

**July 1, 2008**

**All Primary Dealers in the Government Securities Market**

Dear Sir

**Master Circular – Operational Guidelines to Primary Dealers**

As you are aware, the Reserve Bank of India has, from time to time, issued a number of guidelines/instructions/circulars to the Primary Dealers (PDs) in regard to their operations in the Government Securities Market. To enable the PDs to have all the current instructions at one place, this Master Circular is being issued, incorporating the guidelines/instructions/directives on the subject issued upto June 30, 2008. The additional guidelines applicable to banks undertaking PD business departmentally are incorporated under Section II of this Master Circular. The list of circulars consolidated is given in Annex. . The guidelines on Risk Management and Capital Adequacy for the stand alone PDs are being issued vide our Master Circular IDMD.PDRS.02/03.64.00/2008-09 dated July 1, 2008. The banks undertaking PD activities departmentally shall follow the extant guidelines applicable to the banks regarding their capital adequacy requirement and risk management.

Yours faithfully

(K.V.Rajan)  
Chief General Manager

**Master Circular**

**Operational Guidelines to Primary Dealers  
in Government Securities Market**

**(Ref: RBI/2008-09/70/IDMD.PDRS.01/03.64.00/2008-09 dated July 1, 2008)**



**Reserve Bank of India  
Mumbai**

## Table of Contents

### Section I: Regulations governing Primary Dealers

1. Primary Dealership System
2. Role of Primary Dealers in Primary Market
3. Primary Dealers operations - Sources and application of funds
4. Diversification of activities by stand-alone Primary Dealers
5. Investment Guidelines
6. Prudential systems/controls
7. Trading of Government Securities on Stock Exchanges
8. Business through brokers
9. Norms for Ready Forward transactions
10. Portfolio Management Services by PDs
11. Guidelines on interest rate derivatives
12. Guidelines on declaration of dividends
13. Guidelines on Corporate Governance
14. Prevention of Money Laundering Act, 2002
15. Violation/Circumvention of Instructions

### Section II: Additional Guidelines applicable to banks undertaking PD business departmentally

1. Introduction<sup>30</sup>
2. Procedure for Authorisation of Primary Dealers
3. Applicability of Guidelines issued for PDs
4. Maintenance of books and accounts
5. Capital Adequacy and Risk Management
6. Supervision by RBI

### Annexes:

- I. Form of Undertaking
- II. Statements>Returns required to be submitted by PDs
- II A. Statements>Returns required to be submitted by banks on their PD business
- III. Illustration showing the underwriting scheme
- IV. Illustration showing PDs commitment to T-Bill auctions
- V. Format PDR-I
- VI. Format PDR-II
- VII. Format PDR-IV
- VIII. Publication of Financial Results
- IX. Interest Rate Risk of Rupee Derivatives
- X. List of circulars consolidated

## **Section I: Regulations governing Primary Dealers**

### **1. Primary Dealership System**

#### **1.1 Introduction**

In 1995, the Reserve Bank of India (RBI) introduced the system of Primary Dealers (PDs) in the Government Securities Market, which comprised independent entities undertaking Primary Dealer activity. In order to broad base the Primary Dealership system, banks were permitted to undertake Primary Dealership business departmentally in 2006-07. As on June 30, 2008, there are nine standalone PDs and 10 banks authorized to undertake PD business departmentally. Further, subject to conditions, the standalone PDs were permitted to diversify into business activities, other than the core PD business, in 2006-07.

#### **1.2 The objectives of Primary Dealer System**

The objectives of the PD system are:

- i. To strengthen the infrastructure in the government securities market in order to make it vibrant, liquid and broad based.
- ii. To ensure development of underwriting and market making capabilities for government securities outside the RBI so that the latter will gradually shed these functions.
- iii. To improve secondary market trading system, which would contribute to price discovery, enhance liquidity and turnover and encourage voluntary holding of government securities amongst a wider investor base.
- iv. To make PDs an effective conduit for conducting open market operations (OMO).

#### **1.3 Eligibility conditions**

**1.3.1** The following institutions are eligible to apply for Primary Dealership:

- i. Subsidiary of scheduled commercial bank/s and all India financial institution/s dedicated predominantly to the securities business and in particular to the government securities market.
- ii. Company incorporated under the Companies Act, 1956 and engaged predominantly in the securities business and in particular the government securities market.
- iii. Subsidiaries/ joint ventures set up by entities incorporated abroad under the approval of Foreign Investment Promotion Board (FIPB).
- iv. Banks which do not have a partly or wholly owned subsidiary undertaking PD business and fulfill the following criteria :
  - a. Minimum net owned funds (NOF) of Rs.1,000 crore
  - b. Minimum CRAR of 9 per cent
  - c. Net NPAs of less than 3 per cent and a profit making record for the last three years.

**1.3.2** Indian banks which are undertaking PD business through a partly or wholly owned subsidiary and wish to undertake PD business departmentally by merging / taking over PD business from their partly / wholly owned subsidiary may do so subject to fulfilling the criteria stipulated above.

**1.3.3** Foreign banks operating in India who wish to undertake PD business departmentally by merging the PD business being undertaken by a group entity may do so subject to fulfillment of the criteria stipulated above.

**1.3.4** A non-bank entity applying for permission to undertake PD business shall obtain Certificate of Registration as an NBFC under Section 45-IA of the RBI Act, 1934 from the Department of Non-Banking Supervision, Reserve Bank of India.

**1.3.5** A non-bank applicant shall have net owned funds (NOF) of a minimum of Rs. 50 crore. In the case of a PD intending to diversify into permissible activities, the minimum NOF shall be Rs.100 crore. NOF will be computed in terms of the explanatory note to Section 45-IA of Chapter III-B of the Reserve Bank of India Act, 1934.

**1.3.6** PDs are **not** permitted to set up step-down subsidiaries.

#### **1.4 Procedure for Authorisation of Primary Dealers**

**1.4.1** For enlistment as a Primary Dealer, an eligible institution should submit its application in the specified pro forma to the Chief General Manager, Internal Debt Management Department (IDMD), Reserve Bank of India. The Reserve Bank will consider the application and, if satisfied, would grant approval 'in principle'. The applicant will thereafter submit an undertaking in respect of the terms and conditions agreed to. Based on the application and undertaking, an authorisation letter will be issued by RBI. Continuation as a Primary Dealer would depend on its compliance with the terms and conditions of authorisation.

Note: The decision to enlist Primary Dealers will be taken by Reserve Bank of India based on its perception of market needs, suitability of the applicant and the likely value addition to the system.

#### **1.5 PDs' role and obligations**

PDs are expected to play an active role in the government securities market, both in its primary and secondary market segments. A Primary Dealer will be required to have a standing arrangement with RBI based on the execution of an undertaking (**Annex I**) and the authorisation letter issued by RBI each year. The major roles and obligations of PDs are as below:

- i. **Support to Primary Market:** PDs are required to support auctions for issue of Government dated securities and Treasury Bills as per the minimum norms for underwriting commitment, bidding commitment and success ratio as prescribed by RBI from time to time.
- ii. **Market making in Government securities:** PDs should offer two-way prices in Government securities, through the Negotiated Dealing System-Order Matching (NDS-OM), over-the-

- counter market and recognised Stock Exchanges in India and take principal positions in the secondary market for Government securities.
- iii. PDs should maintain adequate physical infrastructure and skilled manpower for efficient participation in primary issues, trading in the secondary market, and to advise and educate investors.
  - iv. A Primary Dealer shall have an efficient internal control system for fair conduct of business, settlement of trades and maintenance of accounts.
  - v. A Primary Dealer will provide access to RBI to all records, books, information and documents as and when required.
  - vi. PDs' investment in Government Securities and Treasury Bills on a daily basis should be at least equal to its net call/notice/repo (including CBLO) borrowing plus net RBI borrowing (through LAF/ Intra-Day Liquidity/ Liquidity Support) plus the minimum prescribed NOF.
  - vii. PDs should annually achieve a minimum turnover ratio of 5 times for Government dated securities and 10 times for Treasury Bills of the average month-end stocks. The turnover ratio in respect of outright transactions should not be less than 3 times in government dated securities and 6 times in Treasury Bills (Turnover ratio is computed as the ratio of total purchase and sales during the year in the secondary market to average month-end stocks).
  - viii. A PD should submit periodic returns as prescribed by RBI from time to time.
  - ix. PDs' operations are subject to prudential and regulatory guidelines issued by RBI from time to time.

#### **1.6 Facilities from RBI to PDs**

The Reserve Bank currently extends the following facilities to PDs to enable them to effectively fulfill their obligations:

- i. Access to Current Account facility with RBI.
- ii. Access to Subsidiary General Ledger (SGL) Account facility (for Government securities) with RBI.
- iii. Permission to borrow and lend in the money market including call money market and to trade in all money market instruments.
- iv. Memberships of electronic dealing, trading and settlement systems (NDS platforms/INFINET/RTGS/CCIL).
- v. Access to the Liquidity Adjustment Facility (LAF) of RBI.
- vi. Access to liquidity support from RBI under a scheme separately notified for standalone PDs.
- vii. Favoured access to open market operations by Reserve Bank of India.

The facilities are, however, subject to review, depending upon the market conditions and requirement.

## **1.7 Regulation**

- i. PDs are required to meet registration and such other requirements as stipulated by the Securities and Exchange Board of India (SEBI) including operations on the Stock Exchanges, if they undertake any activity regulated by SEBI.
- ii. PDs are expected to join Primary Dealers Association of India (PDAI) and Fixed Income Money Market and Derivatives Association (FIMMDA) and abide by the code of conduct framed by them and such other actions as initiated by them in the interest of the securities markets.
- iii. In respect of transactions in Government securities, a Primary Dealer should have a separate desk and maintain separate accounts in respect of its own position and customer transactions and subject them to external audit also.
- iv. Any change in the shareholding pattern / capital structure of a PD needs prior approval of RBI. PDs should report any other material changes such as business profile, organization, etc. affecting the conditions of licensing as PD to RBI immediately.
- v. Reserve Bank of India reserves the right to cancel the Primary Dealership if, in its view, the concerned institution has failed to adhere to the terms of authorisation or any other RBI guideline as applicable.
- vi. A Primary Dealer should bring to the RBI's attention any major complaint against it or action initiated/taken against it by authorities such as the Stock Exchanges, SEBI, CBI, Enforcement Directorate, Income Tax, etc.

## **1.8 Supervision by RBI**

**1.8.1 Off-site supervision:** PDs are required to submit prescribed periodic returns to RBI promptly. The current list of such returns, their periodicity, etc. is furnished in **Annex II**.

**1.8.2 On-site inspection:** RBI will have the right to inspect the books, records, documents and accounts of the PD. PDs are required to make available all such documents, records, etc. to the RBI officers and render all necessary assistance as and when required.

## **2. Role of Primary Dealers in the Primary Market**

Concomitant with the objectives of PD system, the PDs are expected to support the primary issues of dated securities of Central Government and State Government and Treasury Bills of Central Government, through underwriting/bidding commitments and success ratios. The related guidelines are as under:

### **2.1 Underwriting of Dated Government Securities**

#### **2.1.1 Dated securities of Central Government:**

- i. The underwriting commitment on dated securities of Central Government will be divided into two parts - i) Minimum Underwriting Commitment (MUC) and ii) Additional Competitive Underwriting (ACU).
- ii. The MUC of each PD will be computed to ensure that at least 50 percent of the notified amount of each issue is mandatorily underwritten equally by all PDs. The share under MUC will be uniform for all PDs, irrespective of their capital or balance sheet size. The remaining

- portion of the notified amount will be underwritten through an Additional Competitive Underwriting (ACU) auction.
- iii. RBI will announce the MUC of each PD and the balance amount which will be underwritten under the ACU auction. In the ACU auction, each PD would be required to bid for an amount at least equal to its share of MUC. A PD cannot bid for more than 30 per cent of the notified amount in the ACU auction.
  - iv. The auction could be either uniform price-based or multiple price-based depending upon the market conditions and other relevant factors, which will be announced before the underwriting auction for each issue.
  - v. Bids will be tendered by PDs within the stipulated time, indicating both the amount of the underwriting commitment and underwriting commission rates. A PD can submit multiple bids for underwriting. Depending upon the bids submitted for underwriting, RBI will decide the cut-off rate of commission and inform the PDs.
  - vi. Underwriting commission : All successful bidders in the ACU auction will be paid underwriting commission on the ACU segment as per the auction rules. Those PDs who succeed in the ACU for 4 per cent and above of the notified amount of the issue, will be paid commission on the MUC at the weighted average of all the accepted bids in the ACU. Others will get commission on the MUC at the weighted average rate of the three lowest bids in the ACU.
  - vii. In the GOI securities auction, a PD should bid for an amount not less than their total underwriting obligation. If two or more issues are floated on the same day, the minimum bid amount will be applied to each issue separately.
  - viii. Underwriting commission will be paid on the amount accepted for underwriting by the RBI, irrespective of the actual amount of devolvement, by credit to the current account of the respective PDs at the RBI, Fort, Mumbai, on the date of issue of security.
  - ix. In case of devolvement, PDs would be allowed to set-off the accepted bids in the auction against their underwriting commitment accepted by the Reserve Bank. Devolvement of securities, if any, on PDs will take place on pro-rata basis, depending upon the amount of underwriting obligation of each PD after setting off the successful bids in the auction.
  - x. RBI reserves the right to accept any amount of underwriting up to 100 per cent of the notified amount or even reject all the bids tendered by PDs for underwriting, without assigning any reason.
  - xi. An illustration pertaining to the underwriting procedure is given in **Annex III**.

### **2.1.2 Dated securities of State Governments**

- i. On announcement of an auction of dated securities of the State Governments for which auction is held, RBI may invite PDs to collectively bid to underwrite up to 100 per cent of the notified amount of State Development Loans (SDL).
- ii. A PD can bid to underwrite up to 30 per cent of the notified amount of the issue. If two or more issues are floated on the same day, the limit of 30% is applied by taking the notified amounts separately.



- iii. Bids will be tendered by PDs within the stipulated time, indicating both the amount of the underwriting commitments and underwriting commission rates. A PD can submit multiple bids for underwriting.
- iv. Depending upon the bids submitted for underwriting, the RBI will decide the cut-off rate of commission and the underwriting amount up to which bids would be accepted and inform the PDs.
- v. RBI reserves the right to accept any amount of underwriting up to 100 per cent of the notified amount or even reject all the bids tendered by PDs for underwriting, without assigning any reason.
- vi. In case of devolvement, PDs would be allowed to set-off the accepted bids in the auction against their underwriting commitment accepted by the Reserve Bank. Devolvement of securities, if any, on PDs will take place on pro-rata basis, depending upon the amount of underwriting obligation of each PD after setting off the successful bids in the auction.
- vii. Underwriting commission will be paid on the amount accepted for underwriting by the RBI, irrespective of the actual amount of devolvement, by credit to the current account of the respective PDs at the RBI, Fort, Mumbai, on the date of issue of security.

## **2.2 Bidding in Primary auctions of Treasury Bills**

- i. Each PD will individually commit, at the beginning of the year, to submit bids for a fixed percentage of the notified amount of Treasury Bills in each auction.
- ii. The minimum bidding commitment amount / percentage for each PD will be determined by the Reserve Bank, in consultation with the PD. While finalising the bidding commitments, the RBI will take into account the net owned funds (NOF), the offer made by the PD, its track record and its past adherence to the prescribed success ratio. The amount/percentage of minimum bidding commitment so determined by the Reserve Bank will remain unchanged for the entire financial year or till the conclusion of agreement on bidding commitments for the next financial year, whichever is later.
- iii. In any auction of Treasury Bills, if a PD fails to submit the required minimum bid or submits a bid lower than its commitment, the Reserve Bank may take appropriate action against the PD.
- iv. A PD would be required to achieve a minimum success ratio of 40 percent of bidding commitment for Treasury Bills auctions which will be monitored on a half yearly basis. A PD is required to achieve the minimum level of success ratio in each half year (April to September and October to March) separately. **(For illustrations please refer to Annex IV).**

## **2.3 'When-Issued' transactions in Central Government Securities**

PDs shall adhere to the guidelines issued by the RBI vide circular IDMD.No. 2130/11.01.01 (D)/2006-07 dated November 16, 2006, as amended from time to time, for undertaking "When Issued" transactions.

## **2.4 Secondary Market Transactions - Short-selling**

PDs shall adhere to the guidelines issued by the RBI vide circular IDMD.No./11.01.01 (B)/2006-07 dated January 31, 2007 on short sale in Central Government dated securities, as amended from time to time.

## **3. Primary Dealers operations - Sources and application of funds**

**3.1** PDs are permitted to borrow funds from call/notice/term money market and repo (including CBLO) market. They are also eligible for liquidity support from RBI.

**3.2** PDs are allowed to borrow from call/notice market, on an average in a reporting fortnight, up to 200 percent of their net owned funds (NOF) as at the end March of the preceding financial year.

**3.3** PDs may lend up to 25 percent of their NOF in call/notice market. The limit will be determined by PDs on an average basis during a 'reporting fortnight'.

**3.4** These limits on borrowing and lending are subject to periodic review by Reserve Bank of India.

## **3.5 Liquidity Support from RBI**

In addition to access to the RBI's Liquidity Adjustment Facility, stand-alone PDs are also provided with liquidity support by the Reserve Bank of India through repos /refinance against eligible Government securities including State Development Loans (SDLs). The parameters based on which liquidity support will be allocated are given below:

- i. Of the total liquidity support, half of the amount will be divided equally among all the stand-alone PDs. The remaining half (i.e. 50%) will be divided in the ratio of 1:1 based on market performance in primary market and secondary market. Performance in primary market will be computed on the basis of bids accepted in the T-Bill auction and G-sec auction in the proportionate weights of 1 and 3. Similarly, the secondary market performance will be judged on the basis of outright turnover in T-Bills and dated Government securities in the proportionate weights of 1 and 3.
- ii. The PD-wise limit of liquidity support will be revised every half-year (April-September and October-March) based on the market performance of the PDs in the preceding six months.
- iii. The liquidity support to PDs will be made available at the 'Repo rate' announced by the Reserve Bank.
- iv. The liquidity support availed by a PD will be repayable within a period of 90 days. The penal rate of interest payable by PDs if liquidity support is repaid after 90 days is Bank rate plus 5 percentage points for the period beyond 90 days.

### **3.6 Inter-Corporate Deposits**

**3.6.1** Inter-Corporate Deposits (ICD) may be raised by Primary Dealers sparingly and should not be used as a continuous source of funds. After proper and due consideration of the risks involved, the Board of Directors of the PD should lay down the policy in this regard, which among others, should include the following general principles:

- i. While the ceiling fixed on ICD borrowings should in no case exceed 50% of the NOF as at the end of March of the preceding financial year, it is expected that actual dependence on ICDs would be much below this ceiling.
- ii. ICDs accepted by PDs should be for a minimum period of one week.
- iii. ICDs accepted from parent/promoter/group companies or any other related party should be on "arms length basis" and disclosed in financial statements as "related party transactions".
- iv. Funds raised through ICDs are subject to ALM discipline.

**3.6.2** PDs are prohibited from placing funds in ICD market.

### **3.7 FCNR (B) loans / External Commercial Borrowings**

**3.7.1** PDs may avail of FCNR(B) loans up to a maximum of 25% of the NOF as at the end of March of the preceding financial year and subject to the foreign exchange risk of such loans being hedged at all times at least to the extent of 50 per cent of the exposure.

**3.7.2** PDs are **not** permitted to raise funds through External Commercial Borrowings.

### **3.8 Reporting Requirements**

**3.8.1** PDs are required to report the sources and application of funds maintained on daily basis and reported to RBI on fortnightly basis. The format of return (**PDR-I**) is enclosed in **Annex V**.

**3.8.2** PDs are required to report the securities market turnover on monthly basis. The format of return (**PDR-II**) is enclosed in **Annex VI**.

**3.8.3** PDs are required to submit a quarterly statement on capital adequacy in the prescribed format (**PDR-III**).

**3.8.4** PDs are required to report select financial and Balance Sheet indicators on quarterly basis. The format of return (**PDR-IV**) is enclosed in **Annex VII**.

## **4. Diversification of activities by stand-alone Primary Dealers**

**4.1** Stand-alone Primary Dealers (PDs) are permitted to diversify their activities, as considered appropriate, in addition to their existing business of Government securities, subject to limits.

**4.2** PDs may bifurcate their operations into core and non-core activities.

**4.2.1** The following activities are permitted under core activities:

- i. Dealing and underwriting in Government securities
- ii. Dealing in Interest Rate Derivatives

- iii. Providing broking services in Government securities
- iv. Dealing and underwriting in Corporate / PSU / FI bonds/ debentures
- v. Lending in Call/ Notice/ Term/ Repo/ CBLO market
- vi. Investment in Commercial Papers
- vii. Investment in Certificates of Deposit
- viii. Investment in Security Receipts issued by Securitization Companies/ Reconstruction Companies, Asset Backed Securities (ABS), Mortgage Backed Securities (MBS)
- ix. Investment in debt mutual funds where entire corpus is invested in debt securities

**4.2.2** PDs are permitted to undertake the following activities under non-core activities:

**4.2.2.1** Activities, which are expected to consume capital such as:

- i. Investment / trading in equity and equity derivatives market
- ii. Investment in units of equity oriented mutual funds
- iii. Underwriting public issues of equity

**4.2.2.2** Services, which do not consume capital or require insignificant capital outlay such as:

- i. Professional Clearing Services
- ii. Portfolio Management Services
- iii. Issue Management Services
- iv. Merger & Acquisition Advisory Services
- v. Private Equity Management Services
- vi. Project Appraisal Services
- vii. Loan Syndication Services
- viii. Debt restructuring services
- ix. Consultancy Services
- x. Distribution of mutual fund units
- xi. Distribution of insurance products

**4.2.3** For distribution of insurance products, the PDs may comply with the guidelines contained in the circular No.DNBS(PD)CC No.35/10.24/2003-04 dated February 10, 2004 issued by the Department of Non-Banking Supervision.

**4.2.4** Specific approvals of other regulators, if needed, should be obtained for undertaking the activities detailed above.

**4.2.5** PDs are **not** allowed to undertake broking in equity, trading / broking in commodities, gold and foreign exchange.

**4.3** The investment in Government Securities should have predominance over the non-core activities in terms of investment pattern. Stand-alone PDs are required to ensure predominance by maintaining at least 50 per cent of their total financial investments (both long term and short term) in Government Securities at any point of time. Investment in Government securities will include the PD's

Own Stock, Stock with RBI under Liquidity Support / Intra-day Liquidity (IDL)/ Liquidity Adjustment Facility (LAF), Stock with market for repo borrowings and Government Securities pledged with the Clearing Corporation of India Ltd (CCIL).

**4.4** The exposure to non-core activities shall be subject to the guidelines on regulatory and prudential norms for diversification of activities by stand-alone PDs, which are as under:

**4.4.1** The minimum NOF requirement for a PD, proposing to undertake non-core activities, as detailed in para 4.2.2, should be Rs.100 crore as against Rs.50 crore for a PD, which does not diversify into these activities.

**4.4.2** The exposure to non-core activities, as defined in paragraph 4.2.2 above, shall be subject to risk capital allocation as prescribed below.

**4.4.2.1.** PDs may calculate the capital charge for market risk on the stock positions / underlying stock positions/ units of equity oriented mutual funds using Internal Models (VaR based) based on the guidelines prescribed vide RBI Master circular No. IDMD.PDRS.457/03.64.00/2006-07 dated August 2, 2006 on Capital Adequacy and Risk Management, as updated from time to time. PDs may continue to provide for credit risk arising out of equity, equity derivatives and equity oriented mutual funds as prescribed in the circular mentioned above.

**4.4.2.2** The guidelines for both credit risk and market risk in respect of Commercial Paper, Corporate / PSU / FI bonds / Underwriting are contained in the RBI Master circular IDMD.PDRS.457/03.64.00/2006-07 dated August 2, 2006, as updated from time to time.

**4.4.2.3** The capital charge for market risk (VaR calculated at 99 per cent confidence interval, 15-day holding period, with multiplier of 3.3) for the activities defined in para 4.2.2.1 above should not be more than 20 per cent of the NOF as per the last audited balance sheet.

**4.4.2.4** PDs choosing to diversify into non-core business segments should define internally the scope of diversification, organization structure and reporting levels for those segments. PDs should clearly lay down exposure and risk limits for those segments in the investment policy with the approval of their Board.

## **5. Investment Guidelines**

**5.1 Investment policy** – PDs should frame and implement investment and operational policy guidelines on securities transactions which should be approved by their Boards. The guidelines should contain the broad objectives to be followed while undertaking transactions in securities on their own account and on behalf of clients, clearly define the authority to put through deals, and lay down procedure to be followed while putting through deals, various prudential exposure limits, policy regarding dealings through brokers, systems for management of various risks, guidelines for valuation of the portfolio and the reporting systems etc. Operational procedures and controls in relation to the day-to-day business operations should also be worked out and put in place to ensure that operations in securities are conducted in accordance with sound and acceptable business practices. While laying

down these guidelines, the PDs should strictly adhere to Reserve Bank's instructions, issued from time to time. The effectiveness of the policy and operational guidelines should be periodically evaluated.

**5.2** PDs should necessarily hold their investments in Government securities portfolio in SGL with RBI. They may also have a dematerialised account with depositories (NSDL/CDSL). All purchase/sale transactions in Government securities by PDs should be compulsorily through SGL/CSGL/Demat accounts.

**5.3** PDs should hold all other investments such as commercial papers, bonds and debentures, privately placed or otherwise, and equity instruments, only in dematerialised form.

**5.4** All problem exposures, which are not backed by any security or backed by security of doubtful value, should be fully provided for. Where a PD has filed suit against another party for recovery, such exposures should be evaluated and provisions made to the satisfaction of auditors. Any claim against the PD should also be taken note of and provisions made to the satisfaction of auditors.

**5.5** The profit and loss account should reflect the problem exposures if any, and also the effect of valuation of portfolio, as per the instructions issued by the Reserve Bank, from time to time. The report of the statutory auditors should contain a certification to this effect.

**5.6** PDs should formulate, within the above parameters, their own internal guidelines on securities transactions in both primary and secondary markets, with the approval of their Board of Directors.

#### **5.7 Guidelines on investments in non-Government securities**

**5.7.1** These guidelines cover PDs' investments in non-Government securities (including capital gains bonds, bonds eligible for priority sector status, bonds issued by Central or State public sector undertakings with or without Government guarantees and bonds issued by banks and financial companies) generally issued by corporates, banks, FIs and State and Central Government sponsored institutions, SPVs etc. These guidelines will, however, not be applicable to (i) units of equity oriented mutual fund schemes where any part of the corpus can be invested in equity, (ii) venture capital funds, (iii) commercial paper, (iv) certificate of deposit, and (v) investments in equity shares. The guidelines will apply to investments both in the primary market and the secondary market.

**5.7.2** PDs should not invest in non-Government securities of original maturity of less than one year, other than Commercial Paper and Certificates of Deposits, which are covered under RBI guidelines.

**5.7.3** PDs should undertake usual due diligence in respect of investments in non-Government securities.

**5.7.4** PDs must not invest in unrated non-Government securities.

**5.7.5** PDs will abide by the requirements stipulated by the SEBI in respect of corporate debt securities. Accordingly, while making fresh investments in non-Government debt securities, PDs

should ensure that such investments are made only in listed debt securities, except to the extent indicated in paragraph 5.7.6 below.

**5.7.6** PDs' investment in unlisted non-Government securities should not exceed 10% of the size of their non-Government securities portfolio on an on-going basis. The ceiling of 10% will be inclusive of investment in Security Receipts issued by Securitization Companies/Reconstruction Companies and also the investment in Asset Backed Securities (ABS) and Mortgage Backed Securities (MBS). The unlisted non-Government debt securities in which PDs may invest up to the limits specified above, should comply with the disclosure requirements as prescribed by the SEBI for listed companies.

**5.7.7** PDs are required to report their secondary market transactions in corporate bonds done in the OTC market on FIMMDA's reporting platform as indicated vide circular IDMD.530/03.64.00/2007-08 dated July 31, 2007.

**5.7.8** PDs should ensure that their investment policies duly approved by the Board of Directors are formulated after taking into account all the relevant issues specified in these guidelines on investment in non-Government securities. PDs should put in place proper risk management systems for capturing and analysing the risk in respect of non-Government securities before making investments and taking remedial measures in time. PDs should also put in place appropriate systems to ensure that investment in privately placed instruments is made in accordance with the systems and procedures prescribed under respective PDs' investment policy.

**5.7.9** Boards of PDs should review the following aspects of investment in non-Government Securities at least at quarterly intervals:

- i. Total business (investment and divestment) during the reporting period.
- ii. Compliance with the prudential limits prescribed by the Board for investment in non-Government securities.
- iii. Compliance with the prudential guidelines on non-Government securities prescribed above.
- iv. Rating migration of the issuers/ issues held in the PDs' books.

**5.7.10** In order to help the creation of a central database on private placement of debt, a copy of all offer documents should be filed with the Credit Information Bureau (India) Ltd. (CIBIL) by the PDs. Further, any default relating to interest/ installment in respect of any privately placed debt should also be reported to CIBIL by the investing PDs along with a copy of the offer document.

**5.7.11** As per the SEBI guidelines, all trades with the exception of the spot transactions, in a listed debt security, shall be executed only on the trading platform of a stock exchange. In addition to complying with these SEBI guidelines, (as and when applicable) PDs should ensure that all spot transactions in listed and unlisted debt securities are reported on the NDS and settled through the CCIL.

## **6. Prudential systems/controls**

### **6.1 Internal Control System in respect of securities transactions**

- i. PDs should have an Audit Committee of the Board (ACB) which should meet at least at quarterly intervals. The ACB should peruse the findings of the various audits. ACB should ensure efficacy and adequacy of the audit function.
- ii. All security transactions (including transactions on account of clients) should be subjected to concurrent audit by internal/external auditors to the extent of 100% and the results of the audit should be placed before the CEO/CMD of the PD once every month. The compliance should be monitored on ongoing basis and reported directly to the top management. The concurrent audit should also cover the business done through brokers and include the findings in their report.
- iii. The scope of concurrent audit should include monitoring of broker wise limits, prudential limits laid down by RBI, accuracy and timely submission of all regulatory returns, reconciliation of SGL/ CSGL balances with PDO statements, reconciliation of current account balance with DAD statements, settlements through CCIL, stipulations with respect to short sale deals, when-issued transactions, constituent deals, money market deals, adherence to accounting standards, verification of deal slips, reasons for cancellation of deals, if any, transactions with related parties on "arms length basis" etc.
- iv. PDs should have a system of internal audit focused on monitoring the efficacy and adequacy of internal control systems.
- v. All the transactions put through by the PD either on outright basis or ready forward basis should be reflected on the same day in its books and records i.e. preparation of deal slip, contract note, confirmation of the counter party, recording of the transaction in the purchase/sale registers, etc.
- vi. With the approval of their Board of Directors, PDs should place appropriate exposure limits / dealing limits, for each of their counter- parties which cover all dealings with such counter parties including money market, repos and outright securities transactions. These limits should be reviewed periodically on the basis of financial statements, market reports, ratings, etc. and exposures taken only on a fully collateralized basis where there is slippage in the rating/assessment of any counterparty.
- vii. With the approval of their Boards, PDs should put in place reasonable leverage ratio for their operations, which should take into account all outside borrowings as a multiplier of their net owned funds.
- viii. There should be a clear functional separation of (i) trading (front office) (ii) risk management (mid office), and (iii) settlement, accounting and reconciliation (back office). Similarly, there should be a separation of transactions relating to own account and constituents' accounts.
- ix. For every transaction entered into, the trading desk should generate a deal slip which should contain data relating to nature of the deal, name of the counter-party, whether it is a direct deal or through a broker, and if through a broker, name of the broker, details of security, amount, price, contract date and time and settlement date. The deal slips should be serially numbered and controlled separately to ensure that each deal slip has been properly accounted for. Once the deal is concluded, the deal slip should be immediately passed on to the back office for recording and processing. For each deal, there must be a



system of issue of confirmation to the counter-party. The timely receipt of requisite written confirmation from the counter-party, which must include all essential details of the contract, should be monitored by the back office. With respect to transactions matched on the NDS-OM module, the need for counterparty confirmation of deals matched on NDS-OM does not arise.

- x. Once a deal has been concluded, there should not be any substitution of the counter-party by the broker. Similarly, the security sold/purchased in a deal should not be substituted by another security under any circumstances.
- xi. On the basis of vouchers passed by the back office (which should be done after verification of actual contract notes received from the broker/counter-party and confirmation of the deal by the counter party), the books of account should be independently prepared.
- xii. PDs should periodically review securities transactions and report to the top management, the details of transactions in securities, details of funds/securities delivery failures, even in cases where shortages have been met by CCIL.

## **6.2 Purchase/Sale of securities through SGL transfer forms**

All PDs should report / conclude their transactions on NDS / NDS(OM) and clear/settle them through CCIL as central counter-party. In such cases where exceptions have been permitted to tender physical SGL transfer forms, the following guidelines should be followed:

- i. Records of all SGL transfer forms issued/received should be maintained and a system for verification of the authenticity of the SGL transfer forms received from the counter-party and confirmation of authorised signatories should be put in place.
- ii. Under no circumstances, a SGL transfer form issued by a PD in favour of a counterparty should bounce for want of sufficient balance in the SGL/Current Account. Any instance of return of SGL form from the Public Debt Office of the Reserve Bank for want of sufficient balance in the account should be immediately brought to the notice of the PD's top management and reported to RBI with the details of transactions.
- iii. SGL Transfer forms received by purchasing PDs should be deposited in their SGL Accounts immediately. No sale should be effected by way of return of SGL form held by the PD.
- iv. SGL transfer form should be in a standard format prescribed by the Reserve Bank and printed on semi-security paper of uniform size. They should be serially numbered and there should be a control system in place to account for each SGL form.

**6.3** Bank Receipt or similar receipt should not be issued or accepted by the PDs under any circumstances in respect of transactions in Government securities.

## **6.4 Accounting Standards for securities transactions**

- i. PDs should adopt the practice of valuing all securities in their trading portfolio on mark to market basis, at appropriate intervals.
- ii. Costs such as brokerage fees, commission or taxes incurred at the time of acquisition of securities, are of revenue/deferred nature. The broken period interest received/paid also get adjusted at the time of coupon payment. PDs can adopt either the IAS or GAAP accounting standards, but has to ensure that the method should be true and fair and should not result in

overstating the profits or assets value and should be followed consistently and be generally acceptable especially to the tax authorities.

- iii. Broken period interest paid to seller as part of cost on acquisition of Government and other securities should not be capitalised but treated as an item of expenditure under Profit and Loss Account. The PDs may maintain separate adjustment accounts for the broken period interest.
- iv. The valuation of the securities portfolio should be independent of the dealing and operations functions and should be done by obtaining the prices declared by Fixed Income Money Market and Derivatives Association of India (FIMMDA) periodically.
- v. PDs should publish their audited annual results in leading financial dailies and on their website in the format prescribed (**Annex VIII**). The following minimum information should also be included by way of notes to the Balance Sheet: -
  - a. Net borrowings in call (average and peak during the period),
  - b. Basis of valuation,
  - c. Leverage Ratio (average and peak),
  - d. CRAR (quarterly figures), and
  - e. Details of the issuer composition of non-Government securities investments.

PDs may also furnish more information by way of additional disclosures.

#### **6.5 Reconciliation of holdings of Government securities**

Balances as per PDs books should be reconciled at least at monthly intervals with the balances in the books of PDOs. If the number of transactions so warrant, the reconciliation should be undertaken at more frequent intervals. This reconciliation should be periodically checked during audit.

#### **6.6 Transactions on behalf of Constituents:**

- i. The PDs should be circumspect while acting as agent of their clients for carrying out transactions in securities.
- ii. PDs should not use the constituents' funds or assets for proprietary trading or for financing of another intermediary's operations.
- iii. All transaction records should give a clear indication that the transaction belongs to constituents and does not belong to PDs' own account.
- iv. The transactions on behalf of constituents and the operations in the Constituent SGL accounts should be conducted in accordance with the guidelines issued by RBI on the Constituent SGL accounts.
- v. PDs who act as custodians (i.e. CSGL account holders) and offer the facility of maintaining gilt accounts to their constituents, should not permit settlement of any sale transaction by their constituents unless the security sold is actually held in the gilt account of the constituent.
- vi. Indirect access to NDS-OM has been permitted to certain segments of investors through banks and PDs vide circular IDMD.DOD.No.5893/10.25.66/2007-08 dated May 27, 2008. PDs should adhere to the guidelines on maintenance of gilt accounts and investments on behalf of gilt account holders while undertaking 'constituent deals' on NDS-OM.

## **6.7 Failure to complete delivery of security/funds in an SGL transaction**

Any default in delivery of security/funds in an SGL sale /purchase transaction undertaken by a PD will be viewed seriously. A report on such transaction, even if completed through the securities/funds shortage handling procedure of CCIL, must be submitted to the Internal Debt Management Department, Reserve Bank of India immediately. The occurrence of third default in a period of 6 months (April -September and October-March) in funds and/or securities delivery will result in debarment of the PD from the use of SGL facility for a period of 6 months from the date of the third occurrence. If, after restoration of the facility, any default occurs again, the PD will be debarred permanently from the use of SGL facility.

## **7. Trading of Government Securities on Stock Exchanges**

**7.1** With a view to encouraging wider participation of all classes of investors, including retail, in Government securities, trading in Government securities through a nationwide, anonymous, order driven screen based trading system on stock exchanges, in the same manner in which trading takes place in equities, has been permitted. Accordingly, trading of dated Government of India securities in dematerialized form is allowed on automated order driven system of the National Stock Exchange (NSE) of India, the Stock Exchange Mumbai (BSE) and the Over the Counter Exchange of India (OTCEI). This trading facility is in addition to the reporting/trading facility in the Negotiated Dealing System. Being a parallel system, the trades concluded on the exchanges will be cleared by their respective clearing corporations/clearing houses.

**7.2** PDs are expected to play an active role in providing liquidity to the Government securities market and promote retailing. They may, therefore, make full use of the facility to distribute Government securities to all categories of investors through the process of placing and picking-up orders on the exchanges. PDs may open demat accounts with a Depository Participant (DP) of NSDL/CDSL in addition to their accounts with RBI. Value free transfer of securities between SGL/CSGL and demat accounts is enabled by PDO-Mumbai subject to guidelines issued by RBI's Department of Government and Bank Accounts (DGBA).

### **7.3 Operational Guidelines**

- i. PDs should take specific approval from their Board to enable them to trade in the Stock Exchanges.
- ii. PDs may undertake transactions only on the basis of giving and taking delivery of securities.
- iii. Brokers/trading members shall not be involved in the settlement process; all trades have to be settled either directly with clearing corporation/clearing house (in case they are clearing members) or else through clearing member custodians.
- iv. The trades done through any single broker will also be subject to the current regulations on transactions done through brokers.
- v. A standardized settlement on T+1 basis of all outright secondary market transactions in Government Securities has been adopted to provide the participants more processing time for transactions and to help in better funds as well as risk management.

- vi. In the case of repo transactions in Government Securities, however, market participants will have the choice of settling the first leg on either T+0 basis or T+1 basis, as per their requirements.
- vii. Any settlement failure on account of non-delivery of securities/ non-availability of clear funds will be treated as SGL bouncing and the current penalties in respect of SGL transactions will be applicable. Stock Exchanges will report such failures to the respective Public Debt Offices.
- viii. PDs who are trading members of the Stock Exchanges may have to put up margins on behalf of their non-institutional client trades. Such margins are required to be collected from the respective clients. PDs are not permitted to pay up margins on behalf of their client trades and incur overnight credit exposure to their clients. In so far as the intra day exposures on clients for margins are concerned, the PDs should be conscious of the underlying risks in such exposures.
- ix. PDs who intend to offer clearing /custodial services should take specific approval from SEBI in this regard. Similarly, PDs who intend to take trading membership of the Stock Exchanges should satisfy the criteria laid down by SEBI and the Stock Exchanges.

## **8. Business through brokers**

### **8.1 Business through brokers and contract limits for approved brokers -**

PDs may undertake securities or derivative transactions among themselves or with clients through the members of the BSE, NSE and OTCEI. A disproportionate part of the business should not be transacted through only one or a few brokers. PDs should fix aggregate contract limits for each of the approved brokers. A limit of 5%, of total transactions (both purchase and sales) entered into by a PD during a year should be treated as the aggregate upper contract limit for each of the approved brokers. However, if for any reason it becomes necessary to exceed the aggregate limit for any broker, the specific reasons therefor should be recorded and the Board should be informed of this, post facto.

**8.2** With the approval of their top management, PDs should prepare a panel of approved brokers, which should be reviewed annually, or more often if so warranted. Clear-cut criteria should be laid down for empanelment of brokers, including verification of their creditworthiness, market reputation, etc. A record of broker-wise details of deals put through and brokerage paid, should be maintained.

**8.3** The brokerage on the deal payable to the broker, if any (if the deal was put through with the help of a broker), should be clearly indicated on the notes/memorandum put up seeking approval for putting through the transaction, and a separate account of brokerage paid, broker-wise, should be maintained.

**8.4** The role of the broker should be restricted to that of bringing the two parties to the deal together. Settlement of deals between PDs and counter-parties should be directly between the counter-parties and the broker will have no role in the settlement process.

**8.5** While negotiating the deal, the broker is not obliged to disclose the identity of the counter-party to the deal. On conclusion of the deal, he should disclose the counter-party and his contract note should clearly indicate the name of the counter-party.

## **9. Norms for Ready Forward transactions**

Primary Dealers are permitted to participate in Ready Forward (Repo) market both as lenders and borrowers. The terms and conditions subject to which ready forward contracts (including reverse ready forward contracts) may be entered into by PDs will be as under:

- i. Repos may be undertaken only in a) dated securities and Treasury Bills issued by the Government of India and b) dated securities issued by the State Governments.
- ii. Repos may be entered into only with scheduled commercial banks, Urban Cooperative banks, other PDs, NBFCs, mutual funds, housing finance companies, insurance companies and any listed company, provided they hold either an SGL account with RBI or a Gilt account with a custodian.
- iii. Listed companies can enter into repo transactions subject to the following conditions:
  - (a) The minimum period for Reverse Repo (lending of funds) by listed companies is seven days. However, listed companies can borrow funds through repo for shorter periods including overnight;
  - (b) Where the listed company is a 'buyer' of securities in the first leg of the repo contract (i.e. lender of funds), the custodian through which the repo transaction is settled should block these securities in the gilt account and ensure that these securities are not further sold or re-repoed during the repo period but are held for delivery under the second leg; and
  - (c) The counterparty to the listed companies for repo/reverse repo transactions should be either a bank or a Primary Dealer maintaining SGL Account with the Reserve Bank.
- iv. A PD may not enter into a repo with its own constituent or facilitate a repo between two of its constituents.
- v. PDs should report all repos transacted by them (both on own account and on the constituent's account) on the Negotiated Dealing System (NDS). All repos shall be settled through the SGL Account/CSGL Account maintained with the RBI, Mumbai, with the Clearing Corporation of India Ltd (CCIL) acting as the central counter party.
- vi. The purchase/sale price of the securities in the first leg of a repo should be in alignment with the market rates prevalent on the date of transaction.
- vii. Repo transactions, which are settled under the guaranteed settlement mechanism of CCIL, may be rolled over, provided the security prices and repo interest rate are renegotiated on roll over.
- viii. The Global Master Repos Agreement' on repos, with suitable schedules, as proposed by FIMMDA may be entered into by PDs with their counter parties to repos transactions.

## **10. Portfolio Management Services by PDs**

**10.1** PDs may offer Portfolio Management Services (PMS) to their clients under the SEBI scheme of PMS, subject to the following conditions. Before undertaking PMS, the PD must have obtained the Certificate of Registration as Portfolio Manager from the SEBI and also a specific approval from the RBI.

- i. PMS cannot be offered to any RBI regulated entity. However, advisory services can be provided to them with suitable disclaimers.
- ii. Where applicable, the clients regulated by any other authority should obtain clearance from the regulatory or any other authority before entering into any PMS arrangement with the PD.
- iii. PDs are required to comply with the SEBI (Portfolio Managers) Regulations, 1993 and any amendments issued thereto or instructions issued there under.

**10.2** In addition, PDs should adhere to the under noted conditions:

- i. A clear mandate from the PMS clients should be obtained and the same strictly followed. In particular, there should be full understanding on risk disclosures, loss potential and the costs (fees and commissions) involved.
- ii. PMS should be entirely at the customer's risk without guaranteeing, either directly or indirectly, any return.
- iii. Funds/securities, each time they are placed with the PD for portfolio management, should not be accepted for a period less than one year.
- iv. Portfolio funds should not be deployed for lending in call/ notice/term money/Bills rediscounting markets, badla financing or lending to/ placement with corporate/non-corporate bodies.
- v. Client-wise accounts/records of funds accepted for management and investments made there against should be maintained and the clients should be entitled to get statements of account at frequent intervals.
- vi. Investments and funds belonging to PMS clients should be kept segregated and distinct from each other and from those of the PD. As far as possible, all client transactions should be executed in the market and not off-set internally, either with the PD or any other client. All transactions between the PD and any PMS client or between two PMS clients should be strictly at market rates.

## **11. Guidelines on interest rate derivatives**

**11.1** PDs shall adhere to the guidelines laid down in circular DBOD.No.BP.BC.86 /21.04.157 /2006-07 dated April 20, 2007 as applicable to interest rate derivatives.

**11.2** PDs are required to report all their IRS/FRA trades on the CCIL reporting platform within 30 minutes from the deal time in terms of circular IDMD/11.08.15/809/2007-08 dated August 23, 2007.

**11.3** PDs are required to report to IDMD, as per the pro forma indicated in **Annex IX**, their FRAs/ IRS operations on a monthly basis.

## **12. Guidelines on declaration of dividends**

PDs should follow the following guidelines while declaring dividend distribution:

- i. The PD should have complied with the regulations on transfer of profits to statutory reserves and the regulatory guidelines relating to provisioning and valuation of securities, etc.
- ii. PDs having Capital to Risk Weighted Assets Ratio (CRAR) below the regulatory minimum of 15 per cent in any of the previous four quarters cannot declare any dividend. For PDs having CRAR between the regulatory minimum of 15 per cent during all the four quarters of the previous year, but lower than 20 per cent in any of the four quarters, the dividend payout ratio should not exceed 33.3 per cent. For PDs having CRAR above 20 per cent during all the four quarters of the previous year, the dividend payout ratio should not exceed 50 per cent. Dividend payout ratio should be calculated as a percentage of dividend payable in a year (excluding dividend tax) to net profit during the year.
- iii. The proposed dividend should be payable out of the current year's profits. In case the profit for the relevant period includes any extraordinary profit income, the payout ratio should be computed after excluding such extraordinary items for reckoning compliance with the prudential payout ratio ceiling of 33.3 per cent or 50 per cent, as the case may be.
- iv. The financial statements pertaining to the financial year for which the PD is declaring dividend should be free of any qualifications by the statutory auditors, which have an adverse bearing on the profit during that year. In case of any qualification to that effect, the net profit should be suitably adjusted downward while computing the dividend payout ratio.
- v. In case there are special reasons or difficulties for any PD in strictly adhering to the guidelines, it may approach Reserve Bank in advance for an appropriate *ad hoc* dispensation in this regard.
- vi. All the PDs declaring dividend should report details of dividend declared during the accounting year as per the prescribed pro forma. The report should be furnished within a fortnight of payment of dividend.

## **13. Guidelines on Corporate Governance**

PDs may adhere to circular DNBS.PD/CC 94/03.10.042/2006-07 dated May 8, 2007 on guidelines on corporate governance.

## **14. Prevention of Money Laundering Act, 2002 - Obligations of NBFCs**

PDs shall adhere to the guidelines contained in circular DNBS(PD).CC.68 /03.10.042/2005-06 dated April 5, 2006.

## **15. Violation/Circumvention of Instructions**

Any violation/circumvention of the above guidelines or the terms and conditions of the undertaking executed by a Primary Dealer with the Reserve Bank of India (Annex I) would be viewed seriously and such violation would attract penal action including the withdrawal of liquidity support, denial of access to the money market, withdrawal of authorisation for carrying on the business as a Primary Dealer, and/or imposition of monetary penalty or liquidated damages, as the Reserve Bank may deem fit.

## **Section II: Additional Guidelines applicable to banks undertaking PD business departmentally**

### **1. Introduction**

Scheduled commercial banks (except Regional Rural Banks) have been permitted to undertake Primary Dealership business departmentally from 2006-07.

### **2. Procedure for Authorisation of bank-PDs**

**2.1** Banks eligible to apply for Primary Dealership, for undertaking PD business, (please see eligibility conditions at (iv) of paragraph 1.3.1 above) may approach the Chief General Manager, Department of Banking Operations & Development (DBOD), Reserve Bank of India, Central Office, Centre I, World Trade Centre, Cuffe Parade, Mumbai-400 005. On obtaining an in-principle approval from DBOD, banks may then apply to the Chief General Manager, Internal Debt Management Department, Reserve Bank of India, 23<sup>rd</sup> Floor, Central Office Building, Fort, Mumbai- 400 001 for an authorization for undertaking PD business departmentally.

**2.2** The banks, proposing to undertake the PD business by merging / taking over PD business from their partly / wholly owned subsidiary, or foreign banks, operating in India, proposing to undertake PD business departmentally by merging the PD business being undertaken by a group company, will be subject to the terms and conditions, as applicable, of the undertaking given by such subsidiary/ group company till such time a fresh undertaking is executed by the bank.

**2.3** The banks authorized to undertake PD business will be required to have a standing arrangement with RBI based on the execution of an undertaking (**Annex I**) and the authorization letter issued by RBI each year (July-June).

### **3. Applicability of the guidelines issued for Primary Dealers**

**3.1** The bank-PDs would be governed by the operational guidelines as given in Section – I above, to the extent applicable, unless otherwise stated. Furthermore, the bank-PDs' role and obligations in terms of supporting the primary market auctions for issue of Government dated securities and Treasury Bills, underwriting of dated Government securities, market-making in Government securities and secondary market turnover of Government securities will also be on par with those applicable to stand-alone PDs as enumerated in Section - I of this Master Circular.

**3.2** Bank-PDs are expected to join Primary Dealers Association of India (PDAI) and Fixed Income Money Market and Derivatives Association (FIMMDA) and abide by the code of conduct framed by them and such other actions initiated by them in the interests of the securities markets.

**3.3** The requirement of ensuring minimum investment in Government Securities and Treasury Bills on a daily basis based on net call/ RBI borrowing and Net Owned Funds will not be applicable to bank-PDs who shall be guided by the extant guidelines applicable to banks.



**3.4** As banks have access to the call money market, refinance facility and the Liquidity Adjustment Facility (LAF) of RBI, bank-PDs will not have separate access to these facilities and liquidity support as applicable to the standalone PDs.

**3.5** It is clarified that for the purpose of "when-issued trades" issued vide circular IDMD.No/2130/11.01.01 (D)/2006-07 dated November 16, 2006, bank-PDs will be treated as Primary Dealers.

**3.6** Bank-PDs shall be guided by the extant guidelines applicable to banks as regards borrowing in call/notice/term money market, Inter-Corporate Deposits, FCNR (B) loans /External Commercial Borrowings and other sources of funds.

**3.7** The investment policy of the bank may be suitably amended to include PD activities also. Within the overall framework of the investment policy, **the PD business undertaken by the bank will be limited to dealing, underwriting and market-making in Government Securities.** Investments in Corporate/ PSU/ FIs bonds, Commercial Papers, Certificate of deposits, debt mutual funds and other fixed income securities will not be deemed to be a part of PD business.

**3.8** The classification, valuation and operation of investment portfolio guidelines as applicable to banks in regard to "Held for Trading" portfolio will also apply to the portfolio of Government Dated Securities and Treasury Bills earmarked for PD business.

**3.9** The Government Dated Securities and Treasury Bills under PD business will count for SLR.

**3.10** Bank-PDs shall be guided by the extant guidelines applicable to banks as regards business through brokers, ready forward transactions, interest rate derivatives (OTC & exchange traded derivatives), investment in non-Government Securities, Issue of Subordinated Debt Instruments and declaration of dividends.

#### **4. Maintenance of books and accounts**

**4.1** The transactions related to Primary Dealership business, undertaken by a bank departmentally, should be executed through the existing Subsidiary General Ledger (SGL) account of the bank. However, such banks will have to maintain separate books of accounts for transactions relating to PD business (as distinct from normal banking business) with necessary audit trails. It should be ensured that, at any point of time, there is a minimum balance of Rs. 100 crore of Government Securities earmarked for PD business.

**4.2** Bank-PDs should subject 100 per cent of the transactions and regulatory returns submitted by PD department to concurrent audit. An auditors' certificate for having maintained the minimum stipulated balance of Rs. 100 crore of Government Securities in the PD-book on an ongoing basis and having adhered to the guidelines/ instructions issued by RBI, should be forwarded to IDMD, RBI on a quarterly basis.

## **5. Capital Adequacy and Risk Management**

**5.1** The capital adequacy and risk management guidelines applicable to a bank undertaking PD activity departmentally, will be as per the extant guidelines applicable to banks. In other words, for the purpose of assessing the bank's capital adequacy requirement and coverage under risk management framework, the PD activity should also be taken into account.

**5.2** The bank undertaking PD activity may put in place adequate risk management systems to measure and provide for the risks emanating from the PD activity.

## **6. Supervision by RBI**

**6.1** The banks authorized to undertake PD business departmentally are required to submit prescribed periodic returns to RBI promptly. The current list of such returns and their periodicity, etc. is furnished in **Annex II A**.

**6.2** Reserve Bank of India reserves its right to amend or modify the above guidelines from time to time, as may be considered necessary.

**UNDERTAKING**

To

The Chief General Manager,  
Internal Debt Management Department,  
Reserve Bank of India,  
Central Office Building,  
Mumbai-400 001.

By

.....  
Registered Office .....

WHEREAS the Reserve Bank of India (RBI) has offered in principle to permit us to undertake Primary Dealer activity in Government securities in accordance with the Guidelines issued thereon from time to time.

AND WHEREAS as a precondition to our being authorised to undertake Primary Dealership activity we are required to furnish an undertaking covering the relative terms and conditions.

AND WHEREAS at the duly convened Board of Directors meeting of \_\_\_\_\_ on \_\_\_\_\_, the Board has authorised Shri/Smt./Kum. \_\_\_\_\_ and Shri/Smt./Kum. \_\_\_\_\_ to execute and furnish an UNDERTAKING to the Reserve Bank of India jointly and severally as set out below:

NOW, THEREFORE, in consideration of the RBI agreeing to permit us to undertake Primary Dealer activity, we hereby undertake and agree:

1. To commit to aggregatively bid in the auction of Treasury Bills and Government of India Dated Securities, to the extent of .....per cent of each issue of auction Treasury Bills and for a minimum amount equal to the underwriting commitment (allotted under Minimum Underwriting Commitment and Additional Competitive Underwriting) for Government of India Dated Securities and to maintain the success ratio in aggregate winning bids at not less than 40 per cent for Treasury Bills.
2. To offer to underwrite primary issues of Government of India dated securities, Treasury Bills and State Government securities, for which auction is held, and accept devolvement, if any, of any amount as may be determined by RBI in terms of prevalent scheme for Bidding/Underwriting.
3. a. To determine prudential ceilings, with the prior approval of the Board of Directors of the company, for reliance on borrowings from the money market including repos, as a multiple of net owned funds, subject to the guidelines, if any, issued by the Reserve Bank in this regard. (applicable to standalone PDs only)  
  
b. To adhere to prudential ceilings, with the prior approval of the Board of Directors of the bank, subject to the guidelines, if any, issued by the Reserve Bank in this regard. (applicable to bank-PDs only)
4. To offer firm two-way quotes through the Negotiated Dealing System (NDS) / NDS-OM, over the counter telephone market / recognised Stock Exchanges in India and deal in the secondary market in Government dated securities and Treasury Bills of varying maturity from time to time and take principal positions.
5. To achieve a sizeable portfolio in Government securities and to actively trade in the Government securities market.
6. To achieve an annual turnover of not less than 5 times in Government dated securities and not less than 10 times in Treasury Bills of the average of month-end stocks (*in the book separately maintained for the Primary Dealership business*) subject to the turnover in respect of outright transactions being not less than 3 times in government dated securities and 6 times in Treasury Bills.

7. To maintain the capital adequacy standards prescribed by the Reserve Bank of India, and to subject ourselves to all prudential and regulatory guidelines as may be issued by the Reserve Bank of India from time to time.
8. To maintain adequate infrastructure in terms of both physical apparatus and skilled manpower for efficient participation in primary issues, trading in the secondary market, and for providing advice and education to investors.
9. To adhere to "Guidelines on Securities Transaction to be followed by Primary Dealers" issued vide circular IDMC.No.PDRS/2049-A/03.64.00/99-2000 dated December 31, 1999 and Master Circulars issued from time to time and put in place necessary internal control systems for fair conduct of business and settlement of trades and maintenance of accounts.
10. To comply with all applicable Reserve Bank of India/Securities and Exchange Board of India (SEBI) requirements under the existing guidelines and which may be laid down from time to time in this behalf, failing which RBI would be at liberty to cancel the authorisation as a Primary Dealer.
11. To abide by the code of conduct as laid down by RBI/SEBI, the Primary Dealers' Association of India (PDAI) and the Fixed Income, Money Markets and Derivatives Association of India (FIMMDA).
12. To maintain separate books of account for transactions relating to PD business (distinct from the normal banking business) with necessary audit trails and to ensure that, at any point of time, there is a minimum balance of Rs. 100 crore of Government securities earmarked for PD business. (applicable to bank-PDs only)
13. To maintain and preserve such information, records, books and documents pertaining to our working as a Primary Dealer as may be specified by the RBI from time to time.
14. To permit the RBI to inspect all records, books, information, documents and make available the records to the officers deputed by the RBI for inspection/scrutiny and render all necessary assistance.
15. To maintain at all times a minimum net owned funds of Rs. 50 crore / Rs.100 crore in Government securities and to deploy the liquidity support from the RBI, net borrowings from call money market and net repo borrowings exclusively in Government securities. (applicable to standalone PDs only)
16. To maintain an arms length relationship in transactions with group and related entities.
17. To obtain prior approval of Reserve Bank of India for any change in the shareholding pattern of the company. (applicable to standalone PDs only)
18. To submit in prescribed formats periodic reports including daily transactions and market information, monthly report of details of transactions in securities and risk position and performance with regard to participation in auctions, annual audited accounts and an annual performance review and such statements, certificates and other documents and information as may be specified by RBI from time to time.
19. To report the matter immediately to Internal Debt Management Department of the RBI and abide by such orders, instructions, decisions or rulings given by the RBI if and when any kind of investigation/inquiry/inspection is initiated against us by statutory/regulatory authorities, e.g. SEBI/RBI, Stock Exchanges, Enforcement Directorate, Income-tax authorities etc.
20. To pay an amount of Rupees Five Lakh, or as applicable, to the Reserve Bank, for violation of any of the instructions issued by the Reserve Bank in the matter or for non-compliance with any of the undertakings given hereinabove.

We do hereby confirm that the above undertakings will be binding on our successors and assigns.

Dated this        day of                      Two Thousand .....

Signed, sealed and delivered by the within named,        )  
 being the authorized persons, in terms of the        )  
 Resolution No. \_\_\_\_\_ of the Board of Directors) )  
 at the duly convened Meeting held on \_\_\_\_\_ )  
 in the in the presence of \_\_\_\_\_ )

Signatory        (i)  
                               (ii)

Witness        (i)  
                               (ii)

Notes :

1. Para **3.a**, **15** and **17** are applicable to standalone PDs only.
2. Paras **3.b**, words in italics in para **6** and para **12** are applicable to bank-PDs only.

**Annex II**

**A. Statements / Returns required to be submitted by Primary Dealers to IDMD**

Sr. No.	Return/Report	Periodicity	Last date for submission	Reference under which required
1.	PDR-I*	Fortnightly	Next working day of the reporting fortnight	PD Guidelines
2.	PDR-II*	Monthly	10th of the following month	
3.	PDR-III*	Quarterly	15 of the month following the reporting quarter	
4.	PDR IV*	Quarterly	15 <sup>th</sup> of the month of the month following the reporting quarter	
5.	Return on FRAs / IRS	Monthly	10th of the following month	
6.	Annual Report & Annual Audited A/cs	Annual	As soon as annual accounts audited and finalised	
7.	Auditor's Certificate on Net Owned Funds	Yearly	30th June	
8.	Reconciliation of holdings of Govt. Securities in own A/c and constituent A/c	Yearly	One month from the close of accounting year	IDMC.No.PDRS/20 49A/03.64.00/99-2000 dated December 31, 1999
9.	Investments in non-Government securities	Yearly	Disclosures in the 'Notes on Accounts' of the balance sheet, with effect from the financial year ending 31 March 2004.	IDMD.PDRS.No.3 /03.64.00/ 2003-04 March 08, 2004
10.	Details of dividend declared during the accounting year	Yearly	Within a fortnight from the payment of dividend	IDMD.PDRS.No 6 /03.64.00/ 2003-04 June 03, 2004

**\* = Indicates that these returns should be submitted in electronic form as an excel file attachment through e-mail.**

**B. Statements / Returns required to be submitted by Primary Dealers to departments other than IDMD of Reserve Bank of India**

<b>Sr. No.</b>	<b>Return/Report</b>	<b>Periodicity</b>	<b>To be filed with Deptt.</b>	<b>Reference under which required</b>
1.	Return on FRAs / IRS	Fortnightly	MPD	MPD.BC.187/07.01.279/1999-2000 dated July 7, 1999.
2.	Statement showing balances of Govt. Securities held on behalf of each Gilt A/c holder	Half-Yearly	PDO	
3.	Return on Call Money transactions with Commercial Banks	Fortnightly	DEAP, DMB	
4.	Information for Issue of Commercial Paper	On each issue of CP	MPD	IECD.2/08.15.01/2001-02 dated July 23, 2001

Note: The last date prescribed for submission of these statements by the departments concerned and/or IDMD should be adhered to.

**Statements / Returns required to be submitted by banks on their Primary Dealership business to IDMD\*:**

<b>Sr. No.</b>	<b>Return/Report</b>	<b>Periodicity</b>	<b>Last date for submission</b>
11.	PDR-II** (format enclosed as Appendix III)	Monthly	10th of the following month
12.	Concurrent auditor certificate for having maintained the minimum stipulated balance of Rs. 100 crore of Government Securities in the PD-book on an ongoing basis.	Quarterly	15th of the month following the reporting month
13.	Annual Report on PD activity of the bank.	Annual	Within 30 days of the finalization of audited accounts.

\* In addition to reports on "when issued" transactions and short-sales.

\*\*Return should be submitted in electronic form as an excel file attachment through e-mail at [pdrsidsmc@rbi.org.in](mailto:pdrsidsmc@rbi.org.in)

**Illustration showing the underwriting amount, cut off rate of underwriting fee accepted by Reserve Bank of India**

	Instrument Name	XXXXXXXX		
	Auction Type	Multiple		
	Notified amount (NA) (in Rs. crore)	4000		
	No. of Standalone PDs	9		
	No. of Bank-PDs	10		
	Total No. of PDs (n)	19		
A	Minimum Underwriting Commitment (MUC)	2000		
B	Per PD MUC (MUC/ n)	105.26	Rounded off	106
C	Total PD commitment under MUC collectively (Adjusted MUC)	2014		
D	Additional competitive underwriting ACU = (NA - Adjusted MUC)	1986		
E	Minimum bidding by each PD in ACU (equal to MUC)	106		
F	Total underwriting commitment for each PD under MUC and ACU	212		
G	Total Underwriting ( 212 *19)	4028		
H	Minimum allotment to a PD to be eligible for higher commission on MUC i.e. min 4% of Notified Amount	160		

**Additional Competitive Underwriting (Bids Submitted)**

S. No	PDs participated in U/W	a Amount of bid in ACU (Rs. Crore)	b Cumulative Amount (Rs. Cr)	c Underwriting fee (in paise)	d Amount of bid x U/w fee		
1	A	150	150	1.52	228		
2	B	155	305	2.56	396.8	Three lowest bids	
3	A	60	365	3.5	210		
4	C	95	460	3.7	351.5		
5	B	200	660	3.94	788		
6	B	25	685	4	100		
7	D	120	805	4	480		
8	E	95	900	4.49	426.55		
9	F	70	970	4.5	315		
10	G	50	1020	4.75	237.5		
11	E	115	1135	4.9	563.5		
12	C	90	1225	4.94	444.6		
13	F	220	1445	4.95	1089		
14	G	200	1645	5	1000		
15	H	120	1765	5	600		
16	I	120	1885	5	600		
17	I	109	1994	5	545	CUT-OFF	1994
18	I	25	2019	5.5	137.5		
19	J	120	2139	5.94	712.8		
20	K	120	2259	6	720		
21	L	120	2379	6	720		
22	M	55	2434	6.5	357.5		
23	N	120	2554	6.94	832.8		



24	O	120	2674	7	840		
25	P	120	2794	7	840		
26	Q	120	2914	7	840		

Rate of commission payable to Winner(#) PDs on MUC @ 4.20

Rate of commission payable to other PDs on MUC \* 2.29  
(three lowest bids)

# Winner PDs are those who have been allotted an amount >= 4% of ACU amount

@ Weighted Average Commission of all allotted bids

\* Weighted Average Commission of three lowest allotted bids

**PD Wise eligible commission on ACU and ACU Allotment**

[1]	[2]	[3]	[4]=[2] x [3]
Successful PDs	Successful bids in ACU (Rs. Cr)	Underwriting fee bid (in paise)	bid wise comm. payable on ACU (In Rs.)
A	150	1.52	228
A	60	3.5	210
<b>A Total</b>	210		438
B	155	2.56	396.8
B	200	3.94	788
B	25	4	100
<b>B Total</b>	380		1284.8
C	95	3.7	351.5
C	90	4.94	444.6
<b>C Total</b>	185		796.1
D	120	4	480
<b>D Total</b>	120		480
E	95	4.49	426.55
E	115	4.9	563.5
<b>E Total</b>	210		990.05
F	70	4.5	315
F	220	4.95	1089
<b>F Total</b>	290		1404
G	50	4.75	237.5
G	200	5	1000
<b>G Total</b>	250		1237.5
H	120	5	600
<b>H Total</b>	120		600
I	120	5	600
I	109	5	545
<b>I Total</b>	229		1145

PD Wise eligible commission on MCU, Total commission payable and Total Allotment

		[1]	[2]	[3]	[4]	(in Rs.) [5]	(in Rs. cr) MUC + [1]
Sno	Successful PDs	Total Allotment in ACU Auction to PD (Rs. Cr)	PD Wise Commission on ACU (in Rs.)	Winner PD# if [1] ≥ 4% of NA	Commission payable on MUC (in Rs.)	Total Comm. On MUC & ACU [2] + [4]	Total Allotment in MUC & ACU
1	A Total	210	438.00	YES	495638.47	496076.47	328
2	B Total	380	1284.80	YES	495638.47	496923.27	498
3	C Total	185	796.10	YES	495638.47	496434.57	303
4	D Total	120	480.00	NO	269880.55	270360.55	238
5	E Total	210	990.05	YES	495638.47	496628.52	328
6	F Total	290	1404.00	YES	495638.47	497042.47	408
7	G Total	250	1237.50	YES	495638.47	496875.97	368
8	H Total	120	600.00	NO	269880.55	270480.55	238
9	I Total	229	1145.00	YES	495638.47	496783.47	347
					Total	4017605.804	
	Total	1994				Total allotment to successful PDs	3056

	PDs below cut-off	Total Allotment in ACU Auction to PD (Rs. Cr)	PD Wise Total Commission on ACU (in Rs.)	Commission payable on MUC (in Rs.)	Total Comm.	Total Allotment (in Rs. cr)
1	J	0	0	269880.55	269880.55	118
2	K	0	0	269880.55	269880.55	118
3	L	0	0	269880.55	269880.55	118
4	M	0	0	269880.55	269880.55	118
5	N	0	0	269880.55	269880.55	118
6	O	0	0	269880.55	269880.55	118
7	P	0	0	269880.55	269880.55	118
8	Q	0	0	269880.55	269880.55	118
Total allotment to PDs below cut-off						944
<b>Total coverage of Notified amount (in Rs. crore)</b>						4000
(coverage %age)						1
<b>Total commission payable (before rounding)</b>					6176650.19	

**Illustrations showing adherence by PDs to Commitments on aggregative bidding in auction of Treasury Bills and success ratio**

1. A PD has committed to bid aggregatively Rs. 500 crore GOI Treasury Bills as shown below. The success ratio to be maintained by the PD is 40 per cent in respect of Treasury Bills. Various scenarios in respect of fulfillment of the bidding commitment and the success ratio assuming that the bids tendered and the bids accepted will be as under:

**(1) Treasury Bills:**

**(Rs. crore)**

SCENARIOS	(I)	(II)	(III)
Bidding Commitment (a)	<b>500</b>	<b>500</b>	<b>500</b>
Bids Tendered (b)	600	500	400
Bids Accepted (c)	<b>300</b>	<b>200</b>	<b>100</b>
Success Ratio Achieved (c)/(a)	60%	40%	20%
Fulfilment of Bidding Commitment	Yes	Yes	No
Fulfilment of Success Ratio	Yes	Yes	No
Success ratio in Treasury Bills is the ratio of bids accepted and bidding commitment.			

<b>PDR I Return</b>				
	Name of PD:			
	Net Owned Funds(as per last b/s):			
	Return for fortnight ending:			
		date wise fortnightly statement		
<b>1</b>				
<b>A</b>	<b>Outright purchases (Face Value)</b>			
	(i) Government Securities and Treasury bills			
	(ii) Other securities			
<b>B</b>	<b>Outright sales (Face Value)</b>			
	(i) Government Securities and Treasury bills			
	(ii) Other securities			
<b>C</b>	<b>Repo transactions</b>			
	i) Borrowing (amount)			
	- from Reserve Bank of India			
	- from the market			
	ii) Lending (amount)			
	- to Reserve Bank of India			
	- to the market			
<b>D</b>	<b>Call Money transactions</b>			
	- Borrowing			
	- Lending			
<b>2</b>	<b>Outstanding balances (Settled position figures)</b>			
<b>A</b>	<b>Sources of Funds</b>			
	a) Net Owned funds (as per last audited balance sheet)			
	b) Current years accruals under profit /loss account			
	c) Call Money Borrowings			
	d) Notice/Term Money borrowings			
	e) Borrowing from RBI under Assured Support/LAF			
	f) Repo borrowing from market			
	g)Borrowing under CBLO			
	h) Borrowing under credit lines of banks/FIs			
	i) Borrowings through Inter-Corporate Deposits			
	- maturing up to 14 days			
	- maturing beyond 14 days			
	j)FCNR(B) Loans			
	k) Commercial Paper/ Bond issuances			
	k) Others (Give details for items in excess of Rs 10 crore)			
	<b>Total</b>			

<b>B</b>	<b>Application of Funds</b>			
	a) Government Securities & Treasury bills (Book value)@			
	i) Own Stock			
	ii) Stock with RBI under Assured Support/LAF			
	iii) Stock with market for repo borrowing			
	b) Lending in Call money Market			
	c) Lending in Call/Notice/ Term money market			
	d) Repo Lending to market			
	e)Lending under CBLO			
	f) Repo lending to RBI			
	g) Corporate /PSU/FI Bonds			
	h) Investment in shares			
	i) Investment in Mutual funds schemes			
	- debt oriented			
	- equity oriented			
	j) Investment in Subsidiaries.			
	k) Other financial assets if any			
	l) Fixed Assets			
	m) Others (Give details for items in excess of Rs 10 crore)			
	<b>Total</b>			
	<b>Own Stock position (SGL Balance) (Face value)</b>			
	i) Treasury bills			
	ii) Dated Government Securities			
<b>3</b>	<b>Portfolio duration for Government Securities</b>			
	<b>VaR for the day (with prescribed holding period) as % of portfolio</b>			
	@ Exclude stock received as pledge for repo lending to RBI/market participants and also the stock reported under a (ii) and a (iii).			

PRIMARY DEALER'S MONTHLY REPORT

Form PDR 2

Name of the Primary Dealer  
Statement as at the end of :

(Rs. in crores) Cumulative figures

**SECTION A - SECURITIES MARKETS TURNOVER**

	Dated GOI securities	State Govt. Securities	T-bills	Total
<b>I. PRIMARY MARKET</b>				
<b>NEW SUBSCRIPTIONS</b>				
i) Bidding commitment*		N.A.		
ii) Bids Tendered**				
iii) Non-competitive bids				
iv) Bids Accepted (A)				
v) Success Ratio	N.A	N.A		
<b>REDEMPTIONS (B)</b>				
<b>II. TOTAL = I(A)+I(B)</b>				
<b>III. UNDERWRITING</b>				
i) Amount offered for underwriting			N.A.	
ii) Amount of underwriting accepted by RBI			N.A.	
iii) Amount of devolvement			N.A.	
iv) Underwriting fee received			N.A.	
<b>IV. SECONDARY MARKET TURNOVER - OTC</b>				
<b>OUTRIGHT (including OMO)</b>				
i) Purchases				
ii) Sales				
<b>TOTAL OUTRIGHT TURNOVER (A)</b>				
<u>Of which deals done with non-NDS members :</u>				
i) Purchases				
ii) Sales				
<b>REPURCHASE AGREEMENTS</b>				
i) Repo (both legs)				
ii) Reverse Repo (both legs)				
<b>TOTAL REPOS TURNOVER (B)</b>				
<b>V. Total Turnover - OTC (IV(A)+IV(B))</b>				
<b>VI. SECONDARY MARKET TURNOVER - STOCK EXCHANGES</b>				
i) Purchases		N.A.	N.A.	
ii) Sales		N.A.	N.A.	
<b>Total (VI)</b>		N.A.	N.A.	
<b>VII. TOTAL SECONDARY MARKET TURNOVER (V+VI)</b>				
<b>TOTAL TURNOVER (II+VII)</b>				
* In case of Dated Government Securities, bidding commitment is total underwriting allotment (MUC+ACU)				
** Includes applications made under tap issues (normally applicable to State Loans)				
<b>VIII. TURNOVER IN EQUITY SHARES AND EQUITY LINKED MUTUAL FUND UNITS</b>				
<b>A. Equity Shares</b>	<b>Purchases</b>	<b>Sales</b>		
a. Primary Market				
b. Secondary Market				
<b>B. Equity Linked Mutual Funds</b>	<b>Purchases</b>	<b>Sales</b>		
a. Primary Market				
b. Secondary Market				
<b>IX. CALL/NOTICE MONEY/TERM MONEY</b> (average on daily product basis)				
i) Borrowings				
ii) Lendings				
iii) Net borrowing				
<b>XI. LIQUIDITY SUPPORT AVAILED FROM RBI</b> (average on daily product basis)				

Signature

**SECTION - B: EXCHANGE TRADED INTEREST RATE DERIVATIVES**

NPA** of the futures contract outstanding at the beginning of the month	NPA of the futures contract entered into during the month	NPA of the futures contract reversed during the month	NPA of the futures contract outstanding at the end of the month
---	---	---	---

**I. Activity during the month**

91-Day T-bill				
month 1				
month2				
month3				
10 year zero coupon bond				
month 1				
month2				
month3				
10 year notional bond				
month 1				
month2				
month3				

*(NPA is to be furnished according to the underlying interest exposure wise break up)*

**II. Analysis of "highly effective" hedges**

A certificate from Concurrent Auditors stating that the size of the hedge portfolio and that the hedge is highly effective as per the definition of RBI circular dated June 3, 2003

**III. Analysis of trading positions**

	NPA of the Trading Futures Position	MTM value of the trading futures position
91-Day T-bill		
month2		
month3		
10 year zero coupon bond		
month2		
month3		
10 year notional bond		
month2		
month3		

\*\* NPA = Notional Principal Amount

*Signature*

Name of the Primary Dealer :

PDR – IV

Quarterly return on select Financial & Balance Sheet indicators for quarter ended  
(Rs. in crore)

<b><u>I. BALANCE SHEET INDICATORS</u></b>	Quarter ended (cumulative)	Previous Quarter
<p><b>SOURCES OF FUNDS</b></p> <p>Share Capital</p> <p>Reserves &amp; Surplus</p> <p>Deposits, if any</p> <p>Secured loans</p> <p>Unsecured loans</p> <p><b>TOTAL</b></p> <p><b>APPLICATION OF FUNDS</b></p> <p><b>Fixed Assets</b></p> <p>Gross Block</p> <p>less Depreciation</p> <p>Net block</p> <p>Add Capital work in progress</p> <p><b>Investments</b></p> <p>a. Govt. Securities</p> <p>1. Dated GOI securities</p> <p>2. State Govt. Securities</p> <p>3. T-bills</p> <p>b. Others (Specify)</p> <p><b>Current Assets, Loans and Advances</b></p> <p><b>(A) Current Assets</b></p> <p>Accrued Interest</p> <p>Stock-in-Trade</p> <p>Cash &amp; Bank balance</p> <p><b>(B) Loans &amp; Advances</b></p> <p>Less:</p> <p>Current Liabilities and provisions</p> <p>Liabilities</p> <p>Provisions</p> <p><b>Net Current Assets</b></p> <p><b>Deferred Tax</b></p> <p><b>Miscellaneous Expenses not written off</b></p> <p><b>Others (specify)</b></p> <p><b>TOTAL</b></p>		



		Quarter ended (cumulative)	Previous Quarter
<b>II. P &amp; L INDICATORS</b>			
<b>INCOME</b>			
<b>Discount Income</b>			
1. G-secs			
2. Others			
<b>Interest Income</b>			
1. G-secs			
2. Call/Term			
3. Repo			
4. Others			
<b>Trading Profits</b>			
1. G-secs			
2. Others			
<b>Other Income</b>			
1. G-secs			
2. Others (specify)			
<b>TOTAL INCOME</b>			
<b>EXPENDITURE</b>			
<b>Interest Expenses</b>			
1. Call/Term			
2. Repo			
3. Borrowing from RBI			
4. Others			
<b>Operating Expenses</b>			
<b>Establishment &amp; Administrative Expenses</b>			
<b>Provisions against doubtful assets</b>			
<b>Depreciation on Fixed Assets</b>			
<b>Other expenses (specify)</b>			
<b>TOTAL EXPENDITURE</b>			
<b>PROFIT BEFORE TAX</b>			
Less provision for taxation and deferred tax			
<b>PROFIT AFTER TAX</b>			
<b>III. FINANCIAL INDICATORS</b>			
<b>Certain Key Figures</b>			
Dividend paid/proposed			
Retained earnings			
Average Earning assets			
Average Non-earning assets			
***	Average total assets		

<p>1. Average dated G-secs (Central and State)</p> <p>2. Average T-Bills</p> <p>3. Other average assets</p> <p>**** Average Interest bearing liabilities</p> <p>1. Call borrowing</p> <p>2. Repo</p> <p>3. Borrowing from RBI</p> <p>4. Others</p> <p>Average yield on assets</p> <p>(Total interest income/Average Earning Assets)</p> <p>Average cost of funds</p> <p>(Total interest expended/Average interest bearing liabilities)</p> <p>Net interest income</p> <p>Non-interest income</p> <p>Non-interest expenditure</p> <p>Net total income</p> <p><b>Measures of Return</b></p> <p><b>Return on Assets</b></p> <p>Before tax (PBT/Ave.Total Assets)</p> <p>After tax (PAT/Ave.Total Assets)</p> <p><b>Return on average Equity</b></p> <p>Before tax (PBT/Ave.Equity)</p> <p>After tax (PAT/Ave.Equity)</p> <p><b>Return on Capital Employed</b></p> <p>Before tax (PBT/(Owners' Equity+Total Debt))</p> <p>After Tax (PAT/(Owners' Equity+Total Debt))</p> <p><b>Net Margin Analysis</b></p> <p>Net Margin (PAT/Total Income)</p> <p>Interest expenses/Total income</p>		
<p><b><u>IV. PERFORMANCE INDICATORS</u></b></p> <p>NOF (Rs. in crore)</p> <p>CRAR (as %)</p> <p>Average duration of the Portfolio (in years)</p> <p>Average leverage (as ratio)</p> <p>Effect of 1% shock in yields on portfolio value</p> <p>(Rs. in crore)</p>	<p>Quarter ended (cumulative)</p>	<p>Previous Quarter</p>

****	MTM value of all securities ( Rs. in crore)			

**Notes:**

1. The details of share capital, reserves, etc. may be enclosed as Annexes.
2. Where average figures are involved, it may be taken to mean as average of month end balances.

- \*\*\* Average assets refers to the simple average of month end book balance.
- \*\*\*\* Average liabilities refers to the simple average of month end book balance.
- \*\*\*\*\* Before adjusting Repo transactions and MTM depreciation on IRS transactions.

Signature

**Publication of Financial Results**

**Name of Primary Dealer**

Audited Financial Results for the year ended 31<sup>st</sup> March .....

**Sources of Funds**

- Capital
- Reserves and Surplus
- Loans
  - Secured
  - Unsecured
  - (of which call money borrowings)

**Application of Funds**

- Fixed Assets
- Investments
  - Government Securities (inclusive of T. Bills)
  - Commercial Papers
  - Corporate Bonds
- Loans and Advances
  - (of which call money lendings)
- Non Current Assets
- Others

**Profits and Loss account**

- Income (business segment wise)
  - Interest
  - Discount
  - Trading Profit
- Expenses
  - Interest
  - Administrative Costs
- Profit before tax
- Net Profit

**Regulatory Capital required** (as per Capital Adequacy Guidelines)

**Actual Capital**

**Return on Net Worth**

<b>Monthly Return on Interest Rate Risk of Rupee Derivatives</b>		
<b>As at end-month</b>		
<b>Name of the Bank/Institution:</b>		
<b>1. Cash Bonds</b>	<b>Market Value (Rs. in Crore)</b>	<b>PV01(Rs. in Crore)</b>
<b>(a)</b>	<b>(b)</b>	<b>(c)</b>
(a) HFT		(See Note 1)
(b) AFS		(See Note 1)
(c) HTM		(See Note 1)
<b>Total [(a) to (c) above]</b>		
<b>2. Rupee Interest Rate Derivatives</b>	<b>Notional Amount (Rs. in Crore)</b>	<b>PV01(Rs. in Crore)</b>
(a) Bond Futures		(See Note 1)
(b) MIBOR (OIS)		(See Note 2)
(c) MIFOR		(See Note 2)
(d) G-Sec benchmarks		(See Note 2)
(e) Other benchmarks (Please report separately)		(See Note 2&4)
(f) Forward Rate Agreements		(See Note 3)
<b>Total [(a) to (f) above]</b>		
<b>3. Grand Total of (1) &amp; (2)</b>		
<b>4. Tier I Capital</b>		
<p><b>Note 1.</b> PV01 may be taken as <b>POSITIVE</b> for long positions and <b>NEGATIVE</b> for short positions.</p> <p><b>Note 2.</b> PV01 may be taken as <b>POSITIVE</b> if receiving a swap and <b>NEGATIVE</b> if paying a swap.</p> <p><b>Note 3.</b> For FRAs, use the <b>PV01</b> of the underlying deposit/instrument.</p> <p><b>Note 4.</b> In 2 (e) above, swaps on other benchmarks such as LIBOR may be reported separately for each benchmark</p>		

## List of circulars consolidated

No	Circular no	Date	Subject
1	IDMC.PDRS.1532. /03.64.00/1999-00	November 2, 1999	Primary Dealers – Leverage
2	IDMC.PDRS.2049A /03.64.00/1999-2000	December 31,1999	Guidelines on Securities transactions to be followed by Primary Dealers
3	IDMC.PDRS.5122. /03.64.00/1999-00	June 14,2000	Guidelines on Securities Transactions by Primary dealers
4	IDMC.PDRS.4135 /03.64.00/2000-01	April 19,2001	Scheme for Bidding, Underwriting and Liquidity support to Primary Dealers
5	IDMC.PDRS.87. /03.64.00/2001-02	July 5, 2001	Liquidity support to Primary Dealers
6	IDMC.PDRS.1382. /03.64.00/2000-01	September 18,2001	Dematerialised holding of bonds and debentures
7	IDMC.PDRS.3369. /03.64.00/2001-02	January 17, 2002	Guidelines on Counter party limits and Inter-corporate deposits
8	IDMC.PDRS.4881 /03.64.00/2001-02	May 8,2002	Guidelines to Primary Dealers
9	IDMC.PDRS.5018. /03.64.00/2001-02	May 17, 2002	Scheme for Bidding, Underwriting and liquidity support to Primary dealers 2001-02
10	IDMC.PDRS.5039. /03.64.00/2001-02	May 20,2002	Transactions in Government securities
11	IDMC.PDRS.5323. /03.64.00/2001-02	June 10,2002	Transactions in Government securities
12	IDMC.PDRS.418. /03.64.00/2002-03	July 26,2002	Publication of Financial results
13	IDMC.PDRS.1724. /03.64.00/2002-03	October 23,2002	Underwriting of Government dated securities by Primary Dealers
14	IDMC.PDRS.2269. /03.64.00/2002-03	November 28,2002	Publication of Financial results
15	IDMC.PDRS.2896. /03.64.00/2002-03	January 14, 2003	Trading in Government securities on Stock Exchanges
16	IDMC.PDRS.3432. /03.64.00/2002-03	February 21, 2003	Ready Forward Contracts
17	IDMC.PDRS.3820. /03.64.00/2002-03	March 24,2003	Availment of FCNR(B) loans by Primary Dealers
18	IDMC.PDRS.1. /03.64.00/2002-03	April 10,2003	Portfolio Management Services by Primary Dealers – Guidelines
19	IDMC.PDRS.4802. /03.64.00/2002-03	June 3, 2003	Guidelines on Exchange Traded Interest Rate Derivatives
20	IDMC.PDRS.122. /03.64.00/2002-03	September 22, 2003	Rationalisation of returns submitted by Primary Dealers
21	IDMD. PDRS.No.3/ /03.64.00/2003-04	March 08,2004	Prudential guidelines on investment in non-Government securities
22	IDMD.PDRS.05/ 10.02.01/2003-04	March 29,2004	Transactions in Government Securities
23	IDMD.PDRS. No06/ 03.64.00/2003-04	June 03,2004	Declaration of dividend by Primary Dealers
24	IDMD.PDRS. 01 10.02.01/2004-05	July 23, 2004	Transactions in Government securities
25	IDMD.PDRS. 02 /03.64.00/2004-05	July 23,2004	Success Ratio in Treasury Bill auctions for Primary Dealers
26	RBI/2004-05/ 136 – IDMD.PDRS.No/ 03 /10.02.16/2004-05	August 24,2004	Dematerialization of Primary Dealer's investment in equity
27	RBI/2005/459/IDMD.PD RS/4783/10.02.01/2004 -05	May 11, 2005	Government Securities Transactions – T+1 settlement
28	RBI/2005/460/IDMD.PD RS/4779/10.02.01/2004	May 11, 2005	Ready Forward Contracts

	-05		
29	RBI/2005/474/IDMD.PDRS/4907/03.64.00/2004-05	May 19, 2005	Conduct of Dated Government Securities Auction under Primary Market Operations (PMO) module of PDO-NDS – Payment of Underwriting Commission
30	RBI/2005-06/ 73 IDMD.PDRS. 337 /10.02.01/2005-06	July 20, 2005	Transactions in Government Securities
31	RBI/2005-06/132 IDMD.No.766/10.26.65 A/2005-06	August 22, 2005	NDS-OM – Counterparty Confirmation
32	RBI/2005-06/308 DBOD.FSD.BC.No.64/2 4.92.01/2005-06	February 27, 2006	Guidelines for banks' undertaking PD business
33	RBI/2006-07/49 IDMD.PDRS/26/03.64.00/2006-07	July 4, 2006	Diversification of activities by stand-alone Primary Dealers-Operational Guidelines
34	RBI/2006-2007/298 FMD.MOAG No.13 /01.01.01/2006-07	March 30, 2007	Liquidity Adjustment Facility – Acceptance of State Development Loans under Repos
35	IDMD.530/03.64.00/2007-08	July 31, 2007	FIMMDA Reporting Platform for Corporate Bond Transactions
36	DBOD.FSD.BC.No.25/2 4.92.001/2006-07	August 9, 2006	Guidelines for banks undertaking PD business
37	IDMD.PDRS.1431/03.64.00/2006-07	October 5, 2006	Operational guidelines for banks undertaking/proposing to undertake PD business
38	IDMD/11.08.15/809/2007-08	August 23, 2007	Reporting platform for OTC Interest Rate Derivatives
39	RBI/2007-2008/186 IDMD.PDRS.No.2382/03.64.00/2007-08	November 14, 2007	Revised Scheme of Underwriting Commitment and Liquidity Support
40	IDMD.DOD.No.5893/10.25.66/2007-08	May 27, 2008	NDS-Order Matching (OM) System – Access through the CSGL route