|  |  |  |  |
| --- | --- | --- | --- |
|

|  |  |
| --- | --- |
|  | logo RESERVE BANK OF INDIADEPARTMENT OF STATISTICS AND INFORMATION MANAGEMENTMUMBAI-400051INDUSTRIAL OUTLOOK SURVEY,April-June 2025 (Q1:2025-26) (ROUND 110) |

**Assessment for** **Apr-Jun 2025 (Current Quarter) &****Expectations for Jul-Sep 2025 (Next Quarter) as well as** **for Oct-Dec 2025 and Jan-Mar 2026 (next two successive quarters)** |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sample company code:** (To be filled by the agency / RBI) |  |  |  |  |  |
| **Block 1**. **General Information** |  |

101 Name of the company: CIN:

102 Address of the Company (for correspondence)

 City/District State PIN

103 Name of the Respondent: Shri/Smt./Kum

104 Designation:

105 Respondent’s Corporate Email Address:

106 Telephone No.: 107 Fax No.:

108Company e-mail: 109Company web-site Address\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

110 NIC Code for Industry: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_111Industry: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

112 Status: (Listed/Unlisted) \_\_\_\_\_\_\_\_

113 Ownership: (Government/Non-Government) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

114 Type of Company: Public Limited/Private Limited\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

115 Size: Micro A ; Small B; Medium C; Large D \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

##  As per MSME definition:  Based on Investment in Plant & Machinery/ Equipment and Annual Turnover.

## Seal of the Company after filling-in the Schedule

**Block 2: Product Details**

(Please write the main and two major products (**in order of production**) manufactured by the company)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Code |  Products  | Name | Share in Total Production (per cent) | Code(To be filled-in by Agency /RBI) |
| 201 | Main Product  |  |  |  |  |  |
| 202  | Other Major Product 1  |  |  |  |  |  |
| 203  | Other Major Product 2  |  |  |  |  |  |
| 204  | **Broad Industry Group**  |  |  |  |

**Block 3: Paid-up Capital, Annual Production and Current level of Capacity Utilisation**

Please tick(**√**))the appropriate size-class in which your company currently falls:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 301 | Paid-up Capital | Up to Indian Rupee symbol.svg1 crore | **Indian Rupee symbol.svg**1 crore to **Indian Rupee symbol.svg**10 crores | **Indian Rupee symbol.svg**10 crores to **Indian Rupee symbol.svg**25 crores | **Indian Rupee symbol.svg**25 crores to **Indian Rupee symbol.svg**50 crores | **Indian Rupee symbol.svg**50 crores to**Indian Rupee symbol.svg**100 crores | Above **Indian Rupee symbol.svg**100 crores |
|  |  |  |  |  |  |
| 302 | Annual Production(All products) | Up to **Indian Rupee symbol.svg**100 crores | **Indian Rupee symbol.svg**100 crores to**Indian Rupee symbol.svg**250 crores | **Indian Rupee symbol.svg**250 crores to **Indian Rupee symbol.svg**500 crores | **Indian Rupee symbol.svg**500 crores to **Indian Rupee symbol.svg**750 crores | **Indian Rupee symbol.svg**750 crores to**Indian Rupee symbol.svg**1000 crores | Above**Indian Rupee symbol.svg**1000 crores |
|  |  |  |  |  |  |
| 303 | Current level of Capacity Utilisation\*  | Up to 25% | 25% - 50% | 50% - 60% | 60% - 70% | 70% – 80% | 80% - 90% | 90%-100% | Above 100% |
|  |  |  |  |  |  |  |  |

\* Compared to installed capacity

**Block 4: Is your company’s normal production level expected to face any constraints during the Current Quarter (Apr-Jun 2025)**

**(**Please tick (**√**) the relevant column**)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 400 | Yes |  | No |  |

If ‘Yes’ to item 400 indicate the possible reasons thereof (please tick (√) the relevant column for each reason)

|  |  |  |
| --- | --- | --- |
| Code | Reasons | **Current Quarter (Apr-Jun 2025)** |
| Most Important(1) | Moderately Important(2) | Less Important(3) | Not Important(4) |
| 401 | Technology constraints |  |  |  |  |
| 402 | Shortage of Raw Materials |  |  |  |  |
| 403 | Shortage of skilled labour |  |  |   |  |
| 404 | Shortage of Power  |  |  |  |  |
| 405 | Equipment / Machinery not working |  |  |  |  |
| 406 | Industrial Relations / Labour Problems |  |  |  |  |
| 407 | Inadequate transport facilities |  |  |  |  |
| 408 | Shortage of Working Capital Finance |  |  |  |  |
| 409 | Lack of Domestic Demand  |  |  |  |  |
| 410 | Lack of Export Demand |  |  |  |  |
| 411 | Competitive Imports |  |  |  |  |
| 412 | Uncertainty of economic environment |  |  |  |  |
| 413 | Any others (Please specify): |  |  |  |  |

## Block 5. Assessment for the current quarter (Apr-Jun 2025) and Expectations for the next quarter (Jul-Sep 2025)

|  |  |  |  |
| --- | --- | --- | --- |
| Code | Parameter | Current Quarter(Apr-Jun 2025) Q1:2025-26 | Next Quarter**(Jul-Sep 2025) Q2:2025-26** |
| *Please tick (****√****) changes over previous quarter**(Jan-Mar 2025) Q4:2024-25* | *Please tick (****√****) changes over current quarter**(Apr-Jun 2025) Q1:2025-26* |
| (1) | (2) | (3) | (4) | (5) | (6) |
| 501 | Overall business situation | Better | No change | Worsen | Better | No change | Worsen |
| 502 | Financial situation (overall) | Better | No change | Worsen | Better | No change | Worsen |
| 503 | Working Capital Finance Requirement (excluding internal sources of funds) | Increase | No change | Decrease | Increase | No change | Decrease |
| 504 | Availability of Finance (from internal accruals) | Improve | No change | Worsen | Improve | No change | Worsen |
| 505 | Availability of Finance (from banks and other domestic sources viz financial institutions, capital markets etc)) | Improve | No change | Worsen | Improve | No change | Worsen |
| 506 | Availability of Finance (from overseas, if applicable) | Improve | No change | Worsen | Improve | No change | Worsen |
| 507 | Cost of external finance  | Increase | No change | Decrease | Increase | No change | Decrease |
| 508 | Production (in quantity terms)(All products) | Increase | No change | Decrease | Increase | No change | Decrease |
| 509 | Order Books (in quantity terms), if applicable | Increase | No change | Decrease | Increase | No change | Decrease |
| 510 | Pending Orders, if applicable | Above normal | Normal | Below Normal | Above normal | Normal | Below Normal |
| 511 | Cost of raw materials | Increase | No change | Decrease | Increase | No change | Decrease |
| 512 | Inventory of raw materials(in quantity terms) **@** | Above average | Average | Below Average | Above average | Average | Below Average |
| 513 | Inventory of Finished Goods (in quantity terms) **@** | Above average | Average | Below Average | Above average | Average | Below Average |
| 514 | Capacity utilisation (main product) | Increase | No change | Decrease | Increase | No change | Decrease |
| 515 | Level of capacity utilisation (compared to the average in preceding four quarters) | Above normal | Normal | Below Normal | Above normal | Normal | Below Normal |
| 516 | Assessment of the production capacity with regard to expected demand in next six months | More than adequate | Adequate | Less than Adequate | More than adequate | Adequate | Less than Adequate |
| 517 | Employment in the company (All cadres including part-time/full-time/casual labour) | Increase | No change | Decrease | Increase | No change | Decrease |
| 518 | Exports, if applicable | Increase | No change | Decrease | Increase | No change | Decrease |
| 519 | Imports, if any | Increase | No change | Decrease | Increase | No change | Decrease |
| 520 | Selling prices (*ex*-factory unit prices) are expected to **@@** | Increase | No change | Decrease | Increase | No change | Decrease |
| 521 | If increase expected in selling prices, rate of such increase  | Increase at higher rate | Increaseat about same rate | Increase at lower rate | Increase at higher rate | Increaseat about same rate | Increase atlower rate |
| 522 | Profit Margin (Gross profitsas percentage of net sales) **@@@** | Increase | No change | Decrease | Increase | No change | Decrease |
| 523 | Salary/other remuneration to employees | Increase | No change | Decrease | Increase | No change | Decrease |

## Block 5 (A). Expectations for two quarters ahead (Oct-Dec 2025) and three quarters ahead (Jan-Mar 2026)

**(A few critical parameters)**

|  |  |  |  |
| --- | --- | --- | --- |
| Code | Parameter | Two Quarters Ahead**(Oct-Dec 2025) Q3:2025-26** | Three Quarters Ahead**(Jan-Mar 2026) Q4:2025-26** |
| *Please tick (****√****) changes over current quarter**(Apr-Jun 2025) Q1:2025-26* | *Please tick (****√****) changes over current quarter**(Apr-Jun 2025) Q1:2025-26* |
| (1) | (2) | (3) | (4) | (5) | (6) |
| A\_501 | Overall business situation | Better | No change | Worsen | Better | No change | Worsen |
| A\_508 | Production (in quantity terms)(All products) | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_509 | Order Books (in quantity terms), if applicable | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_511 | Cost of raw materials | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_514 | Capacity utilisation (main product) | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_517 | Employment in the company (All cadres including part-time/full-time/casual labour) | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_520 | Selling prices (*ex*-factory unit prices) are expected to **@@** | Increase | No change | Decrease | Increase | No change | Decrease |

*Notes to Block 5: @: Average level may be obtained as the average of level at the end of four quarters during the corresponding preceding year. @@: In the case of multi product companies, the average of the price changes may be taken into account. @@@: Gross profits are defined as total income minus manufacturing expenses, salaries and wages, other expenses and depreciation and other provisions (except tax provision). In other words, profits are gross of interest and tax provision (PBIT). ‘Net Sales’ are sales net of ‘rebates and discounts’ and ‘excise duty and cess’*.

## Block 6. Investment Intentions

**Perceptions on state of Investment in Fixed Capital *i.e*., buildings, plant & machinery, *etc*., in your company for the financial years (April-March) 2024-25 and 2025-26 (please tick (√) in relevant box):**

|  |  |  |  |
| --- | --- | --- | --- |
| 610 | Did you make any investment in fixed capital during **2024-25** | Yes | No |
| 620 | Do you plan any investment in fixed capital during **2025-26** | Yes | No |
| 630 | If the investment is planned for 2025-26, as compared to the previous year 2024-25), it will it be | Higher | Lower | About same |
| 640 | Factors which influenced / are likely to influence investment climate for the years 2024-25/ 2025-26 (please tick in relevant box): |
| **Year** | **2024-25** | **2025-26** |
|  | **Encouraging** | **Discouraging** | **No Influence** | **Encouraging** | **Discouraging** | **No Influence** |
| 641 | Existing demand |  |  |  |  |  |  |
| 642 | Cost of capital |  |  |  |  |  |  |
| 643 | Availability of internal finance |  |  |  |  |  |  |
| 644 | Ability to raise external finance |  |  |  |  |  |  |
| 645 | Net return on investment |  |  |  |  |  |  |
| 646 | Technical factors |  |  |  |  |  |  |
| 647 | Availability of manpower |  |  |  |  |  |  |
| 648 | Others(Please specify): |  |  |

Comments/suggestions (if any) on any sector-specific sentiments

|  |
| --- |
|  |

|  |
| --- |
| To be filled- in by the Agency |
| **Investigated by: Name -** | **Scrutinised by: Name -** |
| Signature with date |  | Signature with date: |  |

**Guidelines to fill the Survey Questionnaire**

**Overview of the Survey**

Industrial Outlook Survey is a quarterly survey conducted by the Reserve Bank of India to assess the current business situation and future expectations on various business parameters of the company.

**General Instructions**

* Completeness and Accuracy: Fill out all sections as comprehensively and accurately as possible. Use the most recent data available.
* Provide the response by keeping in mind the Seasonality.

**Questionnaire**

**Sample company code:** It is a local identification code given by the RBI/agency to maintain the local database. Company needs not required to fill this.

**Block 1. General Information**

* Basic information like companies’ name, Corporate Identification Number (CIN), address, ownership, status, respondents name with contact information, companies e-mail, website needs to be provided. In case of more than one email ID, please specify each by giving ‘;’(semicolon) in between.
* NIC (National Industrial Classification) Code and Industry (110 and 111): 2-Digit industry code with industry division according to National Industrial Classification (NIC) 2008 (for a detailed list please refer to <https://www.ncs.gov.in/Documents/NIC_Sector.pdf>).
* Company size (Micro/Small/Medium/Large): As per the Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 definition (for clarification, please refer to <https://msme.gov.in/know-about-msme>).

**Block 2. Product Details**

* List the main product and two major products
* Indicate each product's share in total production (In case of more than one product, provide in decreasing order of their share in total production; up to maximum three products can be given).

*Companies are not required to fill the Code column in Block 2.*

**Block 3. Paid-up Capital, Annual Production and Current level of Capacity Utilisation**

* Paid-up Capital: Mark against appropriate paid-up capital bracket based on latest completed financial year data.
* Annual Production: Mark against annual production bracket based on latest completed financial year data.
* Current Capacity Utilisation level: Capacity utilisation of completed quarter needs to be given.

The capacity utilisation is defined as the percentage of quantity produced to the installed capacity. Installed capacity (during the quarter) is defined as maximum level of output that a company can produce on sustainable basis (i.e. on regular basis) within the framework of a realistic work schedule, taking account of normal downtime and assuming sufficient availability of inputs to operate machinery and equipment in place (Installed Capacity does not include Production with any extraordinary efforts).

**Block 4. Constraints faced to achieve the normal level of production**

Indicate if normal production is expected to face any constraints. If yes, rate the importance of various potential constraints as per the list provided. Other reasons not mentioned in the list can be specified in **Item code 413**. Multiple reasons can be selected by the company

**Block 5. Assessment of the current quarter and Expectations for the next quarter**

Assessment for the current quarter as compared to change from the previous quarter and Expectations for the next quarter as compared to change from the current quarter. The respondent should tick from one of the three options provided for each parameter

**501: Overall business situation** - refers to business environment of the company which may be impacted by macro-economic environment, government policies, industrial policies, demand conditions, geo-political conditions, etc.

**502: Financial situation (overall)** - Company's overall financial health, including liquidity, profitability, and the ability to meet financial obligations.

**503: Working Capital Finance Requirement (excluding internal sources of funds)** - need for short-term funds to support operational activities, excluding internal sources like retained earnings

**504: Availability of Finance (from internal accruals)** - internal funds available for business operations, including profits retained within the company.

**505: Availability of Finance (from banks and other domestic sources viz financial institutions, capital markets etc))** - access to external finance from domestic sources, including banks, financial institutions, and capital markets

**506: Availability of Finance (from overseas, if applicable)** - access to funds from international sources, applicable for companies with global financing needs.

**507: Cost of external finance** - includes interest paid to banks/financial institutions/business partners, etc. and does not include funds that are ploughed back to business from surplus profit.

**508: Production (in quantity terms) (All products)** - volume of goods produced.

**509: Order Books (in quantity terms)** - quantity of orders received but not yet fulfilled.

**510: Pending Orders** - pending orders against normal levels

**511: Cost of raw materials** - Expenses related to primary inputs for production

**512: Inventory of raw materials (in quantity terms)**- quantity of raw materials in hand (Average level may be obtained as the average of level at the end of four quarters during the corresponding preceding year).

**513: Inventory of Finished Goods (in quantity terms)** - quantity of completed products awaiting sale (Average level may be obtained as the average of level at the end of four quarters during the corresponding preceding year).

**514: Capacity utilisation (main product)** - Percentage of total production capacity currently in use (Actual production to installed capacity).

**515: Level of capacity utilisation** (compared to the average in preceding four quarters) - capacity utilisation with the average of the previous year

**516: Assessment of the production capacity with regard to expected demand in next six months** - Evaluate if current production capacity meets future demand.

**517: Employment in the company**: Employees including full-time/part-time/casual labour) during a designated period.

**518: Exports** - volume of goods exported.

**519: Imports** - volume of goods purchased from other countries

**520: Selling prices (ex-factory unit prices)** - price of the goods sold (In the case of multi product companies, the average of the price changes may be taken into account).

**521: If increase expected in selling prices, rate of such increase** - anticipated rate of price increase.

**522: Profit Margin (Gross profits as percentage of net sales)** - Gross profits are defined as total income minus manufacturing expenses, salaries and wages, other expenses and depreciation and other provisions (except tax provision). In other words, profits are gross of interest and tax provision (PBIT). ‘Net Sales’ are sales net of ‘rebates and discounts’ and ‘excise duty and cess’

**523: Salary/other remuneration to employees** - Remuneration paid to the employees.

**Block 5(A). Expectations for two quarters ahead and three quarter ahead**

Two and three quarter ahead qualitative assessment and expectations in compared with the current quarter needs to provide for select parameters.

**Block 6. Investment Intentions ( Only for April- June Quarter)**

Perceptions on state of Investment in Fixed Capital i.e., buildings, plant & machinery, etc., in your company in previous financial year and planning to make investment in the current financial year.

**Comments/suggestions (if any) on any sector-specific sentiments**