July 2, 2007

The Chairman/Managing Director/
Chief Executive Officer

All Scheduled Commercial Banks
(including Regional Rural Banks/Local Area Banks)

Dear Sir,

MASTER CIRCULAR - LENDING TO SMALL & MEDIUM ENTERPRISES (SMEs) SECTOR

As you are aware, the Reserve Bank of India has, from time to time, issued a number of guidelines/instructions/directives to banks in regard to matters relating to lending to Micro, Small & Medium Enterprises Sector. To enable the banks to have current instructions at one place, a Master Circular incorporating the existing guidelines/instructions/directives on the subject has been prepared and is appended. This Master Circular consolidates the instructions issued by the RBI up to June 30, 2007, which are listed in the *Appendix*, to the extent they deal with the MSME sector lending by commercial banks.

Please acknowledge receipt.

Yours faithfully,

(G.Srinivasan) Chief General Manager

LENDING TO SME SECTOR

SECTION-I

| 1 | SMALL ENTERPRISES |
|-----------|--|
| 1.1. 1 | Small (manufacturing) Enterprises |
| | Enterprise engaged in the manufacture/production or preservation of goods and whose investment in plant and machinery (original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No. S.O. 1722(E) dated October 5, 2006 as furnished in <i>Annexure I</i>) does not exceed Rs. 5 crore |
| 1.1. 2 | Small (service) Enterprises |
| | Enterprise engaged in the providing/rendering of services and whose investment in equipment (original cost excluding land and building and furniture, fittings and other not directly related to the service rendered or as may be under the Micro, Small and Medium Enterprises Development, (MSMED), Act 2006) does not exceed Rs. 2 crore. |
| 1 | Micro (manufacturing) Enterprises Enterprise engaged in the manufacture/production or preservation of goods and whose investment in plant and machinery (original cost excluding land and building and such items as in 1.1.1) does not exceed Rs. 25 lakh, irrespective of the location of the unit. |
| 1.2. 2 | Micro (service) Enterprises |
| | Enterprise engaged in the providing/rendering of services and whose investment in equipment (original cost excluding land and building and furniture, fittings and such items as in 1.1.2) does not exceed Rs. 10 lakh. |
| | Medium (manufacturing) Enterprises Enterprise engaged in the manufacture/production or preservation of goods and whose investment in plant and machinery (original cost excluding land and building and the items specified by the Ministry of Small Scale Industries vide its notification No. S.O. 1722(E) dated October 5, 2006) is more than Rs. 5 crore but does not exceed Rs. 10 crore. |

1.3. Medium (service) Enterprises2 Enterprise engaged in the providing/rendering of services and whose

investment in equipment (original cost excluding land and building and furniture, fittings and such items as in 1.1.2) is more than Rs. 2 crore but does not exceed Rs. 5 crore.

The small and micro (service) enterprises shall include small road & water transport operators, small business, professional & self-employed persons and all other service enterprises.

Bank's lending to medium enterprises will not be included for the purpose of reckoning under priority sector.

1.4 Khadi and Village Industries Sector (KVI)

All advances granted to units in the KVI sector, irrespective of their size of operations, location and amount of original investment in plant and machinery. Such advances will be eligible for consideration under the subtarget (60 per cent) of the small enterprises segment within the priority sector.

1.5 INDIRECT FINANCE

- **1.5.1** Persons involved in assisting the decentralised sector in the supply of inputs and marketing of outputs of artisans, village and cottage industries.
- **1.5.2** Advances to cooperatives of producers in the decentralised sector vizing artisans, village and cottage industries.
- 1.5.3 Existing investments as on March 31, 2007, made by banks in special bonds issued by NABARD with the objective of financing exclusively nonfarm sector may be classified as indirect finance to Small Enterprises sector till the date of maturity of such bonds or March 2010, whichever is earlier. Investments in such special bonds made subsequent to March 31, 2007 will, however, not be eligible for such classification.
- 1.5.4 Deposits placed with SIDBI by foreign banks, having offices in India, on account of non-achievement of priority sector lending targets/sub-targets and outstanding as on April 30, 2007 would be eligible for classification as indirect finance to Small Enterprises sector till the date of maturity of such deposits or March 31, 2010, whichever is earlier. However, fresh deposits placed by banks' on or after April 30, 2007 with SIDBI on account of non-achievement of priority sector lending targets/sub-targets would not be eligible for classification as indirect finance to Small Enterprises Sector.
- 1.5.5 Loans granted by banks to NBFCs for on-lending to small and micro enterprises (manufacturing as well as service)

| | AIN TYPES OF FUNDS DEPLOYMENT ELIGIBLE AS PRIORITY |
|------|---|
| SECT | OR ADVANCES |
| 1. | INVESTMENTS |
| 1.1 | SECURITIZED ASSETS |
| | Investments made by banks in securitised assets, representing loans to various categories of priority sector, shall be eligible for classification under respective categories of priority sector (direct or indirect) depending on the underlying assets, provided the securitised assets are originated by banks and financial institutions and fulfil the Reserve Bank of India guidelines on securitisation. This would mean that the bank's investments in the above categories of securitised assets shall be eligible for classification under the respective categories of priority sector only if the securitised advances were eligible to be classified as priority sector advances before their securitisation. |
| 1.2 | Outright purchases of any loan asset eligible to be categorised under priority sector, shall be eligible for classification under the respective categories of priority sector (direct or indirect), provided the loans purchased are eligible to be categorised under priority sector; the loan assets are purchased (after due diligence and at fair value) from banks and financial institutions, without any recourse to the seller; and the eligible loan assets are not disposed of, other than by way of repayment, within a period of six months from the date of purchase. |
| 1.3 | Investments by banks in Inter Bank Cortificates (IDDCs), on a risk |
| 1.3 | Investments by banks in Inter Bank Certificates (IBPCs), on a risk sharing basis, shall be eligible for classification under respective |

2. SCHEME OF SMALL ENTERPRISES FINANCIAL CENTRES (SEFCs):

are held for at least 180 days from the date of investment.

categories of priority sector, provided the underlying assets are eligible to be categorised under the respective categories of priority sector and

As per announcement made by the Governor in the Annual Policy Statement 2005-06, a scheme for strategic alliance between branches of banks and SIDBI located in clusters, named as "Small Enterprises Financial Centres" has been formulated in consultation with the Ministry of SSI and Banking Division, Ministry of Finance, Government of India, SIDBI, IBA and select banks and circulated to all scheduled commercial banks on May 20, 2005 for implementation. Initially, SIDBI had decided to start 149 such centres. SIDBI has so far executed MoU with 16 banks so far (Bank of India, UCO Bank, YES Bank, Bank of Baroda, Oriental Bank of Commerce, Punjab National Bank, Dena Bank, Andhra Bank, Indian Bank, Corporation Bank, IDBI Bank, Indian Overseas Bank, Union Bank of India, State Bank of India, State Bank of Saurashtra and Federal Bank). List of SME clusters covered by existing SIDBI branches is furnised in *Annexure II*.

SECTION III

| TAR | GETS FOR PRIORITY SECTOR LENDING BY DOMESTIC | | | | |
|-------|---|--|--|--|--|
| COM | MERCIAL BANKS (EXCLUDING RRBS) | | | | |
| 1. | MAIN TARGETS FOR ALL DOMESTIC COMMERCIAL BANKS | | | | |
| | EXCLUDING FOREIGN BANKS | | | | |
| | | | | | |
| 1.1 | The domestic commercial banks are expected to enlarge credit to priority | | | | |
| | sector and ensure that priority sector advances (which includes the small | | | | |
| | enterprises sector) constitute 40 per cent of Adjusted Net Bank Credit | | | | |
| | (ANBC) or credit equivalent amount of Off-Balance Sheet Exposure, | | | | |
| | whichever is higher. | | | | |
| | | | | | |
| 1.2 | While there is no sub-target fixed for lending to small enterprises sector, | | | | |
| | as per the policy package announced by the Government of India for | | | | |
| | stepping up credit to SME sector, banks may fix self set target for growth in | | | | |
| | advances to SME sector in order to achieve a minimum 20% year on year | | | | |
| | growth in credit to SMEs with the objective to double the flow of credit to | | | | |
| | the SME sector within a period of 5 years i.e. from 2005-06 to 2009-10. | | | | |
| | · | | | | |
| 1.3 | In order to ensure that credit is available to all segments of the Small | | | | |
| | Enterprises sector, banks should ensure that :- | | | | |
| | (a) 40 per cent of the total advances to small enterprises sector should go | | | | |
| | to micro (manufacturing) enterprises having investment in plant and | | | | |
| | machinery up to Rs. 5 lakh and micro (service) enterprises having | | | | |
| | investment in equipment up to Rs. 2 lakh; | | | | |
| | (b) 20 per cent of the total advances to small enterprises sector should go | | | | |
| | to micro (manufacturing) enterprises with investment in plant and | | | | |
| | machinery above Rs. 5 lakh and up to Rs. 25 lakh, and micro | | | | |
| | (service) enterprises with investment in equipment above Rs. 2 lakh | | | | |
| | and up to Rs. 10 lakh. (Thus 60 per cent of small enterprises | | | | |
| | advances should go to the micro enterprises) | | | | |
| | particular go to the more officery | | | | |
| 2. | TARGETS FOR FOREIGN BANKS | | | | |
| | | | | | |
| 2.1.1 | Foreign banks are expected to enlarge credit to priority sector and ensure | | | | |
| | that priority sector advances (which includes the Small Enterprises secto | | | | |
| | constitute 32 per cent of Adjusted Net Bank Credit (ANBC) or credit equivalent amount of Off-Balance Sheet Exposure, whichever is higher. | | | | |
| | | | | | |
| | Equivalent amount of On Balance officet Exposure, whichever is higher. | | | | |
| 212 | Within the overall target of 32 per cent to be achieved by foreign banks, | | | | |
| ۷.۱.۷ | | | | | |
| | the advances to small enterprises sector should not be 10 per cent of the | | | | |
| | adjusted net bank credit (ANBC) or credit equivalent amount of Off- | | | | |
| | Balance Sheet Exposure, whichever is higher. | | | | |

- In order to ensure that credit is available to all segments of the Small Enterprises sector, banks should ensure that :-
 - (a) 40 per cent of the total advances to small enterprises sector should go to micro (manufacturing) enterprises having investment in plant and machinery up to Rs. 5 lakh and micro (service) enterprises having investment in equipment up to Rs. 2 lakh;
 - (b) 20 per cent of the total advances to small enterprises sector should go to micro (manufacturing) enterprises with investment in plant and machinery above Rs. 5 lakh and up to Rs. 25 lakh, and micro (service) enterprises with investment in equipment above Rs. 2 lakh and up to Rs. 10 lakh. (Thus 60 per cent of small enterprises advances should go to the micro enterprises)

[The net bank credit should tally with the figures reported in the fortnightly return submitted under section 42(2) of the Reserve Bank of India Act, 1934. Outstanding deposits under the FCNR (B) and NRNR Schemes are excluded from net bank credit for computation of priority sector lending target/ sub-targets. However, as the NRNR scheme has been discontinued, the existing accounts under NRNR account scheme may be continued only up to the date of maturity as advised vide circular DBOD. DIR. BC. 93/13.01.09/2001-02 dated April 29, 2002.]

3. DEPOSIT BY FOREIGN BANKS WITH SIDBI TOWARDS SHORTFALL IN PRIORITY SECTOR LENDING

- The foreign banks having shortfall in lending to stipulated priority sector targets /sub-targets will be required to contribute to Small Enterprises Development Fund (SEDF) to be set up by Small Industries Development Bank of India (SIDBI), or for such other purpose as may be stipulated by Reserve bank of India.
- For the purpose of such allocation, the achievement level of priority sector lending as on the last reporting Friday of March of the immediately preceding financial year will be taken into account.
- The corpus of SEDF shall be decided by Reserve Bank of India on a year-to-year basis. The tenor of the deposits shall be for a period of three years or as decided by Reserve Bank from time to time. Fifty percent of the corpus shall be contributed by foreign banks having shortfall in lending to priority sector target of 32 per cent of ANBC or credit equivalent amount of Off-Balance Sheet Exposure, whichever is higher, on a pro-rata basis. The balance fifty per cent of the corpus shall be contributed by foreign banks having aggregate shortfall in lending to Small Enterprises sector and export sector of 10 per cent and 12 per cent respectively, of ANBC or credit equivalent amount of Off-Balance Sheet Exposure, whichever is higher, on a pro-rata basis. The contribution required to be made by foreign banks would, however, not be more than the amount of shortfall in priority sector lending target/sub-target of the foreign banks.

- The concerned foreign banks will be called upon by SIDBI/or such other institution as may be decided by Reserve Bank, as and when funds are required by them, after giving one month's notice.
- The interest rates on foreign banks' contribution, period of deposits, etc. shall be fixed by Reserve Bank of India from time to time.
- 4. Non-achievement of priority sector targets and sub-targets will be taken into account while granting regulatory clearances/approvals for various purposes.

[ANBC or credit equivalent of Off-Balance Sheet Exposures (as defined by Department of Banking Operations and Development of Reserve Bank of India from time to time) will be computed with reference to the outstanding as on March 31 of the previous year. For this purpose, outstanding FCNR (B) and NRNR deposits balances will no longer be deducted for computation of ANBC for priority sector lending purposes. For the purpose of priority sector lending, ANBC denotes NBC plus investments made by banks in non-SLR bonds held in HTM category. Investments made by banks in the Recapitalisation Bonds floated by Government of India will not be taken into account for the purpose of calculation of ANBC. Existing investments, as on the date of circular RPCD.No.Plan. BC.84/04.09.01/2006-07 dated April 30, 2007, made by banks in non-SLR bonds held in HTM category will not be taken into account for calculation of ANBC, up to March 31, 2010. However, fresh investments by banks in non-SLR bonds held in HTM category will be taken into account for the purpose. Deposits placed with NABARD/SIDBI, as the case may be, in lieu of non-achievement of priority sector lending targets/sub-targets, though shown under Schedule 8 –'Investments' in the Balance Sheet at item I (vi)-'Others', will not be treated as investment in non-SLR bonds held under HTM category. For the purpose of calculation of credit equivalent of offbalance sheet exposures, banks may use current exposure method. Interbank exposures will not be taken into account for the purpose of priority sector lending targets/sub-targets.]

SECTION IV

COMMON GUIDELINES/INSTRUCTIONS FOR LENDING TO SMALL ENTERPTRISES SECTOR

1. Disposal of Applications

All loan applications for SSI up to a credit limit of Rs. 25,000/- should be disposed of within 2 weeks and those up to Rs. 5 lakh within 4 weeks provided the loan applications are complete in all respects and accompanied by a 'check list'.

2 Collaterals

The limit for all SSI borrowal accounts for obtention of collateral security is Rs 5 lakh. Banks may on the basis of good track record and financial position of the SSI units, increase the limit of dispensation of collateral requirement for loans up to Rs.25 lakh (with the approval of the appropriate authority).

3. Composite Ioan

A composite loan limit of Rs.1crore can be sanctioned by banks to enable the SSI entrepreneurs to avail of their working capital and term loan requirement through Single Window.

4. Specialised SSI/SME branches

Public sector banks have been advised to open at least one Specialised branch in each district. Further banks have been permitted to categories their SSI general banking branches having 60% or more of their advances to SSI sector as Public sector banks have been advised to open at least one Specialised SSI specialised SSI branches in order to encourage them to open more specialised SSI branches for providing better service to this sector as a whole. As per the policy package announced by the Government of India for stepping up credit to SME sector, the public sector banks will ensure specialized SME branches in identified clusters/centres with preponderance of small enterprises to enable the entrepreneurs to have easy access to the bank credit and to equip bank personnel to develop requisite expertise. The existing specialised SSI branches may be also be redesignated as SME branches. Though their core competence will be utilized for extending finance and other services to SME sector, they will have operational flexibility to extend finance/render other services to other sectors/borrowers

5. Delayed Payment

Under the Amendment Act, 1998 of Interest on Delayed Payment to Small Scale and Ancillary Industrial Undertakings, penal provisions have been incorporated to take care of delayed payments to SSI units which inter-alia stipulates a) agreement between seller and buyer shall not exceed more than 120 days b) payment of interest by the buyers at the rate of one and a half times the prime lending rate (PLR) of SBI for any delay beyond the agreed period not exceeding 120 days. Further, banks have been advised to fix sub-limits within the overall working capital limits to the large borrowers specifically for meeting the payment obligation in respect of purchases from SSI.

After the enactment of the Micro, Small and Medium Enterprises Development (MSMED), Act 2006, the existing provisions of the Interest on Delayed Payment Act, 1998 to Small Scale and Ancillary Industrial Undertakings, have been strengthened as under:

- (i)The buyer to make payment on or before the date agreed on between him and the supplier in writing or, in case of no agreement before the appointed day. The agreement between seller and buyer shall not exceed more than 45 days.
- (ii)The buyer fails to make payment of the amount to the supplier, he shall be liable to pay compound interest with monthly rests to the supplier on the amount from the appointed day or, on the date agreed on, at three times of the Bank Rate notified by Reserve Bank.
- (iii)For any goods supplied or services rendered by the supplier, the buyer shall be liable to pay the interest as advised at (ii) above.
- (iv)In case of dispute with regard to any amount due, a reference shall be made to the Micro and Small Enterprises Facilitation Council, constituted by the respective State Government.

Guidelines on rehabilitation of sick SSI units (based on Kohli Working Group recommendations)

As per the definition, a unit is considered as sick when any of the borrowal account of the unit remains substandard for more than 6 months or there is erosion in the net worth due to accumulated cash losses to the extent of 50% of its net worth during the previous accounting year and the unit has been in commercial production for at least two years. The criteria will enable banks to detect sickness at an early stage and facilitate corrective action for revival of the unit. As per the guidelines, the rehabilitation package should be fully implemented within six months from the date the unit is declared as potentially viable/viable. During this six months period of identifying and implementing rehabilitation package banks/FIs are required to do "holding operation" which will allow the sick unit to draw funds from the cash credit account at least to the extent of deposit of sale proceeds

Following are broad parameters for grant of relief and concessions for revival of potentially viable sick SSI units:

- (i) Interest on Working Capital Interest 1.5% below the prevailing fixed / prime lending rate, wherever applicable
- (ii) Funded Interest Term Loan Interest Free
- (iii) Working Capital Term Loan Interest to be charged 1.5% below the prevailing fixed / prime lending rate, wherever applicable
- (iv) Term Loan Concessions in the interest to be given not more than 2 % (not more than 3 % in the case of tiny / decentralised sector units) below the document rate.
- (v) Contingency Loan Assistance The Concessional rate allowed for Working Capital Assistance

7. State Level Inter Institutional Committee

In order to deal with the problems of co-ordination for rehabilitation of sick small scale units, State Level Inter-Institutional Committees (SLIICs) have been set up in all the States. The meetings of these Committees are convened by Regional Offices of RBI and presided over by the Secretary, Industry of the concerned State Government. It provides a useful forum for adequate interfacing between the State Government Officials and State Level Institutions on the one side and the term lending institutions and banks on the other. It closely monitors timely sanction of working capital to units which have been provided term loans by SFCs, implementation of special schemes such as Margin Money Scheme of State Government, National Equity Fund Scheme of SIDBI, and reviews general problems faced by industries and sickness in SSI sector based on the data furnished by banks. Among others, the representatives of the local state level SSI associations are invited to the meetings of SLIIC which are held quarterly. A subcommittee of SLIIC looks into the problems of individual sick SSI unit and submits its recommendations to the forum of SLIIC for consideration.

8. Empowered Committee on SMEs

As part of the announcement made by the Union Finance Minister, at the Regional Offices of Reserve Bank of India, Empowered Committees on SMEs have been constituted under the Chairmanship of the Regional Directors with the representatives of SLBC Convenor, senior level officers from two banks having predominant share in SME financing in the state, representative of SIDBI Regional Office, the Director of Industries of the State Government, one or two senior level representatives from the SME/SSI Associations in the state, and a senior level officer from SFC/SIDC as members. The Committee will meet periodically and review the progress in SME financing as also rehabilitation of sick SSI/ME units. It will also coordinate with other banks/financial institutions and the state government in removing bottlenecks, if any, to ensure smooth flow of credit to the sector. The committees may decide the need to have similar committees at cluster/district levels.

9. Debt Restructuring Mechanism for SMEs

As part of announcement made by the Hon'ble Finance Minister for stepping up credit to small and medium enterprises, a debt restructuring mechanism for units in SME sector has been formulated by Department of Banking Operations & Development of Reserve Bank of India and advised all commercial banks vide circular DBOD. BP. BC. No. 34 / 21.04.132/ 2005-06 dated September 8, 2005. These detailed guidelines have been issued to ensure restructuring of debt of all eligible small and medium enterprises. These guidelines would be applicable to the following entities, which are viable or potentially viable:

- a) All non-corporate SMEs irrespective of the level of dues to banks.
- b) All corporate SMEs, which are enjoying banking facilities from a single bank, irrespective of the level of dues to the bank.
- c) All corporate SMEs, which have funded and non-funded outstanding up to Rs.10 crore under multiple/ consortium banking arrangement.
- (d) Accounts involving wilful default, fraud and malfeasance will <u>not</u> be eligible for restructuring under these guidelines.
- (e) Accounts classified by banks as "Loss Assets" will <u>not</u> be eliqible for restructuring.

For all corporate SMEs, which have funded and non-funded outstanding of Rs.10 crore and above, Department of Banking Operations & Development has issued separate guidelines vide circular DBOD. No.BP. BC.45/ 21.04. 132/2005-06 dated November 10, 2005.

10. Cluster Approach

60 clusters have been identified by the Ministry of SSI, Government of India for focused development of Small Enterprises sector. All SLBC Convenor banks have been advised to incorporate in their Annual Credit Plans, the credit requirement in the clusters identified by the Ministry of SSI, Government of India.

11. Committees on flow of Credit to SSI/SME sector

11.1Report of the Committee to Examine the Adequacy of Institutional Credit to SSI Sector and Related Aspects (Nayak Committee)

The Committee was constituted by Reserve Bank of India in December 1991 under the Chairmanship of Shri P. R. Nayak, the then Deputy Governor to examine the issues confronting SSIs in the matter of obtaining finance. The Committee submitted its report in 1992. All the major recommendations of the Committee have been accepted and the banks have been inter-alia advised to:

- i) give preference to village industries, tiny industries and other small scale units in that order, while meeting the credit requirements of the small scale sector;
- ii) grant working capital credit limits to SSI units computed on the basis of minimum 20% of their estimated annual turnover whose credit limit in individual cases is upto Rs.2 crore [since raised to Rs.5 crore];
- iii) prepare annual credit budget on the 'bottom-up' basis to ensure that the legitimate requirements of SSI sector are met in full;
- iv) extend 'Single Window Scheme' of SIDBI to all districts to meet the financial requirements (both working capital and term loan) of SSIs;
- v) ensure that there should not be any delay in sanctioning and disbursal of credit. In case of rejection/curtailment of credit limit of the loan proposal, a reference to higher authorities should be made;
- vi) not to insist on compulsory deposit as a 'quid pro-quo' for sanctioning the credit:
- vii) open specialised SSI bank branches or convert those branches which have a fairly large number of SSI borrowal accounts, into specialised SSI branches;
- viii) identify sick SSI units and take urgent action to put them on nursing programmes;
- ix) standardise loan application forms for SSI borrowers; and
- x) impart training to staff working at specialised branches to bring about attitudinal change in them.

11.2 Report of the High Level Committee on Credit to SSI (Kapur Committee)

Reserve Bank of India had appointed a one-man High Level Committee headed by Shri S.L. Kapur, (IAS, Retd.), Former Secretary, Government of India, Ministry of Industry to suggest measures for improving the delivery system and simplification of procedures for credit to SSI sector. The Committee made 126 recommendations covering wide range of areas pertaining to financing of SSI sector. These recommendations have been examined by the RBI and it has been decided to accept 88 recommendations which include the following important recommendations:

i) Delegation of more powers to branch managers to grant ad-hoc limits;

- ii) Simplification of application forms;
- iii) Freedom to banks to decide their own norms for assessment of credit requirements;
- iv) Opening of more specialised SSI branches;
- v) Enhancement in the limit for composite loans to Rs. 5 lakh.(since enhanced to Rs.1 crore);
- vi) Strengthening the recovery mechanism;
- vi) Banks to pay more attention to the backward states;
- viii) Special programmes for training branch managers for appraising small projects;
- ix) Banks to make customers grievance machinery more transparent and simplify the procedures for handling complaints and monitoring thereof.

11.3 Report of the Working Group on Flow of Credit to SSI Sector (Ganguly Committee)

As per the announcement made by the Governor, Reserve Bank of India, in the Mid-Term Review of the Monetary and Credit Policy 2003-2004, a "Working Group on Flow of Credit to SSI sector" was constituted under the Chairmanship of Dr.A.S.Ganguly

The Committee made 31 recommendations covering wide range of areas pertaining to financing of SSI sector. The recommendations pertaining to RBI and banks have been examined and has accepted 8 recommendations so far and commended to banks for implementation which are as under:

- i) adoption of cluster based approach for financing SME sector;
- ii) sponsoring specific projects as well as widely publicising successful working models of NGOs by Lead Banks which service small and tiny industries and individual entrepreneurs;
- iii) sanctioning of higher working capital limits by banks operating in the North East region to SSIs, based on their commercial judgement due to the peculiar situation of hilly terrain and frequent floods causing hindrance in the transportation system;
- iv) exploring new instruments by banks for promoting rural industry and to improve the flow of credit to rural artisans, rural industries and rural entrepreneurs, and
- v) revision of tenure as also interest rate structure of deposits kept by foreign banks with SIDBI for their shortfall in priority sector lending.

11.4 Internal Group to Review Guidelines on Credit Flow to SME Sector

An Internal Group was constituted under the Chairmanship of Shri C.S.Murthy, CGM-in-Charge, RPCD, Central Office, Reserve Bank of India, to inter-alia review all circulars and guidelines issued by Reserve Bank in the past regarding financing

of SSIs, to suggest appropriate terms for restructuring of the borrowal accounts of SSI/Medium Enterprises and also to examine the guidelines issued by Reserve Bank for nursing sick SSIs and suggest suitable relaxation and liberalization of these norms. The Group has submitted its report on June 6, 2005

The internal group has recommended:

- (i) Constitution of empowered committees at the regional office of Reserve Bank to periodically review the progress in SSI and Medium Enterprises financing and also to coordinate with other banks/financial institutions and the state government in removing bottlenecks, if any, to ensure smooth flow of credit to the sector.
- (ii) Opening of specialised SME branches in identified clusters/centres with preponderance of SSI and ME units to enable the entrepreneurs to have easy access to the bank credit and to equip bank personnel to develop the requisite expertise.
- (iii) The group has proposed to empower the boards of banks to formulate policies relating to restructuring of accounts of SME units subject to certain guidelines. Restructuring of accounts of corporate SSI/ME borrowers having credit limits aggregating Rs.10 crore or more under multiple banking arrangements will be covered under the revised CDR mechanism.
- (iv) While recommending continuation of the extant guidelines on definition of a sick SSI unit, the group has recommended that all other instructions relating to viability and parameters for relief and concessions to be provided to sick SSI units, as prescribed by the Reserve Bank be withdrawn and banks be given freedom to lay down their own guidelines with the approval of their Board of Directors.

Majority of the recommendations of the Group have been accepted by the Government of India and incorporated as part of policy package announced by the Union Finance Minister for stepping up credit to SME sector.

12. Policy Package for Stepping up Credit to Small and Medium Enterprises-Announced by the Union Finance Minister

Based on the policy package announced by the Union Finance Minister for stepping up credit to small and medium enterprises, two circulars have been issued separately to public sector banks (RPCD.PLNFS. BC.No.31/06.02.31/200506 dated August 19, 2005) and private, foreign banks and RRBs (RPCD.PLNFS. BC.No.35/06.02.31 / 2005 -06 dated August 25, 2005) for implementation. Some of the salient features of the policy package are:

- Definition of Small and Medium Enterprises (SMEs)
- Fixing of self-targets for financing to SME sector by banks
- Measures to rationalize the cost of loans to SME sector
- Measures to increase the outreach of formal credit to the SME sector
- Cluster based approach for financing SME sector
- Constitution of Empowered Committees for SMEs in the Regional Offices of Reserve Bank
- Steps to rationalize the cost of loans to SME sector by adopting a transparent rating system with cost of credit being linked to the credit rating of enterprise.
- Banks to consider taking advantage of Credit Appraisal & Rating Tool (CART), Risk Assessment Model (RAM) and the comprehensive rating model for risk assessment of SME proposals, developed by SIDBI for reduction of their transaction costs.

- Banks to consider the ratings of SSI units carried out through reputed credit rating agencies under the Credit Rating Scheme introduced by National Small Industries Corporation.
- Wider dissemination and easy accessibility of the policy guidelines formulated by Boards of banks as well as instructions/guidelines issued by Reserve Bank by displaying them on the respective banks' web sites as well as web site of SIDBI and also prominently displaying them at the bank branches.

A copy of the "Policy Package for stepping up Credit to SME Sector", announced by the Union Finance Minister in the Parliament on August 10, 2005 is furnished in *Annexure IV*.

13. Micro, Small & Medium Enterprises Development (MSMED) Act, 2006

The Government of India has enacted the Micro, Small and Medium Enterprises Development (MSMED) Act, 2006 on June 16, 2006 which was notified on October 2, 2006. Consistent with the notification of the Micro, Small and Medium Enterprises Development (MSMED) Act 2006, the definition of micro, small and medium enterprises engaged in manufacturing or production and providing or rendering of services has been modified and is required to be implemented by the banks alongwith other policy measures with immediate effect as advised vide circular RPCD.PLNFS.BC.No.63/06.02.31/2006-07 dated April 4, 2007.

MINISTRY OF SMALL SCALE INDUSTRIES

NOTIFICATION

New Delhi, the 5th October, 2006

- S.O. 1722(E) In exercise of the powers conferred by sub-section (1) of 2006) herein referred to as the said Act, the Central Government specifies the following items, the cost of which shall be excluded while calculating the investment in plant and machinery in the case of the enterprises mentioned in Section 7(1)(a) of the said Act, namely:
 - (i) equipment such as tools, jigs, dyes, moulds and spare parts for maintenance and the cost of consumables stores;
 - (ii) installation of plant and machinery;
 - (iii) research and development equipment and pollution controlled equipment
 - (iv) power generation set and extra transformer installed by the enterprise as per regulations of the State Electricity Board;
 - (v) bank charges and service charges paid to the National Small Industries Corporation or the State Small Industries Corporation;
 - (vi) procurement or installation of cables, wiring, bus bars, electrical control panels (not mounded on individual machines), oil circuit breakers or miniature circuit breakers which are necessarily to be used for providing electrical power to the plant and machinery or for safety measures;
 - (vii) gas producers plants;
 - (viii) transportation charges (excluding sales-tax or value added tax and excise duty) for indigenous machinery from the place of the manufacture to the site of the enterprise;
 - (ix) charges paid for technical know-how for erection of plant and machinery;
 - (x) such storage tanks which store raw material and finished produces and are not linked with the manufacturing process; and
 - (xi) fire fighting equipment.
- 2. While calculating the investment in plant and machinery refer to paragraph 1, the original price thereof, irrespective of whether the plant and machinery are new or

second handed, shall be taken into account provided that in the case of imported machinery, the following shall be included in calculating the value, namely;

- (i) Import duty (excluding miscellaneous expenses such as transportation from the port to the site of the factory, demurrage paid at the port);
- (ii) Shipping charges;
- (iii) Customs clearance charges; and
- (iv) Sales tax or value added tax.

(F.No.4(1)/2006-MSME- Policy) JAWHAR SIRCAR, Addl. Secy.

LIST OF SME CLUSTERS COVERED BY EXISTING SIDBI BRANCHES

| Sr. No. | Branch Offices | No.of SSI clusters | Product | |
|------------|-----------------|-----------------------|--|--|
| 1 | Hyderabad | 5 | Ceiling Fan, Electronic Goods, Pharmaceuticals- Bulk Drugs, Hand Pump sets & Foundry | |
| 2 | Patna | 1 | Brass and German Utensils | |
| 3 | Delhi | 19 | Stainless Steel Utensils & Cutlery, Chemicals, Electrical Engineering Equipment, Electronic Goods, Food Products, Leather Products, Mechanical Engineering Equipment, Packaging Material, Paper Products, Plastic Products, Wire Drawing, Metal Fabrication, Furniture, Electro Plating, Auto Components, Hosiery, Readymade Garments, Sanitary Fittings | |
| 4 | Ahmedabad | 17 | Pharmaceuticals, Dyes & Intermediates, Moulded Plastic Products, Readymade Garments, Textile Machinery Parts, Diamond Processing, Machine Tools, Castings & Forging, Steel Utensils, Wood Product & Furniture, Paper Products, Leather Footwear, Washing Powder & Soap, Marble Slabs, Power Driven Pumps, Electronic Goods, Auto Parts | |
| 5 | Surat | 4 | Diamond Processing, Powerloom, Wood Product & Furniture, Textile Machinery | |
| 6 | Baroda | 3 | Pharmaceutical- Bulk drugs, Plastic processing & Wood product & furniture | |
| 7 | Goa | 1 | Pharmaceutical | |
| 8 | Faridabad | 3 | Auto components, Engineering Cluster, Stone Crushing | |
| 9 | Gurgaon | 5 | Auto Components, Electronic Goods, Electrical Engineering Equipment, Readymade Garments, Mechanical Engineering Equipment | |
| 10 | Parwanoo(Baddi) | 1 | Engineering Equipment | |
| 11 | Jammu | 3 | Steel Re-rolling, Oil mills, Rice Mills | |
| 12 | Jamshedpur | 1 | Engineering & Fabrication | |

| 13 | Bangalore | 6 | Powerloom, Electronic goods, Readymade garments, Light engineering, Leather products | |
|----|-----------------|----|---|--|
| 14 | Kochi/Ernakulam | 3 | Rubber products, Powerlooms & Sea Food processing | |
| 15 | Aurangabad | 2 | Auto components & Pharmaceuticals- Bulk drugs | |
| 16 | Mumbai | 11 | Electronic Goods , Pharmaceutical-Basic drugs, Toys (plastic), Ready made garments, Hosiery, Machine Tools, Engineering equipment, Chemicals, Packaging material, Handtools, Plastic products | |
| 17 | Nagpur | 6 | Powerlooms, Engineering & Fabrication, Steel furniture, Ready made garments, Handtools, Food processing | |
| 18 | Pune | 6 | Auto components, Electronic goods, Food products, Ready made Garments, Pharmaceuticals –Bulk Drugs, Fibre glass | |
| 19 | Thane | 2 | Pharmaceuticals –Bulk Drugs & Sea food | |
| 20 | Bhopal | 1 | Engineering equipment | |
| 21 | Indore | 4 | Pharmaceuticals- Bulk drugs, Readymade garments, food processing, Auto components | |
| 22 | Ludhana | 9 | Auto Components, Bicycle Parts, Hosiery, Sewing M/C Components, Industrial Fastners, Handtools, Machine tools, Forging, Electroplating | |
| 23 | Jaipur | 7 | Gems & Jewellery, Ball Bearing, Electrical Engineering Equipment, Food Products, Garments, Lime, Mechanical Engineering Equipment | |
| 24 | Chennai | 3 | Auto components, Leather products, Electroplating | |
| 25 | Coimbatore | 6 | Diesel Engines, Agricultural Implements, Machine Tools, Castings & Forging, Powerloom, Wet Grinding Machines | |
| 26 | Tirupur | 1 | Hosiery | |
| 27 | Noida/Gaziabad | 10 | Electronic goods, Toys, Chemicals, Electrical engineering equipment, Garments, Mechanical engineering equipment, Packaging material, Plastic products, Chemicals | |

| 28 | Kanpur | 3 | Saddlery, Cotton hosiery, Leather products |
|----|-------------------------------|---|--|
| 29 | Varanasi | 4 | Sheetwork (Globe Lamp), Powerloom, Agriculture implements, Electric fan |
| 30 | Dehradun | 1 | Miniature Vacuum bulb |
| 31 | Nashik (shortly to be opened) | 1 | Steel furniture |
| | Total 149 | | |

| | List of SME Clusters in India (identified by UNIDO) | | | | | |
|-----------|---|----------------------------------|-----------------------------------|--------------------------------|--|--|
| S. No. | State | District | Location | Product | | |
| 1 | Andhra Pradesh | Anantpur | Rayadurg | Readymade Garments | | |
| 2 | Andhra Pradesh | Anantpur | Chitradurg | Jeans Garments | | |
| 3 | Andhra Pradesh | Chittoor | Nagari | Powerloom | | |
| 4 | Andhra Pradesh | Chittoor | Ventimalta, Srikalahasti, Chundur | Brass Utensils | | |
| 5 | Andhra Pradesh | East Godavari | East Godavari | Rice Mills | | |
| 6 | Andhra Pradesh | East Godavari | Rajahmundry | Graphite Crucibles | | |
| 7 | Andhra Pradesh | East Godavari | East Godavari | Coir & Coir Products | | |
| 8 | Andhra Pradesh | East Godavari | Rajahmundry | Aluminium Utensils | | |
| 9 | Andhra Pradesh | East Godavari & West Godavari | East Godavari(EG) & West Godavari | Refractory Products | | |
| 10 | Andhra Pradesh | Guntur | Guntur | Powerloom | | |
| 11 | Andhra Pradesh | Guntur | Guntur | Lime Calcination | | |
| 12 | Andhra Pradesh | Guntur | Macherla | Wooden Furniture | | |
| 13 | Andhra Pradesh | Hyderabad | Hyderabad | Ceilling Fan | | |
| 14 | Andhra Pradesh | Hyderabad | Hyderabad | Electronic Goods | | |
| 15 | Andhra Pradesh | Hyderabad | Hyderabad | Pharmaceuticals- Bulk Drugs | | |
| 16 | Andhra Pradesh | Hyderabad | Musheerabad | Leather Tanning | | |
| 17 | Andhra Pradesh | Hyderabad | Hyderabad | Hand Pumpsets | | |
| 18 | Andhra | Hyderabad | Hyderabad | Foundry | | |

| | Pradesh | | | |
|----|-------------------|--------------------------------|--|---------------------------------------|
| 19 | Andhra Pradesh | Karimnagar | Sirsilla | Powerloom |
| 20 | Andhra Pradesh | Krishna | Machilipatnam | Gold Plating & Imitation Jewellery |
| 21 | Andhra Pradesh | Krishna | Vijayawada | Rice Mills |
| 22 | Andhra Pradesh | Krishna | Chundur, Kavadiguda, Charminar,Vijayawada | Steel Furniture |
| 23 | Andhra Pradesh | Kurnool | Adoni | Oil Mills |
| 24 | Andhra Pradesh | Kurnool | Kurnool | Artificial Diamonds |
| 25 | Andhra Pradesh | Kurnool, Cuddapah | Kurnool(Banaganapalle, Bethamcheria,Kolimigundla)Cuddapah | Polished Slabs |
| 26 | Andhra Pradesh | Prakasam | Markapuram | Stone Slate |
| 27 | Andhra Pradesh | Ranga Reddy | Balanagar, Jeedimetla & Kukatpally | Machine Tools |
| 28 | Andhra Pradesh | Srikakulam | Palasa | Cashew Processing |
| 29 | Andhra Pradesh | Visakhapatnam,East Godavari | Visakhapatnam, Kakinada | Marine Foods |
| 30 | Andhra Pradesh | Warangal | Warangal | Powerloom |
| 31 | Andhra Pradesh | Warangal | Warangal | Brassware |
| 32 | Andhra Pradesh | West Godavari | West Godavari | Rice Mills |
| 33 | Bihar | Begusarai | Barauni | Engineering & Fabrication |
| 34 | Bihar | Muzzafarpur | Muzzafarpur | Food Products |
| 35 | Bihar | Patna | Patna | Brass and German Silver Utensils |
| 36 | Chhattisgarh | Durg, Rajnandgaon, Raipur | Durg, Rajnandgaon, Raipur | Steel Re-rolling |
| 37 | Chhattisgarh | Durg, Raipur | Durg, Raipur | Castings & Metal Fabrication |
| 38 | Delhi | North West Delhi | Wazirpur, Badli | Stainless Steel Utensils & Cutlery |
| 39 | Delhi | South & West Delhi | Okhla, Mayapuri | Chemicals |

| 40 | Delhi | West & South | Naraina & Okhla | Electrical Engineering Equipment |
|----|---------|---|---|-------------------------------------|
| 41 | Delhi | West & South | Naraina & Okhla | Electronic Goods |
| 42 | Delhi | North Delhi | Lawrence Road | Food Products |
| 43 | Delhi | South Delhi | Okhla, Wazirpur Flatted Factories Complex | Leather Products |
| 44 | Delhi | South, West Delhi | Okhla,Mayapuri, Anand Parbat | Mechanical Engineering Equipment |
| 45 | Delhi | West,South, East Delhi | Naraina,Okhla, Patparganj | Packaging Material |
| 46 | Delhi | West & South | Naraina & Okhla | Paper Products |
| 47 | Delhi | West & South | Naraina Udyog Nagar & Okhla | Plastic Products |
| 48 | Delhi | West, South, North West | Naraina,Okhla,Shivaji Marg,Najafgarh Road | Rubber Products |
| 49 | Delhi | North East Delhi | Shahadara & Vishwasnagar | Wire Drawing |
| 50 | Delhi | West & North West | Mayapuri & Wazirpur | Metal Fabrication |
| 51 | Delhi | West & North East | Kirtinagar & Tilak Nagar | Furniture |
| 52 | Delhi | North West Delhi | Wazirpur | Electro Plating |
| 53 | Delhi | South,West,North West & North West | Okhla, Mayapuri,Naraina, Wazirpur Badli & G.T. Karnal Road | Auto Components |
| 54 | Delhi | North East Delhi, East Delhi & South | Shahdara,Gandhinagar, Okhla & Maidangari | Hosiery |
| 55 | Delhi | South & North East | Okhla & Shahdara | Readymade Garments |
| 56 | Delhi | South Delhi | Okhla | Sanitary Fittings |
| 57 | Gujarat | Ahmedabad | Ahmedabad | Pharmaceuticals |
| 58 | Gujarat | Ahmedabad | Ahmedabad | Dyes & Intermediates |
| 59 | Gujarat | Ahmedabad | Ahmedabad | Moulded Plastic Products |
| 60 | Gujarat | Ahmedabad | Ahmedabad | Readymade Garments |
| 61 | Gujarat | Ahmedabad | Ahmedabad | Textile Machinery Parts |
| 62 | Gujarat | Ahmedabad | Ahmedabad, Dhanduka | Diamond Processing |
| 63 | Gujarat | Ahmedabad | Ahmedabad | Machine Tools |
| 64 | Gujarat | Ahmedabad | Ahmedabad | Castings & Forging |
| 65 | Gujarat | Ahmedabad | Ahmedabad | Steel Utensils |
| 66 | Gujarat | Ahmedabad | Ahmedabad | Wood Product & Furniture |

| 67 | Gujarat | Ahmedabad | Ahmedabad | Paper Products |
|----|---------|-------------------------------|-------------------------------|--------------------------|
| 68 | Gujarat | Ahmedabad | Ahmedabad | Leather Footware |
| 69 | Gujarat | Ahmedabad | Ahmedabad | Washing Powder & Soap |
| 70 | Gujarat | Ahmedabad | Ahmedabad | Marble Slabs |
| 71 | Gujarat | Ahmedabad | Ahmedabad | Power Driven Pumps |
| 72 | Gujarat | Ahmedabad | Ahmedabad | Electronic Goods |
| 73 | Gujarat | Ahmedabad | Ahmedabad | Auto Parts |
| 74 | Gujarat | Amreli | Savarkundla | Weights & Measures |
| 75 | Gujarat | Amrelli, Juna Garh, Rajkot | Amrelli Juna Garh Rajkot belt | Oil Mills Machinery |
| 76 | Gujarat | Bhavnagar | Alang | Ship Breaking |
| 77 | Gujarat | Bhavnagar | Bhavnagar | Steel Re-rolling |
| 78 | Gujarat | Bhavnagar | Bhavnagar | Machine Tools |
| 79 | Gujarat | Bhavnagar | Bhavnagar | Plastic Processing |
| 80 | Gujarat | Bhavnagar | Bhavnagar | Diamond Processing |
| 81 | Gujarat | Gandhinagar | Kalol | Powerloom |
| 82 | Gujarat | Jamnagar | Jamnagar | Brass Parts |
| 83 | Gujarat | Jamnagar | Jamnagar | Wood Product & Furniture |
| 84 | Gujarat | Mahesana | Vijapur | Cotton Cloth Weaving |
| 85 | Gujarat | Rajkot | Dhoraji, Gondal, Rajkot | Oil Mills |
| 86 | Gujarat | Rajkot | Jetpur | Textile Printing |
| 87 | Gujarat | Rajkot | Morvi & Wankaner | Flooring Tiles(Clay) |
| 88 | Gujarat | Rajkot | Morvi | Wall Clocks |
| 89 | Gujarat | Rajkot | Rajkot | Diesel Engines |
| 90 | Gujarat | Rajkot | Rajkot | Electric Motors |
| 91 | Gujarat | Rajkot | Rajkot | Castings & Forging |
| 92 | Gujarat | Rajkot | Rajkot | Machine Tools |
| 93 | Gujarat | Rajkot | Rajkot | Diamond Processing |
| 94 | Gujarat | Surat | Surat, Choryasi | Diamond Processing |
| 95 | Gujarat | Surat | Surat | Powerloom |

| 96 | Gujarat | Surat | Surat | Wood Product & Furniture |
|-----|---------|--------------------------------|----------------------------|-------------------------------------|
| 97 | Gujarat | Surat | Surat | Textile Machinery |
| 98 | Gujarat | Surendranagar | Surendranagar & Thangadh | Ceramics |
| 99 | Gujarat | Surendranagar | Chotila | Sanitary Fittings |
| 100 | Gujarat | Vadodara | Vadodara | Pharmaceuticals- Bulk Drugs |
| 101 | Gujarat | Vadodara | Vadodara | Plastic Processing |
| 102 | Gujarat | Vadodara | Vadodara | Wood Product & Furniture |
| 103 | Gujarat | Valsad | Pardi | Dyes & Intermediates |
| 104 | Gujarat | Valsad/Bharuch | Vapi/Ankleshwar | Chemicals |
| 105 | Gujarat | Valsad/Bharuch | Vapi/Ankleshwar | Pharmaceuticals- Bulk Drugs |
| 106 | Goa | South Goa | Margao | Pharmaceutical |
| 107 | Haryana | Ambala | Ambala | Mixies & Grinders |
| 108 | Haryana | Ambala | Ambala | Scientific Instruments |
| 109 | Haryana | Bhiwani | Bhiwani | Powerloom |
| 110 | Haryana | Bhiwani | Bhiwani | Stone Crushing |
| 111 | Haryana | Faridabad | Faridabad | Auto Components |
| 112 | Haryana | Faridabad | Faridabad | Engineering Cluster |
| 113 | Haryana | Faridabad | Faridabad | Stone Crushing |
| 114 | Haryana | Gurgaon | Gurgaon | Auto Components |
| 115 | Haryana | Gurgaon | Gurgaon | Electronic Goods |
| 116 | Haryana | Gurgaon | Gurgaon | Electrical Engineering Equipment |
| 117 | Haryana | Gurgaon | Gurgaon | Readymade Garments |
| 118 | Haryana | Gurgaon | Gurgaon | Mechanical Engineering Equipment |
| 119 | Haryana | Kaithal | Kaithal | Rice Mills |
| 120 | Haryana | Karnal | Karnal | Agricultural Implements |
| 121 | Haryana | Karnal, Kurukshetra,Panipat | Karnal,Kurukshetra,Panipat | Rice Mills |
| 122 | Haryana | Panchkula | Pinjore | Engineering Equipment |

| 123 | Haryana | Panchkula | Panchkula | Stone Crushing |
|---------|---------------------|--------------------|-----------------|---------------------------|
| 124 | Haryana | Panipat | Panipat | Powerloom |
| 125 | Haryana | Panipat | Panipat | Shoddy Yarn |
| 126 | Haryana | Panipat | Samalkha | Foundry |
| 127 | Haryana | Panipat | Panipat | Cotton Spinning |
| 128 | Haryana | Rohtak | Rohtak | Nuts/ Bolts |
| 129 | Haryana | Yamuna Nagar | Yamuna Nagar | Plywood/Board/Blackboard |
| 130 | Haryana | Yamunanagar | Jagadhri | Utensils |
| 111 - 1 | Himachal Pradesh | Kullu & Sirmaur | Kullu & Sirmaur | Food Processing |
| | Himachal Pradesh | Kangra | Damtal | Stone Crushing |
| | Himachal Pradesh | Solan | Parwanoo | Engineering Equipment |
| | Jammu & Kashmir | Anantnag | Anantnag | Cricket Bat |
| | Jammu & Kashmir | Jammu | Jammu | Steel Re-rolling |
| | Jammu & Kashmir | Jammu/ Kathua | Jammu/ Kathua | Oil Mills |
| | Jammu & Kashmir | Jammu/ Kathua | Jammu/ Kathua | Rice Mills |
| 138 | Jammu & Kashmir | Srinagar | Srinagar | Timber Joinery/ Furniture |
| 139 | Jharkhand | Sarikela-Kharsawan | Adityapur | Auto Components |
| 140 | Jharkhand | East Singhbhum | Jamshedpur | Engineering & Fabrication |
| 141 | Jharkhand | Bokaro | Bokaro | Engineering & Fabrication |
| 142 | Karnataka | Bangalore | Bangalore | Machine Tools |
| 143 | Karnataka | Bangalore | Bangalore | Powerloom |
| 144 | Karnataka | Bangalore | Bangalore | Electronic Goods |
| 145 | Karnataka | Bangalore | Bangalore | Readymade Garments |
| 146 | Karnataka | Bangalore | Bangalore | Light Engineering |
| 147 | Karnataka | Bangalore | Bangalore | Leather Products |
| 148 | Karnataka | Belgaum | Belgaum | Foundry |

| - | | | | | |
|-----|-------------|---------------|----------------------|--|--|
| 149 | Karnataka | Belgaum | Belgaum | Powerloom | |
| 150 | Karnataka | Bellary | Bellary | Jeans Garments | |
| 151 | Karnataka | Bijapur | Bijapur | Oil Mills | |
| 152 | Karnataka | Dharwad | Hubli, Dharwad | Agriculture Implements and Tractor Trailer | |
| 153 | Karnataka | Gadag | Gadag Betgeri | Powerloom | |
| 154 | Karnataka | Gulburga | Gulburga Gadagh belt | Dal Mills | |
| 155 | Karnataka | Hassan | Arasikara | Coir & Coir Products | |
| 156 | Karnataka | Mysore | Mysore | Food Products | |
| 157 | Karnataka | Mysore | Mysore | Silk | |
| 158 | Karnataka | Raichur | Raichur | Leather Products | |
| 159 | Karnataka | Shimoga | Shimoga | Rice Mills | |
| 160 | Karnataka | South Kannada | Mangalore | Food Products | |
| 161 | Kerala | Alappuzha | Alappuzha | Coir & Coir Products | |
| 162 | Kerala | Ernakulam | Ernakulam | Rubber Products | |
| 163 | Kerala | Ernakulam | Ernakulam | Powerloom | |
| 164 | Kerala | Ernakulam | Kochi | Sea Food Processing | |
| 165 | Kerala | Kannur | Kannur | Powerloom | |
| 166 | Kerala | Kollam | Kollam | Coir & Coir Products | |
| 167 | Kerala | Kottayam | Kottayam | Rubber Products | |
| 168 | Kerala | Mallappuram | Mallappuram | Powerloom | |
| 169 | Kerala | Palakkad | Palakkad | Powerloom | |
| 170 | Kerala | | Faizlure | Powerloom | |
| 171 | Maharashtra | Ahmednagar | Ahmednagar | Auto Components | |
| 172 | Maharashtra | Akola | Akola | Oil Mills (Cotton seed) | |
| 173 | Maharashtra | Akola | Akola | Dal Mills | |
| 174 | Maharashtra | Aurangabad | Aurangabad | Auto Components | |
| 175 | Maharashtra | Aurangabad | Aurangabad | Pharmaceuticals- Bulk Drugs | |
| 176 | Maharashtra | Bhandara | Bhandara | Rice Mills | |
| 177 | Maharashtra | Chandranur | Chandrapur | Roofing Tiles | |

| 178 | Maharashtra | Chandrapur | Chandrapur | Rice Mills |
|-----|-------------|------------|------------------|---------------------------------|
| 179 | Maharashtra | Dhule | Dhule | Chilly Powder |
| 180 | Maharashtra | Gadchiroli | Gadchiroli | Castings & Forging |
| 181 | Maharashtra | Gadchiroli | Gadchiroli | Rice Mills |
| 182 | Maharashtra | Gondia | Gondiya | Rice Mills |
| 183 | Maharashtra | Jalgaon | Jalgaon | Dal Mills |
| 184 | Maharashtra | Jalgaon | Jalgaon | Agriculture Implements |
| 185 | Maharashtra | Jalna | Jalna | Engineering Equipment |
| 186 | Maharashtra | Kolhapur | Kolhapur | Diesel Engines |
| 187 | Maharashtra | Kolhapur | Kolhapur | Foundry |
| 188 | Maharashtra | Kolhapur | lchalkaranji | Powerloom |
| 189 | Maharashtra | Mumbai | Mumbai | Electronic Goods |
| 190 | Maharashtra | Mumbai | Mumbai | Pharmaceutical - Basic Drugs |
| 191 | Maharashtra | Mumbai | Mumbai | Toys (Plastic) |
| 192 | Maharashtra | Mumbai | Mumbai | Readymade Garments |
| 193 | Maharashtra | Mumbai | Mumbai | Hosiery |
| 194 | Maharashtra | Mumbai | Mumbai | Machine Tools |
| 195 | Maharashtra | Mumbai | Mumbai | Engineering Equipment |
| 196 | Maharashtra | Mumbai | Mumbai | Chemicals |
| 197 | Maharashtra | Mumbai | Mumbai | Packaging Material |
| 198 | Maharashtra | Mumbai | Mumbai | Handtools |
| 199 | Maharashtra | Mumbai | Mumbai | Plastic Products |
| 200 | Maharashtra | Nagpur | Nagpur | Powerloom |
| 201 | Maharashtra | Nagpur | Nagpur | Engineering & Fabrication |
| 202 | Maharashtra | Nagpur | Nagpur | Steel Furniture |
| 203 | Maharashtra | Nagpur | Nagpur(Butibori) | Readymade Garments |
| 204 | Maharashtra | Nagpur | Nagpur | Handtools |
| 205 | Maharashtra | Nagpur | Nagpur | Food Processing |
| 206 | Maharashtra | Nanded | Nanded | Dal Mills |

| 207 | Maharashtra | Nashik | Malegaon | Powerloom |
|-----|-------------------|------------|------------------------|--------------------------------|
| 208 | Maharashtra | Nashik | Nashik | Steel Furniture |
| 209 | Maharashtra | Pune | Pune | Auto Components |
| 210 | Maharashtra | Pune | Pune | Electronic Goods |
| 211 | Maharashtra | Pune | Pune | Food Products |
| 212 | Maharashtra | Pune | Pune | Readymade Garments |
| 213 | Maharashtra | Pune | Pune | Pharmaceuticals- Bulk Drugs |
| 214 | Maharashtra | Pune | Pune | Fibre Glass |
| 215 | Maharashtra | Ratnagiri | Ratnagiri | Canned & Processed Fish |
| 216 | Maharashtra | Sangli | Sangli | M S Rods |
| 217 | Maharashtra | Sangli | Madhavanagar | Powerloom |
| 218 | Maharashtra | Satara | Satara | Leather Tanning |
| 219 | Maharashtra | Sholapur | Sholapur | Powerloom |
| 220 | Maharashtra | Sindhudurg | Sindhudurg | Cashew Processing |
| 221 | Maharashtra | Sindhudurg | Sindhudurg | Copper Coated Wires |
| 222 | Maharashtra | Thane | Bhiwandi | Powerloom |
| 223 | Maharashtra | Thane | Kalyan | Confectionery |
| 224 | Maharashtra | Thane | Vashind | Chemicals |
| 225 | Maharashtra | Thane | Tarapur, Thane-Belapur | Pharmaceuticals- Bulk Drugs |
| 226 | Maharashtra | Thane | Thane | Sea Food |
| 227 | Maharashtra | Wardha | Wardha | Solvent Oil |
| 228 | Maharashtra | Yavatmal | Yavatmal | Dal Mills |
| 229 | Madhya Pradesh | Bhopal | Bhopal | Engineering Equipment |
| 230 | Madhya Pradesh | Dewas | Dewas | Electrical Goods |
| 231 | Madhya Pradesh | East Nimar | Burhanpur | Powerloom |
| 232 | Madhya Pradesh | Indore | Indore | Pharmaceuticals-Bulk Drugs |
| 233 | Madhya Pradesh | Indore | Indore | Readymade Garments |

| 234 | Madhya Pradesh | Indore | Indore | Food Processing |
|-----|-------------------|-----------------|-------------------|-----------------------------|
| 235 | Madhya Pradesh | Indore | Pithampur | Auto Components |
| 236 | Madhya Pradesh | Jabalpur | Jabalpur | Readymade Garments |
| 237 | Madhya Pradesh | Jabalpur | Jabalpur | Powerloom |
| 238 | Madhya Pradesh | Ujjain | Ujjain | Powerloom |
| 239 | Orissa | Balangir | Balangir | Rice Mills |
| 240 | Orissa | Balasore | Balasore | Rice Mills |
| 241 | Orissa | Balasore | Balasore | Powerloom |
| 242 | Orissa | Cuttack | Cuttack | Rice Mills |
| 243 | Orissa | Cuttack | Cuttack | Chemicals & Pharmaceuticals |
| 244 | Orissa | Cuttack | Cuttack(Jagatpur) | Engineering & Fabrication |
| 245 | Orissa | Cuttack | Cuttack | Spices |
| 246 | Orissa | Dhenkanal | Dhenkanal | Powerloom |
| 247 | Orissa | Ganjam | Ganjam | Powerloom |
| 248 | Orissa | Ganjam | Ganjam | Rice Mills |
| 249 | Orissa | Koraput | Koraput | Rice Mills |
| 250 | Orissa | Puri | Puri | Rice Mills |
| 251 | Orissa | Sambhalpur | Sambhalpur | Rice Mills |
| 252 | Punjab | Amritsar | Amritsar | Rice Mills |
| 253 | Punjab | Amritsar | Amritsar | Shoddy Yarn |
| 254 | Punjab | Amritsar | Amritsar | Powerloom |
| 255 | Punjab | Fatehgarh Sahib | Mandi Govindgarh | Steel Re-rolling |
| 256 | Punjab | Gurdaspur | Batala | Machine Tools |
| 257 | Punjab | Gurdaspur | Batala,Gurdaspur | Rice Mills |
| 258 | Punjab | Gurdaspur | Batala | Castings & Forging |
| 259 | Punjab | Jalandhar | Jalandhar | Sports Goods |
| 260 | Punjab | Jalandhar | Jalandhar | Agricultural Implements |

| 261 | Duniah | Jalandhar | Jalandhar | Handtaola |
|-----|-----------|---------------------------------|----------------------------------|-------------------------|
| | Punjab | | | Handtools |
| 262 | Punjab | Jalandhar | Jalandhar | Rubber Goods |
| 263 | Punjab | Jalandhar | Kartarpur | Wooden Furniture |
| 264 | Punjab | Jalandhar | Jalandhar | Leather Tanning |
| 265 | Punjab | Jalandhar | Jalandhar | Leather Footwear |
| 266 | Punjab | Jalandhar | Jalandhar | Surgical Instruments |
| 267 | Punjab | Kapurthala | Kapurthala | Rice Mills |
| 268 | Punjab | Kapurthala | Phagwara | Diesel Engines |
| 269 | Punjab | Ludhiana | Ludhiana | Auto Components |
| 270 | Punjab | Ludhiana | Ludhiana | Bicycle Parts |
| 271 | Punjab | Ludhiana | Ludhiana | Hosiery |
| 272 | Punjab | Ludhiana | Ludhiana | Sewing M/C Components |
| 273 | Punjab | Ludhiana | Ludhiana | Industrial Fastners |
| 274 | Punjab | Ludhiana | Ludhiana | Handtools |
| 275 | Punjab | Ludhiana | Ludhiana | Machine Tools |
| 276 | Punjab | Ludhiana | Ludhiana | Forging |
| 277 | Punjab | Ludhiana | Ludhiana | Electroplating |
| 278 | Punjab | Moga | Moga | Wheat Threshers |
| 279 | Punjab | Patiala | Patiala | Agricultural Implements |
| 280 | Punjab | Patiala | Patiala | Cutting Tools |
| 281 | Punjab | Sangrur | Sangrur | Rice Mills |
| 282 | Rajasthan | Alwar,S. Madhopur, Bharatpur | Alwar,S. Madhopur Bharatpur belt | Oil Mills |
| 283 | Rajasthan | Ajmer | Kishangarh | Marbe Slabs |
| 284 | Rajasthan | Ajmer | Kishangarh | Powerloom |
| 285 | Rajasthan | Alwar | Alwar | Chemicals |
| 286 | Rajasthan | Bikaner | Bikaner | Papad Mangodi, Namkin |
| 287 | Rajasthan | Bikaner | Bikaner | Plaster of Paris |
| 288 | Rajasthan | Dausa | Mahuwa | Sand Stone |
| 289 | Rajasthan | Gaganagar | Ganganagar | Food Processing |
| | | | | |

| 291 | Rajasthan Rajasthan | Jaipur | Jaipur | Gems & Jewellery | |
|-------|------------------------|------------|---------------------------------------|-------------------------------------|--|
| | Rajasthan | I | | | |
| 11 II | | Jaipur | Jaipur | Ball Bearing | |
| 292 | Rajasthan | Jaipur | Jaipur | Electrical Engineering Equipment | |
| 293 | Rajasthan | Jaipur | Jaipur | Food Products | |
| 294 | Rajasthan | Jaipur | Jaipur | Garments | |
| 295 I | Rajasthan | Jaipur | Jaipur | Lime | |
| 296 | Rajasthan | Jaipur | Jaipur | Mechanical Engineering Equipment | |
| 297 | Rajasthan | Jhalawar | Jhalawar | Marble Slabs | |
| 298 | Rajasthan | Nagaur | Nagaur | Handtools | |
| 299 l | Rajasthan | Sikar | Shikhawati | Wooden Furniture | |
| 300 | Rajasthan | Sirohi | Sirohi | Marble Slabs | |
| 301 | Rajasthan | Udaipur | Udaipur | Marble Slabs | |
| 302 | Tamil Nadu | Chennai | Chennai | Auto components | |
| 303 | Tamil Nadu | Chennai | Chennai | Leather Products | |
| 304 | Tamil Nadu | Chennai | Chennai | Electroplating | |
| 305 | Tamil Nadu | Coimbatore | Coimbatore | Diesel Engines | |
| 306 | Tamil Nadu | Coimbatore | Coimbatore | Agricultural Implements | |
| 307 | Tamil Nadu | Coimbatore | Tirupur | Hosiery | |
| 308 | Tamil Nadu | Coimbatore | Coimbatore | Machine Tools | |
| 309 | Tamil Nadu | Coimbatore | Coimbatore | Castings & Forging | |
| 310 | Tamil Nadu | Coimbatore | Coimbatore,Palladam,Kannam Palayam | Powerloom | |
| 311 | Tamil Nadu | Coimbatore | Coimbatore | Wet Grinding Machines | |
| 312 | Tamil Nadu | Erode | Surampatti | Powerloom | |
| 313 | Tamil Nadu | Karur | Karur | Powerloom | |
| 314 | Tamil Nadu | Madurai | Madurai | Readymade Garments | |
| 315 | Tamil Nadu | Madurai | Madurai | Rice Mills | |
| 316 | Tamil Nadu | Madurai | Madurai | Dal Mills | |
| 317 | Tamil Nadu | Namakkal | Thiruchengode | Rigs | |

| 318 | Tamil Nadu | Salem | Salem | Readymade Garments |
|-----|------------------|------------------------|----------------------------------|-------------------------------------|
| 319 | Tamil Nadu | Salem | Salem | Starch & Sago |
| 320 | Tamil Nadu | Thanjavur | Thanjavur | Rice Mills |
| 321 | Tamil Nadu | Tiruchirappalli | Tiruchirappalli | Engineering Equipment |
| 322 | Tamil Nadu | Tiruchirappalli | Tiruchirapalli (Rural) | Artificial Diamonds |
| 323 | Tamil Nadu | Tuticorin | Kovilpathi | Safety Matches |
| 324 | Tamil Nadu | Vellore | Ambur,Vaniyambadi, Pallar Valley | Leather Tanning |
| 325 | Tamil Nadu | Virdhunagar | Rajapalayam | Cotton Mills(Gauge Cloth) |
| 326 | Tamil Nadu | Virudhunagar | Virudhunagar | Tin Container |
| 327 | Tamil Nadu | Virudhunagar | Sivakasi | Printing |
| 328 | Tamil Nadu | Virudhunagar | Sivakasi | Safety Matches & Fire Works |
| 329 | Tamil Nadu | Virudhunagar | Srivilliputhur | Toilet Soap |
| 330 | Uttar Pradesh | Agra | Agra | Foundry |
| 331 | Uttar Pradesh | Agra | Agra | Leather Footwear |
| 332 | Uttar Pradesh | Agra | Agra | Mechanical Engineering Equipment |
| 333 | Uttar Pradesh | Aligarh | Aligarh | Brass & Gunmetal Statues |
| 334 | Uttar Pradesh | Aligarh | Aligarh | Locks |
| | Uttar Pradesh | Aligarh | Aligarh | Building Hardware |
| | Uttar Pradesh | Allahabad | Mau | Powerloom |
| | Uttar Pradesh | Allahabad | Mau Aima | Leather Products |
| | Uttar Pradesh | Banda | Banda | Powerloom |
| 339 | Uttar Pradesh | Bulandshahr | Khurja | Ceramics |
| 340 | Uttar Pradesh | Firozabad | Firozabad | Glass Products |
| 341 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Electronic Goods |

| 342 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Toys |
|-----|------------------|------------------------|-----------|-------------------------------------|
| 343 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Chemicals |
| 344 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Electrical Engineering Equipment |
| 345 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Garments |
| 346 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Mechanical Engineering Equipment |
| 347 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Packaging Material |
| 348 | Uttar Pradesh | Gautam Buddha Nagar | Noida | Plastic Products |
| 349 | Uttar Pradesh | Ghaziabad | Ghaziabad | Chemicals |
| 350 | Uttar Pradesh | Ghaziabad | Ghaziabad | Mechanical Engineering Equipment |
| 351 | Uttar Pradesh | Ghaziabad | Ghaziabad | Packaging Material |
| 352 | Uttar Pradesh | Gorakhpur | Gorakhpur | Powerloom |
| | Uttar Pradesh | Hathras | Hathras | Sheetwork (Globe, Lamp) |
| 354 | Uttar Pradesh | Jhansi | Jhansi | Powerloom |
| 355 | Uttar Pradesh | Kannauj | Kannauj | Perfumery & Essential Oils |
| 356 | Uttar Pradesh | Kanpur | Kanpur | Saddlery |
| 357 | Uttar Pradesh | Kanpur | Kanpur | Cotton Hosiery |
| 358 | Uttar Pradesh | Kanpur | Kanpur | Leather Products |
| 359 | Uttar Pradesh | Meerut | Meerut | Sports Goods |
| 360 | Uttar Pradesh | Meerut | Meerut | Scissors |
| 361 | Uttar Pradesh | Moradabad | Moradabad | Brassware |

| 111 1 | Uttar Pradesh | Muzaffarnagar | Muzaffarnagar | Rice Mills | |
|-------|------------------|-------------------------------|--|-------------------------------------|--|
| | Uttar Pradesh | Saharanpur | Saharanpur | Rice Mills | |
| | Uttar Pradesh | Saharanpur | Saharanpur | Woodwork | |
| 111 1 | Uttar Pradesh | Varanasi | Varanasi | Sheetwork (Globe, Lamp) | |
| | Uttar Pradesh | Varanasi | Varanasi | Powerloom | |
| | Uttar Pradesh | Varanasi | Varanasi | Agricultural Implements | |
| | Uttar Pradesh | Varanasi | Varanasi | Electric Fan | |
| 369 | Uttaranchal | Dehradun | Dehradun | Miniature Vacuum Bulb | |
| 370 | Uttaranchal | Haridwar | Roorkee | Survey Instruments | |
| 371 | Uttaranchal | Udham Singh Nagar | Rudrapur | Rice Mills | |
| 372 | West Bengal | Bankura | Barjora | Fishing Hooks(Information awaited) | |
| 373 | West Bengal | HMC & Bally Municipal area | Howrah | Foundry | |
| 374 | West Bengal | Howrah | Bargachia,Mansinghapur, Hantal, Sahadatpur & Jagatballavpur | Locks | |
| 375 | West Bengal | Howrah | HMC & Bally Municipal area Sevok Rd | Steel Re-rolling | |
| 376 | West Bengal | Howrah | Domjur | Artificial & Real Jewellery | |
| 377 | West Bengal | Cooch Bihar | Cooch Bihar-I, Tufanganj,Mathabangha, Mekhliganj | Sitalpati/ Furniture | |
| 378 | West Bengal | Kolkata | Wellington, Khanpur | Electric Fans | |
| 379 | West Bengal | Kolkata | Sovabazar, Cossipur | Hosiery | |
| 380 | West Bengal | Kolkata | Metiaburuj Ward No. 138 to 141 | Readymade Garments | |
| 381 | West Bengal | Kolkata | Tiljala, Topsia,Phoolbagan | Leather Goods | |
| 382 | West Bengal | Kolkata | Daspara(Ultadanga), Ahiritola | Dal Mills | |
| 383 | West Bengal | Kolkata | Taltala, Lenin, Sarani | Mechanical Engineering Equipment | |
| 384 | West Bengal | Kolkata | Bowbazar, Kalighat | Wood Products | |
| 385 | West Bengal | Nadia | Matiary,Dharmada,Nabadwip | Bell/Metal Utensils | |

| 386 | West Bengal | Nadia | Ranaghat | Powerloom |
|-----|-------------|-------------------|--|----------------------|
| 387 | West Bengal | | Jhalda Proper, Purulia, Begunkodar & Tanasi | Handtools |
| 388 | West Bengal | South 24 Parganas | Kalyanpur,Purandarpur, Dhopagachi | Surgical Instruments |

Policy Package for stepping up credit to Small and Medium Enterprises

The small-scale industries (SSI) produce about 8000 products, contribute 40% of the industrial output and offer the largest employment after agriculture. The sector, therefore, presents an opportunity to the nation to harness local competitive advantages for achieving global dominance. In recognition of these aspects, the National Common Minimum Programme makes the following declarations for accelerating the development of small-scale sector. "Household and artisanal manufacturing will be given greater technological, investment and marketing support. Small-scale industry will be freed from Inspector Raj and given full credit, technological and marketing support. Infrastructure upgradation in major industrial clusters will receive urgent attention."

2. From SSI to SME: Defining the New Paradigm

2.1 Government policy as well as credit policy has so far concentrated on manufacturing units in the small-scale sector. The lowering of trade barriers across the globe has increased the minimum viable scale of enterprises. The size of the unit and technology employed for firms to be globally competitive is now of a higher order. The definition of small-scale sector needs to be revisited and the policy should consider inclusion of services and trade sectors within its ambit. In keeping with global practice, there is also a need to broaden the current concept of the sector and include the medium enterprises in a composite sector of Small and Medium Enterprises (SMEs). A comprehensive legislation, which would enable the paradigm shift from small-scale industry to small and medium enterprises under consideration of Parliament. The Reserve Bank of India, had meanwhile set up an Internal Group which has recommended:

"Current SSI/tiny industries definition may continue. Units with investment in plant and machinery in excess of SSI limit and up to Rs.10 crore may be treated as Medium Enterprises (ME). The definition may be reviewed after enactment of the Small and Medium Enterprises Development Bill. Only SSI financing will be included in Priority Sector."

- 2.2 It is proposed to accept the recommendation with regard to the credit facilities being offered by the banking sector and accordingly request the Reserve Bank of India to advise the banks to frame a policy for enhancing the flow of credit to both small and medium enterprises, within the overall framework of credit policy of banks to small and medium enterprises.
- 2.3. The challenges being faced by the small and medium scale sector may be briefly set out as follows-
- a. Small and Medium Enterprises (SME), particularly the tiny segment of the small enterprises have inadequate access to finance due to lack of financial information and non-formal business practices. SMEs also lack access to private equity and venture capital and have a very limited access to secondary market instruments.
- b.SMEs face fragmented markets in respect of their inputs as well as products and are vulnerable to market fluctuations.
- c.SMEs lack easy access to inter-state and international markets.
- d.The access of SMEs to technology and product innovations is also limited. There is lack of awareness of global best practices.
- e.SMEs face considerable delays in the settlement of dues/payment of bills by the large scale buyers.

With the deregulation of the financial sector, the ability of the banks to service the credit requirements of the SME sector depends on the underlying transaction costs, efficient

recovery processes and available security. There is an immediate need for the banking sector to focus on credit and finance requirements of SMEs.

3. Measures to increase the quantum of credit to SMEs at the right price

- 3.1 Public Sector Banks will be advised to fix their own targets for funding SMEs in order to achieve a **minimum** 20% year on year growth in credit to SMEs. The objective is to **double** the flow of credit from Rs.67,600 crore in 2004-05 to Rs.135,200 crore to the SME sector by 2009-10, i.e. within a period of 5 years.
- 3.2 Public Sector Banks will be advised to follow a transparent rating system with cost of credit being linked to the credit rating of the enterprise.
- 3.3 SIDBI in association with Credit Information Bureau(India) Ltd. (CIBIL)will expedite setting up a credit rating agency.
- 3.4 SIDBI in association with Indian Banks' Association (IBA) would collect and pool common data on risk in each identified cluster and develop an IT-enabled application, appraisal and monitoring system for small (including tiny) enterprises. This would help reduce transaction cost as well as improve credit flow to small (including tiny) enterprises in the clusters.
- 3.5 The National Small Industries Corporation has recently introduced a Credit Rating Scheme for encouraging SSI units to get themselves credit rated by reputed credit rating agencies. Public Sector Banks will be advised to consider these ratings appropriately and as per availability, and structure their rates suitably.
- 3.6 SIDBI has developed a Credit Appraisal & Rating Tool (CART) as well as a Risk Assessment Model (RAM) and a comprehensive rating model for risk assessment of credit proposals for SMEs. Public sector banks will be advised to take advantage of these models as appropriate and reduce their transaction costs.

4. Outreach of Formal Credit: Opening of New Accounts

The commercial banks (including regional rural banks) with over 67,000 branches, **will** make concerted efforts to provide credit cover on an average to at least 5 new **tiny**, small and medium enterprises at each of their semi urban/urban branches per year.

5. Nursing the Sick Units Back to Health: Debt Restructuring

Reserve Bank will issue detailed guidelines relating to debt restructuring mechanism so as to ensure restructuring of debt of all eligible small and medium enterprises at terms which are not less favourable than the Corporate Debt Restructuring (CDR) mechanism in the banking sector. The restructuring would follow upon a request to that effect from the borrowing unit. All accounts, except those classified as 'loss assets' will be eligible for restructuring, provided the industrial units are viable or potentially viable.

Based on the Reserve Bank's guidelines, banks may formulate, with the approval of their Boards of Directors, more liberal policies relating to restructuring of accounts. Until the banks formulate their own policies, Reserve Bank's guidelines will be operative.

A one-time settlement scheme to apply to small-scale NPA accounts in the books of the banks as on March 31, 2004 will be introduced. The scheme will be in force upto March 31, 2006.

6. Facilitative Measures

Reserve Bank had issued a detailed master circular on March 2005 on the time to be taken for disposing of loan applications of SSI units, the limit up to which banks are obliged to grant collateral-free and composite loans, norms for computation of working capital credit limits to SSI units, opening of atleast one specialized SSI branch in each district, etc. Taking these guidelines as indicative minimum, banks will formulate a comprehensive and more liberal policy relating to advances to SME sector. Untill the banks formulate such a policy, the extant instructions of Reserve Bank will be applicable to advances granted or to be granted by banks to SME units.

7. Credit Guarantee Fund Trust Scheme for Small Industries(CGTSI)

At present, Member Lending Institutions (MLIs), like banks, are provided guarantee cover of 75% of the amount of default by CGTSI,I respect of term loan and/or working capital facilities up to Rs.25 lakh extended by the MLIs to new and existing SSI units/IT/software units/small scale service business enterprises (SSSBEs), without collateral security and/or third party guarantee. One-time guarantee fee of 2.5% and annual service fee of 0.75% of the credit facility sanctioned are currently charged by CGTSI from the MLIs. In order to reduce the cost of guarantee to the weaker segments of the borrowers, particularly tiny units, the CGTSI will be advised to reduce the one-time guarantee fee from 2.5% to 1.5% for all (i) loans up to Rs.2 lakh, (ii) eligible women entrepreneurs, and (iii) eligible borrowers located in the North Eastern regions (Sikkim) and Jammu & Kashmir. Further, public sector banks will be encouraged to absorb the annual service fee in excess of 0.25% in respect of guarantee for all (i) loans up to Rs.2 lakh, (ii)eligible women entrepreneurs, and (iii) eligible borrowers located in the North Eastern regions(Sikkim) and Jammu & Kashmir.

8. Cluster based approach

Cluster based approach for financing SME sector offers possibilities of reduction of transaction costs and mitigation of risk. About 388 clusters have already been identified. Cluster based approach now be treated as a thrust area. Banks will increasingly adopt the cluster-based approach for SME financing. To broaden the financing options for infrastructure development in clusters through public private partnership, SIDBI will formulate a scheme in consultation with the stakeholders.

SIDBI has already initiated the process of establishing Small Enterprises Financial Centres in select clusters. Risk profile of each cluster would be studied by a professional credit rating agency and such risk profile reports would be made available to commercial banks. Each lead bank of a district will consider adoption of atleast one cluster.

9. Setting up of Watchdogs: Monitoring and Review

The following supervisory arrangements will be ensured:

- a. The existing institutional arrangements for review of credit to SSI sector like the Standing Advisory Committee in Reserve Bank of India and cells at the banks' head office level as well as at important regional centres will be made more rigorous and regular. They will also review the flow of credit to small (SSI) and medium enterprises.
- b. At the Regional offices, the Reserve Bank will constitute empowered committees with the Regional Director of the Reserve Bank as the Chairman to review the progress in SME financing and rehabilitation of sick small (SSI) and medium units and to coordinate with other banks/financial institutions and the state governments in removing bottlenecks, if any, to ensure smooth flow of credit to the sector. The said Regional level committees may decide on the need to have similar committees at cluster/district levels.

- c. The banks will ensure specialized SME branches in identified clusters/centres with preponderance of small enterprises to enable the entrepreneurs to have easy access to the bank credit and to equip bank personnel to develop requisite expertise. The existing specialised SSI branches may be also be redesignated as SME branches.
- d. Boards of banks will be advised to review the progress in achieving the self-set targets as also rehabilitation and restructuring of SME accounts on a quarterly basis to ensure that the required emphasis is given to this sector.
- e.For wider dissemination and easy accessibility, the policy guidelines formulated by Boards of banks as well as instructions/guidelines issued by Reserve Bank will be displayed on the respective websites of Public Sector Banks as well as website of SIDBI. The banks would also be advised to prominently display all the facilities/schemes offered by them to the small entrepreneurs at each of their branches.

SME SECTOR LENDING

List of Circulars consolidated by the Master Circular

| No. | Circular No. | Date | Subject | Paragraph No. |
|-----|---|-------------|---|------------------------------|
| 1 | RPCD.No.Plan.BC.84/04.09.01/ 2006-07 | 30.04.2007 | | 1 |
| 2 | RPCD.PLNFS.BC.No.63/06.02. 31/2006-07 | 04.04.2007 | Credit flow to Micro, Small and Medium Enterprises Sector – Enactment of the Micro, Small and Medium Enterprises Development (MSMED), Act 2006 | 1-1,IV,13.6 |
| 3 | RPCD.PLNFS.BC.No.35/06.02. 31/2005-06 | 25-08-2005 | Policy Package for Stepping up Credit to Small and Medium EnterprisesAnnouncements made by the Union Finance Minister (for private sector, foreign banks & RRBs) | IV,13.5 |
| 4 | RPCD.PLNFS.BC.No.31/06.02. 31/2005-06 | 19-08-2005 | Policy Package for Stepping up Credit to Small and Medium EnterprisesAnnouncements made by the Union Finance Minister (for public sector banks) | IV,13.5 |
| 5 | RPCD.PLNFS.BC.No.101/06.0 2.31/2004-05 | 20.05. 2005 | Scheme for Small Enterprises Financial Centres (SEFCs) | 1.6.4,4,II.6 |
| 6 | RPCD. Plan. BC. 64/04.09.01/ 2004-05 | 15.12.2004 | Priority Sector Lending-Investment in Special Bonds issued by Specified Institutions | I.1, 1.1.1,1.12, 1.1.3 |
| 7 | RPCD.PLNFS.BC.61/06.02.31 (WG)/ 2004-05 | 08.12.2004 | Working Group on Flow of Credit to SSI Sector-Interest rates on with SIDBI-in lieu of shortfall in priority sector obligations | III.3.1,3.5 |
| 8 | RPCD. PLNFS. BC. 43/06.02.31/ 2004-05 | 26.10.2004 | Investment by banks in securitized assets pertaining to SSI sector | II,2.1,2 2,2.3 |
| 9 | RPCD.PLNFS.BC.28/06.02.31 (WG)/ 2004-05 | 04.09.2004 | Working Group on Flow of Credit to SSI sector | IV. 13.3 |
| 10 | RPCD. Plan. BC. 41/04.09.01/ 2003-04 | 03.11.2003 | Priority sector lending – Deposit of shortfall with SIDBI | III. 3.1 |
| 11 | RPCD. PLNFS. BC. 40/06.02.31/ 2003-04 | 03.11.2003 | Credit facilities for SSIs – Lending by banks to NBFCs for the purpose of on-lending to SSIs | 1.6.5 |
| 12 | RPCD. PLNFS. BC. 39/06.02.80/ 2003-04 | 03.11.2003 | Credit facilities for SSIs – Collateral Free Loans | IV 2.4 |
| 13 | RPCD. PLNFS No.620/06.02.28(i)/ 2002-03 | 11.09.2003 | SAC meeting Implementation of Action Points- Interest rate- Slab basis | IV 5 |
| 14 | RPCD. PLNFS.1 /06.02.28(i))/ 2003-04 | 01.07.2003 | SAC meeting Implementation of Action Points- Identification of Clusters | IV.2.9 IV13.3 |
| 15 | RPCD. PLNFS. 2292/06.02. 28(i))/ 2003-04 | 13.06.2003 | SAC meeting Implementation of Action Points- Self Set target for SSI | III.1.1,2.1.1 2.1.2 |
| 16 | RPCD. PLNFS. BC. 24/06.02.77/ 2002-03 | 04.10.2002 | Flow of credit to SSIs – Time schedule for disposal of loan applications | IV. 2.2 |

| No. | Circular No. | Date | Subject | Paragraph No. |
|-----|---|------------|---|-------------------------|
| 17 | DBOD.No,BL.BC.74/22.01.001/ 2002 | 11.03.2002 | Conversion of General Banking Branches to Specialised SSI Branches | IV 2.6 |
| 18 | RPCD. PLNFS. BC.58/ 06.02.80/ 2001-02 | 23.01.2002 | Collateral free loans- SSIs | IV 2.4 |
| 19 | RPCD. PLNFS. BC.57/ 06.04.01/ 2001-02 | 16.01.2002 | Guidelines for rehabilitation of Sick Small Scale Industrial Units | IV 2.8 |
| 20 | IECD.No.5/08.12.01/2000-01 | 16.10.2000 | Flow of Credit to SSI Sector- Decision of the Group of Ministers | IV 2.7 |
| 21 | RPCD.PLNFS.BC.No.57/06.02. 31/ 99-2000 | 02.02.2000 | Priority Sector Advances – Credit Deployment to SSI Sector | 1.1.1,1.1.2 |
| 22 | RPCD.No.PLNFS.BC.89/06.02. 31-98/99 | 14.06.1999 | Interest on Delayed Payment to Small Scale and Ancillary Industrial Undertakings Act, 1998 | IV 2.7 |
| 23 | RPCD.No.PLNFS.BC.89/06.02. 31-98/99 | 01.03.1999 | Flow of Credit to SSI sector- Computation of Working Capital limits | II 3.3 |
| 24 | RPCD.No.PLNFS.BC.22/06.02. 31 | 28.08.1998 | High Level Committee on SSI- Kapur Committee- Implementation of recommendations | IV.13.2 |
| | (ii) -98/99 | | | |
| 25 | RPCD.No.PLNFS.BC.127/06.0 2. 31/97/98 | 08.06.1998 | Flow of Credit to SSI Sector | IV 5 |
| 26 | RPCD.PLNFS.No.792/06.02.31 /97/98 | 02.03.1998 | Flow of Credit to SSI Sector-Opening of Specialised SSI Branches | IV 2.6 |
| 27 | RPCD.No.PLNFS.BC.89/06.02. 31-97/98 | 19.02.1998 | Priority Sector Advances - Credit Deployment to SSI Sector | I 1.1, III 1.3,1.1.2 |
| 28 | RPCD.No.PLNFS.BC.66/06.02. 31-97/98 | 05.01.1998 | Priority Sector Advances - Credit Deployment to SSI Sector | III 1.3,1.1, 1.1.2 |
| 29 | RPCD.No.Plan.BC.74/04.09.01/ 96-97 | 11.12.1996 | Priority Sector Lending - Shortfall in Achievement of Target | III 4.1-4.4 |
| 30 | RPCD.No.PLNFS.BC.23/06.06. 12/94-95 | 01.09.1995 | Bank Credit to KVI Sector | 1 1.5 |
| 31 | RPCD.No.Plan.BC.38/04.09.09/ 94-95 | 22.09.1994 | Lending to Priority Sector by foreign banks | III 2.1.1,2.1.3 |
| 32 | RPCD.No.PLNFS.BC.16/06.06. 12/94-95 | 28.07.1994 | Bank Credit to KVI Sector | I 1.6 |
| 33 | RPCD.No.PLNFS.BC.84/06.06. 12/93-94 | 07.01.1994 | Bank Credit to KVI Sector - Priority Sector Advances | I 1.5 |
| 34 | RPCD.No.PLNFS.BC.99/06.02 31/92-93 | 17.04.1993 | Report of the Committee to examine the adequacy of institutional credit to SSI sector and related aspects-Nayak Committee | IV 13.1 |
| 35 | RPCD.No.PLNFS.BC.45/PS.72/ 86 | 20.01.1986 | Financing of Bought Leaf Factories for Manufacturing | I 1.9 |
| 36 | RPCD.No.PLNFS.BC.44/PS.72/ 86 | 17.01.1986 | Bank Finance to Ship-breaking Industry | I 1.8 |