipment Credit – Ceiling Rate of Interest – Directive
0	DBOD.No.ECC.BC.9/C.297P-79	15.01.79	Advances to Units in Free Trade/Export Promotion Zones
0	DBOD.ACC.BC.70/ C.297P(C)-78	18.05.78	Duty Drawback Credit Scheme, 1976-Credit to Loan Account of Borrowing Bank by way of Adjustment towards Repayment of Advances made by RBI
0	DBOD.ECC.BC.57/ C.297L (I.D) Gen-78	04.05.78	Export Credit- Banks Advised to Obtain Clearance for Issuing Bid Bonds / Guarantees from Working Group-Overseas Construction Contracts
0	DBOD.ECC.BC.45/ C.297 (O) (12)-78	29.03.78	Export Credit- Regarding Bank Finance for Export Of Diamonds
0	DBOD.ECC.BC.39 & 40/ C.297P-78	08.03.78	Export Credit-Ceiling Rate on Interest-Directives
0	DBOD.ECC.BC. 82/C.297L(4.1)-77	04.07.77	Export Credit- Guidelines for Financing Overseas Construction Contracts
0	DBOD.ECC.BC.55/ C.297P-77	28.05.77	Post-shipment Credit Given on Deferred Payment Terms- Export Of Capital and Producer Goods-High Value Engineering and Equipment Goods

8	DBOD.ACC.BC.52/C.297P(C)-77	25.05.77	Duty Drawbacks Credit Scheme, 1976-Advice to Banks to Fix Limits in a Realistic Manner
9	DBOD.ECC.BC.31/C297M-77.	29.03.77	Export Credit (Interest Subsidy) Scheme, 1968-Packing Credit Advances to Exporters of HPS Groundnut and of Deoiled and Defatted Cakes- Clarification regarding interest subsidy Claims and Concessional Rate of Interest
10	DBOD.ECC.BC.8/ C.297M-77	13.01.77	Export Credit (Interest Subsidy) Scheme, 1968-Advances Against Undrawn Balances and Retention Money
11	DBOD.ECC.BC.154/C.297P-76	27.12.76	Export Credit- Clarification Regarding Interest @ 8 percent p.a. on Post shipment Credit only on Credit Extended for the Periods Exceeding One Year
12	DBOD.ACC.BC.66/ C.297P (C)-76	23.06.76	Duty Drawbacks Credit Scheme, 1976-Minimum Amount to be Borrowed by Banks from RBI at One Time Being Reduced to Rs. 20, 000/- from Rs.1 lakh.
13	DBOD.ECC.BC.38/C.297P-76	22.03.76	Export Credit (Interest Subsidy) Scheme, 1968-Packing Credit Advances
14	DBOD.ACC.BC.25/C.297P (C)-76	21.02.76	Duty Drawbacks Credit Scheme, 1976-Advice to Banks to Verify the Bill of Lading, etc. at the time of Sanctioning Advances Under the Scheme
15	DBOD.ECC.BC.20/ C.297P-76	09.02.76	Pre- Shipment Credit –Advice to Banks to Grant Packing Credit Facilities to Jute Mills on the Basis of Cable Advices from Foreign Buyers
16	DBOD.ECC.BC.19/ C.297P-76	09.02.76	Pre-Shipment Credit Operational Flexibility Relaxation in regard to the Substitution of Contracts and Financing of Export through Export Houses /Agencies
17	DBOD.ECC.BC.16/ C.297L(LF)-76	06.02.76	Export Credit-Financing of Carpet Exporters – Advice to Banks to give Adequate Powers to Branch Managers/Regional Managers to Dispose of the Export Credit Proposals Promptly
18	DBOD.ECC.BC.12/ C.297(L-11)-76	27.01.76	Export Credit - Export of Consultancy Services –Advice to Banks to Extend Necessary Support
19	DBOD.ECC.BC.2/C.297L(16)-76	07.01.76	Duty Drawback Credit Scheme, 1976

0	DBOD.ECC.BC.91/C.297P-75	23.10.75	Export Credit - Export of Goods for Exhibition-cum-Sale - Concessional Rate of Interest to be Charged by Banks for Manufacture of Products for Sale and Exhibition Abroad
1	DBOD.ECC.BC.57/C.297P-75	14.08.75	Export Credit - Export of Consultancy Services -Sanction of Credit Limits by Banks against Consultancy Agreements for Meeting Expenses of the Technical and Other Staff
2	DBOD.ECC.BC.33/C.297P-75	19.04.75	Post-shipment Credit on Deferred Payment Terms -Advice to Banks to Charge the Interest at a Concessional Ceiling Rate of 8 percent p.a. for a Period Exceeding One Year
3	DBOD.BM.BC.7/C.297P-74	12.01.74	Export Credit - Advice to Banks to Keep a Close Watch On the Utilisation of Export Credit with Reference to both the Quantum and the Period
4	DBOD.BM.BC.81/C.297M-73	18.07.73	Pre-shipment Credit Scheme and Export Credit (Interest Subsidy) Scheme, 1968 - Packing Credit Facilities against Supplies to IBRD/IDA/ UNICEF aided Projects/Programmes in India Eligible for both for Refinance and Interest Subsidy
5	DBOD.BM.BC.58/C.297P-73	31.05.73	Pre-shipment Credit Scheme - Export of Precious and Semi-precious Stones, Pearls and Synthetic Stones – Clarification that Packing Credit Advances may be Adjusted by Transfer of the Outstanding Balance to a Special (Post-shipment) Account
6	DBOD.BM.BC.120/C.297P-72	06.12.72	Packing Credit Advances to Miners of Iron Ore in Goa who Supply Ore to Exporters for Export
7	DBOD.BM.BC.97/C.297(M)-72	30.10.72	Pre-shipment Credit Scheme and Export Credit (Interest Subsidy) Scheme, 1968 - Cash Incentives, Duty Drawbacks, etc. - Clarification regarding ECGC Scheme
8	DBOD.BM.BC.74/C.297(M)-72	30.08.72	Pre-shipment Credit Scheme and Export Credit (Interest Subsidy) Scheme, 1968 - Cash Incentives, Duty Drawbacks, etc.
9	DBOD.BM.BC.70/C.297P-72	09.08.72	Packing Credit Advances relating to Export of Mineral Ores

3	DBOD.BM.BC.62/C.297(M)-71	21.05.71	Pre-shipment Credit Scheme and Export Credit (Interest Subsidy) Scheme, 1968 - Advice to Banks to keep a close watch not only on the end-use of the finance but also for the timely fulfilment of Export Orders and to Scrutinise Applications for Extension of time carefully
3	DBOD.Sch.BC.51/C.96-71	16.04.71	Packing Credit and Post-shipment Credit – Interest Rates Structure - Ceiling of 7 percent per annum for Packing Credit and Post-shipment Credit other than Credits Provided for Exporters on Deferred Payment Terms
3	DBOD.BM.64/C.297P-70	12.01.70	Pre-shipment Credit Scheme - Export of Precious, Semi-precious Stones, Pearls and Synthetic Stones
3	DBOD.BM.1152/C.297(M)-69	11.07.69	Advances to Scheduled Banks under Section 17(3A) of RBI Act - Advances to Exporters who do not have Letters of Credit or Export Orders in their Own Name and who Route their Exports through State Trading Corporation, Minerals and Metals Trading Corporation and other Export Houses – Clarification
3	DBOD.BM.1064/C.297P-69	01.07.69	Pre-shipment Credit Scheme in respect of Export of Diamonds
3	DBOD.BM.1040/C.297P-69	27.06.69	Pre-shipment Credit Scheme-Advances to Tanners who Supply Leather Good to State Trading Corporation for Feeding Leather Articles to be Exported-To be treated as Packing Credit
3	DBOD.BM.984/C.297P-69	19.06.69	Pre-shipment Credit Scheme-Certain Advances to Construction Contractors to be treated as Packing Credit
3	DBOD.BM.682/C.297K-69	07.04.69	Export Credit –Charging of Interest
3	DBOD.BM.588/C.297A-69	26.03.69	Refinancing of Packing Credit Advances relating to Export of Ores through Minerals and Metals Trading Corporation
3	DBOD.BM.254/C.297A-69	14.02.69	Packing Credit Advances-Clarification-Grant of such Advances should not be Conditional on a Letter of Credit being opened
4	DBOD.BM.1489/C.297A-68	07.11.68	Packing Credit Advances-Period for which such advances may be given-Clarification

4	DBOD.BM.1179/C.297A-68	19.08.68	Refinancing of Packing Credit Advances relating to Export of Cashew nuts-Stage from which Maximum Rate of Interest applicable-Further Clarification
2	DBOD.BM.974/C.297A-68	27.06.68	Packing Credit Facilities relating to Export of Cashew nuts
3	DBOD.BM.785/ C.297A-68	18.05.68	Packing Credit Facilities relating to Export of Cashew nuts
4	DBOD. BM.558/C.297A-68	06.04.68	Packing Credit Facilities to Exporters
5	DBOD. BM.2732/C.297K-63	13.03.63	Export Bills Credit Scheme-Salient Features of the Scheme-Procedure