July 1, 2008

Chairman and Managing Director / Chief Executives of all Commercial Banks

Dear Sir,

Master Circular -Bank Finance to Non-Banking Financial Companies (NBFCs)

Please refer to our Master Circular No.RBI/2007-08/52.DBOD.BP.No.13/ 08.12.01/ 2006-2007 dated July 2, 2007 on the captioned subject. The Master Circular has been suitably updated by incorporating instructions issued up to June 30, 2008 and has also been placed on the RBI web-site(http://www.rbi.org.in).

Yours faithfully,

(Prashant Saran) Chief General Manager-in-Charge

Master Circular Bank Finance to Non-Banking Financial Companies (NBFCs)

Purpose

To lay down the Reserve Bank of India's regulatory policy regarding financing of NBFCs by banks.

Classification

A statutory guideline issued under Section 35A of Banking Regulation Act, 1949

Previous guidelines superceded

Master circular No. RBI/2007-08/52 DBOD.BP.BC.No.13/08.12.01/2007-2008 dated July 1, 2007 on Bank Finance to Non-Banking Financial Companies (NBFCs).

Application

To all Scheduled Commercial Banks (except Regional Rural Banks).

Structure

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- 4. Bank Finance to Residuary Non-Banking Companies (RNBCs)
- 5. Activities not Eligible for Bank Credit
- 6 Bank Finance to Factoring Companies.
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- 7.1 Bridge loans / interim finance
- 7.2 Advances against collateral security of shares to NBFCs
- 7.3 Restriction on guarantees for placement of funds with NBFCs
- 8. Prudential Ceilings for exposure of banks to NBFCs

1. Introduction

Reserve Bank of India has been regulating the financial activities of the Non-Banking Financial Companies under the provisions of <u>Chapter III B</u> of the Reserve Bank of India Act, 1934. With the amendment of the Reserve Bank of India Act, 1934 in January 1997, in terms of <u>Section 45 IA</u> of the said Act, all Non-Banking Financial Companies have to be mandatorily registered with the Reserve Bank of India.

1.1 Terminology

- a) 'NBFCs' means the Non-Banking Financial Companies registered with Department of Non-Banking Supervision of Reserve Bank of India.
- b) Residuary Non-Banking Companies (RNBCs) are the companies classified and registered with Department of Non-Banking Supervision of Reserve Bank of India as such.
- c) 'Current investments' means the investments classified in the balance sheet of the borrower as 'current assets' and are intended to be held for less than one year.
- d) 'Long term investments' means all types of investments other than that classified as 'current assets'.
- e) 'Unsecured loans' means the loans not secured by any tangible asset.

1.2 Background

The credit related matters of banks have been progressively deregulated by Reserve Bank of India. Consistent with the policy of bestowing greater operational freedom to banks in the matter of credit dispensation and in the context of mandatory registration of NBFCs with the Reserve Bank, most of the aspects relating to financing of NBFCs by banks have also been deregulated. However, in view of the sensitivities attached to financing of certain types of activities undertaken by NBFCs, restrictions on financing of such activities continue to be in force.

2. Bank Finance to NBFCs registered with RBI

2.1 The ceiling on bank credit linked to Net Owned Fund (NOF) of NBFCs has been withdrawn in respect of all NBFCs which are statutorily registered with RBI and are engaged in principal business of asset financing, loan, factoring and investment activities. Accordingly, banks may extend need based working capital facilities as well as term loans to all NBFCs registered with RBI and engaged in equipment leasing, hire-purchase, loan, factoring and investment activities.

2.2 In the light of the experience gained by NBFCs in financing second hand assets, banks may also extend finance to NBFCs against second hand assets financed by them.

2.3. Banks may formulate suitable loan policy with the approval of their Boards of Directors within the prudential guidelines and exposure norms prescribed by the Reserve Bank to extend various kinds of credit facilities to NBFCs subject to the condition that the activities indicated in paragraphs 5 and 6 are not financed by them.

3. Bank Finance to NBFCs not Requiring Registration

In respect of NBFCs which do not require to be registered with RBI, [viz. i) Insurance Companies registered under <u>Section 3</u> of the Insurance Act, 1938; ii) Nidhi Companies notified under Section 620A of the Companies Act, 1956; iii) Chit Fund Companies carrying on Chit Fund business as their principal business as per Explanation to Clause (vii) of <u>Section 45-I(bb)</u> of the Reserve Bank of India Act, 1934; iv) Stock Broking Companies / Merchant Banking Companies registered under <u>Section 12</u> of the Securities & Exchange Board of India Act; and v) Housing Finance Companies being regulated by the National Housing Bank (NHB) which have been exempted from the requirement of registration by RBI], banks may take their credit decisions on the basis of usual factors like the purpose of credit, nature and quality of underlying assets, repayment capacity of borrowers as also risk perception, etc.

4. Bank Finance to Residuary Non-Banking Companies (RNBCs)

4.1 Residuary Non-Banking Companies (RNBCs) are also required to be mandatorily registered with Reserve Bank of India. In respect of such companies registered with RBI, bank finance would be restricted to the extent of their Net Owned Fund (NOF).

4.2 Net Owned Fund (NOF)

4.2.1. Banks should follow the definition of NOF as given in the explanation to <u>Section 45-IA</u> of the Reserve Bank of India Act, 1934, i.e.,

I. Net Owned Fund means

(a) the aggregate of the paid-up equity capital and free reserves as disclosed in the latest balance sheet of the company after deducting therefrom

(i) accumulated balance of loss;

(ii) deferred revenue expenditure; and

- (iii) other intangible assets; and
- (b) further reduced by the amounts representing
- (1) investment of such company in shares of
- (i) its subsidiaries;
- (ii) companies in the same group;
- (iii) all other Non-Banking Financial Companies; and

(2) the book value of debentures, bonds, outstanding loans and advances (including hire purchase and lease finance) made to, and deposits with

- (i) subsidiaries of such company; and
- (ii) companies in the same group,
- to the extent such amount exceeds ten percent of (a) above

II. "subsidiaries" and "companies in the same group" shall have the same meanings assigned to them in the Companies Act, 1956 (1of 1956).

5. Activities not Eligible for Bank Credit

5.1 The following activities undertaken by NBFCs, are not eligible for bank credit:

(i) Bills discounted / rediscounted by NBFCs, except for rediscounting of bills discounted by NBFCs arising from sale of -

a) commercial vehicles (including light commercial vehicles), and

b) two wheeler and three wheeler vehicles, subject to the following conditions:

* the bills should have been drawn by the manufacturer on dealers only;

the bills should represent genuine sale transactions as may be ascertained from the chassis/ engine number; and

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* before rediscounting the bills, banks should satisfy themselves about the bona fides and track record of NBFCs which have discounted the bills.

(ii) Investments of NBFCs both of current and long-term nature, in any company / entity by way of shares, debentures, etc. However, Stock Broking Companies may be provided need-based credit against shares and debentures held by them as stockin-trade.

Unsecured loans / inter-corporate deposits by NBFCs to / in any company.

- (iii) All types of loans and advances by NBFCs to their subsidiaries, group companies / entities.
- (iv) Finance to NBFCs for further lending to individuals for subscribing to Initial Public Offerings (IPOs).

5.2 Leased and Sub-Leased Assets

As banks can extend financial assistance to equipment leasing companies, they should not enter into lease agreements departmentally with such companies as well as other Non-Banking Financial Companies engaged in equipment leasing.

6. Bank Finance to Factoring Companies

Notwithstanding the restrictions mentioned at Paragraph 5.1(i) and 5.1(iii) above, banks can extend financial assistance to support the factoring business of Factoring Companies which comply with the following criteria:

- (a) The companies carry out all the components of a standard factoring activity, viz., financing of receivables, sale-ledger management and collection of receivables.
- (b) They derive at least 80 per cent of their income from factoring activity.
- (c) The receivables purchased / financed, irrespective of whether on 'with recourse' or 'without recourse' basis, form at least 80 per cent of the assets of the Factoring Company.
- (d) The assets / income referred to above would not include the assets / income relating to any bill discounting facility extended by the Factoring Company.
- (e) The financial assistance extended by the Factoring Companies is secured by hypothecation or assignment of receivables in their favour.

7. Other Prohibitions on Bank Finance to NBFCs

7.1 Bridge loans / interim finance

Banks should not grant bridge loans of any nature, or interim finance against capital / debenture issues and / or in the form of loans of a bridging nature pending raising of long-term funds from the market by way of capital, deposits, etc. to all categories of Non-Banking Financial Companies, i.e., equipment leasing and hire-purchase finance companies, loan and investment companies and also Residuary Non-Banking Companies (RNBCs). Banks should strictly follow these instructions and ensure that these are not circumvented in any manner whatsoever by purport and / or intent by sanction of credit under a different nomenclature like unsecured negotiable notes, floating rate interest bonds, etc., as also short-term loans, the repayment of which is proposed / expected to be made out of funds to be or likely to be mobilised from external / other sources and not out of the surplus generated by the use of the asset(s).

7.2 Advances against collateral security of shares to NBFCs

Shares and debentures cannot be accepted as collateral securities for secured loans granted to NBFCs borrowers for any purpose.

7.3 Restriction on guarantees for placement of funds with NBFCs

Banks should not execute guarantees covering inter-company deposits / loans thereby guaranteeing refund of deposits / loans accepted by NBFCs / firms from other NBFCs / firms. The restriction would cover all types of deposits / loans irrespective of their source, including deposits / loans received by NBFCs from trusts and other institutions. Guarantees should not be issued for the purpose of indirectly enabling the placement of deposits with NBFCs.

8. Prudential ceilings for exposure of banks to NBFCs

8.1 The exposure (both lending and investment, including off balance sheet exposures) of a bank to a single NBFC / NBFC-AFC (Asset Financing Companies) should not exceed 10% / 15% respectively, of the bank's capital funds as per its last audited balance sheet. Banks may, however, assume exposures on a single NBFC / NBFC-AFC up to 15% / 20% respectively, of

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their capital funds provided the exposure in excess of 10% / 15% respectively, is on account of funds on-lent by the NBFC / NBFC-AFC to the infrastructure sector.

8.2 Banks may also consider fixing internal limits for their aggregate exposure to all NBFCs put together.

8.3 Infusion of capital funds after the published balance sheet date may also be taken into account for the purpose of computing exposure ceiling. Banks should obtain an external auditor's certificate on completion of the augmentation of capital and submit the same to the Reserve Bank of India (Department of Banking Supervision) before reckoning the additions to capital funds.

Appendix

Master Circular -

Bank Finance to Non-Banking Financial Companies (NBFCs)

List of Circulars Consolidated in the Master Circular

No	Circular No	Date
1.	IECD.No.29/08.12.01/98-99	25.05.99
2.	IECD.No.15/08.12.01/97-98	04.11.97
3.	IECD.No.17/03.27.026/96-97	06.12.96
4.	DBOD.No.FSC.BC.101/24.01.001/95-96	20.09.95
5.	IECD.No.42/08.12.01/94-95	21.04.95
6.	DBOD.No.FSC.BC.71/C.469/91-92	22.01.92
7.	IECD.No.14/08.12.01/94-95	28.09.94
8.	RBI/273/2004-05 DBOD.IECS.BC.No.57/ 08.12.01(N)/2004-05	19.11.04
9	RBI/2007-08/235	12.02.2008
	DBOD.BP.BC.No.60/08.12.01/2007-08	

List of Other Circulars containing Instructions/Guidelines/ Directives related to Non-Banking Financial Companies (NBFCs)

No.	Circular No	Date	Subject
1.	DBOD.No.Dir.BC.107/13.07.05/98-99	<u>11.11.1998</u>	Rediscounting of Bills by Banks
2.	DBOD.No.Dir.BC.173/13.07.05/99-2000	12.05.2000	Rediscounting of Bills by Banks
3.	DBOD.No.Dir.BC.90/13.07.05/98	<u>28.08.1998</u>	Bank Finance against Shares & Debentures
4.	DBOD.No.BP.BC.51/21.04.137/2000-01	<u>10.11.2000</u>	Bank Financing of Equities and Investment in Shares
5.	<u>RBI/2004-05/68</u> DBOD.No.Dir.13.03.00/2004-05	<u>23.07.2004</u>	Restriction on placement of funds with NBFCs
6	<u>RBI/2006-07/205</u> DBOD.No.FSD.BC.46/24.01.028/2006-07	<u>12.12.2006</u>	Financial Regulation of Systematically Important NBFCs and Bank's Relationship with them – Final Guidelines